# Tim Farrell

# Senior Product Manager

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#### **SUMMARY**

- Product leader/ builder with 6+ years experience developing data/ Al and digital solutions in bio/ health
- "High slope" individual with technical skills and a decade of operations/ leadership experience

# RELEVANT EXPERIENCE

#### OM1 - Boston, MA

Senior Product Manager | 2024-Present

- Lead development for <u>phenotyping and risk prediction solution</u>, powered by a proprietary generative AI model. Perform prototyping/ discovery to validate and launch new products.
- Manage <u>analytics platform</u> that improves product discoverability and has reduced delivery costs by 80%. Led development of AI agent that increased usability for non-technical users.

#### Product Manager | 2022-2024

- Used partnering approach to deliver <u>fully-featured browser-native data analysis product</u> at low very cost, ultimately leading to deals worth \$1.75M in TCV.
- Managed data platform for real-world data and precision medicine solutions, which grew revenue 50% YoY and includes data on 300M+ patients. Oversaw data enrichment, including Al-based extractions and estimations, which increased available observations by 4X+. Improved roadmap, prioritization and release processes.

### Day Zero Diagnostics - Boston, MA

Product Manager | 2021-2022

Became product lead for company's first commercial offering: <u>outbreak detection</u>
 <u>sequencing solution</u> for hospital systems. Facilitated CLIA certification, so offering could be
 ordered as a lab test. Grew service from 1 deal/ quarter to 1-2 deals/ month.

Manager, Bioinformatics Engineering | 2020-2021

Bioinformatics Engineer | 2019-2020

 Managed <u>data platform</u> that supported ML-based phenotyping model training and development. Grew data assets 35% YoY using partnerships and public data, ultimately building one of the largest datasets of its kind. Established roadmap/ planning process.

#### Broad Institute of Harvard and MIT - Cambridge, MA

Computational Biologist | 2017-2019

• Built <u>data system</u> for malaria genomic studies, including phase IV vaccine clinical trial.

## **US Army Reserve**

Operations Officer | 2012-2021

- Part-time military leader (2 days/ mo + 4 weeks/ yr). Managed operations of 100+ soldiers.
- Deployed/ activated in 2016 2017 (OFS) and Apr Jun 2020 (COVID-19).

### **EDUCATION**

### Boston University | 2014-2016

Master of Science, Bioinformatics

Activities: West End House Tutor (Chemistry and Math)

#### Rutgers University | 2008-2012

Bachelor of Science, Biomedical Engineering

Activities: Army ROTC (top 10%)

#### **SKILLS**

Product Management Roadmap planning, Agile, Release management, Go-to-market strategy

AI & Machine Learning Data sourcing/ labeling, Model evaluation, Model lifecycle

Data & Analytics
Data/ analytics platform
development, Data/ analytics
product design

Domain Expertise
Real world data (EMR/ EHR, claims, provider, etc),
Genomics, Clinical trials

#### **TOOLS**

Cloud Platforms GCP, AWS

**Data Analysis** Jupyter, SQL, Python, R

#### **Data Platforms** Snowflake, Databricks, Hex,

BigQuery

Design/ Prototyping Figma, Canva, Lovable

## Programming

Python, Javascript/ React, Cursor

#### Work Management

Jira, Slack, Google Workspace, Confluence

# PROFESSIONAL DEVELOPMENT

Al Product Management
Duke University/ Coursera
2025

Certified Product Owner Product HQ 2022