



Understanding stakeholders (stakeholder analysis)

Stakeholder	Role (Related to project)	Involvement	Impact	Power or Influence (H/M/L)	Interest (H/M/L)	Engagement
IT Manager	Ensures technology alignment with project needs	Tracking that everything (Technology) is doing well with the project.	Need everything pass and didn't fail anything.	H	H	Active, typically involved in decision-making and problem resolution.
Factory Team	A member of the whole team	Doing the main thing that the company do.	Want that do their work well.	L	H	Doing their work daily and get on their salary.
Delivering Team	The team that delivery the orders	Delivery the order and need to deliver the order to the right address ,at the right time.	Need to arrive to the customer quickly to get on his satisfy.	M	H	Do their work by arriving the orders.
IT Team	The Team that do the instructor of the "IT Manager"	If the work technology focused They be very important and have high power.	Need every technology thing be at its perfect state.	M	H	Be very active and important when the project focus on technology.
Sales Manager	Responsible for sales	Know if the company give the required service from the customer or not through the number of sales.	Avoid any risks in the company sales.	H	H	Involved in key decision points and providing market-related insights.

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CEO	The Consulted	Tracking the project & Managing closely with the highest authority.	Need the project success and don't happen any Scope-Creep	H	H	Follow-Up daily to ask any updates and provide new informations.
Departments managers	Follow-Up	Ensuring that all tasks on their right way.	Need project be completed at its specific time.	L	H	Communicate daily as project team member.
Customers or End users	Consumers	Can give feedback relative to customer experience.	Need to satisfy their needs	L	L	Keep in touch & Be updated with new services or sales.
Project Sponsor	Financial Sponsor	Accountable of the project & Advise on key business decision.	Wants the project to succeed. Without resistance.	H	H	Communicate regularly, but not daily. Ask questions and give updates.
Workforce	Team members	Doing the instructor from the project manager	Avoid any risks during the project	M	H	Communicate daily with the project manager to be sure that everything doing well.
Suppliers / Vendors	Provide external resources	Involved during procurement and delivery of materials or services.	Their performance affects the project timeline and quality.	H	L	Engaged during procurement and product/service delivery phases.
Senior Management	Provide strategic direction	involved in reviewing progress and making high-level decisions.	can influence project direction and priorities.	H	H	Actively engaged in strategic decision-making and oversight.

Prioritizing stakeholders (power grid)

