| Country                  | Product   |
|--------------------------|-----------|
| Canada                   | Amarilla  |
|                          | Carretera |
|                          | Montana   |
|                          | Paseo     |
|                          | Velo      |
|                          | VTT       |
| France                   | Amarilla  |
|                          | Carretera |
|                          | Montana   |
|                          | Paseo     |
|                          | Velo      |
|                          | VTT       |
| Germany                  | Amarilla  |
|                          | Carretera |
|                          | Montana   |
|                          | Paseo     |
|                          | Velo      |
|                          | VTT       |
| Mexico                   | Amarilla  |
|                          | Carretera |
|                          | Montana   |
|                          | Paseo     |
|                          | Velo      |
|                          | VTT       |
| United States of America | Amarilla  |
|                          | Carretera |
|                          | Montana   |
|                          | Paseo     |
|                          | Velo      |
|                          | VTT       |

| SUM of Sales |                |      |                 |
|--------------|----------------|------|-----------------|
| Product      | 2013           | 2014 |                 |
|              |                |      |                 |
| Amarilla     | \$3,519,132.53 |      | \$14,227,983.53 |
| Carretera    | \$1,406,865.86 |      | \$12,408,442.03 |
| Montana      | \$3,975,783.04 |      | \$11,415,018.84 |
| Paseo        | \$5,914,747.09 |      | \$27,096,396.86 |
| Velo         | \$6,197,299.76 |      | \$12,052,759.71 |
| VTT          | \$5,401,427.23 |      | \$15,110,493.79 |

| Profit                   |                |                  |
|--------------------------|----------------|------------------|
| Country                  | 2013           | 2014             |
|                          |                |                  |
| Canada                   | \$ 803,671.78  | \$ 2,725,557.11  |
| France                   | \$ 811,332.17  | \$ 2,969,688.61  |
| Germany                  | \$1,118,219.47 | \$ 2,562,169.35  |
| Mexico                   | \$ 592,670.26  | \$ 2,314,852.85  |
| United States of America | \$ 552,570.83  | \$ 2,442,969.84  |
| Grand Total              | \$3,878,464.51 | \$ 13,015,237.75 |

| Product            | Gross Sales     | Profit         |
|--------------------|-----------------|----------------|
| Amarilla           | \$3,708,735.00  | \$781,949.53   |
| Carretera          | \$1,556,122.00  | \$38,768.86    |
| Montana            | \$4,212,984.00  | \$457,758.04   |
| Paseo              | \$6,446,369.00  | \$1,099,853.09 |
| Velo               | \$6,807,929.00  | \$621,949.76   |
| VTT                | \$5,828,648.00  | \$878,185.23   |
| <b>Grand Total</b> | \$28,560,787.00 | \$3,878,464.51 |

| Month Name         | Gross Sales      | Profit         |
|--------------------|------------------|----------------|
| September          | \$4,729,736.00   | \$763,603.03   |
| October            | \$9,828,688.00   | \$1,657,795.10 |
| November           | \$8,167,338.00   | \$765,502.30   |
| December           | \$5,835,025.00   | \$691,564.08   |
| <b>Grand Total</b> | \$ 28,560,787.00 | \$3,878,464.51 |

| Product            | Country          | AVERAGE of Units Sold |
|--------------------|------------------|-----------------------|
| Amarilla           | Canada           | 1877.5                |
|                    | France           | 1026.5                |
|                    | Germany          | 1571.8                |
|                    | Mexico           | 1252.6                |
|                    | United States of | 1590                  |
| Carretera          | Canada           | 2006.8                |
|                    | France           | 1462                  |
|                    | Germany          | 665                   |
|                    | Mexico           | 1644.4                |
|                    | United States of | 993.75                |
| Montana            | Canada           | 1522.5                |
|                    | France           | 1305                  |
|                    | Germany          | 1756.4                |
|                    | Mexico           | 1384.4                |
|                    | United States of | 1990.25               |
| Paseo              | Canada           | 1889.363636           |
|                    | France           | 1551                  |
|                    | Germany          | 1820.6                |
|                    | Mexico           | 1552.9                |
|                    | United States of | 1221.9                |
| Velo               | Canada           | 1453.6                |
|                    | France           | 1370.833333           |
|                    | Germany          | 1511.8                |
|                    | Mexico           | 1258.6                |
|                    | United States of | 1687.666667           |
| VTT                | Canada           | 1767.666667           |
|                    | France           | 1852                  |
|                    | Germany          | 1708.2                |
|                    | Mexico           | 1215.2                |
|                    | United States of | 874.8333333           |
| <b>Grand Total</b> |                  | 1512.422857           |

| Product            | 2014 Profit      | 2014 | Average Profit |
|--------------------|------------------|------|----------------|
| Amarilla           | \$ 2,032,154.53  | \$   | 28,621.89      |
| Carretera          | \$1,788,036.03   | \$   | 25,543.37      |
| Montana            | \$1,656,996.84   | \$   | 23,671.38      |
| Paseo              | \$3,697,584.86   | \$   | 24,487.32      |
| Velo               | \$1,684,042.71   | \$   | 20,537.11      |
| VTT                | \$2,156,422.79   | \$   | 26,622.50      |
| <b>Grand Total</b> | \$ 13,015,237.75 | ; \$ | 24,790.93      |

| Gross Sales        |                  |                  |
|--------------------|------------------|------------------|
| Month Name         | 2013             | 2014             |
| September          | \$4,729,736.00   | \$6,845,317.00   |
| October            | \$9,828,688.00   | \$ 13,313,424.00 |
| November           | \$8,167,338.00   | \$5,947,910.00   |
| May                |                  | \$6,767,911.00   |
| March              |                  | \$6,124,026.00   |
| June               |                  | \$ 10,268,972.00 |
| July               |                  | \$8,833,027.50   |
| January            |                  | \$7,307,403.50   |
| February           |                  | \$7,699,201.00   |
| December           | \$5,835,025.00   | \$ 12,508,268.00 |
| August             |                  | \$6,325,959.00   |
| April              |                  | \$7,429,392.50   |
|                    |                  |                  |
| <b>Grand Total</b> | \$ 28,560,787.00 | \$ 99,370,811.50 |

| AVERAGE Manufacturing Price |          |          |
|-----------------------------|----------|----------|
| Country                     | 2013     | 2014     |
|                             |          |          |
| Canada                      | \$93.86  | \$93.95  |
| France                      | \$97.06  | \$95.02  |
| Germany                     | \$94.00  | \$96.00  |
| Mexico                      | \$94.00  | \$96.23  |
| United States of America    | \$104.34 | \$100.90 |
| Grand Total                 | \$96.65  | \$96.42  |

| Profit                   | Year     |              | Product      |              |              |              |              |              |              |              |              |              |              |
|--------------------------|----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                          | 2013     |              |              |              |              |              |              | 2014         |              |              |              |              |              |
| Country                  | Amarilla |              | Carretera    | Montana      | Paseo        | Velo         | VTT          | Amarilla     | Carretera    | Montana      | Paseo        | Velo         | VTT          |
| Canada                   |          | \$250,085.86 | \$12,850.56  | \$42,193.79  | \$375,869.31 | \$17,887.76  | \$104,784.50 | \$396,775.52 | \$423,254.78 | \$279,673.24 | \$889,148.68 | \$352,680.58 | \$384,024.31 |
| France                   |          | \$149,441.11 | -\$10,712.16 | \$30,082.09  | \$143,579.95 | \$222,648.00 | \$276,293.18 | \$518,426.52 | \$399,577.06 | \$431,156.28 | \$695,168.61 | \$485,282.24 | \$440,077.91 |
| Germany                  |          | \$261,072.15 | \$18,947.78  | \$166,418.45 | \$236,359.64 | \$275,558.30 | \$159,863.15 | \$351,065.11 | \$350,726.90 | \$393,019.92 | \$508,057.10 | \$513,230.70 | \$446,069.62 |
| Mexico                   |          | \$27,669.29  | \$9,962.92   | \$109,645.54 | \$177,741.96 | \$59,150.15  | \$208,500.40 | \$470,942.10 | \$383,705.50 | \$228,043.77 | \$750,909.43 | \$114,153.74 | \$367,098.31 |
| United States of America |          | \$93,681.12  | \$7,719.76   | \$109,418.17 | \$166,302.23 | \$46,705.55  | \$128,744.00 | \$294,945.29 | \$230,771.79 | \$325,103.63 | \$854,301.04 | \$218,695.45 | \$519,152.64 |

| Profit                  | Year     |              | Product      |              |              |              |              |              |              |              |              |              |              |
|-------------------------|----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                         | 2013     |              |              |              |              |              |              | 2014         |              |              |              |              |              |
| Country                 | Amarilla |              | Carretera    | Montana      | Paseo        | Velo         | VTT          | Amarilla     | Carretera    | Montana      | Paseo        | Velo         | VTT          |
| Canada                  |          | \$250,085.86 | \$12,850.56  | \$42,193.79  | \$375,869.31 | \$17,887.76  | \$104,784.50 | \$396,775.52 | \$423,254.78 | \$279,673.24 | \$889,148.68 | \$352,680.58 | \$384,024.31 |
| France                  |          | \$149,441.11 | -\$10,712.16 | \$30,082.09  | \$143,579.95 | \$222,648.00 | \$276,293.18 | \$518,426.52 | \$399,577.06 | \$431,156.28 | \$695,168.61 | \$485,282.24 | \$440,077.91 |
| Germany                 |          | \$261,072.15 | \$18,947.78  | \$166,418.45 | \$236,359.64 | \$275,558.30 | \$159,863.15 | \$351,065.11 | \$350,726.90 | \$393,019.92 | \$508,057.10 | \$513,230.70 | \$446,069.62 |
| Mexico                  |          | \$27,669.29  | \$9,962.92   | \$109,645.54 | \$177,741.96 | \$59,150.15  | \$208,500.40 | \$470,942.10 | \$383,705.50 | \$228,043.77 | \$750,909.43 | \$114,153.74 | \$367,098.31 |
| <b>United States of</b> |          | \$93,681.12  | \$7,719.76   | \$109,418.17 | \$166,302.23 |              | \$128,744.00 | \$294,945.29 | \$230,771.79 | \$325,103.63 | \$854,301.04 | \$218,695.45 | \$519,152.64 |