

Olatokunbo Ajayi

470-564-0910 | olatokunboajayiapply@gmail.com |
linkedin.com/in/olatokunboajayi

EDUCATION

Georgia State University — B.B.A. in Computer Information Systems (Data Analytics) (Expected Graduation: Dec 2027)
Cumulative GPA: 3.35. Awards: President's List, HOPE Zell Miller Scholarship

PROFESSIONAL EXPERIENCE

Delta Air Lines — Project Management Co-Op, Airport Customer Service (Jan 2025 – Present)

- Improved on-time departures and cut turnaround time by mapping end-to-end workflows across ticketing, baggage, and cleaning to eliminate bottlenecks
- Reduced rework and cycle time by instituting RAID logs and weekly stand-ups to surface risks and unblock tasks earlier
- Increased reporting accuracy by building SQL→Tableau pipelines with QC checks and automated validations

Wells Fargo — Commercial Banking Simulation (Sep 2025)

- Surfaced growth opportunities by analyzing client financials, industry benchmarks, and relationship data to focus outreach and cross-sell
- Aligned proposal to client objectives by mapping Wells Fargo lending, treasury, and cash-management solutions to defined needs
- Accelerated stakeholder decision-making by packaging insights into a structured presentation with clear recommendations and rationale

JPMorgan Chase — Investment Banking Simulation (Jun – Aug 2024)

- Delivered decision-ready valuation ranges by building DCF models with competitor-bid and supply-chain risk scenarios
- Accelerated decisions by producing concise company profiles and deal memos for senior banker use
- Built comps and precedent transactions tables in Excel to benchmark EV/EBITDA, P/E, and revenue multiples for pitch materials

PRODUCT PROJECTS

Project — AI Workflow Automation (n8n)-(Adechi)

- Drove rollout of n8n workflows to streamline intake, routing, and reporting across CRM, email, and store systems
- Built AI intent/priority classifiers and first-draft responders in n8n to speed support and lead follow-up
- Automated product ops by syncing orders and inventory across Shopify, Airtable, and Google Sheets with low-stock Slack alerts
- Implemented approval pipelines from form submission to DocuSign generation and CRM updates with auditable logs
- Instrumented flows and shipped an SLA dashboard tracking latency, error rates, and throughput for weekly OKR reviews

Adechi — E-commerce Brand Website (adechi9ja.com)

- Drove launch of an MVP storefront to lift first-purchase conversion by prioritizing checkout and merchandising based on funnel metrics
- Increased newsletter capture and repeat visits by shipping an email-capture modal, UTM-tagged social links, and a welcome-offer test
- Improved checkout completion by simplifying form fields, reordering steps, and enabling guest checkout
- Strengthened privacy compliance and trust by publishing an opt-out page and banner and updating policy copy
- Accelerated data-informed decisions by instrumenting events and building a funnel dashboard for weekly OKR reviews

LEADERSHIP & PROFESSIONAL DEVELOPMENT

Accounting and Tax Society

- Produced reconciliation sheets and research memos by applying content from technical workshops and case labs
- Raised professional rigor in ethics, accuracy, and client-style communication through events and peer study groups

Actuarial and Risk Management Association

- Built basic risk models in Excel and Python by applying probability and financial-math concepts from study sessions and employer talks
- Strengthened quantitative reasoning and concise decision-ready summaries via case prep and problem-solving drills

Management Leadership for Tomorrow (MLT) — Career Prep Fellow (CP27)

- Advanced analytical and communication capability through project sprints and one-on-one coaching within MLT CP27
- Developed STAR interview stories and ATS-ready resume and LinkedIn assets through iterative coaching and peer reviews

CERTIFICATIONS

- **NSF BPC** — AI & ML Certificate (Jul 2025): Completed 30-hour intensive at Auburn University; built GPU-accelerated PyTorch models and fintech pipelines
- **Inside LVMH** — Supply Chain Management Certificate (May–Jun 2025): Studied luxury supply-chain operations, sustainability practices, and operations analytics
- **Goldman Sachs** — Virtual Insight Series (May–Jun 2025): Selected (<5% acceptance) for training focused on resume tailoring, networking, and interview prep

ADDITIONAL SKILLS

Product strategy and roadmap - Feature prioritization - User research (surveys and interviews) - A/B testing - SQL - Python - Tableau - Power BI - Microsoft Office (Excel - PowerPoint - Word - Outlook) - Excel modeling - OKRs - Jira - Confluence - Basic Figma

AFFILIATIONS & INTERESTS

Affiliations: African Student Association; Financial Investment Club; AI FinTech Club; Nigerian Students Association | Interests: Data Analysis; Cybersecurity; Research; Travel; Photography; Fitness; Basketball; Soccer; Volleyball; Continuous Learning