```
Phase 4 - Process Automation (Admin)
```

#. Introduction

This phase introduces automation into DineTrack so that reservations, billing, and customer engagement happen without manual intervention. Using Validation Rules, Flows, Email Alerts, and Notifications, the system will ensure accuracy, prevent errors, and improve the dining experience.

#. Validation Rules:-

Purpose: To ensure data integrity by preventing wrong or duplicate entries.

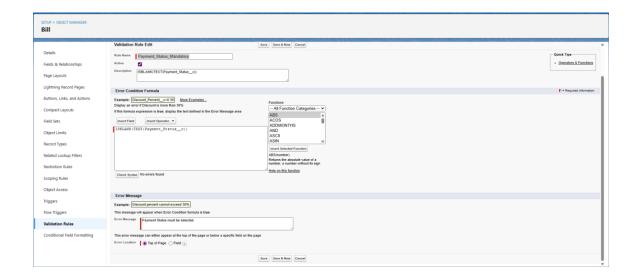
Examples:

1. **Duplicate Booking Prevention:** Ensures that a table cannot be reserved more than once for the same date and time. The formula used is:

```
AND(
ISNEW(),
ISPICKVAL(Status_c, "Confirmed"),
NOT(ISBLANK(Table_Number_c)),
NOT(ISBLANK(Date_c)),
NOT(ISBLANK(Time_c))
```

If the criteria are met, an error message is displayed: "This table is already booked for the selected time."

2. **Mandatory Payment Status:** Ensures that whenever a Bill record is created, the *Payment Status* field cannot be left blank, enforcing proper billing and payment tracking.



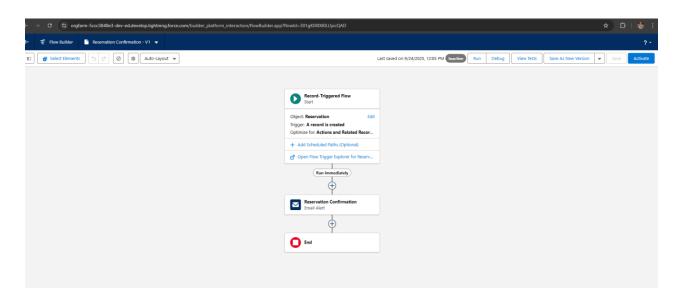
Flows (Automation with Flow Builder)

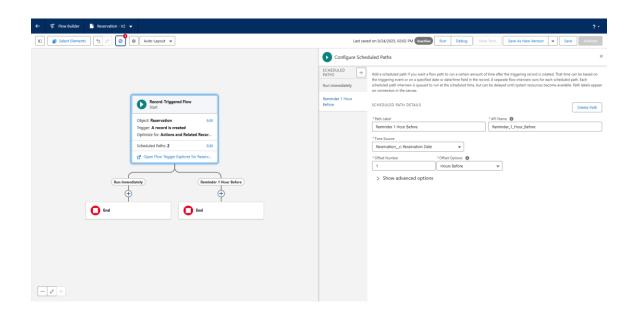
Automation & Notifications:

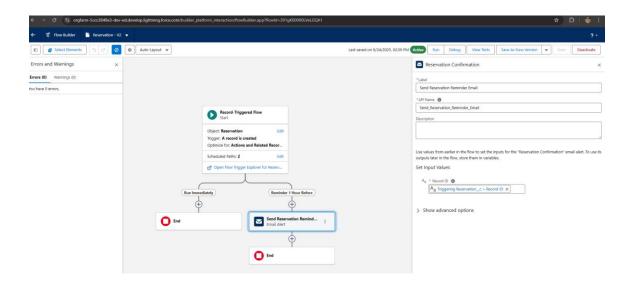
- a) **Auto-Confirm Reservation:** A record-triggered flow on the Reservation_c object automatically sends a confirmation email or SMS to the customer whenever a new reservation is created.
- b) **Reminder Notification:** A scheduled flow triggers one hour before the reservation time to send a reminder to the customer via email or SMS.

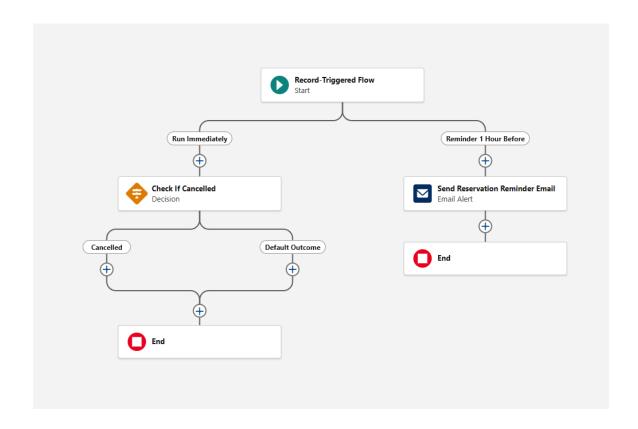
Email Alerts:

- **Booking Confirmation:** Sent to the customer immediately after a reservation is created.
- Payment Receipt: Sent to the customer once a Bill is marked as "Paid."
- **Special Offers:** Sent as marketing alerts to loyal customers to promote engagement and repeat bookings.









#Phase 4 Conclusion

With Phase 4, DineTrack becomes smart and automated:

- No duplicate bookings.
- Automatic confirmations & reminders for customers.
- Managers instantly alerted to cancellations or high-value sales.

This ensures better accuracy, efficiency, and customer satisfaction in the restaurant's CRM operations.