



6 – 22 September 2018

Namibia | South Africa | Botswana

PARTICIPATION GUIDE









Study Abroad Fair & School Visit 2018 will provide a platform for education providers to showcase their institutions for maximum brand name exposure, lead generation, student's recruitment opportunities, local education provider partnerships and market insight.

About us

OAA Study is a student's recruitment agency with offices in Sydney, Windhoek, Gaborone, Johannesburg, Nairobi and Lagos. We focus on connecting Students and professionals towards appropriate education opportunities in Australia, USA, Canada, Ireland, UK, Malaysia, Germany, Switzerland, Turkey, Russia, Botswana, Namibia and South Africa. We offer targeted marketing and provide in-depth one-on-one consulting services and we are recognized by universities and Colleges as an Independent source for marketing, recruitment and advice for parents, students and professionals.



Why you should participate

As an organization knowledgeable on the African educational market, OAA Study brings its expertise in facilitating African students' recruitments in Namibia, Botswana and South Africa. Students in Namibia, Botswana and South Africa have high interest in International Education and are some of the few untapped international students source market that is emerging with high per capital income in Africa. Botswana and South Africa are both low immigration risk rating country — with 99% student visa grant rate to Australia, Canada, USA, UK, Malaysia, Ireland, Germany, Switzerland, Turkey, and South Africa.

- Create an enabling platform to recruit students. Understand the drivers of recruiting prospective students from Namibia, Botswana and South Africa.
- Promote your institution and establish links with local education providers potential for partnership opportunities. Maximum brand exposure in Namibia, Botswana and South Africa.
- Participate in marketing promotions through Social Media, Newspaper, SMS, Radio and TV etc.
- Set-up onsite students' assessment and enrolment desk.



Participation Access Level

GOLD

Participants will have access to Windhoek, Gaborone and Johannesburg

- Market insight and prospective student's database
- Round table meeting with college principals and university registrar
- 4x presentations at private secondary schools, colleges or universities
 - Windhoek
 - Gaborone
 - Johannesburg
- Study Fair in Windhoek, Gaborone and Johannesburg
- Evening networking reception
 - Price: USD6,000 (Early Bird Price \$5,500 save \$500) Education Providers
 - Price: USD2,500 (Early Bird Price \$2,200 save \$300) Service Providers
 - Hiring fair venue
 - Developing marketing and promotional materials
 - Advertising and promotional campaign to prospective students
 - Event catering and logistics

SILVER

Participants will have access to Windhoek, Gaborone or Johannesburg

- Market insight and prospective student's database
- Round table meeting with college principals and university registrar
- 2x presentations at private secondary schools, colleges or universities
 - Windhoek
 - Gaborone
 - Johannesburg
- Study Fair in Windhoek, Gaborone or Johannesburg
- Evening networking reception
 - Price: USD2,500 (Early Bird Price \$2,300 save \$200) Education Providers
 - Price: USD1,500 (Early Bird Price \$1,300 save \$200) Service Providers
 - Hiring fair venue
 - Developing marketing and promotional materials
 - Advertising and promotional campaign to prospective students
 - Event catering and logistics

Participation Access Level

BRONZE

Participants will have access to Windhoek, Gaborone or Johannesburg

- Evening networking reception
- Study Fair in Windhoek, Gaborone or Johannesburg
 - Price: USD1,850 Education Providers
 - Price: USD1,000 Service Providers
 - Hiring fair venue
 - Developing marketing and promotional materials
 - Advertising and promotional campaign to prospective students
 - Event catering and logistics

Additional School Visit (Optional) - in addition to included school visit in your participation level. Custom-made seminars in private schools and colleges (Charged separately)

- Windhoek
 - Price: USD1,000 Education Providers
 - Price: USD500 Service Providers
- Johannesburg | Benoni | Midrand | Sandton
 - Price: **USD1,000** Education Providers
 - Price: USD500 Service Providers
- Gaborone | Palapye | Francistown | Maun | Orapa
 - Price: USD1,000 Education Providers
 - Price: **USD500** Service Providers

NB: School Visit includes visit to High School, Colleges and Universities.

You can add an additional school visit activities for Monday - Tuesday.

EVENT PROGRAM ACTIVITIES			
Thursday 06-09-18			
Location: Namibia	 Welcome briefing by OAA Study Round table meeting with Private Schools, College Principals, Universing Registrars Presentation at various Secondary Schools and Colleges 		
Friday 07-09-18 & Saturday 08-09	-18		
Location: Windhoek, The Grove Mall	Study Abroad Fair		
	a (Optional): Custom made seminars in private schools and colleges – uesday 11-09-18). Not included in standard program, charged separately.		
Thursday 13-09-18			
Location: Johannesburg, South Gate Mall	 Welcome briefing by OAA Study Round table meeting with Private Schools, College Principals, University Registrars Presentation at various Secondary Schools and Colleges 		
Saturday 15-09-18			
Location: Johannesburg, South Gate Mall	Study Abroad Fair		
	Africa (Optional): Custom made seminars in private schools and colleges – (Monday 17-09-18 & Tuesday 18-09-18). Not included in standard program,		
Thursday 20-09-18			
Location: Gaborone	 Welcome briefing by OAA Study Round table meeting with Private Schools, College Principals, University Registrars Presentation at various Secondary Schools and Colleges 		
Friday 21-09-18 & Saturday 22-09	-18		
Location: Gaborone, Game City	Study Abroad Fair		
	na (Optional): Custom-made seminars in private schools and colleges – un (Monday 24-09-18 & Tuesday 25-09-18). Not included in standard		

SPONSORSHIP PACKAGES

Principal Sponsors \$7,000 - Education Providers Early Bird Price - \$6,300 save \$700 \$3,500 - Service Providers Early Bird Price - \$3,000 save \$500 NB: Early Bird Prices close 30 July 2018	As main sponsor your branding will feature prominently on all marketing material – before, during and after the event. You'll also have a prime position on the Education Fair floor and a speaking session at school visit. Gold Participation Access to Namibia, South Africa and Botswana	 Gold Participation Access One of two main sponsors Speaking opportunity at the school visit Premium stand location on the fair floor Branding on all promotional material – print and online Sponsor listing on the official event website 4 x page inserts in the visitor bags Full visitor list after event
OAA Study Representative Education Fair Sponsors \$3,000	Showcase your institution unique programs, facilities and students support services to an audience looking for advice, information and important insights on studying abroad. You don't need to travel to Namibia, Botswana and South Africa to exhibit, just choose this cost effective option and deliver great outcome for your college. No travel and accommodation cost, participate through your brand presence.	One of five sponsors OAA Study Staff will represent your Institution in Study Fair Provides report on students interested in your Institution Premium stand location on the exhibition floor Branding on signage displayed next to the banner Full exhibitor listing on the official event website Distribution of marketing material during event
Visitor Bags Sponsor \$500	Visitor Bags will be distributed to all of the visitors at the front of the event. They provide visitors with something to collect and carry all of the information from the day. So, sponsor the bags and you can turn every visitor in to a walking advertisement for your company and brand.	
Flyer Insert in Visitor's Bags Sponsor \$200 – 2000 copies	Insert your flyers in the visitor bags	

For Enquiries, Participation guide and Registration: Call (+267) 77 157 440 or email: event@oaastudy.com

For more info: www.oaastudy.com