

# Sybridge Technologies U.S. Holdings, Inc.



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1 year PD  
1.89% to 3.18%

Headquarters	Itasca, IL	U.S.
Type	Private (PE)	
Employees	~1.2k	
Year Founded	1991	
Website	https://sybridge.com/	
Business	Industrial technology-driven design and manufacturing solutions.	
Revenues	\$140.0M	

## Company Overview

- Company Overview:** Skybridge is a platform company created by Crest- view in 2019 out of ~14 entities. Skybridge is a global industrial tech and manufacturing solutions provider.
- Product:** They provide precision tooling, digital manufacturing, and end-to-end production solutions, integrating 3D printing, prototyping, and automation for automotive, life sciences, and consumer products from design to final production.
- Customers:** Serves automotive, medical devices, consumer products, and industrial equipment manufacturers. Customer concentration risk is unknown, but a reliance on automotive may expose them further.
- Ownership:** Privately held by Crestview Partners, a private equity firm with a focus on industrial and manufacturing investments.
- Debt Structure:** We are aware of \$113mn in LT Debt (prior to repayment), and \$26mn in Operating Lease Liabilities. No other terms were provided.
- Basis for Assessment:** Company-prepared, consolidated, uncommented, unaudited, unreviewed FY-22, FY-23 and T12 through 9/24. The quantiative analysis is mainly leaning on the T12 through 9/24.
- Other (pros/cons):** This analysis is based on the T12 financials through 9/24 (income statement, and balance sheet). We adjusted for the LT-Debt repayment over \$94mn by Crestview. Interest Expenses, and Current Portion of LT Debt were adjusted accordingly. These were the main reasons that resulted in a rating improvement from the prior 'as-is' by 2 points from 3.0 to 5.0. Another key differentiator were the vast Ebitda Adjustments that JPM reported to us as an add-on insight. Their overall performance decline in FY-24 is driven by the issues within the automotive industry.

## Financial Snapshot

	Dec-22	Dec-23	Sep-24	Chg
\$ '000s	T12	T12	T12	%
Total Revenue	153,627	175,158	140,000	-20.1%
Gross Profit	1,114	15,424	6,100	-60.5%
Adjusted EBITDA	35,638	41,699	31,981	23.3%
Gross Profit Margin	0.7%	8.8%	4.4%	-4.4 ppt
EBITDA Margin	23.2%	23.8%	22.8%	-1.0 ppt
Net Income	(54,947)	(48,329)	(67,995)	-40.7%

## Financial Ratio Benchmarking

# of Benchmarks:	50	Industry Median	Company Metric	Percentile Rank
	Revenue	\$142M	\$140M	
Liquidity	Current Ratio	1.84	1.82	<div></div> 49%
	Quick Ratio	1.13	1.62	<div></div> 75%
Leverage	Net Debt / EBITDA	1.93	1.36	<div></div> 59%
	Debt to Assets	30.0%	22.3%	<div></div> 55%
Profitability	EBITDA Margin	10.1%	22.8%	<div></div> 92%
	ROCE %	10.5%	-20.5%	<div></div> 0%

# of Industry Benchmarks50

Company Financials DateSep-24

Industry Benchmarks - Primary: Industrial Machinery and Supplies and Components

## Business Risk

Industry Group Risk Profile			Capital Goods	15%	4.5	to	6.5
Industry Risk Assessment	KPI Rating	Contribution	Industry Group Description				
Cyclicality	Intermediate risk	<div></div>	Entities that derive a majority of their revenues from manufacturing and/or servicing industrial equipment. This includes manufacturers of heavy and light industrial equipment, machinery, industrial components, and systems, as well as providers of related services, such as construction equipment rental companies or industrial distributors.				
Competitive Risk	Intermediate risk	<div></div>					
Global Industry	Intermediate risk	<div></div>					
Market Segment Outlook	Stable	<div></div>					
Competitive Position Profile			Manufacturing	35%	5.5	to	7.5
Competitive Position KPIs	KPI Rating	Contribution	Rating Guideline				
Cycle-Tested	< 2000	<div></div>	Navigated multiple economic down-cycles.				
Competitive Advantages	Satisfactory	<div></div>	Average position in a market with several competitors; moderate threat of new entry and substitution.				
Supplier Diversity	Satisfactory	<div></div>	Limited diversity of suppliers, reliant on a few key ones.				
Customer Concentration	Satisfactory	<div></div>	Top 5 customers 26-40% of revenue				
Manufacturing Redundancy	Strong	<div></div>	Multiple manufacturing sites in diverse locations.				
Demand Elasticity	Satisfactory	<div></div>	Products have moderately elastic demand (some substitutes available).				
Technological Innovation	Above Average	<div></div>					
Quality Recognition	Above Average	<div></div>					
Management, Governance, Sponsorship				50%	4.5	to	5.5

## Anchor Modifiers

Modifiers			
Financial Transparency	Risk Flag	<div></div>	Complete (Unaudited)
Fixed Cost Coverage Risk	Risk Flag	<div></div>	FCCR of -3.50x

## Rating Range (Rounded)

4.5

to

5.5