



Todor Krastev

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Experience

Inditex

11.2018 – 10.2021

VC Flagship Store – Munich, Germany

- Analyze sales rankings to promote the correct merchandise
- Plan and organize the resources required for floor coordination
- Know, monitor, and control the sales budget for the section
- Read and use reports, and propose action plans

08.2015 – 10.2018

Store Director – Sofia, Bulgaria

- Supervise the tasks of the Visual Commercial and Management teams
- Guarantee that merchandise and store image meet corporate criteria
- Monitor the store's sales and control the budget for hours
- Organize daily resources and priorities of the store

12.2013 – 07.2015

Deputy Director – Sofia, Bulgaria

- Organize and manage to recruit
- Communicate section needs with Visual Commercial and Operations
- Monitor store sales and rankings
- Communication with other departments and regional

FIAG

03.2012 – 02.2013

General Manager – Sofia, Bulgaria

- Monitoring and interpreting cash flows and predicting future trends
- Formulating strategic and long-term business plans
- Researching and reporting on factors influencing business performance
- Developing financial management mechanisms that minimize financial risk

Education & Degrees

09.2020 – 04.2023

Software University – Sofia, Bulgaria
Diploma of Education - Full-Stack Developer

2008 – 2014

UNWE – Sofia, Bulgaria

2014 Master's degree - Finance
2012 Bachelor's degree - Economics

Technologies

Java
Spring
C++
Python
SQL
JavaScript
HTML & CSS

Skills

OOP & SOLID
Data Structures &
Algorithms

Language

Bulgarian C2
English C1
German B2
Spanish B1

Interests

AI
Algorithms
Algorithm Engineering