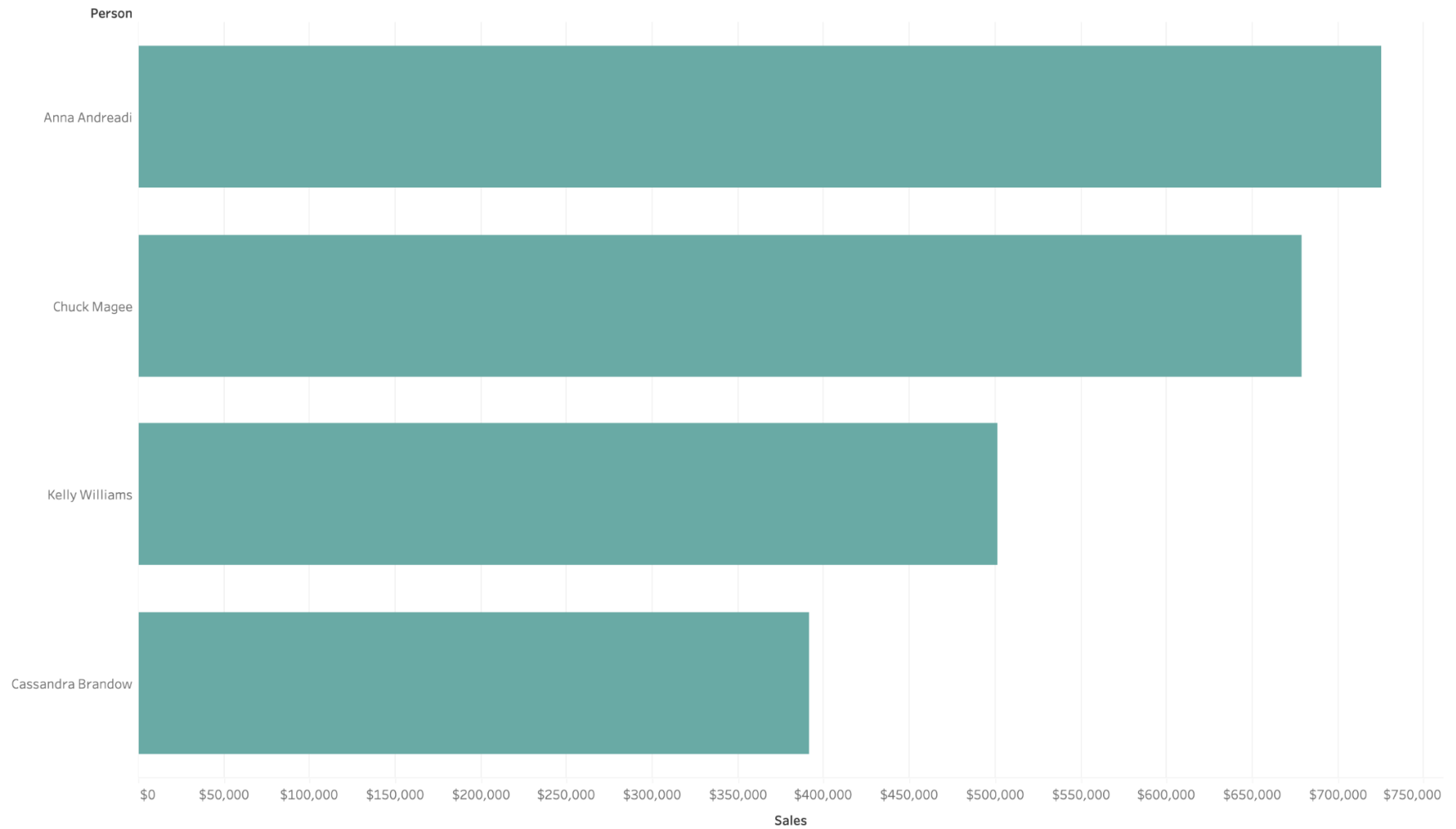


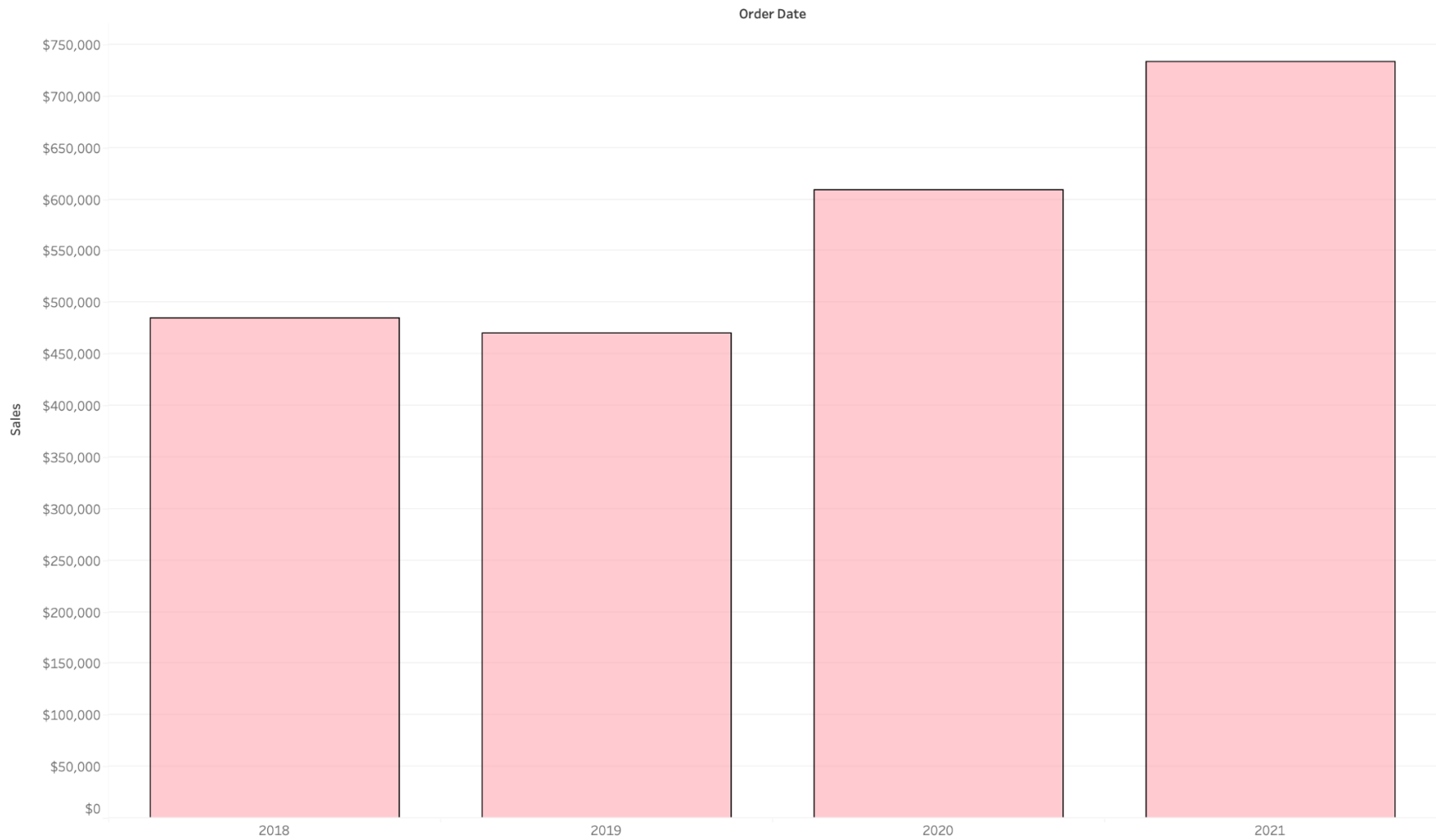
Sales Across Customer Base



Sum of Sales for each Person.

Figure 1: This bar chart displays the amount of sales generated per sales associate. Anna Andreadi is the leading associate with a sales amount of \$725,458.

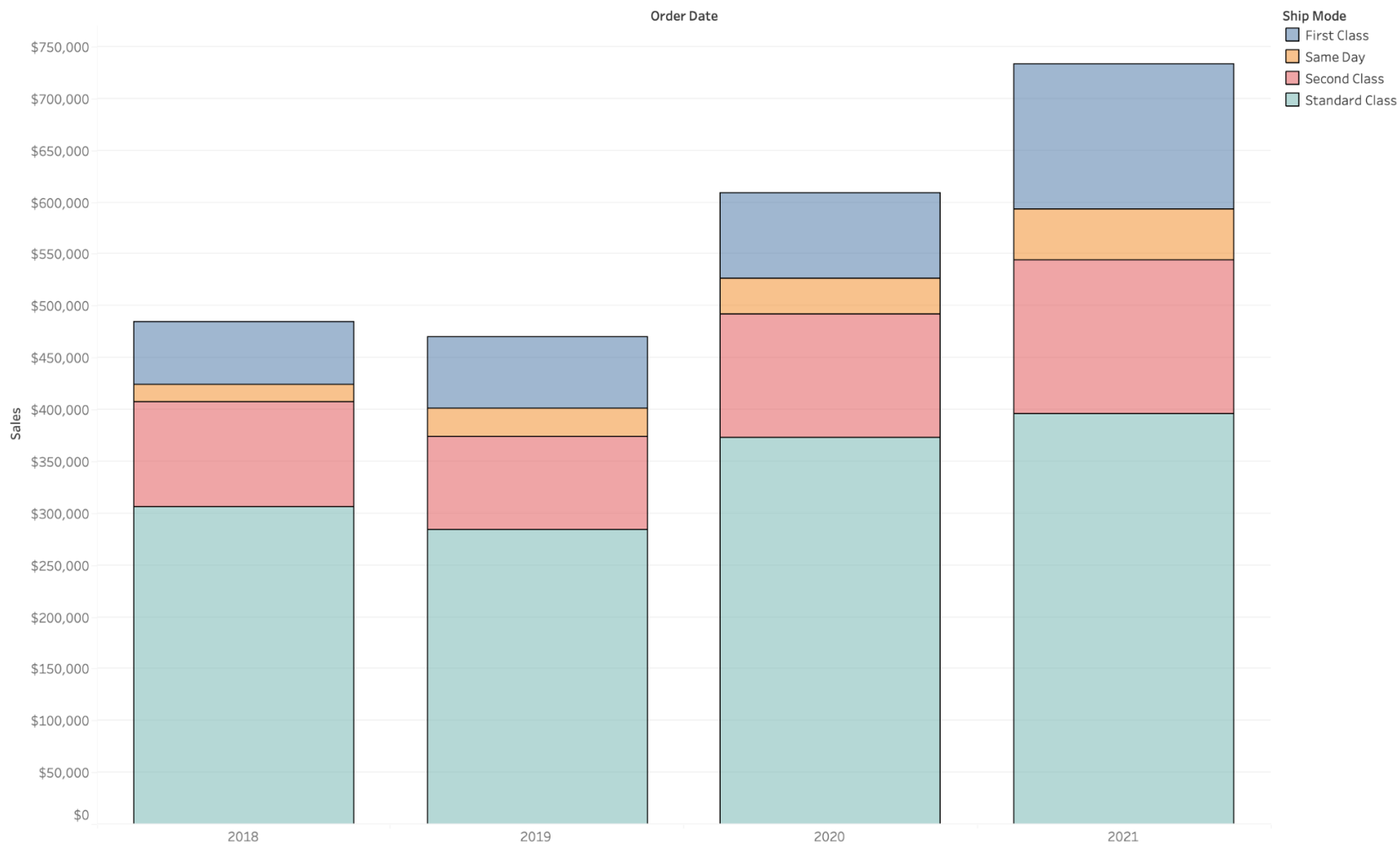
Sales Across Time



Sum of Sales for each Order Date Year.

Figure 2: This bar graph documents the total sales amount over the four years represented in the dataset (2018, 2019, 2020, and 2021).

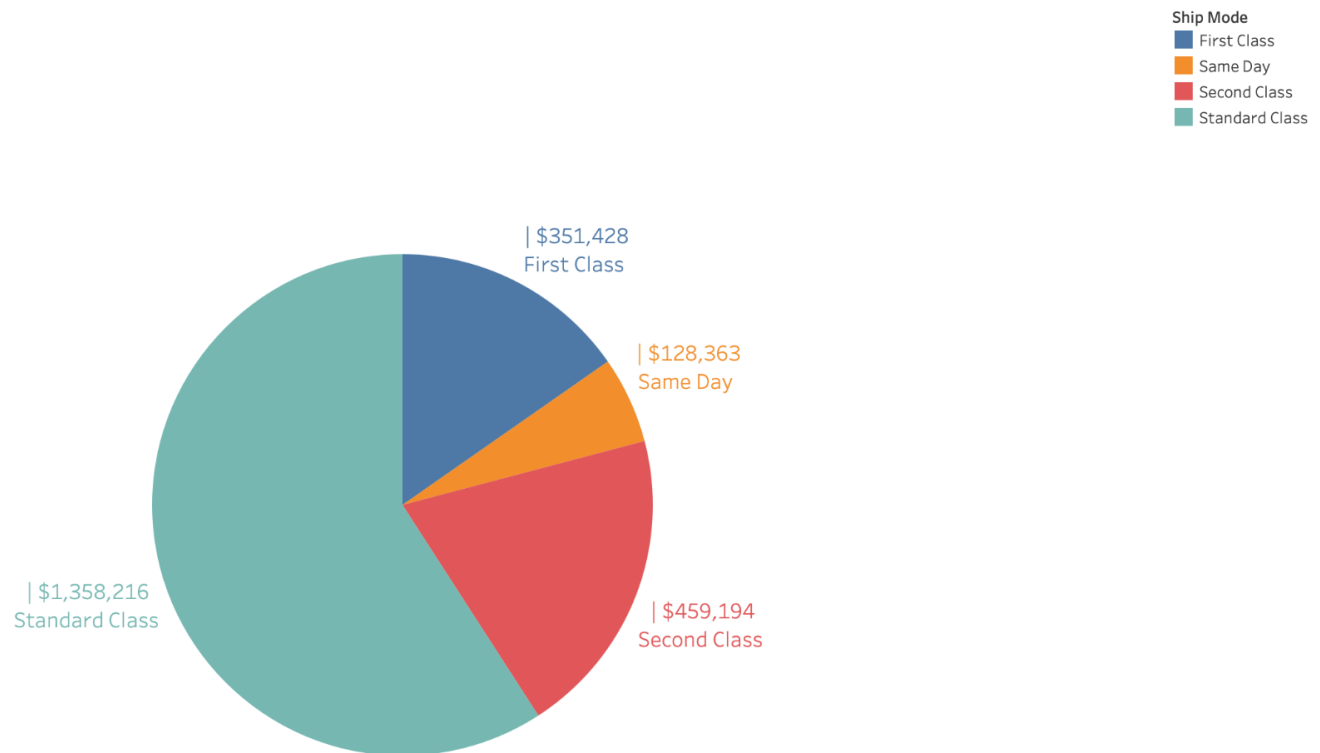
Sales Across Time



Sum of Sales for each Order Date Year. Color shows details about Ship Mode.

Figure 3: This graph documents the total sales per year grouped by the shipping mode. For example, in 2020 there was \$372,432 in sales for products shipped with Standard Class.

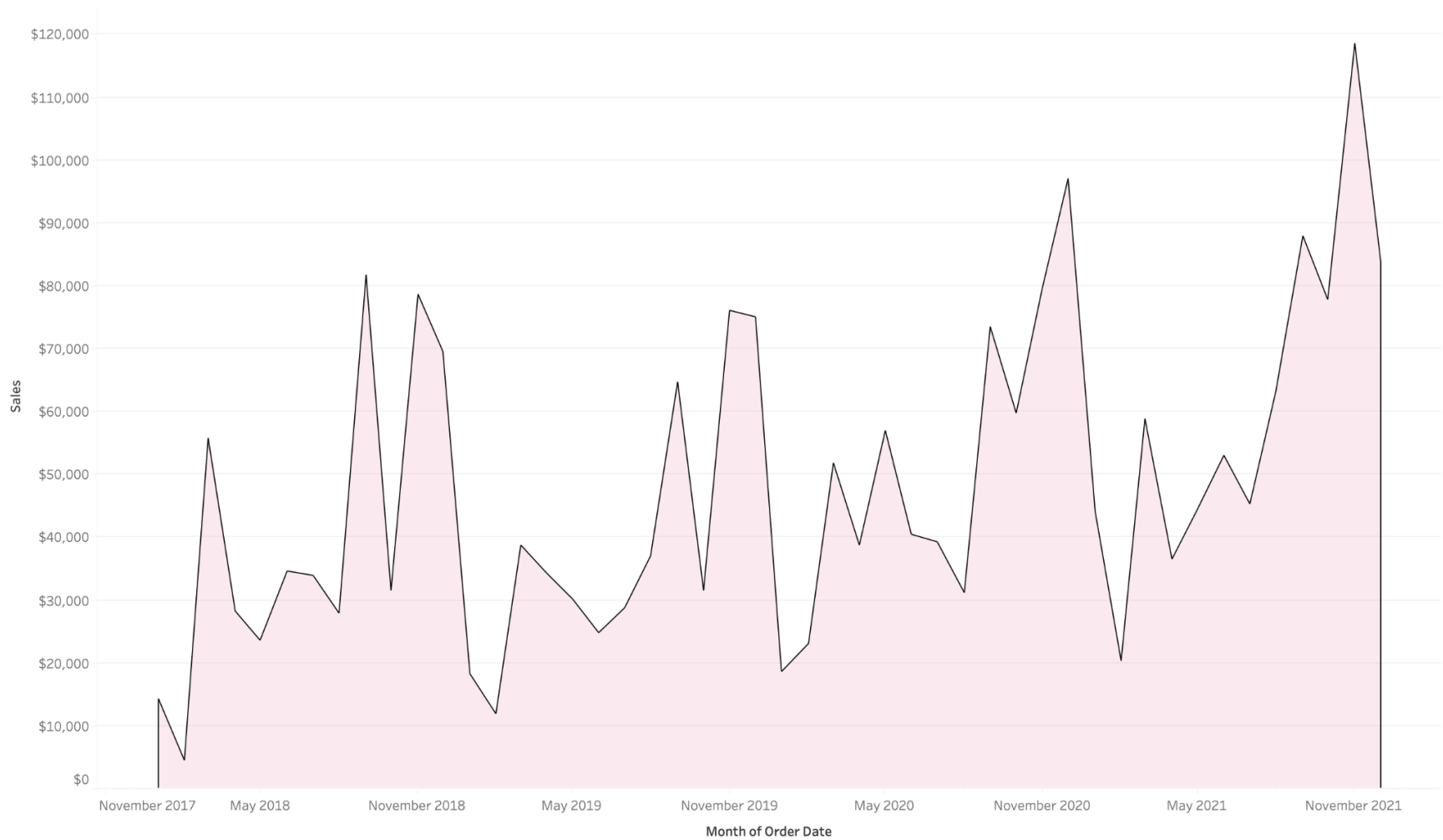
Distribution of Sales Across Shipping Method



Sum of Sales and Ship Mode. Color shows details about Ship Mode. The marks are labeled by sum of Sales and Ship Mode.

Figure 4: This pie chart documents the proportion of sales for each shipping method over the duration of the years recorded in the dataset. The standard class shipping method generates the most amount of sales at \$1,358,216, and the same day shipping method generates the least amount of sales at \$128,363.

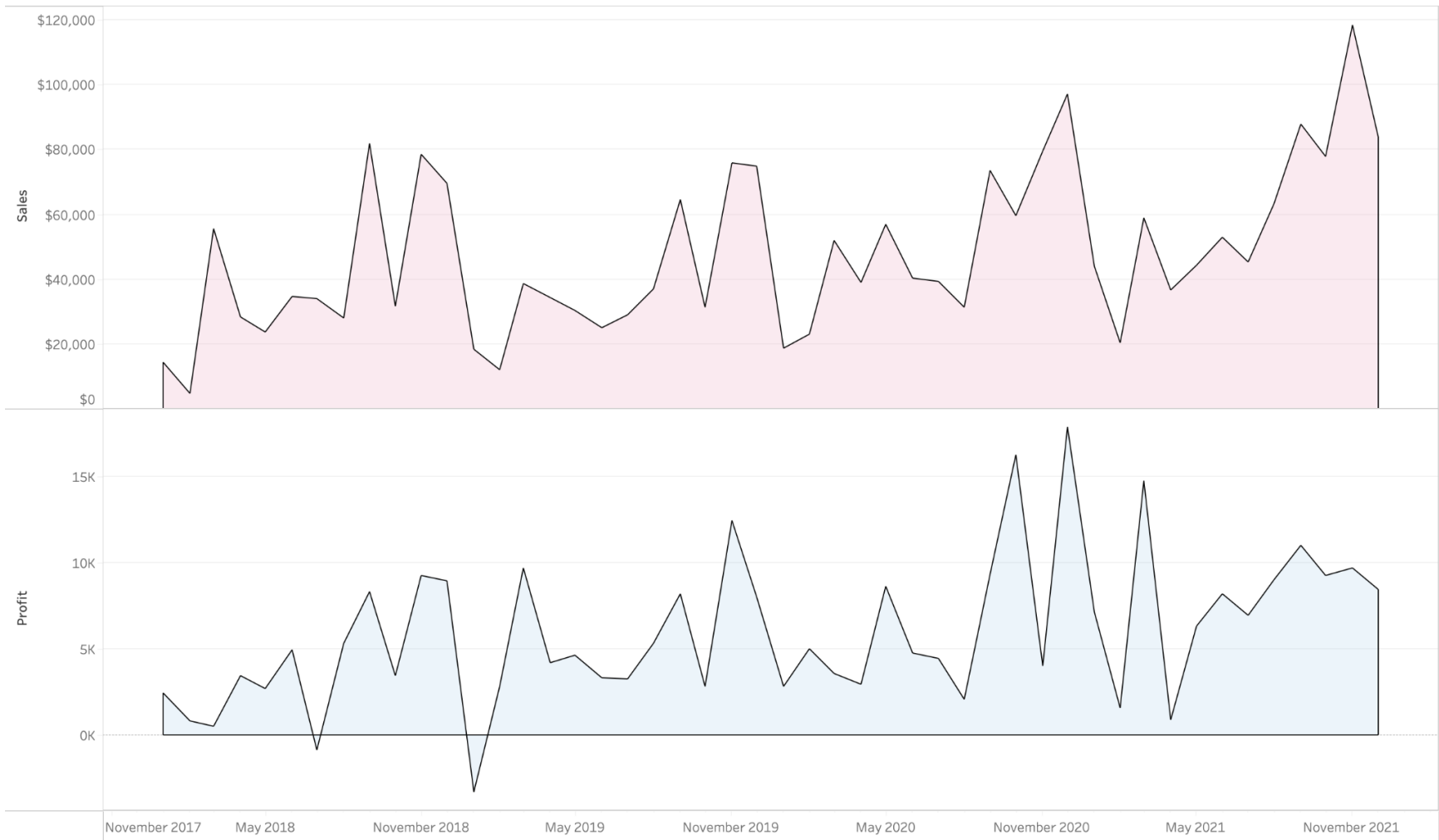
Sales Per Month



The plot of sum of Sales for Order Date Month.

Figure 5: This graph records the sales in USD on a monthly basis.

Sales and Profit Per Month



The plots of sum of Sales and sum of Profit for Order Date Month.

Figure 6: This graph records the sales and profits on a monthly basis.