



Next Generation Leaders: Getting Tomorrow's Leaders Ready Today (Hardback)

By Martin O'Neill

Third Bridge Press, United States, 2016. Hardback. Book Condition: New. 231 x 155 mm. Language: English . Brand New Book. Virtually all CEOs say the development of their companies middle managers is a critical success factor, but research indicates that only 28 percent of companies have a program in place that addresses their needs. To turn the tide, organizations need to support and develop middle managers so they can learn to become a new breed of leader--a change leader who knows how to connect, exercise influence, foster trust, and build commitment to a common purpose among far-flung work teams. In Next Generation Leaders, you will learn the steps for finding, hiring, and developing engaged, entrepreneurial employees; effective leadership practices and tools for building high-performing teams; techniques for developing a trust relationship with each of your clients and company stakeholders; and ways to grow your business base by extending and expanding current revenue sources and by serving your current customers through enhanced customer intimacy. Next Generation Leaders will open an exciting and easy-to-follow path to successful leadership development.



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