

BUYER BEST PRACTICES

At Export Portal, we want to help you build your importing company and be successful! Here are 6 tips that can help your growth on Export Portal.

1 Frequently check your dashboard and email

Communication with sellers, manufacturers, and freight forwarders can happen at any time on our international B2B platform. Make sure you frequently check your notifications so you don't miss a single message.

2 Always be available for potential transactions

No matter your industry, chances are you don't want to miss or lose a potential order or freight forwarding bid because you don't respond in time. Responsiveness is important for building lasting relationships, so always be ready to answer your messages in a timely manner.

Provide good feedback

Feedback is essential for growth, and providing positive feedback is a great way to build your relationship with a seller or manufacturer. Each time you complete a transaction or have a good interaction with a company on Export Portal, be sure to leave a review to signify to other users that this is a good company to work with.

4 Communicate with users

On our platform, we value transparency and open communication between buyers and sellers. You have the option to ask questions about items, request information from the community at large, and discuss the best shipment methods with sellers. Leaving reviews is also an integral form of communication.

Take advantage of educational materials

We have so much information on our website for new and experienced importers! Review our library, import/export directory, and blog to learn all there is about international trade. Additionally, if you can't find the information you're looking for, our customer support experts are available to help at any time, either by the LiveChat feature on our website or by email at support@exportportal.com

Be a part of our community

At Export Portal, we believe that building a community and networking are as important to a company's reputation and success as actual completed orders. On our platform, you have the opportunity to create partnerships with companies from all over the world. Be sure to take advantage of this.