

# Todor Krastev

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#### **Experience**

#### **Inditex**

11.2018 - 10.2021

# Visual Commercial – Munich, Germany

- o Analyze sales rankings to promote the correct merchandise
- o Plan and organize the resources required for floor coordination
- o Know, monitor, and control the sales budget for the section
- Read and use reports, and propose action plans

08.2015 - 10.2018

## Store Director – Sofia, Bulgaria

- Supervise the tasks of the Visual Commercial and Management teams
- Guarantee that merchandise and store image meet corporate criteria
- O Monitor the store's sales and control the budget of hours
- Organize daily resources and priorities of the store Manage

12.2013 - 07.2015

#### **Deputy Director – Sofia, Bulgaria**

- Organize and manage recruiting
- O Communicate section needs to Visual Commercial and Operations
- Monitor store sales and rankings
- Communication with other departments and regional

FIAG

02.2012 - 08.2012

#### Manager – Sofia, Bulgaria

- Monitoring and interpreting cash flows and predicting future trends
- o Formulating strategic and long-term business plans
- Researching and reporting on factors influencing business performance.
- Developing financial management mechanisms that minimize financial risk

**Education & Degrees** 

09.2020 - present

Software University - Sofia, Bulgaria

Software Engineering

2008 - 2014

**UNWE – Sofia, Bulgaria**2014 Master's degree - **Finance**2012 Bachelor's degree - **Economics** 

### **Technologies**

Java Spring C++ SQL JavaScript HTML & CSS

#### **Skills**

OOP & SOLID
Data Structures &
Algorithms



#### **Interests**

Al Algorithms Algorithm Engineering