

Laser Precision, LLC (wholly-owned sub of Weller Metalworks since 8/23)



Headquarters	Libertyville, IL	U.S.
Type	Private (Non-PE)	
Employees	~150	
Year Founded	1994	
Website	https://laserprecision.com/	
Business	Precision metal fabrication and laser cutting services.	
Revenues	\$24.9M	

Company Overview

- Company Overview:** Laser Precision, LLC is a private metal fabricator specialized in advanced laser cutting, welding, and machining for industrial applications.
- Product:** The company offers sheet metal fabrication, laser cutting, prototyping, and welding services. Its focus on precision and customization makes it a key supplier to sectors that require high-quality, durable, and/or customized metal parts.
- Customers:** They serve a diverse range of industries, from agriculture and heavy equipment to medical and transportation.
- Ownership:** Originally founded in 1994, and HQ'd in Libertyville, IL the company became part of "Weller Metalworks". Weller was created in 2023 by LFM Capital, uniting Muthig Industries, Laser Precision, and Drop Sprockets under one entity. LFM, a private equity investor, is the ultimate owner of Weller, including all subs.
- Debt Structure:** No notes to financials / debt structure has been provided in support of this Light Assessment.
- Other (pros/cons):** Liquidity improved from a current ratio of 2.57 in FY-23 to 4.03 by 8/24, yet its high leverage of 1.47 (vs. peer median of 0.81) poses a cash flow risk if profitability stagnates. Advanced automation supports operational efficiency, which is a focal point of management.. A significant rise in accounts receivable (from \$839K to \$4.6M) may have an adverse effect on liquidity and operational risks, if receivable collection lags, or customers default. When annualizing T8-24 through August, they barely show any revenue growth, but Adjusted EBITDA may jump by over 35%, regardless.

Financial Snapshot

	Aug-24	Dec-23	Aug-25 (A)	Chg
\$ '000s	T8	T12	T8 (annual.)	%
Total Revenue	16,651	24,923	24,977	0.2%
Gross Profit	7,986	10,467	11,978	14.4%
Adjusted EBITDA	2,622	2,877	3,932	36.7%
Gross Profit Margin	48.0%	42.0%	48.0%	6.0 ppt
EBITDA Margin	15.7%	11.5%	15.7%	4.2 ppt
Total Revenue	16,651	24,923	24,977	0.2%

Financial Ratio Benchmarking					Weight	Rating Range		
					50%	4.5	to	5.5

# of Benchmarks:		27	Industry Median	Company Metric	Percentile Rank	# of Industry Benchmarks			27
						Company Financials Date			Dec-23
Liquidity	Revenue		\$23M	\$25M		Industry Benchmarks - Primary: Industrial Machinery and Supplies and Components			
	Current Ratio	2.42	2.57		53%				
Leverage	Quick Ratio	1.55	1.53		50%				
	Net Debt / EBITDA	0.81	1.47		40%				
Profitability	Debt to Assets	21.3%	14.6%		64%				
	EBITDA Margin	12.9%	11.5%		44%				
	ROCE %	22.0%	1.0%		16%				

Business Risk

Industry Group Risk Profile	Capital Goods	20%	5.5	to	7.5
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Industry Risk Assessment	KPI Rating	Contribution	Industry Group Description
Cyclicality	Intermediate risk		Entities that derive a majority of their revenues from manufacturing and/or servicing industrial equipment. This includes manufacturers of heavy and light industrial equipment, machinery, industrial components, and systems, as well as providers of related services, such as construction equipment rental companies or industrial distributors.
Competitive Risk	Intermediate risk		
Global Industry	Intermediate risk		
Market Segment Outlook	Above Average		

Competitive Position Profile	Manufacturing	50%	6.0	to	8.0
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Competitive Position KPIs	KPI Rating	Contribution	Rating Guideline
Cycle-Tested	< 2000		Navigated multiple economic down-cycles.
Competitive Advantages	Above Average		Strong competitive position in a moderately competitive market with some barriers to entry and limited threat from substitution.
Supplier Diversity	Satisfactory		Limited diversity of suppliers, reliant on a few key ones.
Customer Concentration	Satisfactory		Top 5 customers 26-40% of revenue
Manufacturing Redundancy	Weak		Single manufacturing site in area exposed to natural disasters or with meaningful risks of operational disruptions.
Demand Elasticity	Above Average		Products have slightly elastic demand (few substitutes available).
Technological Advancement	Strong		
Manufacturing Flexibility	Strong		
Product Customization Capability	Strong		

Management, Governance, Sponsorship	30%	5.5	to	7.0
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Anchor Modifiers

Modifiers				
Revenue Segment	Normalization		\$10-25M	
Other Modifier	Risk Flag		No notes to financials	

Rating Range (Rounded)	4.0	to	5.0
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