

# Todor Aleksandrov

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## Professional Summary

With extensive experience as a junior sommelier, where I meticulously manage cellar operations and elevate guest dining experiences through wine pairing, alongside my role as a peer advisor adept at providing comprehensive library support, I bring a blend of hospitality and academic proficiency. Meticulous attention to detail, effective communication, and strong problem-solving skills underscore my ability to excel in diverse roles, ensuring operational efficiency and customer satisfaction across various domains.

## Experience

### **JUNIOR SOMMELIER | THE CARRIAGE HOUSE | MAY 2023 - CURRENT**

- Manage cellar operations, ensuring the maintenance of optimal storage conditions and overseeing inventory management, including maintaining wine par levels, making orders, and curating the wine list to align with customer preferences and seasonal changes.
- Recommend and pair wines with food, enhancing the overall dining experience for guests. Utilize extensive knowledge of wine varieties, vintages, and flavour profiles to cater to guests' preferences and elevate their enjoyment of meals.
- Execute sommelier responsibilities with precision, including serving, opening, sampling, and decanting wines. Provide attentive and personalized service to guests, contributing to high customer satisfaction and repeat business.
- Collaborate closely with colleagues to streamline operations and maintain a cohesive team environment. Communicate frequently with team members, splitting workload effectively during service and ensuring seamless operation in the absence of key personnel.
- Proactively engage with guests to promote additional services, upselling premium wine selections, and contributing to revenue growth. Participate in discussions with colleagues to establish and track sales goals, driving financial success for The Carriage House.

### **PEER ADVISOR | GLUCKSMAN LIBRARY | AUGUST 2023 – CURRENT**

- Conduct comprehensive library tours, showcasing available facilities and resources to visitors.
- Address specific inquiries about various aspects of college life and direct individuals to relevant institutions when necessary.
- Assist students in navigating the book borrowing process, ensuring a smooth and efficient experience.
- Provide detailed printing advice, including printing in various formats, scanning and enlarging as well as general secure print guidance.
- Communicate effectively with library users, offering assistance and demonstrating strong problem-solving skills in resolving queries.

## Education

### **BSC COMPUTER SCIENCE | CURRENT | UNIVERSITY OF LIMERICK**

Semester 3 QCA: 3.32 | Student Council Vice Chair 2023/2024 | Student Events Chair 2023/2024

## Skills & Abilities

- Problem-solving and communication skills
- Detail-oriented with strong teamwork
- Proactive, adaptable, and efficient
- Excellent time management and prioritization
- Effective communication
- Excellent organizational skills

## Portfolio

### EVENTS | UL STUDENT LIFE FRESHERS & CHARITY WEEKS | 2023-2024

- Assisted with banding at entry points, ensuring smooth crowd management and adherence to safety protocols.
- Conducted ticket scanning procedures with efficiency, contributing to orderly entry for event attendees.
- Collaborated in event setup tasks, including stage assembly, decoration, and venue preparation, to create inviting and engaging environments.
- Engaged in charity bucket collections with enthusiasm, leading to significant fundraising achievements for charitable causes.
- Undertook administrative duties, such as aiding in the organization and execution of a pub quiz for Valentine's Day, ensuring its seamless progression and enjoyment.

### WEB DEVELOPMENT | COLLEGE ASSIGNMENT | NOVEMBER 2022

- Led a team of 4 people to develop a fully functional website for an imaginary charity, which received an A1 grade in the first semester of college.
- Developed the website using HTML and CSS, demonstrating strong coding skills and attention to detail in design.
- Collaborated with team members to ensure effective communication and efficient use of time and resources, resulting in timely completion of the project.
- Demonstrated strong problem-solving skills by identifying and resolving technical issues during the website development process.
- Exhibited creativity and innovation by proposing unique and effective design solutions to enhance the website's user experience.

### CAD | LEAVING CERTIFICATE | APRIL 2021

- Proficient in CAD software such as SolidWorks, with experience in modelling complex components and generating detailed working drawings.
- Demonstrated ability to complete projects to a high standard, as evidenced by a successful construction project in secondary school which yielded a H1 grade.
- Strong attention to detail and problem-solving skills, with the ability to identify and resolve issues before they become major roadblocks.
- Excellent time management skills, with the ability to prioritize tasks and work efficiently to meet project deadlines.