

# Tom Noonan

*Sales Professional and Software Developer with a passion for building agile and responsive applications*

1258 Hill St SE, Atlanta GA 30315 - (404) 583-3615 - TNoonan88@gmail.com

## Qualifications Summary

- Will graduate from Georgia Tech's Full Stack Web Development Bootcamp June 2022.
- Experienced, data-driven sales professional with a proven track record of growing business year after year.
- Extensive Management experience including but not limited to Hospitality Management and Execution.
- Lifelong learner proficient at overcoming challenges and adapting to new environments.
- Results-oriented self-starter with strong organizational and time management skills.

## Experience

MARCH 2020 - PRESENT

### **Georgia Crown Distributing Co. - *Sales Consultant***

- As part of the opening team for The Garden Room, I have been instrumental in developing procedures to more seamlessly deliver the most memorable experience to our guests while still operating in a high volume environment.
- I contribute to the evolution of our craft cocktail menu by developing new offerings that align the goals of our bar program with those of suppliers and distributors.
- I train new hires in both product and procedure in the Garden Room and ensure new staff members uphold our expected steps of service.

OCTOBER 2019 - MARCH 2020

### **Atlas Restaurant - The Garden Room, Buckhead GA - *Bartender***

- As part of the opening team for The Garden Room, I have been instrumental in developing procedures to more seamlessly deliver the most memorable experience to our guests while still operating in a high volume environment.
- I contribute to the evolution of our craft cocktail menu by developing new offerings that align the goals of our bar program with those of suppliers and distributors.
- I train new hires in both product and procedure in the Garden Room and ensure new staff members uphold our expected steps of service.

JULY 2016 - OCTOBER 2019

**O-ku, West Midtown, Atlanta GA – *Bar Manager***

- I was the driving force behind our craft-driven cocktail menu, aligning the goals of our bar program with the goals of suppliers and distributors in order to seed new products while providing new and innovative experiences for our guests.
- I drove business growth by working in conjunction with both our PR team and various brands to develop marketing strategies.
- I brought liquor cost down to a consistent 18% cost of goods through more informed buying and improved organization of product on hand.
- I elevated standards of service amongst bar staff while training new bartenders and pioneering ongoing education to ensure the highest level of experience for our guests.

MAY 2015 - JULY 2016

**The El Felix, Alpharetta GA – *Beverage Supervisor***

- I spearheaded the progression of our craft-driven cocktail menu, both for my store as well as the rest of the El Felix brand, by developing new cocktails and identifying products that aligned with our bar program.
- I developed new systems for training bar staff and drove ongoing education to improve store sales and create a better experience for our guests.

## **Education & Certifications**

JUNE 2022

**Georgia Institute of Technology – *Full Stack Web Development Bootcamp***

JANUARY 2012 - MAY 2013

**Georgia State University, Atlanta GA – *Candidate for B.A. in Philosophy***

***References Available Upon Request***