1. ENGAGEMENT

A good engagement should describe the "how much" and "how often" the game is played by users. `total_round_played` is used to measure "how much" since it is the smallest common unit for game play time-amount. `active_Ndays_user` is used to mesusre "how "often". It is 1 if user active N or more days within 8 days test period, otherwise 0.

1.1 TOTAL ROUND PLAYED COMPARISON

test	sam	avg_tot	mdn_to	std_tot	sum_ranks
g1	1867	33.05	9	84.59	50344
g0	1993	24.26	8	56.64	43331

- Data is heaviy left scewed, in such cases U-Test are preferred. - U-Test emphasizes the rank differences between samples.
- Without any testing we can see that average %35 and median %12 increased in group 1.

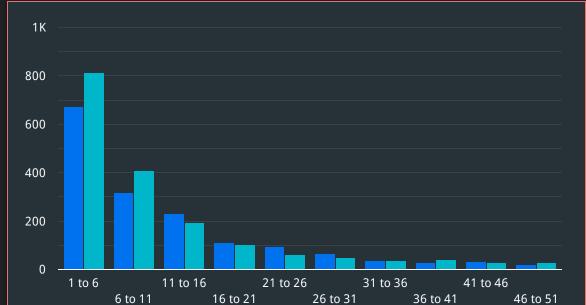
According the Mann-Whitney U-Test for given parameters;

- Z score: -109.94 - P value: 0.0 (extremly close to zero)

RESULT:3 ROUNDS LEAD MORE ENGAGEMENT.

<u>Click to see more about Mann-Whitney U-Test.</u>

Users - Total Rounds Distribution



1.2 USER ACTIVITY COMPARISON

Clickt to see more about Chi-squared test.

test_group •	sample_size	active_2days_users	active_3days_users	active_4days_users	active_5days_users
g1	1867	551	267	155	98
g0	1993	718	334	187	96

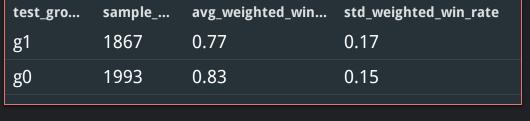
- active_Ndays_user: **Number of users who are active N or more days in the test period. - Since activity of a user in a day is a categorical variable (active or not), Chi-squared test is preferred.
- According to Chi-Square test for number of users who are active 2 days or more and 3 days or more;
- Z scores: 4.27, 2.06 - P value: 0.00, 0.039

RESULT: USERS LIKELY TO PLAY THE GAME OFTEN IN 1 ROUND. **HOWEVER NO EFFECTS ON MOST ACTIVE USERS.**

2. COMPETITIVENESS

Competition is a key factor in every game In a perfect competition environment it is exptected to have 0.5 winning ratio for each user. Since number of played games are very diverse, parameters weighted by played games for groups.

Click to see more about T test.



- When we look at chart, we can see there is huge difference on number of users who have 0.85 or higher winning rate between groups. - Users centered more around 0.5-0.8 winning rate in group 1.
- Group 1 have less winning rate and higher std which means less likely to estimate winner and it is more competitive.
- Parameters are weighted to emphasize number of played games. - T-test is preferred since parameters are weighted and samples are large enough.
- According to T-test; - t-statistic: 11.64
- p-value: 0.0 (very close to zero)

Users - Game Win Rate (total_round>5) 250 200 150 100 50

0.5 to 0.55

0.6 to 0.65

0.7 to 0.75

0.8 to 0.85

0.9 to 0.95

RESULT: 3 ROUNDS LEAD MORE COMPETITION.

3. AD MONETIZATION

abtest group ▼ sample size

g1	1874	0.01032178	
g0	1979	0.01008767	0.05390654

avg revenue

std revenue

between two groups aaverages. - When we filter the data by users who have at least one impression, we can

- When we look at first table, we can see there is almost no difference

- see 2 different behaviours in groups. - While %22 of users watch ad in group1, g2 ad watchers are %35. - However total revenues of groups are almost equal, g1 average %60 higher
- Which means 3 rounds lead 2 different patern in group1; the users watch more ads and the users avoid to watch ads.

NO DIFFERECE BETWEEN GROUPS IN TERMS OF AD MONETIZATON.

RESULT: IN OVERALL, THERE IS

ad_impression > 0

0.2 to 0.25

0.3 to 0.35

0.4 to 0.45

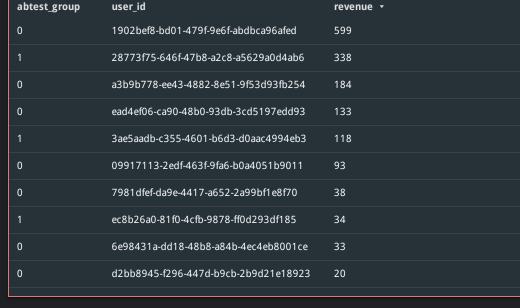
0.1 to 0.15

0 to 0.05

abtest_group ▼	sample_size	avg_revenue	std_revenue
g1	429	0.04508861	0.129725
g0	705	0.02831704	0.087451

outliers abtest group

600



To get consistent insights user's progress should be covered as well.

4. USER PROGRESS

car_level_up event is used to measure user's progress.

sample_size

gı	1079	4.43013433	7.31249700		
g0	1986	5.12134944	7.76194147		
- We can see that average car level up is %14 higher in 1 round.					

avg_car_level_up std_car_level_up

According to T-test; - t-statistic: 2.59 - p-value: 0.0095

- We knew that is round 3 was more competitive, so this result align with

previous findings.

abtest_group ▼

RESULT: 1 ROUND LEADS HIGHER (EASIER) CAR LEVEL UPS.

SUMMARY

Test

500 400 300 200 100

T test

Mann-Whitney

(rewarded adds, in-app purchases).

	Engagement - Rounds	Engagement - Frequency	Competition	Ad Monetization	User Progress
1 Round	Lower	Higher, Same (Most Active Users)	Lower	Same	Higher
3 Round	Higher	Lower, Same (Most Active Users)	Higher	Same	Lower

Chi-squared

CHOICE: 3 ROUND

T test

- To put into words, I think more competitive game is always better as long as it doesn't lead frustration and churn like it didn't in this case. - In more competitive environment users are more likely to use out of game progress options
- Obtaining same or higher engagement with more competitive game can be good signal for better monetization in future.

- We saw that 429 people brought same ad revenue with 705 people.