# Finding the best place to open an African restaurant in New York City

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### **Table of Contents**

| 1. Introduction  | 2  |
|--|----|
| 1.1 Background   | 2  |
| 1.2 Problem  | 2  |
| 1.3 Interest   | 2  |
| 2. Data acquisition and cleaning                               | 2  |
| 2.1 Data sources   | 2  |
| 2.2 Data cleaning  | 3  |
| 3. Exploratory Data Analysis                                   | 5  |
| 3.1 New York City Boroughs and Neighborhoods                   | 5  |
| 3.2 Restaurants in New York City                               | 5  |
| 3.3 Number of restaurants per borough                          | 6  |
| 3.4 Population size by Borough in 2020                         | 7  |
| 3.5 Brooklyn restaurants                                       | 7  |
| 3.6 Brooklyn's 50 most populous neighborhoods                  | 8  |
| 3.6 The 20 populated neighborhoods with the fewest restaurants | 9  |
| 3.7 Distance between each neighborhood and Downtown Brooklyn   | 10 |
| 3.8 Analyze Each Neighborhood                                  | 12 |
| 4. Modeling  | 12 |
| 5. Results and Discussion                                      | 14 |
| 6. Conclusion  | 14 |

#### 1. Introduction

### 1.1 Background

Finding a good place isn't always easy. For a new business owner who does not have enough money, it is desirable for him to succeed in his project by having a place where he will be able to move forward. What would he gain if he opened his market in a place where there are many products identical to his own? How would he get customers?

Having a good location close to the city centre where there are many attractions is a good first step for a business owner. Because it can help him to increase his turnover quickly.

#### 1.2 Problem

Data that could help determine where a business owner can open a restaurant could include information on the names and coordinates information for neighborhoods, boroughs, and districts in New York City, as well as information on restaurants in New York City. The purpose of this project is to find out which neighborhood will be suitable for a business owner to open a restaurant.

#### 1.3 Interest

It will be very interesting for an entrepreneur to find the best place to invest for the opening of a new African restaurant. This can prevent him from opening in a place where nobody is interested in what he sells. It can therefore help him to save time and money.

# 2. Data acquisition and cleaning

#### 2.1 Data sources

The New York data can be downloaded <u>here</u>. This is a json file that contains all the information on the neighborhoods. We focus only on boroughs, neighborhoods, latitudes and longitudes from the data.

Then the population data for each neighbourhood can be viewed <u>here</u>. It contains the neighbourhood and the population size. We focus only on 2020 values.

Finally, the population data for each neighbourhood in Brooklyn can be found <u>here</u>. It contains the neighbourhoods and the corresponding population size. The most recent population values we have obtained are for 2010.

### 2.2 Data cleaning

Data from each of these sources are prepared separately.

For the new york city data, we only select the Borough, Neighborhood, latitude and longitude from the data.

|   | Borough | Neighborhood | Latitude  | Longitude  |
|---|---------|--------------|-----------|------------|
| 0 | Bronx   | Wakefield    | 40.894705 | -73.847201 |
| 1 | Bronx   | Co-op City   | 40.874294 | -73.829939 |
| 2 | Bronx   | Eastchester  | 40.887556 | -73.827806 |
| 3 | Bronx   | Fieldston    | 40.895437 | -73.905643 |
| 4 | Bronx   | Riverdale    | 40.890834 | -73.912585 |

For population size by borough in New York City, we select only the total size of each borough for the year 2020.

| ₽ |               | Population |
|---|---------------|------------|
|   | Borough       |            |
|   | Brooklyn      | 2648452    |
|   | Queens        | 2330295    |
|   | Manhattan     | 1638281    |
|   | Bronx         | 1446788    |
|   | Staten Island | 487155     |

For the population size of each neighbourhood in Brooklyn, we filter the data to select only those neighbourhoods in Brooklyn with the corresponding population size for the year 2010.

|     | Neighborhood        | Population |
|-----|---------------------|------------|
| 277 | Borough Park        | 106357     |
| 253 | Flatbush            | 105804     |
| 261 | Crown Heights North | 103169     |
| 274 | East New York       | 91958      |
| 241 | Bensonhurst West    | 88727      |

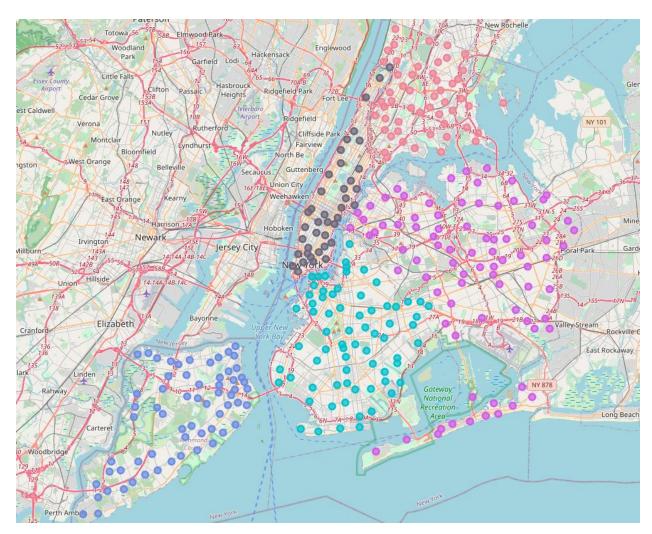
At the end, all the dataframes are merged to obtain more information on each neighbourhood. Then, with Foursquare, we get the information from the restaurants in those locations.

| <b>□</b> |     | Neighborhood | Neighborhood<br>Latitude | Neighborhood<br>Longitude | Venue                       | Venue<br>Latitude | Venue<br>Longitude | Venue<br>Category                 | Venue Category Id        | Venue<br>Distance | Is<br>African | Borough  | Latitude  | Longitude  | Population |
|----------|-----|--------------|--------------------------|---------------------------|-----------------------------|-------------------|--------------------|-----------------------------------|--------------------------|-------------------|---------------|----------|-----------|------------|------------|
|          | 269 | Borough Park | 40.633131                | -73.990498                | Spoons                      | 40.634364         | -73.992624         | Restaurant                        | 4bf58dd8d48988d1c4941735 | 226               | False         | Brooklyn | 40.633131 | -73.990498 | 106357     |
|          | 270 | Borough Park | 40.633131                | -73.990498                | China<br>Glatt              | 40.637381         | -73.989255         | Chinese<br>Restaurant             | 4bf58dd8d48988d145941735 | 484               | False         | Brooklyn | 40.633131 | -73.990498 | 106357     |
|          | 271 | Borough Park | 40.633131                | -73.990498                | Vostok                      | 40.631181         | -73.995791         | Eastern<br>European<br>Restaurant | 4bf58dd8d48988d109941735 | 497               | False         | Brooklyn | 40.633131 | -73.990498 | 106357     |
|          | 268 | Borough Park | 40.633131                | -73.990498                | Orchidea                    | 40.636390         | -73.993899         | American<br>Restaurant            | 4bf58dd8d48988d14e941735 | 462               | False         | Brooklyn | 40.633131 | -73.990498 | 106357     |
|          | 104 | Flatbush     | 40.636326                | -73.958401                | El Paso<br>Mexican<br>Grill | 40.636081         | -73.962079         | Mexican<br>Restaurant             | 4bf58dd8d48988d1c1941735 | 311               | False         | Brooklyn | 40.636326 | -73.958401 | 105804     |

# 3. Exploratory Data Analysis

## 3.1 New York City Boroughs and Neighborhoods

There are 306 neighborhoods and five boroughs in New York City. Each borough with a different color

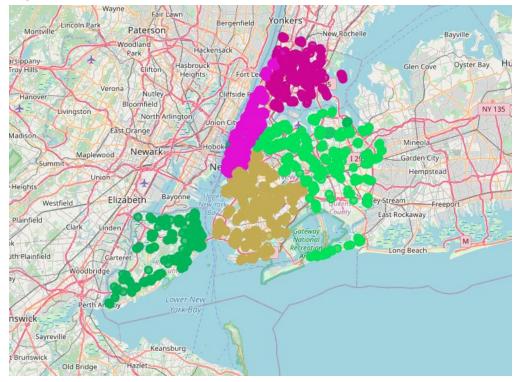


We can see there are a lot of restaurants in New York. The next objectives will be to look for a borough with a lot of people and fewer restaurants.

# 3.2 Restaurants in New York City

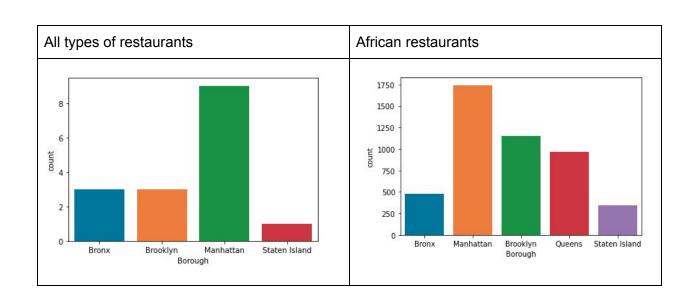
There are 16 African restaurants and 4677 other restaurants in New York City. Notice I'm only focusing on food restaurants. Fast food, coffee shops, pizza shops are not included here.

#### Each borough with a different color.



To find

# 3.3 Number of restaurants per borough

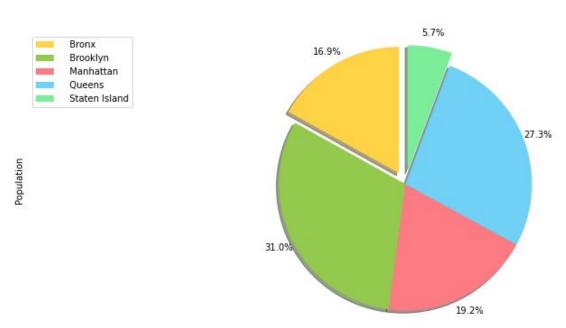


We can see that Manhattan has many more restaurants than other boroughs. Our goal is to focus on the borough where there are a lot of people and few restaurants. For this, it is important to know the most populated borough. This will help us to know which one to choose.

#### 3.4 Population size by Borough in 2020

We can see that Brooklyn is the most populous borough in New York City.

□ Population size per Borough by 2020



We also saw in section 3.3 that Brooklyn has few African restaurants. Our goal is to focus on the borough which is populated and has few African restaurants. That is why, for the next steps, I

am focusing only on the neighborhoods of Brooklyn.

### 3.5 Brooklyn restaurants

As I said before, we only focus on food restaurants. Fast food, coffee shops, pizza shops are not included.

There are 1150 restaurants of 70 venues categories.



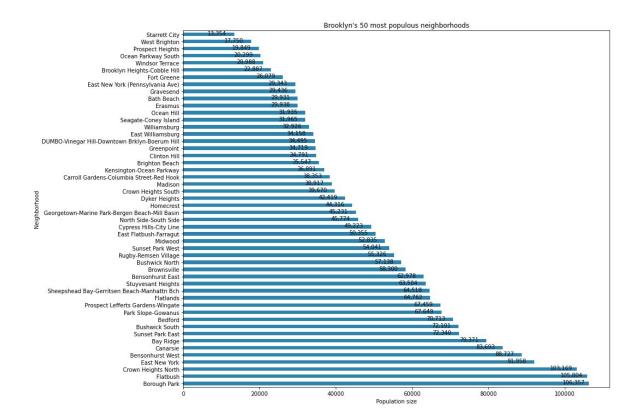
African restaurants are in red. We can see that there are not many of them (just 3). In the next steps, I will focus only on Brooklyn's 50 most populous neighborhoods.

#### **3.6** Brooklyn's 50 most populous neighborhoods

The data collected for population sizes in the various Brooklyn neighbourhoods are from 2010.

|     | Neighborhood        | Population |
|-----|---------------------|------------|
| 277 | Borough Park        | 106357     |
| 253 | Flatbush            | 105804     |
| 261 | Crown Heights North | 103169     |
| 274 | East New York       | 91958      |
| 241 | Bensonhurst West    | 88727      |

Let's take a look at the 50 most populous neighbourhoods



From those 50 most populated neighborhoods, when we merged with the restaurant data, we got 400 lines.

# 3.6 The 20 populated neighborhoods with the fewest restaurants

We have achieved our first objective, which is to have populated neighborhoods. So the second goal is to select the 20 neighborhoods that have the fewest restaurants.

Let's visualize these restaurants



Now that we have the 20 populated neighbourhoods with the least number of restaurants, the objective is to filter them to retain only those restaurants that are no more than 5 km from downtown Brooklyn.

# 3.7 Distance between each neighborhood and Downtown Brooklyn

I calculated the distance between each neighborhood and downtown Brooklyn. Then I selected the ones that are less than 5 km away.

|    | Neighborhood    | Neighborhood<br>Latitude | Neighborhood<br>Longitude | Venue                       | Venue Category               | Venue<br>Latitude | Venue<br>Longitude | Population | Total<br>Numbers | distance<br>km |
|----|-----------------|--------------------------|---------------------------|-----------------------------|------------------------------|-------------------|--------------------|------------|------------------|----------------|
| 85 | Windsor Terrace | 40.656946                | -73.980073                | Bedawi Cafe                 | Middle Eastern<br>Restaurant | 40.658588         | -73.982020         | 20988      | 15               | 4.37109        |
| 86 | Windsor Terrace | 40.656946                | -73.980073                | Krupa Grocery               | American Restaurant          | 40.659957         | -73.980696         | 20988      | 15               | 4.37109        |
| 87 | Windsor Terrace | 40.656946                | -73.980073                | East Wind Snack Shop        | Chinese Restaurant           | 40.660297         | -73.980169         | 20988      | 15               | 4.37109        |
| 88 | Windsor Terrace | 40.656946                | -73.980073                | Sushi Yama                  | Sushi Restaurant             | 40.658542         | -73.982054         | 20988      | 15               | 4.37109        |
| 89 | Windsor Terrace | 40.656946                | -73.980073                | Giovanni's Brooklyn<br>Eats | Italian Restaurant           | 40.660159         | -73.983753         | 20988      | 15               | 4.37109        |

Finally, we got 113 venues and 5 neighborhoods that are at least 5 km from downtown Brooklyn.

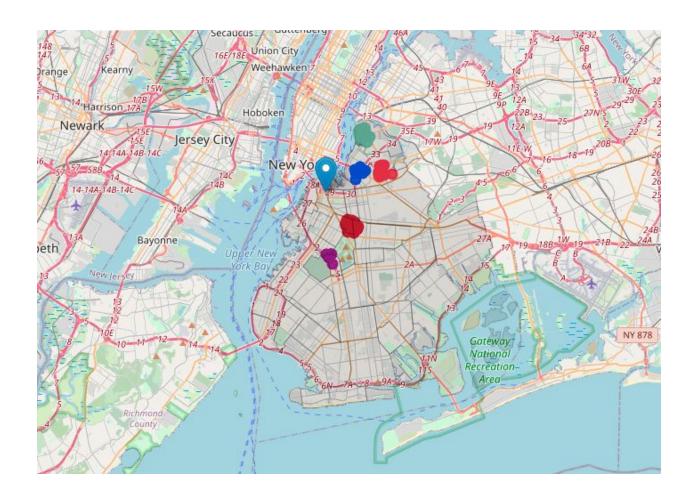
The average distance for Windsor Terrace is 4.371090370531356 km The number of non-african restaurants is 15 Windsor Terrace's population size is 20988

The average distance for Williamsburg is 2.541511044143831 km The number of non-african restaurants is 15 Williamsburg's population size is 32926

The average distance for East Williamsburg is 4.0881053201884 km The number of non-african restaurants is 21 East Williamsburg's population size is 34158

The average distance for Greenpoint is 4.571171385078824 km The number of non-african restaurants is 31 Greenpoint's population size is 34719

The average distance for Prospect Heights is 2.7096356622392506 km The number of non-african restaurants is 31 Prospect Heights's population size is 19849

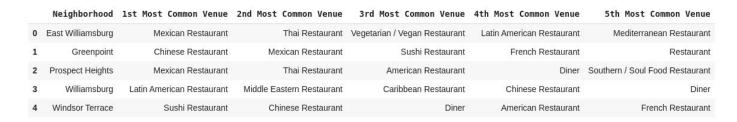


## 3.8 Analyze Each Neighborhood

With the 5 neighborhoods obtained, it is now interesting to analyze them to know the most common places. To do this, we will use the category of each venue to know the frequency of its occurrence.

We got 35 categories of the 5 neighborhoods.

Let's see the 5 most common venues for each neighborhood:



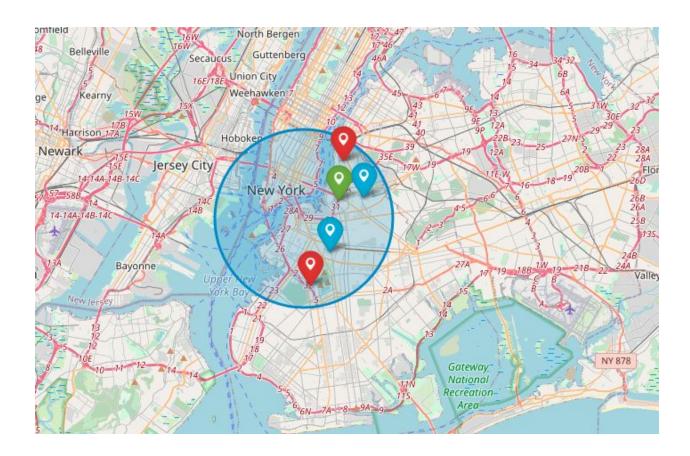
With this result, we see the most common places for each neighborhood. Then we will use the **Kmeans algorithm** to group the neighborhoods together to see which ones have restaurants in common.

# 4. Modeling

To give the entrepreneur an idea of which neighbourhoods have something in common, we will use the Kmeans algorithm. Since we only have five neighbourhoods, we will group the data into three clusters.

Then we merge the result with our previous data to get more information on each neighbourhood.

|     | Neighborhood         | Neighborhood<br>Latitude | Neighborhood<br>Longitude | Total<br>Numbers | distance<br>km | Population | Cluster<br>Labels | 1st Most<br>Common Venue     | 2nd Most<br>Common Venue     | 3rd Most<br>Common Venue         | 4th Most<br>Common Venue     | 5th Most Common<br>Venue    |
|-----|----------------------|--------------------------|---------------------------|------------------|----------------|------------|-------------------|------------------------------|------------------------------|----------------------------------|------------------------------|-----------------------------|
| 85  | Windsor Terrace      | 40.656946                | -73.980073                | 15               | 4.371090       | 20988      | 0                 | Sushi Restaurant             | Chinese<br>Restaurant        | Diner                            | American<br>Restaurant       | French Restaurant           |
| 100 | Williamsburg         | 40.707144                | -73.958115                | 15               | 2.541511       | 32926      | 2                 | Latin American<br>Restaurant | Middle Eastern<br>Restaurant | Caribbean<br>Restaurant          | Chinese<br>Restaurant        | Diner                       |
| 152 | East<br>Williamsburg | 40.708492                | -73.938858                | 21               | 4.088105       | 34158      | 1                 | Mexican<br>Restaurant        | Thai Restaurant              | Vegetarian / Vegan<br>Restaurant | Latin American<br>Restaurant | Mediterranean<br>Restaurant |
| 201 | Greenpoint           | 40.730201                | -73.954241                | 31               | 4.571171       | 34719      | 0                 | Chinese<br>Restaurant        | Mexican<br>Restaurant        | Sushi Restaurant                 | French<br>Restaurant         | Restaurant                  |
|     | Prospect             | 10.070000                | 70.00.050                 |                  |                | ****       |                   | Mexican                      | 7 10                         | American                         | c.                           | Southern / Soul Food        |



In this map, the circle corresponds to downtown Brooklyn projected at 100 radius.

|                   | Cluster 0                                 | Cluster 1                                 | Cluster 2 |
|-------------------|---|---|-----------|
| Greenpoint        | 4.57 km<br>31restaurants<br>34719 people  |   |           |
| Windsor Terrace   | 4.37 km<br>15 restaurants<br>20988 people |   |           |
| Prospect Heights  |   | 2.70 km<br>31 restaurants<br>19849 people |           |
| East Williamsburg |   | 4.08 km<br>21restaurants                  |           |

|              | 34158 people |   |
|--------------|--------------|---|
| Williamsburg |              | 2.54 km<br>15 restaurants<br>32926 people |

# 5. Results and Discussion

In this project, the first thing we saw was that there are a lot of restaurants in New York City. That's why we continued the analysis on Brooklyn, which is the most populous borough in New York. Then we focused on the 50 most populous neighborhoods in Brooklyn. This allowed us to select the 20 smallest restaurants in these neighborhoods. Since we would like to have neighborhoods that are not far from the center, we focused only on neighborhoods that are no more than five kilometres from downtown Brooklyn. In the end, we came up with 5 neighborhoods that met our expectations.

Then, With the results of the cluster, the business owner could choose in which neighborhood he would like to open his African restaurant.

If he wants the closest location with the fewest restaurants, he could choose Williamsburg (Cluster 2). In this neighborhood, the most common locations are Latin American and Middle Eastern restaurants.

If he wishes to be in a place where there are a lot of Asian restaurants (Chinese, Japanese,...), he could choose Cluster 0 (Greenpoint or Windsor Terrace).

If he wants to be in a place where there are a lot of Latin American restaurants, he could choose Cluster 1 (Prospect Heights or East Williamsburg).

#### 6. Conclusion

The aim of this project was to help an entrepreneur or business leader to open his African restaurant in Now York. To do this, first of all, it was necessarily a matter of choosing a place where there were not enough restaurants (and no African restaurants). Second, the location must not be far from the city. Thirdly, it must necessarily be a place where there are lots of people.

The aim of this project was to help an entrepreneur or business leader open his African restaurant in Now York. The first step was to choose a location where there were not enough restaurants (and no African restaurants). Then the location had to be close to the city. Third, it had to be a place where there were lots of people.

The entrepreneur or business owner can choose between the proposed neighborhoods. But to improve these results, other factors could be taken into account. For example, to see which neighbourhoods are the safest, the areas most visited by tourists, rental prices, ...