

# Tomas Morales

AI Product Engineer | Full-Stack Builder | Generative AI Products

📍 Santiago, Chile — Open to relocation (San Francisco preferred)

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<https://github.com/tomasmb>

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## Summary

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AI Product Engineer and full-stack builder with 10+ years of experience delivering 0→1 products. **Former CTO (5 yrs)** leading 50+ projects and technical teams; currently building AI-powered education infrastructure at 2 Hour Learning. Daily **power user of Claude Code and GPT models** for content generation, crawling, enrichment, and structured data transformation. Skilled at prototyping, iterating rapidly, and carrying AI systems through the **full lifecycle: ideation, model selection, productionization, and maintenance**. Experienced in designing **knowledge-graph-driven learning systems** that apply mastery-based learning and spaced repetition. Passionate about raising the ceiling of what's possible with AI and lowering the floor of who can design.

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## Experience

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### AI Product Engineer (Senior PM / Engineering Lead)

**2 Hour Learning** — Remote | Feb 2025–Present

- Designed **generative AI pipeline** to create lessons and question banks from a knowledge graph (Math Academy Way), enabling mastery-based learning and spaced repetition. Each atomic skill generates targeted lessons and exercises to close knowledge gaps dynamically.
  - Sole technical owner of **Common Core Crawl**, an AI-assisted system that ingests and transforms standardized test data into **QTI 3.0 XML** for large-scale use.
  - Built converters to transform PDFs/HTML into QTI, achieving **~100% accuracy** on supported question types.
  - Integrated **AI prompting pipelines** for crawling, enrichment, transformation, and validation with Claude & OpenAI.
  - Documented **prompt engineering strategies** ("brainlifts") after extensive experimentation to improve reliability and speed.
  - Delivered end-to-end systems: architecture, coding, deployment, and iteration at startup pace.
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## CTO & Co-Founder

Tubesoft — Remote | 2020–2025

- Led a **15-engineer team**, hiring, mentoring, and building company-wide engineering culture and career paths.
  - Directed **50+ full-stack projects** from idea to production across retail, finance, agronomy, and education.
  - Developed **project starter templates and internal libraries** (monolithic apps with auth/payments, APIs, mobile/web clients) that saved **100–200h per project**, standardized codebases, and accelerated delivery — functioning as the company's **internal developer platform**.
  - Built internal **team management platform** for tracking projects, time, costs, peer evaluations, and career growth, used daily by 15 engineers and 3 managers.
  - Delivered scalable platforms using **React, Next.js, Node.js, AWS, GCP, Docker**.
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## Founder (part-time)

Ztudia — Remote | 2024

- Built a **generative AI tutoring prototype** with early GPT models to create personalized exercises and automated feedback.
  - Applied **prompt engineering** to deliver adaptive content aligned with student weaknesses.
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## Freelance Software Engineer

Chile | 2015–2019

- Built a **personalized PreU platform** for adaptive test prep.
- Developed a **real estate market analytics tool** to collect and analyze property data automatically.
- Delivered full-stack projects end-to-end: requirements, coding, deployment, and client onboarding.

**Tech:** Ruby on Rails, Golang, Python, AWS, Elastic Beanstalk, PostgreSQL

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## Education

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**B.Sc. Industrial Engineering, Diploma in Computer Science**

Pontificia Universidad Católica de Chile (top LATAM university)

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## Skills

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- **AI & ML:** Generative AI, prompt engineering, Claude Code, OpenAI APIs, Anthropic APIs, knowledge graphs, mastery-based learning, spaced repetition, QTI transformation
  - **Fullstack Development:** React, Next.js, Node.js, TypeScript, Prisma, tRPC
  - **Infrastructure:** AWS (Lambda, RDS, S3, CDK), Docker, GitHub Actions, GCP
  - **Databases:** PostgreSQL, MongoDB
  - **Leadership:** Hiring, coaching, building engineering culture, 0→1 execution, product strategy
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## Side Projects

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- **Ztudia (2024):** Generative AI tutoring prototype (exercise + feedback generation).
- **Freelance projects (2015–2019):** EdTech and real estate analytics platforms.