

NINTH EDITION

# MEN'S LIVES

Michael S. Kimmel

*State University of New—Stony Brook*

Michael A. Messner

*University of Southern California*

PEARSON

Boston Columbus Indianapolis New York San Francisco Upper Saddle River  
Amsterdam Cape Town Dubai London Madrid Milan Munich Paris Montréal Toronto  
Delhi Mexico City São Paulo Sydney Hong Kong Seoul Singapore Taipei Tokyo

## SEXUAL HARASSMENT AND MASCULINITY: THE POWER AND MEANING OF "GIRL WATCHING"

Beth A. Quinn

Confronted with complaints about sexual harassment or accounts in the media, some men claim that women are too sensitive or that they too often misinterpret men's intentions (Buckwald 1993; Bernstein 1994). In contrast, some women note with frustration that men just "don't get it" and lament the seeming inadequacy of sexual harassment policies (Conley 1991; Guccione 1992). Indeed, this ambiguity in defining acts of sexual harassment might be, as Cleveland and Kerst (1993) suggested, the most robust finding in sexual harassment research.

Using in-depth interviews with 43 employed men and women, this article examines a particular social practice—"girl watching"—as a means to understanding one way that these gender differences are produced. This analysis does not address the size or prevalence of these differences, nor does it present a direct comparison of men and women; this information is essential but well covered in the literature.<sup>1</sup> Instead, I follow Cleveland and Kerst's (1993) and Wood's (1998) suggestion that the question may best be unraveled by exploring how the "subject(ivities) of perpetrators, victims, and resisters of sexual harassment" are "discursively produced, reproduced, and altered" (Wood 1998, 28).

This article focuses on the subjectivities of the perpetrators of a disputable form of sexual harassment,

"girl watching." The term refers to the act of men's sexually evaluating women, often in the company of other men. It may take the form of a verbal or gestural message of "check it out," boasts of sexual prowess, or explicit comments about a woman's body or imagined sexual acts. The target may be an individual woman or group of women or simply a photograph or other representation. The woman may be a stranger, coworker, supervisor, employee, or client. For the present analysis, girl watching within the workplace is [the focus].

The analysis is grounded in the work of masculinity scholars such as Connell (1987, 1995) in that it attempts to explain the subject positions of the interviewed men—not the abstract and genderless subjects of patriarchy but the gendered and privileged subjects embedded in this system. Since I am attempting to delineate the gendered worldviews of the interviewed men, I employ the term "girl watching," a phrase that reflects their language ("they watch girls").

I have chosen to center the analysis on girl watching within the workplace for two reasons. First, it appears to be fairly prevalent. For example, a survey of federal civil employees (U.S. Merit Systems Protection Board 1988) found that in the previous 24 months, 28 percent of the women surveyed had experienced "unwanted sexual looks or gestures," and 35 percent had experienced "unwanted sexual teasing, jokes, remarks, or questions." Second, girl watching is still often normalized and trivialized as only play, or "boys will be boys." A man watching girls—even in his workplace—is

Beth A. Quinn, "Sexual Harassment and Masculinity: The Power and Mean of 'Girl Watching'," *Gender & Society* 16(3): 386-402. Copyright © 2002 Sociologists for Women in Society. Reprinted by permission of SAGE Publications.

frequer  
activity  
men.<sup>2</sup>  
Thus, g  
fun and  
standir  
sexual  
built or  
Gi  
depend  
For ex:  
act of p  
In this,  
most cl  
womer  
where  
more o  
tions as  
identiti  
M  
also ev  
betwee  
Drawin  
empath  
I argue  
cation  
of the  
thy for  
operate  
sexual  
ing effe

### PREV

The qu  
as sexi  
throug  
both n  
thetica  
ing wh  
sexual  
and w  
Resear  
of "w

frequently accepted as a natural and commonplace activity, especially if he is in the presence of other men.<sup>2</sup> Indeed, it may be required (Hearn 1985). Thus, girl watching sits on the blurry edge between fun and harm, joking and harassment. An understanding of the process of identifying behavior as sexual harassment, or of rejecting this label, may be built on this ambiguity.

Girl watching has various forms and functions, depending on the context and the men involved. For example, it may be used by men as a directed act of power against a particular woman or women. In this, girl watching—at least in the workplace—is most clearly identified as harassing by both men and women. I am most interested, however, in the form where it is characterized as only play. This type is more obliquely motivated and, as I will argue, functions as a game men play to build shared masculine identities and social relations.

Multiple and contradictory subject positions are also evidenced in girl watching, most notably that between the gazing man and the woman he watches. Drawing on Michael Schwalbe's (1992) analysis of empathy and the formation of masculine identities, I argue that girl watching is premised on the obfuscation of this multiplicity through the objectification of the woman watched and a suppression of empathy for her. In conclusion, the ways these elements operate to produce gender differences in interpreting sexual harassment and the implications for developing effective policies are discussed.

## PREVIOUS RESEARCH

The question of how behavior is or is not labeled as sexual harassment has been studied primarily through experimental vignettes and surveys.<sup>3</sup> In both methods, participants evaluate either hypothetical scenarios or lists of behaviors, considering whether, for example, the behavior constitutes sexual harassment, which party is most at fault, and what consequences the act might engender. Researchers manipulate factors such as the level of "welcomeness" the target exhibits, and the

relationship of the actors (supervisor-employee, coworker-coworker).

Both methods consistently show that women are willing to define more acts as sexual harassment (Gutek, Morasch, and Cohen 1983; Padgitt and Padgitt 1986; Powell 1986; York 1989; but see Stockdale and Vaux 1993) and are more likely to see situations as coercive (Garcia, Milano, and Quijano 1989). When asked who is more to blame in a particular scenario, men are more likely to blame, and less likely to empathize with, the victim (Jensen and Gutek 1982; Kenig and Ryan 1986). In terms of actual behaviors like girl watching, the U.S. Merit Systems Protection Board (1988) survey found that 81 percent of the women surveyed considered "uninvited sexually suggestive looks or gestures" from a supervisor to be sexual harassment. While the majority of men (68 percent) also defined it as such, significantly more men were willing to dismiss such behavior. Similarly, while 40 percent of the men would not consider the same behavior from a coworker to be harassing, more than three-quarters of the women would.

The most common explanation offered for these differences is gender role socialization. This conclusion is supported by the consistent finding that the more men and women adhere to traditional gender roles, the more likely they are to deny the harm in sexual harassment and to consider the behavior acceptable or at least normal (Pryor 1987; Malovich and Stake 1990; Popovich et al. 1992; Gutek and Koss 1993; Murrell and Dietz-Uhler 1993; Tagri and Hayes 1997). Men who hold predatory ideas about sexuality, who are more likely to believe rape myths, and who are more likely to self-report that they would rape under certain circumstances are less likely to see behaviors as harassing (Pryor 1987; Reilly et al. 1992; Murrell and Dietz-Uhler 1993).

These findings do not, however, adequately address the between-group differences. The more one is socialized into traditional notions of sex roles, the more likely it is for both men and women to view the behaviors as acceptable or at least

unchangeable. The processes by which gender roles operate to produce these differences remain underexamined.

Some theorists argue that men are more likely to discount the harassing aspects of their behavior because of a culturally conditional tendency to misperceive women's intentions. For example, Stockdale (1993, 96) argued that "patriarchal norms create a sexually aggressive belief system in some people more than others, and this belief system can lead to the propensity to misperceive." Gender differences in interpreting sexual harassment, then, may be the outcome of the acceptance of normative ideas about women's inscrutability and indirectness and men's role as sexual aggressors. Men see harmless flirtation or sexual interest rather than harassment because they misperceive women's intent and responses.

Stockdale's (1993) theory is promising but limited. First, while it may apply to actions such as repeatedly asking for dates and quid pro quo harassment,<sup>4</sup> it does not effectively explain motivations for more indirect actions, such as displaying pornography and girl watching. Second, it does not explain why some men are more likely to operate from these discourses of sexual aggression contributing to a propensity to misperceive.

Theoretical explanations that take into account the complexity and diversity of sexually harassing behaviors and their potentially multifaceted social etiologies are needed. An account of the processes by which these behaviors are produced and the active construction of their social meanings is necessary to unravel both between- and within-gender variations in behavior and interpretation. A fruitful framework from which to begin is an examination of masculine identities and the role of sexually harassing behaviors as a means to their production.

## METHOD

I conducted 43 semistructured interviews with currently employed men and women between June 1994 and March 1995. Demographic characteristics

of the participants are reported in Table 17.1. The interviews ranged in length from one to three hours. With one exception, interviews were audiotaped and transcribed in full.

Participants were contacted in two primary ways. Twenty-five participants were recruited from "Acme Electronics," a Southern California electronic design and manufacturing company. An additional 18 individuals were recruited from an evening class at a community college and a university summer school class, both in Southern California. These participants referred three more individuals. In addition to the interviews, I conducted participant observation for approximately one month while on site at Acme. This involved observations of the public and common spaces of the company.

At Acme, a human resources administrator drew four independent samples (salaried and hourly women and men) from the company's approximately 300 employees. Letters of invitation were sent to 40 individuals, and from this group, 13 women and 12 men agreed to be interviewed.<sup>5</sup>

The strength of organizationally grounded sampling is that it allows us to provide context for individual accounts. However, in smaller organizations and where participants occupy unique positions, this method can compromise participant anonymity when published versions of the research are accessed by participants. Since this is the case with Acme, and since organizational context is not particularly salient for this analysis, the identity of the participant's organization is sometimes intentionally obscured.

The strength of the second method of recruitment is that it provides access to individuals employed in diverse organizations (from self-employment to multinational corporations) and in a range of occupations (e.g., nanny, house painter, accounting manager). Not surprisingly, drawing from college courses resulted in a group with similar educational backgrounds; all participants from this sample had some college, with 22 percent holding college degrees. Student samples and snowball sampling are not particularly robust in terms of generalizability. They are, nonetheless, regularly employed

■ TABLE  
Participant

Variable
Student p
Racial
Mean
Marrie
Nontra
Superv
Some
Acme par
Racial
Mean
Marrie
Nontra
Superv
Some
All partici
Racial
Mean
Marrie
Nontra
Superv
Some

in qualita  
when the  
here—rati

The :  
about frie  
gressed t  
tions, sex  
to addres  
was to ex  
as sexual  
not), the  
duced by

Whil  
masculini  
did not co  
girl watch

**TABLE 17.1**  
Participant Demographic Measures

Variable	Men		Women		Total	
	n	%	n	%	n	%
Student participants and referrals	6	33	12	67	18	42
Racial/ethnic minority	2	33	2	17	4	22
Mean age	27.2		35		32.5	
Married	3	50	3	25	6	33
Nontraditional job	1	17	4	33	5	28
Supervisor	0	0	6	50	6	33
Some college	6	100	12	100	18	100
Acme participants	12	48	13	52	25	58
Racial/ethnic minority	2	17	3	23	5	20
Mean age	42.3		34.6		38.6	
Married	9	75	7	54	16	64
Nontraditional job	0	0	4	31	4	16
Supervisor	3	25	2	15	5	20
Some college	9	75	9	69	18	72
All participants	18	42	25	58	43	100
Racial/ethnic minority	4	22	5	20	9	21
Mean age	37.8		34.9		36.2	
Married	12	67	10	40	22	51
Nontraditional job	1	6	8	32	9	21
Supervisor	3	17	8	32	11	26
Some college	15	82	21	84	36	84

in qualitative studies (Connell 1995; Chen 1999) when the goal is theory development—as is the case here—rather than theory testing.

The interviews began with general questions about friendships and work relationships and progressed to specific questions about gender relations, sexual harassment, and the policies that seek to address it.<sup>6</sup> Since the main aim of the project was to explore how workplace events are framed as sexual harassment (and as legally bounded or not), the term "sexual harassment" was not introduced by the interviewer until late in the interview.

While the question of the relationship between masculinity and sexual harassment was central, I did not come to the research looking expressly for girl watching. Rather, it surfaced as a theme across

several men's interviews in the context of a gender reversal question:

It's the end of an average day. You get ready for bed and fall to sleep. In what seems only a moment, the alarm goes off. As you awake, you find your body to be oddly out of sorts. . . . To your surprise, you find that you have been transformed into the "opposite sex." Even stranger, no one in your life seems to remember that you were ever any different.

Participants were asked to consider what it would be like to conduct their everyday work life in this transformed state. I was particularly interested in their estimation of the impact it would have on their interactions with coworkers and

supervisors. Imagining themselves as the opposite sex, participants were forced to make explicit the operation of gender in their workplace, something they did not do in their initial discussions of a typical workday.

Interestingly, no man discussed girl watching in initial accounts of his workplace. I suspect that they did not consider it to be relevant to a discussion of their average *work* day, even though it became apparent that it was an integral daily activity for some groups of men. It emerged only when men were forced to consider themselves as explicitly gendered workers through the hypothetical question, something they were able initially to elide.<sup>7</sup>

Taking guidance from Glaser and Strauss's (1967) grounded theory and the methodological insights of Dorothy Smith (1990), transcripts were analyzed iteratively and inductively, with the goal of identifying the ideological tropes the speaker used to understand his or her identities, behaviors, and relationships. Theoretical concepts drawn from previous work on the etiology of sexual harassment (Bowman 1993; Cleveland and Kerst 1993), the construction of masculine identities (Connell 1995, 1987), and sociolegal theories of disputing and legal consciousness (Bumiller 1988; Conley and O'Barr 1998) guided the analysis.

Several related themes emerged and are discussed in the subsequent analysis. First, girl watching appears to function as a form of gendered play among men. This play is productive of masculine identities and premised on a studied lack of empathy with the feminine other. Second, men understand the targeted woman to be an object rather than a player in the game, and she is most often not the intended audience. This obfuscation of a woman's subjectivity, and men's refusal to consider the effects of their behavior, means men are likely to be confused when a woman complains. Thus, the production of masculinity through girl watching, and its compulsory disempathy, may be one factor in gender differences in the labeling of harassment.

## FINDINGS: GIRL WATCHING AS "HOMMO-SEXUALITY"

[They] had a button on the computer that you pushed if there was a girl who came to the front counter. . . . It was a code and it said "BAFC"—Babe at Front Counter. . . . If the guy in the back looked up and saw a cute girl come in the station, he would hit this button for the other dispatcher to [come] see the cute girl.

—Paula, police officer

In its most serious form, girl watching operates as a targeted tactic of power. The men seem to want everyone—the targeted woman as well as coworkers, clients, and superiors—to know they are looking. The gaze demonstrates their right, as men, to sexually evaluate women. Through the gaze, the targeted woman is reduced to a sexual object, contradicting her other identities, such as that of competent worker or leader. This employment of the discourse of asymmetrical heterosexuality (i.e., the double standard) may trump a woman's formal organizational power, claims to professionalism, and organizational discourses of rationality (Collinson and Collinson 1989; Yount 1991; Gardner 1995).<sup>8</sup> As research on rape has demonstrated (Estrich 1987), calling attention to a woman's gendered sexuality can function to exclude recognition of her competence, rationality, trustworthiness, and even humanity. In contrast, the overt recognition of a man's (hetero)sexuality is normally compatible with other aspects of his identity; indeed, it is often required (Hearn 1985; Connell 1995). Thus, the power of sexuality is asymmetrical, in part, because being seen as sexual has different consequences for women and men.

But when they ogle, gawk, whistle and point, are men always so directly motivated to disempower their women colleagues? Is the target of the gaze also the intended audience? Consider, for example, this account told by Ed, a white, 29-year-old instrument technician.

When a group of guys goes to a bar or a nightclub and they try to be manly. . . . A few of us always found [it] funny [when] a woman would walk by

at  
"  
  
It  
men's  
a visu  
is a g  
partic  
unim  
A  
not be  
In he  
schoo  
of ger  
meani  
perfor  
source  
identi  
are (re  
T  
compr  
ties w  
Acme  
gree i  
progr  
marria  
the in  
outsid  
in tell  
C  
gende  
tervie  
menst  
about  
tion (t  
the er  
introd

K  
[  
[  
T  
U  
R  
K  
c

and a guy would be like, "I can have her." [pause]  
 "Yeah, OK, we want to see it!" [laugh]

In his account—a fairly common one in men's discussions—the passing woman is simply a visual cue for their play. It seems clear that it is a game played by men for men; the woman's participation and awareness of her role seem fairly unimportant.

As Thorne (1993) reminded us, we should not be too quick to dismiss games as "only play." In her study of gender relations in elementary schools, Thorne found play to be a powerful form of gendered social action. One of its "clusters of meaning" most relevant here is that of "dramatic performance." In this, play functions as both a source of fun and a mechanism by which gendered identities, group boundaries, and power relations are (re)produced.

The metaphor of play was strong in Karl's comments. Karl, a white man in his early thirties who worked in a technical support role in the Acme engineering department, hoped to earn a degree in engineering. His frustration with his slow progress—which he attributed to the burdens of marriage and fatherhood—was evident throughout the interview. Karl saw himself as an undeserved outsider in his department and he seemed to delight in telling on the engineers.

Girl watching came up as Karl considered the gender reversal question. Like many of the men I interviewed, his first reaction was to muse about premenstrual syndrome and clothes. When I inquired about the potential social effects of the transformation (by asking him, would it "be easier dealing with the engineers or would it be harder?") he haltingly introduced the engineers' "game."

KARL: Some of the engineers here are very  
 [pause] they're not very, how shall we say?  
 [pause] What's the way I want to put this?  
 They're not very, uh [pause] what's the word?  
 Um. It escapes me.

RESEARCHER: Give me a hint?

KARL: They watch women but they're not very careful about getting caught.

RESEARCHER: Oh! Like they ogle?

KARL: Ogle or gaze or [pause] stare even, or  
 [pause] generate a commotion of an unusual nature.

His initial discomfort in discussing the issue (with me, I presume) is evident in his excruciatingly formal and hesitant language. The aspect of play, however, came through clearly when I pushed him to describe what generating a commotion looked like: "Oh! There goes so-and-so. Come and take a look! She's wearing this great outfit today! Just like a schoolboy. They'll rush out of their offices and [cranes his neck] and check things out." That this is a form of play was evident in Karl's boisterous tone and in his reference to schoolboys. This is not a case of an aggressive sexual appraising of a woman coworker but a commotion created for the benefit of other men.

At Acme, several spatial factors facilitated this form of girl watching. First, the engineering department is designed as an open-plan office with partitions at shoulder height, offering a maze-like geography that encourages group play. As Karl explained, the partitions offer both the opportunity for sight and cover from being seen. Although its significance escaped me at the time, I was directly introduced to the spatial aspects of the engineers' game of girl watching during my first day on site at Acme. That day, John, the current human resources director, gave me a tour of the facilities, walking me through the departments and offering informal introductions. As we entered the design engineering section, a rhythm of heads emerged from its landscape of partitions, and movement started in our direction. I was definitely aware of being on display as several men gave me obvious once-overs.

Second, Acme's building features a grand stairway that connects the second floor—where the engineering department is located—with the lobby. The stairway is enclosed by glass walls, offering a bird's eye view to the main lobby and the movements of visitors and the receptionists (all women). Robert, a senior design engineer, specifically noted the importance of the glass walls in his discussion of the engineers' girl watching.

There's glass walls around the upstairs right here by the lobby. So when there's an attractive young female . . . someone will see the girl in the area and they will go back and inform all the men in the area. "Go check it out." [laugh] So we'll walk over to the glass window, you know, and we'll see who's down there.

One day near the end of my stay at Acme, I was reminded of his story as I ventured into the first-floor reception area. Looking up, I saw Robert and another man standing at the top of the stairs watching and commenting on the women gathered around the receptionist's desk. When he saw me, Robert gave me a sheepish grin and disappeared from sight.

## PRODUCING MASCULINITY

I suggest that girl watching in this form functions simultaneously as a form of play and as a potentially powerful site of gendered social action. Its social significance lies in its power to form identities and relationships based on these common practices for, as Cockburn (1983, 123) has noted, "patriarchy is as much about relations between man and man as it is about relations between men and women." Girl watching works similarly to the sexual joking that Johnson (1988) suggested is a common way for heterosexual men to establish intimacy among themselves.

In particular, girl watching works as a dramatic performance played to other men, a means by which a certain type of masculinity is produced and heterosexual desire displayed. It is a means by which men assert a masculine identity to other men, in an ironic "hommo-sexual" practice of heterosexuality (Butler 1990).<sup>9</sup> As Connell (1995) and others (West and Zimmerman 1987; Butler 1990) have aptly noted, masculinity is not a static identity but rather one that must constantly be reclaimed. The content of any performance—and there are multiple forms—is influenced by a hegemonic notion of masculinity. When asked what "being a man" entailed, many of the men and women I interviewed triangulated toward notions of strength (if not in muscle, then in character and job performance), dominance, and a marked sexuality, overflowing and uncontrollable to some degree and

natural to the male "species." Heterosexuality is required, for just as the label "girl" questions a man's claim to masculine power, so does the label "fag" (Hopkins 1992; Pronger 1992). I asked Karl, for example, if he would consider his sons "good men" if they were gay. His response was laced with ambivalence; he noted only that the question was "a tough one."

The practice of girl watching is just that—a practice—one rehearsed and performed in everyday settings. This aspect of rehearsal was evident in my interview with Mike, a self-employed house painter who used to work construction. In locating himself as a born-again Christian, Mike recounted the girl watching of his fellow construction workers with contempt. Mike was particularly disturbed by a man who brought his young son to the job site one day. The boy was explicitly taught to catcall, a practice that included identifying the proper targets: women and effeminate men.

Girl watching, however, can be somewhat tenuous as a masculine practice. In their acknowledgment (to other men) of their supposed desire lies the possibility that in being too interested in women the players will be seen as mere schoolboys giggling in the playground. Taken too far, the practice undermines rather than supports a masculine performance. In Karl's discussion of girl watching, for example, he continually came back to the problem of men not being careful about getting caught. He referred to a particular group of men who, though "their wives are [pause] very attractive—very much so," still "gawk like schoolboys." Likewise, Stephan explained that men who are obvious, who "undress [women] with their eyes" probably do so "because they don't get enough women in their lives. Supposedly." A man must be interested in women, but not too interested; they must show their (hetero)sexual interest, but not overly so, for this would be to admit that women have power over them.

## THE ROLE OF OBJECTIFICATION AND (DIS)EMPATHY

As a performance of heterosexuality among men, the targeted woman is primarily an object onto which men's homosocial sexuality is projected.

The pre-  
pictoria  
require-  
tion is r  
of asym  
result in  
woman  
tion. T  
derstan  
is one k  
interpre

W  
neck cr  
first. A  
him if h  
("Do y  
by . . . ?  
What r  
of the g

It d  
I d  
lau  
If t  
cor  
ipa  
hea

Ro  
might n  
acknow  
Only su  
nayed.  
"the" gu  
analysis  
found a  
tions se  
guessed

Th  
parent i  
in his le  
José, th  
topic o  
women  
reconsc  
importa



The presence of a woman in any form—embodied, pictorial, or as an image conjured from words—is required, but her subjectivity and active participation is not. To be sure, given the ways the discourse of asymmetrical sexuality works, men's actions may result in similarly negative effects on the targeted woman as that of a more direct form of sexualization. The crucial difference is that the men's understanding of their actions differs. This difference is one key to understanding the ambiguity around interpreting harassing behavior.

When asked about the engineers' practice of neck craning, Robert grinned, saying nothing at first. After some initial discussion, I started to ask him if he thought women were aware of their game ("Do you think that the women who are walking by . . . ?"). He interrupted, misreading my question. What resulted was a telling description of the core of the game:

It depends. No. I don't know if they enjoy it. When I do it, if I do it, I'm not saying that I do. [big laugh] . . . If they do enjoy it, they don't say it. If they don't enjoy it—wait a minute, that didn't come out right. I don't know if they enjoy it or not [pause]; that's not the purpose of us popping our heads out.

Robert did not want to admit that women might not enjoy it ("that didn't come out right") but acknowledged that their feelings were irrelevant. Only subjects, not objects, take pleasure or are annoyed. If a woman did complain, Robert thought "the guys wouldn't know what to say." In her analysis of street harassment, Gardner (1995, 187) found a similar absence, in that "men's interpretations seldom mentioned a woman's reaction, either guessed at or observed."

The centrality of objectification was also apparent in comments made by José, a Hispanic man in his late 40s who worked in manufacturing. For José, the issue came up when he considered the topic of compliments. He initially claimed that women enjoy compliments more than men do. In reconsidering, he remembered girl watching and the importance of intent.

There is [pause] a point where [pause] a woman can be admired by [pause] a pair of eyes, but we're talking about "that look." Where, you know, you're admiring her because she's dressed nice, she's got a nice figure, she's got nice legs. But then you also have the other side. You have an animal who just seems to undress you with his eyes and he's just [pause], there's those kind of people out there too.

What is most interesting about this statement is that in making the distinction between merely admiring and an animal look that ravages, José switched subject position. He spoke in the second person when describing both forms of looking, but his consistency in grammar belies a switch in subjectivity: you (as a man) admire, and you (as a woman) are undressed with his eyes. When considering an appropriate, complimentary gaze, José described it from a man's point of view; the subject who experiences the inappropriate, violating look, however, is a woman. Thus, as in Robert's account, José acknowledged that there are potentially different meanings in the act for men and women. In particular, to be admired in a certain way is potentially demeaning for a woman through its objectification.

The switch in subject position was also evident in Karl's remarks. Karl mentioned girl watching while imagining himself as a woman in the gender reversal question. As he took the subject position of the woman watched rather than the man watching, his understanding of the act as a harmless game was destabilized. Rather than taking pleasure in being the object of such attention, Karl would take pains to avoid it.

So with these guys [if I were a woman], I would probably have to be very concerned about my attire in the lab. Because in a lot of cases, I'm working at a bench and I'm hunched over, in which case your shirt, for example, would open at the neckline, and I would just have to be concerned about that.

Thus, because the engineers girl watch, Karl feels that he would have to regulate his appearance if he were a woman, keeping the men from using him in

ty is re-  
a man's  
:l "fag"  
r exam-  
' if they  
valence;  
ne."  
that—a  
veryday  
t in my  
painter  
myself as  
l watch-  
ntempt.  
brought  
was ex-  
d identi-  
men.  
aywhat  
knowl-  
sire lies  
women  
giggling  
tice un-  
perfor-  
ing, for  
roblem  
ght. He  
though  
y much  
Stephan  
undress  
because  
s. Sup-  
en, but  
ero)sex-  
ld be to

ND

ig men,  
ct onto  
jected.

their game of girl watching. When he considered the act from the point of view of a man, girl watching was simply a harmless antic and an act of appreciation. When he was forced to consider the subject position of a woman, however, girl watching was something to be avoided or at least carefully managed.

When asked to envision himself as a woman in his workplace, like many of the individuals I interviewed, Karl believed that he did not "know how to be a woman." Nonetheless, he produced an account that mirrored the stories of some of the women I interviewed. He knew the experience of girl watching could be quite different—in fact, threatening and potentially disempowering—for the woman who is its object. As such, the game was something to be avoided. In imagining themselves as women, the men remembered the practice of girl watching. None, however, were able to comfortably describe the game of girl watching from the perspective of a woman and maintain its (masculine) meaning as play.

In attempting to take up the subject position of a woman, these men are necessarily drawing on knowledge they already hold. If men simply "don't get it"—truly failing to see the harm in girl watching or other more serious acts of sexual harassment—then they should not be able to see this harm when envisioning themselves as women. What the interviews reveal is that many men—most of whom failed to see the harm of many acts that would constitute the hostile work environment form of sexual harassment—did in fact understand the harm of these acts when forced to consider the position of the targeted woman.

I suggest that the gender reversal scenario produced, in some men at least, a moment of empathy. Empathy, Schwalbe (1992) argued, requires two things. First, one must have some knowledge of the other's situation and feelings. Second, one must be motivated to take the position of the other. What the present research suggests is that gender differences in interpreting sexual harassment stem not so much from men's not getting it (a failure of the first element) but from a studied, often compulsory, lack of motivation to identify with women's experiences.

In his analysis of masculinity and empathy, Schwalbe (1992) argued that the requirements of masculinity necessitate a "narrowing of the moral self." Men learn that to effectively perform masculinity and to protect a masculine identity, they must, in many instances, ignore a woman's pain and obscure her viewpoint. Men fail to exhibit empathy with women because masculinity precludes them from taking the position of the feminine other, and men's moral stance vis-à-vis women is attenuated by this lack of empathy.

As a case study, Schwalbe (1992) considered the Thomas-Hill hearings, concluding that the examining senators maintained a masculinist stance that precluded them from giving serious consideration to Professor Hill's claims. A consequence of this masculine moral narrowing is that "charges of sexual harassment . . . are often seen as exaggerated or as fabricated out of misunderstanding or spite" (Schwalbe 1992, 46). Thus, gender differences in interpreting sexually harassing behaviors may stem more from acts of ignoring than states of ignorance.

## THE PROBLEM WITH GETTING CAUGHT

But are women really the untroubled objects that girl watching—viewed through the eyes of men—suggests? Obviously not; the game may be premised on a denial of a woman's subjectivity, but an actual erasure is beyond men's power! It is in this multiplicity of subjectivities, as Butler (1990, ix) noted, where "trouble" lurks, provoked by "the unanticipated agency of a female 'object' who inexplicably returns the glance, reverses the gaze, and contests the place and authority of the masculine position." To face a returned gaze is to get caught, an act that has the power to undermine the logic of girl watching as simply a game among men. Karl, for example, noted that when caught, men are often flustered, a reaction suggesting that the boundaries of usual play have been disturbed.<sup>10</sup>

When a woman looks back, when she asks, "What are you looking at?" she speaks as a subject, and her status as mere object is disturbed. When the game is played as a form of homosexuality,

the conf  
When's  
plains, t  
men, he  
ject, and  
Th  
law is t  
pect pr  
unusua  
For me  
subject  
viewpo  
games p  
lar to S  
reaction  
rassmer  
complai  
ment; ir  
acts of  
on the i  
workpla  
[it was]  
turn arc  
what th  
we talki

## REAC HARA PROG

The rol  
in men'  
for sex  
lowing  
sion giv  
Americ  
cruiter f  
ern Cali

[Th  
um  
you  
you  
So,  
law  
can

the confronted man may be baffled by her response. When she catches them looking, when she complains, the targeted woman speaks as a subject. The men, however, understand her primarily as an object, and objects do not object.

The radical potential of sexual harassment law is that it centers women's subjectivity, an aspect prompting Catharine MacKinnon's (1979) unusual hope for the law's potential as a remedy. For men engaged in girl watching, however, this subjectivity may be inconceivable. From their viewpoint, acts such as girl watching are simply games played with objects: women's bodies. Similar to Schwalbe's (1992) insight into the senators' reaction to Professor Hill, the harm of sexual harassment may seem more the result of a woman's complaint (and the law's "illegitimate" encroachment into the everyday work world) than men's acts of objectification. For example, in reflecting on the impact of sexual harassment policies in the workplace, José lamented that "back in the '70s, [it was] all peace and love then. Now as things turn around, men can't get away with as much as what they used to." Just whose peace and love are we talking about?

### REACTIONS TO ANTI-SEXUAL HARASSMENT TRAINING PROGRAMS

The role that objectification and disempathy play in men's girl watching has important implications for sexual harassment training. Consider the following account of a sexual harassment training session given in Cindy's workplace. Cindy, an Italian American woman in her early 20s, worked as a recruiter for a small telemarketing company in Southern California.

[The trainer] just really laid down the ground rules, um, she had some scenarios. Saying, "OK, would you consider this sexual harassment?" "Would you . . ." this, this, this? "What level?" Da-da-da. So, um, they just gave us some real numbers as to lawsuits and cases. Just that "you guys better be careful" type of a thing.

From Cindy's description, this training is fairly typical in that it focuses on teaching participants definitions of sexual harassment and the legal ramifications of accusations. The trainer used the common strategy of presenting videos of potentially harassing situations and asking the participants how they would judge them. Cindy's description of the men's responses to these videos reveals the limitation of this approach.

We were watching [the TV] and it was [like] a studio audience. And [men] were getting up in the studio audience making comments like "Oh well, look at her! I wouldn't want to do that to her either!" "Well, you're darn straight, look at her!"

Interestingly, the men successfully used the training session videos as an opportunity for girl watching through their public sexual evaluations of the women depicted. In this, the intent of the training session was doubly subverted. The men interpreted scenarios that Cindy found plainly harassing into mere instances of girl watching and sexual (dis) interest. The antiharassment video was ironically transformed into a forum for girl watching, effecting male bonding and the assertion of masculine identities to the exclusion of women coworkers. Also, by judging the complaining women to be inferior as women, the men sent the message that women who complain are those who fail at femininity.

Cindy conceded that relations between men and women in her workplace were considerably strained after the training ("That day, you definitely saw the men bond, you definitely saw the women bond, and there was a definite separation"). The effect of the training session, rather than curtailing the rampant sexual harassment in Cindy's workplace, operated as a site of masculine performance, evoking manly camaraderie and reestablishing gender boundaries.

To be effective, sexual harassment training programs must be grounded in a complex understanding of the ways acts such as girl watching operate in the workplace and the seeming necessity of a culled empathy to some forms of masculinity. Sexually harassing behaviors are produced from more

than a lack of knowledge, simple sexist attitudes, or misplaced sexual desire. Some forms of sexually harassing behaviors—such as girl watching—are mechanisms through which gendered boundaries are patrolled and evoked and by which deeply held identities are established. This complexity requires complex interventions and leads to difficult questions about the possible efficacy of any workplace training program mandated in part by legal requirements.

## CONCLUSIONS

In this analysis, I have sought to unravel the social logic of girl watching and its relationship to the question of gender differences in the interpretation of sexual harassment. In the form analyzed here, girl watching functions simultaneously as only play and as a potent site where power is played. Through the objectification on which it is premised and in the nonempathetic masculinity it supports, this form of girl watching simultaneously produces both the harassment and the barriers to men's acknowledgment of its potential harm.

The implications these findings have for anti-sexual harassment training are profound. If we understand harassment to be the result of a simple lack of knowledge (of ignorance), then straightforward informational sexual harassment training may be effective. The present analysis suggests, however, that the etiology of some harassment lies elsewhere. While they might have quarreled with it, most of the men I interviewed had fairly good abstract understandings of the behaviors their companies' sexual harassment policies prohibited. At the same time, in relating stories of social relations in their workplaces, most failed to identify specific behaviors as sexual harassment when they matched the abstract definition. As I have argued, the source of this contradiction lies not so much in ignorance but in acts of ignoring. Traditional sexual harassment training programs address the former rather than the latter. As such, their effectiveness against sexually harassing behaviors born out of social practices of masculinity like girl watching is questionable.

Ultimately, the project of challenging sexual harassment will be frustrated and our understanding distorted unless we interrogate hegemonic, patriarchal forms of masculinity and the practices by which they are (re)produced. We must continue to research the processes by which sexual harassment is produced and the gendered identities and subjectivities on which it poaches (Wood 1998). My study provides a first step toward a more process-oriented understanding of sexual harassment, the ways the social meanings of harassment are constructed, and ultimately, the potential success of antiharassment training programs.

## AUTHOR'S NOTE

I would like to thank the members of my faculty writing group—Lisa Aldred, Susan Kollin, and Colleen Mack-Canty—who prove again and again that cross-disciplinary feminist dialogue is not only possible but a powerful reality, even in the wilds of Montana. In addition, thanks to Lisa Jones for her thoughtful reading at a crucial time and to the anonymous reviewers who offered both productive critiques and encouragement.

## NOTES

1. See Welsh (1999) for a review of this literature.
2. For example, Maria, an administrative assistant I interviewed, simultaneously echoed and critiqued this understanding when she complained about her boss's girl watching in her presence: "If he wants to do that in front of other men . . . you know, that's what men do."
3. Recently, more researchers have turned to qualitative studies as a means to understand the process of labeling behavior as harassment. Of note are Collinson and Collinson (1996), Giuffre and Williams (1994), Quinn (2000), and Rogers and Henson (1997).
4. *Quid pro quo* ("this for that") sexual harassment occurs when a person with organizational power attempts to coerce an individual into sexual behavior by threatening adverse job actions.
5. This sample was not fully representative of the company's employees; male managers (mostly white) and

minority  
sented.  
attitud  
white-c  
men in  
6. Acc  
office c  
pants v  
an offi  
7. No  
When  
refusir  
questi  
instan  
8. I p  
over "  
thé do  
reflect  
able s  
argued  
differe  
are (re  
9. "H  
10. M  
the be  
lustrat  
1995).  
is the  
and th  
sourc

## REF

Berns  
Bowr  
Buck  
Bum  
Butle  
Chen

minority manufacturing employees were underrepresented. Thus, the data presented here best represent the attitudes and workplace tactics of white men working in white-collar, technical positions and white and minority men in blue-collar jobs.

6. Acme employees were interviewed at work in an office off the main lobby. Students and referred participants were interviewed at sites convenient to them (e.g., an office, the library).

7. Not all the interviewed men discussed girl watching. When asked directly, they tended to grin knowingly, refusing to elaborate. This silence in the face of direct questioning—by a female researcher—is also perhaps an instance of getting caught.

8. I prefer the term "asymmetrical heterosexuality" over "double standard" because it directly references the dominance of heterosexuality and more accurately reflects the interconnected but different forms of acceptable sexuality for men and women. As Estrich (1987) argued, it is not simply that we hold men and women to different standards of sexuality but that these standards are (re)productive of women's disempowerment.

9. "Hommo" is a play on the French word for man, *homme*.

10. Men are not always concerned with getting caught, as the behavior of catcalling construction workers amply illustrates; that a woman hears is part of the thrill (Gardner 1995). The difference between the workplace and the street is the level of anonymity the men have vis-à-vis the woman and the complexity of social rules and the diversity of power sources an individual has at his or her disposal.

## REFERENCES

- Bernstein, R. 1994. Guilty if charged. *New York Review of Books*, 13 January.
- Bowman, C. G. 1993. Street harassment and the informal ghettoization of women. *Harvard Law Review* 106: 517-580.
- Buckwald, A. 1993. Compliment a woman, go to court. *Los Angeles Times*, 28 October.
- Bumiller, K. 1988. *The civil rights society: The social construction of victims*. Baltimore: Johns Hopkins University Press.
- Butler, J. 1990. *Gender trouble: Feminism and the subversion of identity*. New York: Routledge.
- Chen, A. S. 1999. Lives at the center of the periphery, lives at the periphery of the center: Chinese American masculinities and bargaining with hegemony. *Gender & Society* 13: 584-607.
- Cleveland, J. N., and M. E. Kerst. 1993. Sexual harassment and perceptions of power: An under-articulated relationship. *Journal of Vocational Behavior* 42 (1): 49-67.
- Cockburn, C. 1983. *Brothers: Male dominance and technological change*. London: Pluto Press.
- Collinson, D. L., and M. Collinson. 1989. Sexuality in the workplace: The domination of men's sexuality. In *The sexuality of organizations*, edited by J. Hearn and D. L. Sheppard. Newbury Park, CA: Sage.
- . 1996. "It's only Dick": The sexual harassment of women managers in insurance sales. *Work, Employment & Society* 10(1): 29-56.
- Conley, F. K. 1991. Why I'm leaving Stanford: I wanted my dignity back. *Los Angeles Times*, 9 June.
- Conley, J., and W. O'Barr. 1998. *Just words*. Chicago: University of Chicago Press.
- Connell, R. W. 1987. *Gender and power*. Palo Alto, CA: Stanford University Press.
- . 1995. *Masculinities*. Berkeley: University of California Press.
- Estrich, S. 1987. *Real rape*. Cambridge, MA: Harvard University Press.
- Garcia, L., L. Milano, and A. Quijano. 1989. Perceptions of coercive sexual behavior by males and females. *Sex Roles* 21(9/10): 569-577.
- Gardner, C. B. 1995. *Passing by Gender and public harassment*. Berkeley: University of California Press.
- Giuffre, P., and C. Williams. 1994. Boundary lines: Labeling sexual harassment in restaurants. *Gender & Society* 8: 378-401.
- Glaser, B., and A. L. Strauss. 1967. *The discovery of grounded theory: Strategies for qualitative research*. Chicago: Aldine.
- Guccione, J. 1992. Women judges still fighting harassment. *Daily Journal*, 13 October, 1.
- Gutek, B. A., and M. P. Koss. 1993. Changed women and changed organizations: Consequences of and coping with sexual harassment. *Journal of Vocational Behavior* 42(1): 28-48.
- Gutek, B. A., B. Morasch, and A. G. Cohen. 1983. Interpreting social-sexual behavior in a work setting. *Journal of Vocational Behavior* 22(1): 30-48.
- Hearn, J. 1985. Men's sexuality at work. In *The sexuality of men*, edited by A. Metcalf and M. Humphries. London: Pluto Press.

- Hopkins, P. 1992. Gender treachery: Homophobia, masculinity, and threatened identities. In *Rethinking masculinity: Philosophical explorations in light of feminism*, edited by L. May and R. Strikwerda. Lanham, MD: Littlefield, Adams.
- Jensen, I. W., and B. A. Gutek. 1982. Attributions and assignment of responsibility in sexual harassment. *Journal of Social Issues* 38(4): 121-136.
- Johnson, M. 1988. *Strong mothers, weak wives*. Berkeley: University of California Press.
- Kenig, S., and J. Ryan. 1986. Sex differences in levels of tolerance and attribution of blame for sexual harassment on a university campus. *Sex Roles* 15 (9/10): 535-549.
- MacKinnon, C. A. 1979. *The sexual harassment of working women*. New Haven: Yale University Press.
- Malovich, N. J., and J. E. Stake. 1990. Sexual harassment on campus: Individual differences in attitudes and beliefs. *Psychology of Women Quarterly* 14(1): 63-81.
- Murrell, A. J., and B. L. Dietz-Uhler. 1993. Gender identity and adversarial sexual beliefs as predictors of attitudes toward sexual harassment. *Psychology of Women Quarterly* 17(2): 169-175.
- Padgitt, S. C., and J. S. Padgitt. 1986. Cognitive structure of sexual harassment: Implications for university policy. *Journal of College Students Personnel* 27: 34-39.
- Popovich, P. M., D. N. Gehlauf, J. A. Jolton, J. M. Somers, and R. M. Godinho. 1992. Perceptions of sexual harassment as a function of sex of rater and incident form and consequent. *Sex Roles* 27(11/12): 609-625.
- Powell, G. N. 1986. Effects of sex-role identity and sex on definitions of sexual harassment. *Sex Roles* 14: 9-19.
- Pronger, B. 1992. Gay jocks: A phenomenology of gay men in athletics. In *Rethinking masculinity: Philosophical explorations in light of feminism*, edited by L. May and R. Strikwerda. Lanham, MD: Littlefield Adams.
- Pryor, J. B. 1987. Sexual harassment proclivities in men. *Sex Roles* 17(5/6): 269-290.
- Quinn, B. A. 2000. The paradox of complaining: Law, humor, and harassment in the everyday work world. *Law and Social Inquiry* 25(4): 1151-1183.
- Reilly M. E., B. Lott, D. Caldwell, and L. DeLuca. 1992. Tolerance for sexual harassment related to self-reported sexual victimization. *Gender & Society* 6: 122-138.
- Rogers, J. K., and K. D. Henson. 1997. "Hey, why don't you wear a shorter skirt?" Structural vulnerability and the organization of sexual harassment in temporary clerical employment. *Gender & Society* 11: 215-238.
- Schwalbe, M. 1992. Male supremacy and the narrowing of the moral self. *Berkeley Journal of Sociology* 37: 29-54.
- Smith, D. 1990. *The conceptual practices of power: A feminist sociology of knowledge*. Boston: Northeastern University Press.
- Stockdale, M. S. 1993. The role of sexual misperceptions of women's friendliness in an emerging theory of sexual harassment. *Journal of Vocational Behavior* 42 (1): 84-101.
- Stockdale, M. S. and A. Vaux. 1993. What sexual harassment experiences lead respondents to acknowledge being sexually harassed? A secondary analysis of a university survey. *Journal of Vocational Behavior* 43(2): 221-234.
- Tagri, S., and S. M. Hayes. 1997. Theories of sexual harassment. In *Sexual harassment: Theory, research and treatment*, edited by W. O'Donohue. New York: Allyn and Bacon.
- Thorne, B. 1993. *Gender play: Girls and boys in school*. Buckingham, UK: Open University Press.
- U.S. Merit Systems Protection Board. 1988. *Sexual harassment in the federal government: An update*. Washington, DC: Government Printing Office.
- Welsh, S. 1999. Gender and sexual harassment. *Annual Review of Sociology* 1999: 169-190.
- West, C., and D. H. Zimmerman. 1987. Doing gender. *Gender & Society* 1: 125-151.
- Wood, J. T. 1998. Saying makes it so: The discursive construction of sexual harassment. In *Conceptualizing sexual harassment as discursive practice*, edited by S. G. Bingham. Westport, CT: Praeger.
- York, K. M. 1989. Defining sexual harassment in workplaces: A policy-capturing approach. *Academy of Management Journal* 32: 830-850.
- Yount, K. R. 1991. Ladies, flirts, tomboys: Strategies for managing sexual harassment in an underground coal mine. *Journal of Contemporary Ethnography* 19: 396-422.

JUS  
MAI

Kristi

Theori  
tural b  
workpl  
reprodi  
womer  
2003;  
howev  
ference  
observe  
establis  
workpl  
"doing  
(Mart  
repetiti  
izes wo  
dispari  
of "nat  
rather  
gender  
produc  
dered i  
difficu  
remain  
2003; V  
Th  
transse  
tunity  
and wo

Kristen  
Make G  
Copyright  
permiss