

# Linear Regression

# MODELING

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THANK YOU



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# *Project Overview*

## **HOUSE PRICE ANALYSIS**

This project utilizes a King County(Washington) house sales dataset to model the price of homes in the area using multiple linear regression modeling.

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# Business OVERVIEW



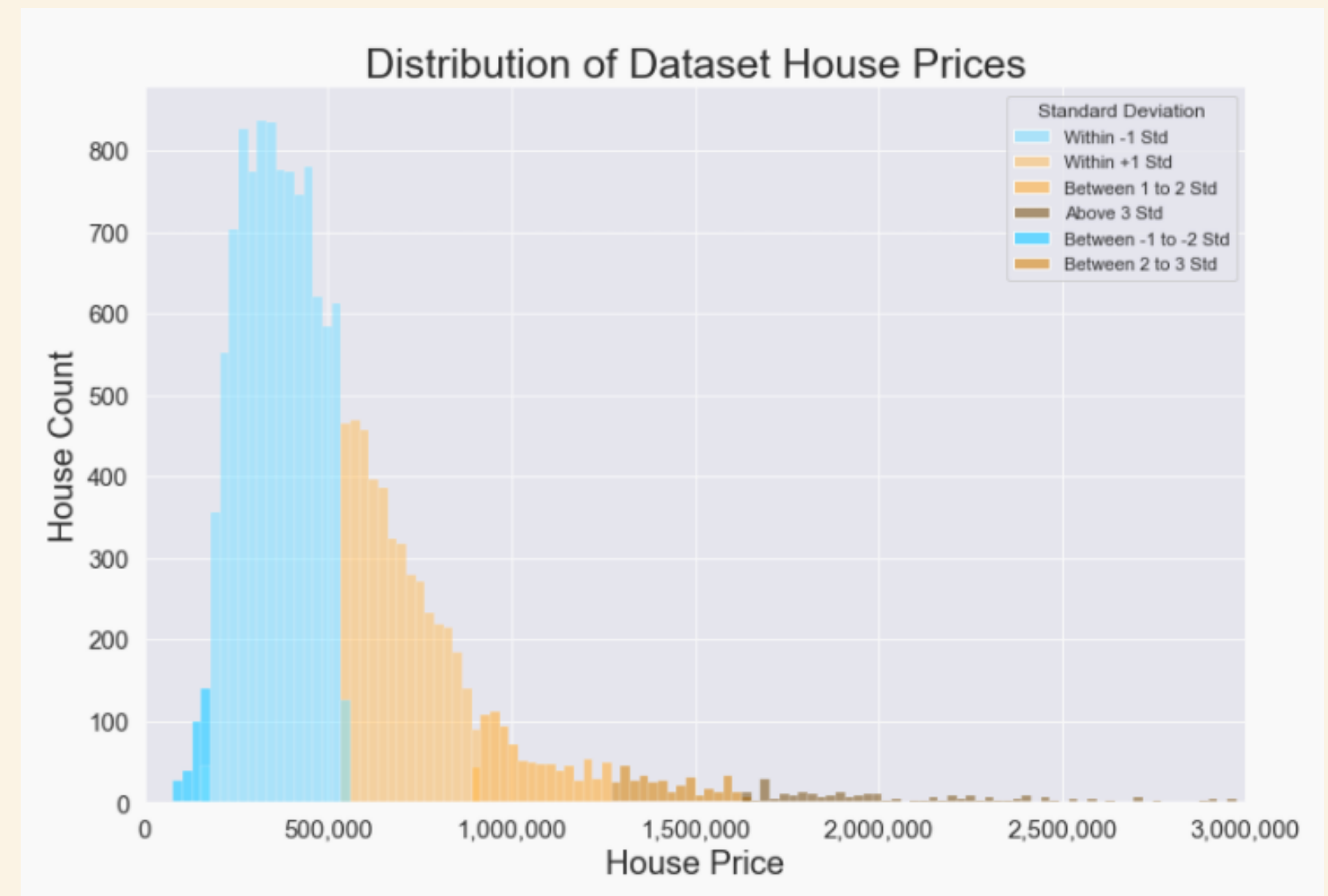
- This project utilizes a King County(Washington) house sales dataset to model the price of homes in the area using multiple linear regression modeling.
- My chosen stakeholder is a hypothetical real estate firm that specializes in "flipping" homes, which involves the purchase, upgrading, and selling of homes.
- The purpose of this project is to provide advice to this real estate firm on what home renovations may increase the values of the homes already owned, and at what prices to purchase and upgrade other homes in King County areas.



# Data OVERVIEW



- The data comes from the King County House Sales dataset. The data includes:
  - Home Sale Price
  - # Bedrooms / Bathrooms
  - Sqft of living area / lot
  - Year built / rennovated
  - Sqft of area living area / lot
  - Floors
  - Zipcode



# Data Modeling

## MODEL ONE

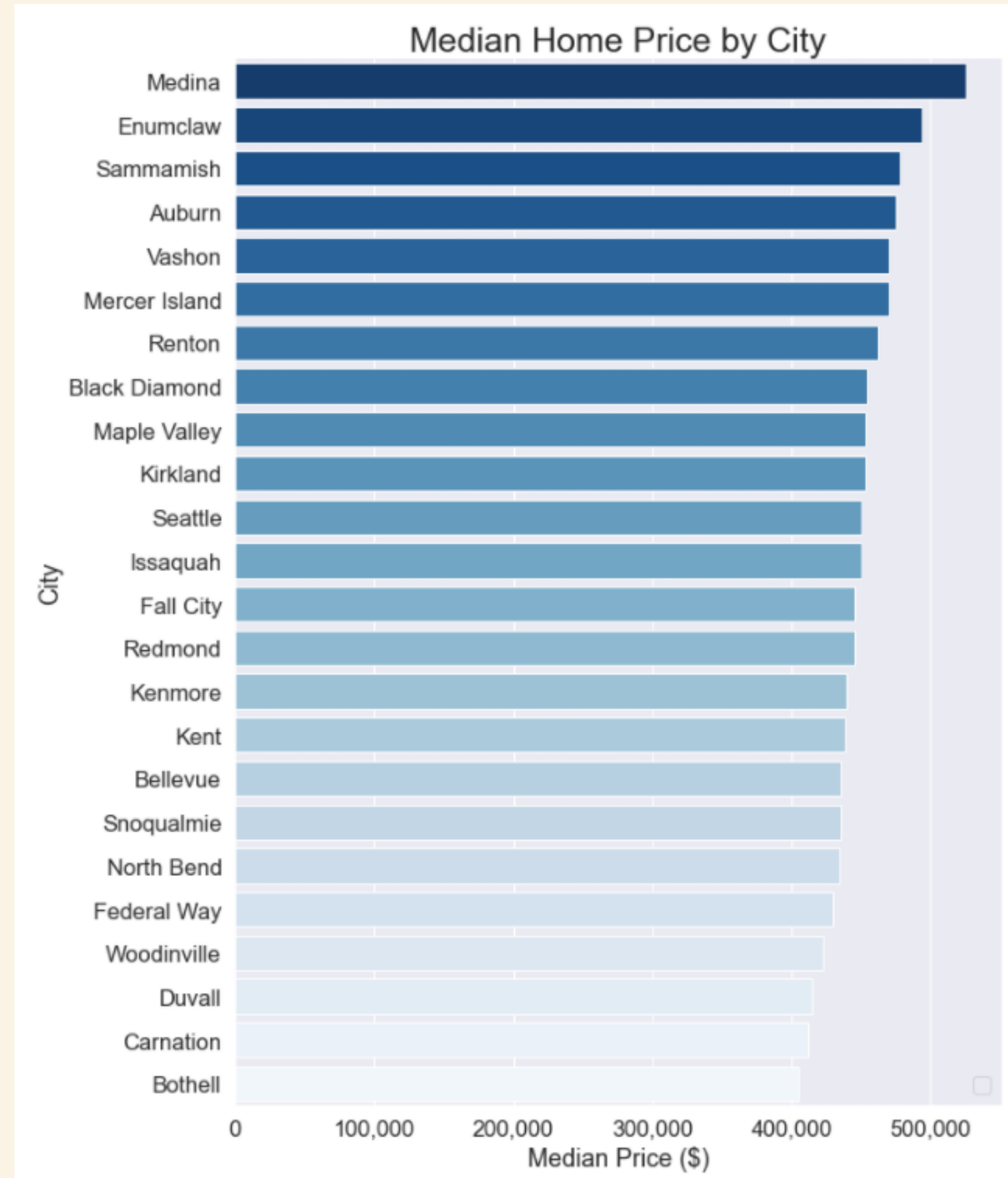
- The first model is based on the variable most correlated to price: the size (in sqft) of the living area.
- This scatter plot includes shading and coloring of the variables: 1) number of floors, and 2) square footage of lot.



# Data Modeling

## MODEL TWO

- The second model built upon the first by:
  - Utilizing the zip code data to add the cities to the dataframe
  - Utilizing **all** of the variables provided, excluding those with no numerical merit such as "id".





# Data Modeling

## MODEL THREE

- The final model (model 3) decreased the number of variables used by dropping variables that did not improve the model, such as the size of the lot.





# Regression RESULTS



## Model 1

- Model 1, based solely off of the livable home square footage, achieved an R-squared of .49, meaning the model explains about 49% of the variance.

## Model 2

- Model 2, based on all meaningful variables in the dataset, achieved an R-squared of .709, meaning the model explains about 70.9% of the variance.

## Model 3

- Model 3, based on all meaningful and helpful variables in the dataset, achieved an R-squared of .71, meaning the model explains about 71% of the variance.



# Regression Results

## HOME FEATURES TO ADD



### Bathrooms

- According to the final model, adding a bathroom to a home makes that home about \$54,800 more valuable.

### Size

- Adding more livable space to a home makes that home \$132 more valuable for each square foot added.

### Condition

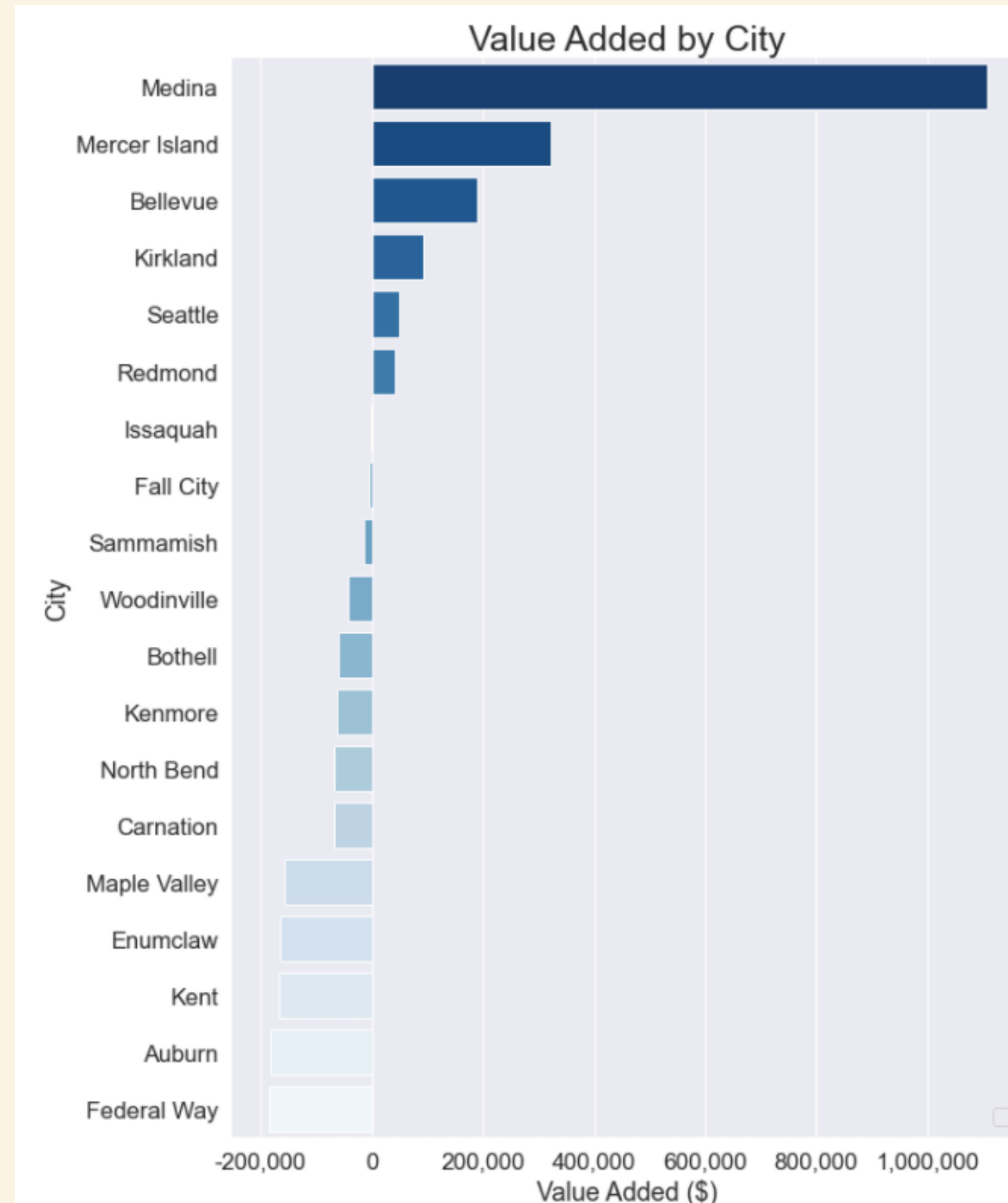
- Upgrading a home's overall condition (on a scale from 1-10) adds \$27,350 to the home's value per increase in scale.



# Regression Results

## Location

- While changing a home's location is not feasible, location is one of the most important points in determining a home's value.
- This represents how much the city changes the final regression algorithm's value.



# Next STEPS



## Step 1

- The model had a high level of multicollinearity, and some of the assumptions of regression modelling may be imperfect. Normalizing transformations may be of use.

## Step 2

- More data! For instance, size and quality of kitchen, size and quality of garden, distance to schools and public transportation are all variables I assume could be helpful, among others.





*Thank*  
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