



Applied Mathematical Finance I

Lecture 5: Exotic Derivatives

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Vanilla and Exotic Derivatives

- Last time we discussed vanilla interest rate derivatives. We can split them into the following two groups
 - Model-free products that can be priced based on the prevailing zero curve only (e.g. standard FRAs and swaps).
 - Contracts with non-linear payoffs that depend on a marginal distribution of a single rate (e.g. caplets, floorlets, and swaptions). To price them, one has to specify a model for rate dynamics.
- Today we will consider more complex derivatives that are referred to as exotic. Some of them turn out to be near-vanilla products that can be priced in a model-free way while others require quite sophisticated modelling.



Digital Options: First Look

- Digital caplet with strike price K and expiry T pays at $T + \tau$ an amount given by the indicator function

$$\mathbb{1}_{\{L(T, T+\tau) > K\}}.$$

- By the fundamental pricing theorem

$$\text{PV}_t^{\text{Digital}}(K) = p(t, T + \tau) \mathbb{E}_t^{T+\tau} [\mathbb{1}_{\{L(T, T+\tau) > K\}}].$$

- Assuming that forward rate $F = F(t, T, T + \tau)$ follows Black model under $\mathbb{Q}^{T+\tau}$, we get

$$\text{PV}_t^{\text{Digital}}(K) = p(t, T + \tau) \Phi(d_-),$$

where $d_- = \frac{\ln(F/K)}{\sigma\sqrt{T-t}} - \frac{\sigma\sqrt{T-t}}{2}$ and Φ stands for standard normal CDF.

Digital Options: Real Case

- As we saw earlier, implied caplet volatility is actually a function of strike, $\sigma = \sigma(K)$, so pricing of a digital caplet becomes more complicated.
- Indeed, note that

$$\begin{aligned}
 \text{PV}_t^{\text{Digital}}(K) &= \lim_{\epsilon \rightarrow 0+} \frac{\text{PV}_t^{\text{Caplet}}(K - \epsilon, \sigma(K - \epsilon)) - \text{PV}_t^{\text{Caplet}}(K, \sigma(K))}{\epsilon} \\
 &= - \frac{d\text{PV}_t^{\text{Caplet}}(K, \sigma(K))}{dK} \\
 &= - \underbrace{\frac{\partial \text{PV}_t^{\text{Caplet}}(K, \sigma(K))}{\partial K}}_{\text{Digital PV in Black model}} - \underbrace{\frac{\partial \text{PV}_t^{\text{Caplet}}(K, \sigma(K))}{\partial \sigma}}_{\text{Caplet vega}} \cdot \underbrace{\frac{\partial \sigma(K)}{\partial K}}_{\text{Vol skew}}.
 \end{aligned}$$

- We see that volatility skew (smile) results into a price adjustment.



Digital Options: Practicalities

- Despite the apparent simplicity, risk management of digital options requires a careful approach.
- Indeed, when close to expiry date T , delta $\frac{\partial \text{PV}^{\text{Caplet}}}{\partial F}$ grows to infinity if F approaches the strike price K .
- When selling a digital option, a trader will actually price, sell and then hedge a super-replicating option spread

$$\frac{\text{PV}_t^{\text{Caplet}}(K - \epsilon) - \text{PV}_t^{\text{Caplet}}(K)}{\epsilon} > \mathbb{1}_{\{L(T, T+\tau) > K\}},$$

where ϵ is chosen so as to guarantee that delta will not exceed the desired level.

- Obvious advantages: bounded delta plus “free lunch” if $L(T, T + \tau) \in (K - \epsilon, K)$.



Fixed-in-Arrears Instruments

- LIBOR rate $L(T, T + \tau)$ is not restricted to being paid at $T + \tau$.
- Interest rate derivatives paying LIBOR-linked cashflow on the date when the underlying rate fixes are called in-arrears instruments.
- Consider simple LIBOR-in-arrears (LIA) paying $L(T, T + \tau)$ at T . Its value at $t \leq T$ is given by

$$\text{PV}_t^{\text{LIA}} = p(t, T) \mathbb{E}_t^T [L(T, T + \tau)] = p(t, T) \mathbb{E}_t^T [F(T, T, T + \tau)].$$

- The difficulty here is that $F(t, T, T + \tau)$ is a martingale under $\mathbb{Q}^{T+\tau}$, not \mathbb{Q}^T , and hence the expectation does not equal to the forward rate observed at t

$$\mathbb{E}_t^T [F(T, T, T + \tau)] \neq F(t, T, T + \tau) = \mathbb{E}_t^{T+\tau} [F(T, T, T + \tau)].$$

- $\mathbb{E}_t^T [F(T, T, T + \tau)] - F(t, T, T + \tau)$ is referred to as convexity adjustment.



LIBOR-in-Arrears

- Let us now return to valuing LIA cashflow. Paying $L(T, T + \tau)$ at T is equivalent to paying $\frac{L(T, T + \tau)}{p(T, T + \tau)}$ at $T + \tau$ so we have

$$\text{PV}_t^{\text{LIA}} = p(t, T + \tau) \mathbb{E}_t^{T + \tau} \left[\frac{L(T, T + \tau)}{p(T, T + \tau)} \right].$$

- This can be formally justified as follows. Defining Radon-Nikodym derivative

$$\xi_T = \left. \frac{d\mathbb{Q}^{T + \tau}}{d\mathbb{Q}^T} \right|_{\mathcal{F}_T} = \frac{p(T, T + \tau)}{p(0, T + \tau)} \cdot \frac{p(0, T)}{p(T, T)} = \frac{p(T, T + \tau)}{p(0, T + \tau)} \cdot p(0, T),$$

we get

$$\begin{aligned} \text{PV}_t^{\text{LIA}} &= p(t, T) \mathbb{E}_t^T [L(T, T + \tau)] = p(t, T) \mathbb{E}_t^T [\xi_T] \mathbb{E}_t^{T + \tau} \left[\frac{L(T, T + \tau)}{\xi_T} \right] \\ &= p(t, T + \tau) \mathbb{E}_t^{T + \tau} \left[\frac{L(T, T + \tau)}{p(T, T + \tau)} \right]. \end{aligned} \quad (1)$$



LIBOR-in-Arrears (continued)

- Now note that the factor $\frac{1}{p(T, T+\tau)}$ is a function of rate $L(T, T+\tau)$

$$\frac{1}{p(T, T+\tau)} = 1 + \tau L(T, T+\tau)$$

so that (1) can be rewritten as

$$\begin{aligned} \text{PV}_t^{\text{LIA}} &= p(t, T+\tau) \mathbb{E}_t^{T+\tau} [(1 + \tau L(T, T+\tau)) L(T, T+\tau)] \\ &= p(t, T+\tau) F(t, T, T+\tau) + \tau p(t, T+\tau) \mathbb{E}_t^{T+\tau} [L(T, T+\tau)^2]. \end{aligned}$$

- Therefore, the problem boils down to computing the expectation of $L(T, T+\tau)^2$. Fortunately, density of $L(T, T+\tau)$ under $\mathbb{Q}^{T+\tau}$ can be obtained directly from observable market prices of caplets and floorlets with maturity T .



Carr-Madan Static Replication

- Now, let us invoke the famous variation of the Taylor expansion formula. Consider a function $g(L) \in C^2(\mathbb{R})$ and arbitrary $M \in \mathbb{R}$. Then the following representation holds

$$g(L) = g(M) + g'(M) \cdot (L - M) + \int_{-\infty}^M g''(k) \cdot (k - L)_+ dk + \int_M^{\infty} g''(k) \cdot (L - k)_+ dk \quad (2)$$

- Financial meaning: we can replicate European payoff given by function g with a static position in a continuum of vanilla call and put options.
- Before we proceed, let us briefly recall the notion of Dirac delta function $\delta(x)$.



Dirac Delta Function

- Formally, δ_L can be seen as a probability measure on $(\mathbb{R}, \mathcal{B}(\mathbb{R}))$ such that, for any $B \in \mathcal{B}(\mathbb{R})$, $\delta(B) = 1$ if $L \in B$, and $\delta(B) = 0$ otherwise.
- It follows from the definition that

$$\int_{-\infty}^{\infty} g(x) \delta_L(dx) = g(L).$$

- The corresponding CDF is then given by

$$\delta_L((-\infty, x)) = \mathbb{1}_{\{x > L\}} = \begin{cases} 1, & x > L \\ 0, & x \leq L, \end{cases}$$

so we have

$$\int_{-\infty}^{\infty} g(x) \delta_L(dx) = \int_{-\infty}^{\infty} g(x) d\mathbb{1}_{\{x > L\}}.$$

Carr-Madan Formula: Proof

- For simplicity, we consider Carr-Madan formula on \mathbb{R}_+ . We have

$$\begin{aligned} g(L) &= \int_0^\infty g(k) d\mathbb{1}_{\{k>L\}} = \int_0^M g(k) d\mathbb{1}_{\{k>L\}} + \int_M^\infty g(k) d\mathbb{1}_{\{k>L\}} \\ &= \int_0^M g(k) d\mathbb{1}_{\{k>L\}} - \int_M^\infty g(k) d\mathbb{1}_{\{k\leq L\}}. \end{aligned}$$

- Integrating by parts, we then have

$$\begin{aligned} g(L) &= g(k)\mathbb{1}_{\{k>L\}}\Big|_0^M - \int_0^M g'(k)\mathbb{1}_{\{k>L\}} dk \\ &= -g(k)\mathbb{1}_{\{k\leq L\}}\Big|_M^\infty + \int_M^\infty g'(k)\mathbb{1}_{\{k\leq L\}} dk \\ &= g(M) - \int_0^M g'(k)\mathbb{1}_{\{k>L\}} dk + \int_M^\infty g'(k)\mathbb{1}_{\{k\leq L\}} dk. \end{aligned} \tag{3}$$



Carr-Madan Formula: Proof (continued)

- Integrating (3) by parts again, we get

$$\begin{aligned} g(L) &= g(M) \\ &\quad - g'(k)(k-L)_+ \Big|_0^M + \int_0^M g''(k)(k-L)_+ dk \\ &\quad - g'(k)(L-k)_+ \Big|_M^\infty + \int_M^\infty g''(k)(L-k)_+ dk \\ &= g(M) + g'(M)(L-M) + \int_0^M g''(k)(k-L)_+ dk + \int_M^\infty g''(k)(L-k)_+ dk. \end{aligned}$$

LIBOR-in-Arrears (continued)

- Let us get back to the valuation problem. Using Carr-Madan formula with $g(L) = L^2$ and $M = F = F(t, T, T + \tau)$ and switching integration and expectation, we obtain

$$\begin{aligned} \mathbb{E}_t^{T+\tau} \left[L(T, T + \tau)^2 \right] &= g(F) \\ &+ 2 \int_0^F \underbrace{\mathbb{E}_t^{T+\tau} [(k - L)_+]}_{\text{Undiscounted price of a floorlet with strike } k} dk + 2 \int_F^\infty \underbrace{\mathbb{E}_t^{T+\tau} [(L - k)_+]}_{\text{Undiscounted price of a caplet with strike } k} dk. \end{aligned} \quad (4)$$

- In practice, the integration is carried out numerically via quadratures.

LIBOR-in-Arrears (continued)

- Formula (4) does not rely on any modelling assumptions and hence is model independent.
- Also, note that (4) heavily relies on the volatility skew/smile at T . Indeed, integration of caplet/floorlet prices over strikes require using the whole slice $\sigma(T, k), k \in [0; +\infty)$, of the implied volatility surface.
- We can apply the same technique to price in-arrears options.



In-Arrears Caplet

- Let us now consider in-arrears caplet paying $(L(T, T + \tau) - K)_+$ at T . Its value is given by

$$PV_t^{\text{LIA cplt}} = p(t, T) \mathbb{E}_t^T [(L(T, T + \tau) - K)_+]. \quad (5)$$

- Re-expressing (5) under $\mathbb{Q}^{T+\tau}$, we get

$$\begin{aligned} PV_t^{\text{LIA cplt}} &= p(0, T + \tau) \mathbb{E}_t^{T+\tau} (L - K)_+ \\ &\quad + p(0, T + \tau) \mathbb{E}_t^{T+\tau} [(1 + \tau L)(L - K)_+] \\ &= p(0, T + \tau) \mathbb{E}_t^{T+\tau} [(L - K)_+] + p(0, T + \tau) \tau \mathbb{E}_t^{T+\tau} [L(L - K)_+]. \end{aligned}$$

In-Arrears Caplet (continued)

- Applying Carr-Madan formula with $M = K$ to $g(L) = L(L - K)$ and multiplying the result with $\mathbb{1}_{L > K}$, we have

$$\mathbb{E}_t^{T+\tau} [L(L - K)_+] = K \mathbb{E}_t^{T+\tau} [(L - K)_+] + 2 \int_K^\infty \mathbb{E}_t^{T+\tau} [(L - k)_+] dk.$$

- Summarizing the above, the price of in-arrears caplet is given by

$$\begin{aligned} \text{PV}_t^{\text{LIA cplt}} &= p(0, T + \tau) (1 + \tau K) \mathbb{E}_t^{T+\tau} [(L(T, T + \tau) - K)_+] \\ &\quad + p(0, T + \tau) 2\tau \int_K^\infty \mathbb{E}_t^{T+\tau} [(L(T, T + \tau) - k)_+] dk. \end{aligned}$$



LIBOR With Delay

- Let us now move on to a more interesting case of a LIBOR cashflow $L(T, T + \tau)$ with an arbitrary payment date $T_p \geq T$. Note that $T_p = T$ corresponds to LIBOR-in-arrears and $T_p = T + \tau$ corresponds to a regular LIBOR payment. Assuming that $T_p > T$ we generally call this cashflow LIBOR with delay (LD).
- Its value is given by

$$\text{PV}_t^{\text{LD}} = p(t, T_p) \mathbb{E}_t^{T_p} [L(T, T + \tau)].$$

- Switching to $\mathbb{Q}^{T+\tau}$, we get

$$\text{PV}_t^{\text{LD}} = p(t, T + \tau) \mathbb{E}_t^{T+\tau} \left[\frac{p(T, T_p)}{p(T, T + \tau)} L(T, T + \tau) \right]. \quad (6)$$



LIBOR With Delay (continued)

- The problem here is that, generally, we cannot express $p(T, T_p)$ as a function of LIBOR rate $L(T, T + \tau)$ and hence cannot use Carr-Madan formula as is.
- What we can do is to approximate

$$p(T, T_p) \approx \left(\frac{1}{1 + \tau L(T, T + \tau)} \right)^{\frac{T_p - T}{\tau}}.$$

Intuition: discount all cash flows after T at the same rate $L(T + \tau)$.

- Under this assumption, formula (6) becomes

$$\text{PV}_t^{\text{LD}} = p(t, T + \tau) \mathbb{E}_t^{T+\tau} \left[L(T, T + \tau) (1 + \tau L(T, T + \tau))^{1 - \frac{T_p - T}{\tau}} \right].$$

so we can use Carr-Madan formula for pricing.

- Note that this approach is exact for two most common cases $T_p = T$ and $T_p = T + \tau$.



Averaging Swaps

- Averaging swap is a swap where floating rate is defined as a weighted average of observed LIBOR rates. For simplicity of notations, let us consider a single-period instrument.
- Consider a time interval $[S, T]$ and the set of fixing dates $\{t_i\}_{i=1}^n$, where $S = t_1 < t_2 < \dots < t_n = T$, when the LIBOR rate for tenor τ is observed.
- Floating leg of averaging swap pays at T an amount given by

$$\sum_{i=1}^n \omega_i L(t_i, t_i + \tau),$$

where the weights $\omega_i > 0$ and $\sum_{i=1}^n \omega_i = 1$.



Averaging Swaps: Valuation

- Value of averaging swap at $t \leq S$ is

$$\begin{aligned} \text{PV}_t^{\text{Avg swap}} &= p(t, T) \mathbb{E}_t^T \left[\sum_{i=1}^n \omega_i L(t_i, t_i + \tau) \right] \\ &= p(t, T) \sum_{i=1}^n \omega_i \mathbb{E}_t^T [L(t_i, t_i + \tau)] . \end{aligned} \quad (7)$$

- Now note that every summand in (7) corresponds to a LIBOR with delay^{*} cashflow and hence can be priced with the approach outlined above.
- Sometimes a rude approximation is used

$$\sum_{i=1}^n \omega_i \mathbb{E}_t^T [L(t_i, t_i + \tau)] \approx \sum_{i=1}^n \omega_i F(t, t_i, t_i + \tau).$$

^{*}The last payment is actually LIBOR-in-arrears.



CMS Rate

- We can go even further and consider swaps whose floating rate is given by the swap rate itself.
- A constant-maturity swap (CMS) rate is defined as a break-even (par) rate of a swap with fixed maturity (tenor), e.g. 10Y.
- Consider a tenor structure $t \leq T_0 < T_1 < \dots < T_{n+m}$, $\tau_i = T_i - T_{i-1}$. We denote by $R_{k,m}(t)$ a par rate at t of a fix-for-floating swap that starts at T_k , $k \leq n$, and ends at T_{k+m} and by $A_{k,m}(t)$ the corresponding annuity. We know that

$$A_{k,m}(t) = \sum_{i=k+1}^{k+m} p(t, T_i) \tau_i,$$
$$R_{k,m}(t) = \frac{\sum_{i=k+1}^{k+m} p(t, T_i) F(t, T_{i-1}, T_i) \tau_i}{A_{k,m}(t)},$$

and that $R_{k,m}(t)$ is a martingale under $\mathbb{Q}^{A_{k,m}}$.



CMS Swaps

- CMS swap is a swap with floating leg linked to a CMS rate R rather than LIBOR spot rate L . Consider a swap with start date T_0 and end date T_n which references m -period CMS rate. In our notations, its value at $t \leq T_0$ can be written as

$$\text{PV}_t^{\text{CMS swap}} = \sum_{i=0}^{n-1} p(t, T_{i+1}) \tau_{i+1} \mathbb{E}_t^{T_{i+1}} [R_{i,m}(T_i) - K] ,$$

where K is the fixed rate.

- While standard fix-for-floating swaps are model-free, meaning that they can be valued solely from using observable term-structure of zero-coupon bond prices, pricing of CMS swaps require making some modelling assumptions.

CMS Swaps: Pricing

- For simplicity we consider a single CMS rate-linked cashflow paid at T_p . Denoting underlying m -period CMS rate observed at $T \leq T_p$ simply as R_T and corresponding annuity as A_T , we have at $t = 0$

$$PV_0^{\text{CMS}} = p(0, T_p) \mathbb{E}^{T_p} [R_T] = A_0 \mathbb{E}^{\mathbb{Q}^A} \left[\frac{p(T, T_p)}{A_T} R_T \right].$$

- Assuming that $\frac{p(T, T_p)}{A_T}$ is a function of R_T , $\frac{p(T, T_p)}{A_T} = g(R_T)$, and applying Carr-Madan formula, we get

$$PV_0^{\text{CMS}} = g(0)R(0) + \int_0^{R_0} z''(k)p(k)dk + \int_{R_0}^{\infty} z''(k)c(k)dk,$$

where $z(k) = g(k)k$, $p(k)$ and $c(k)$ are prices of put and call options on S_T with strike k i.e. receiver and payer swaptions respectively.



Autocaps

- Autocap is a structured product comprising a series of contingent caplets which terminates if the number of options expired in the money reaches a pre-agreed threshold N .
- Consider a tenor structure $\{T_i\}_{i=0}^n$. Mathematically, the payoff at T_{i+1} can be expressed as

$$\tau_{i+1} (L(T_i, T_{i+1}) - K)_+ \mathbb{1}_{\{N(T_{i+1}) < N\}},$$

where $\tau_{i+1} = T_{i+1} - T_i$ and $N(T_{i+1})$ is the total number of caplets expired in-the-money before T_{i+1} .

- Autocaps are highly path-dependent products. Their payoff depends on the joint evolution of LIBOR rates and hence a proper modelling must capture possible movements of the zero curve.

