# Notes for defence of thesis (2025)

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# 1 Welcome

Hi and welcome everyone. Hope you still have some energy left.

My name is Tomas Reivinger and, as you know, I will present the result of my thesis today.

I am hoping to spend no more than 20 minutes presenting and then hand over the remaining time to my opponent (??) NAME.

If you have any questions or want me to clarify something: please interrupt me anytime.

If you are confused, so is probably everyone else (BADA-BING).

Sounds good? Ok, let's get started.

#### **NEXT SLIDE** (Introduction)

First, a very brief motivation for the thesis. The connection between alcohol and health outcomes is very well established.

This figure shows a typical J-curve that has been reproduced many times in epidemiology. Perhaps you have heard about the **health** benefits of drinking 1 or 2 glasses of wine?

Such suggestions probably come from a relative risk curve like this, that compares the outcomes for non-drinkers (normalized to 1) with those that consume 1, 2, 3 or more drinks per day.

Higher values on the **y-axis** imply higher health risk. Drinking a couple of units seems to improve health relative to non-drinkers, but more than that tends to be associated with worse outcomes.

The problem, of course, is that of omitted variable bias, reverse causality as well as other selection issues.

I will provide one example why these results are not reliable.

It is commonly known that the comparison group, non-drinkers, contain socalled sick quitters. Sick quitters are persons that have problems with their health for various reasons and therefore abstain from alcohol.

Researchers can account for that in various ways but the problems remain.

[Of course, experiments on animals have been conducted.]

#### **NEXT SLIDE**

# 2 Roadmap

Here is the roadmap for this seminar.

The institutional setting is fairly unique in that there has been a monopoly provider of alcohol for so long and I will therefore provide a brief historical background before I go into the institutional setting.

The rest is self-explanatory I think and mostly follows the structure of the paper.

#### Ok, **NEXT SLIDE**.

[1. Introduction 1. Historical Background 2. Institutional setting 3. Data 4. Empirical strategy and design 5. Results 6. Robustness tests 7. Discussion]

# 3 Historical background

To understand **what** Systembolaget is, I will start by trying to explain **why** it exists in the first place.

The key fact is that Sweden had a serious drinking problem.

Historically, Sweden belonged to the so-called **Vodka belt** and a lot of effort and political capital had been spent in the late 19th- and early 20th-century to prevent excessive drinking and mitigate social harms.

These efforts led to the introduction of regional alcohol monopolies across the country between 1850 and 1870. A rationing card or booklet was introduced in 1917 and by 1920, the so-called Bratt system – a wider system of individual control over alcohol consumption – had been established all over Sweden.

The Bratt system entailed other restrictions, like temporary purchase-bans that the local **sobriety board** could issue, but the rationing booklet was the main star.

#### Example of "other restrictions": drunken public conduct, abuse

Even this was not considered strong enough by some, and eventually a referendum on a *total* prohibition was held in 1922. The side against won by a single percentage-point.

# [If Q: Bratt started approximately in 1917 and ended 1955. (Only the start date varies)]

Fast-forward to 1955 and public support for the Bratt system had eroded and was ended by government mandate. At the same time, all local system companies were consolidated into a single company called **Systembolaget**.

# [PAUSE]

**FIGURE:** The figure that you see here tells some of the story. It shows the average consumption of alcohol per person and year. It has been converted to Liters of 100 proof alcohol. To be concrete: 10 Liters of pure alcohol corresponds to 33 normal-sized vodka bottles (0.75Liters).

The rationing book was introduced between 1914-1917 (introduction was staggered).

#### NEXT SLIDE

# 4 Institutional setting

In this thesis I exploit the staggered expansion of Systembolaget stores.

The setting is rather simple.

As seen in the figure to the right, just under half of the Swedish municipalities are treated in 1955 when Systembolaget is created. They then expand – quite slowly – until about 2010 when every municipality had opened a store.

The left figure counts the number of stores in Sweden from 1955 until today.

#### [Knivsta and Nykvarn where established later.]

There were some rules, or guidelines, that Systembolaget followed that you can see at the bottom of the page.

Initially, the distance from the main city center to the nearest store was required to exceed 40 kilometers; and the main town had to have at least 5000 residents. These requirements were later relaxed (1982).

Systembolaget also had an explicit goal of 'a couple' new locations per year, although I suspect this was partly ignored later on.

You can kind of see that the expansion increases after 1985 if you look closely.

#### [IF ASKED: it was the municipality (kommunfullmäktige) that applied.]

More importantly, there were alternative ways to acquire alcohol than Systembolaget. Namely, through a system of delivery points.

#### NEXT SLIDE

Here is a snapshot from 1955.

As far as I know, there are no details on how many delivery points exist in each municipality but this table certainly gives the impression that they were quite common.

Notice that the number of delivery-points were more than double that of actual stores.

I will return to this issue later.

#### NEXT SLIDE

#### 5 Data

I will now describe the three main data-sources.

First, the data on all-cause mortality is a municipality level time-series that contains the universe of deaths *from any cause*.

The municipality-variable in this dataset is place of residence and not place of death.

The reason for this is simply that the national board of health (social-styrelsen) only started collecting information on the place of death in 2015. However, they have estimated that about 80% of cases occur in the municipality of residence.

The data over car accidents contains all accidents – light, severe and fatal – that have been reported by the police.

In this case, the municipality variable represents the place where the accident occured.

In general, the more severe the accident is, the more likely it is that the police receives a report. Of course, lighter accidents that involve drunk driving are less likely to be reported, so not all incidents are in the dataset.

We can return to the problems with the municipality-variable during the discussion later if necessary. I will just note here that there are some problems with measurement error in the data.

Finally, I have the data on sales from systembolaget—in liters of alcohol—that I use to estimate the 'first stage' effects.

#### **NEXT SLIDE**

Now I would like to make a few comments on the municipality reforms and the sample restriction I do for the mortality data.

Considering that there were 900 municipalities at the start of the experiment, and only about 290 in the end, you might – rightly – wonder about the idiosyncratic use of municipality border definitions.

Firstly, Statistics Sweden have chosen to aggregate the data using the 1995 borders, so there is no way for me to even consider using the smaller (land-sortskommuner) in the event study.

Second, even if I could use the older definitions, aggregating to a higher level would probably have been preferable anyway to get a longer time-series.

On the other hand, there is a discussion to be had about who is de facto treated in the setting. Arguably those living near a systembolaget-store are more likely to take up treatment. This favors the smaller municipality definitions.

If I had access to individual-level data, perhaps drawing a smaller circle around each store and use that as the treatment definition would be the best option.

Lastly, I have restricted the data to the years 1968-1996.

#### I have done this for mainly two reasons:

First point. The estimators by Callaway and Sant'Anna and de Chaisemartin should be numerically equivalent without controls. They are not. You can see this on page 38 of the appendix.

The second point is more related to the ethics of sample selection. The results you will see are robust to changing the end year to, for example 1985 or 1990, and I felt that this was reason enough to motivate the restriction.

Either way, I don't think the restriction changes the analysis in any major way, but I look forward to hearing your thought on this specific issue later.

OK, ANY QUESTIONS SO FAR?

NEXT SLIDE

# 6 Empirical strategy

Ok, This is the population equation of interest:

$$Y_{mt} = \gamma_m + \lambda_t + \beta_{mt} store_{mt} + \epsilon_{mt}, \qquad (1)$$

where

1.  $m = 1, 2, \dots, 115$  indicates municipality

- 2.  $t = 1, 2, \dots, 29$  indicates time, in this case years
- 3.  $\gamma_m$  (gamma) and  $\lambda_t$  (lamda) indicate municipality and time fixed effects
- 4. the indicator store<sub>mt</sub> takes the value 1 if municipality m at year t has opened a Systembolaget and thus defines the treatment timing.
- 5. The dependent variable  $Y_{mt}$  is all-cause mortality, population size and sales in liters of alcohol in this thesis.

It has historically been common to estimate this design using two-way fixed effects (TWFE), but it is now well known that if there exist heterogeneous effects, dynamic or in treatment, the beta-coefficient will be biased (**roth2023a**).

A small side note. I choose not to include the classic leads and lags equation – perhaps influenced by my supervisor – because Callaway-st-Anna does not really use leads and lags but creates simple diff-in-diff pairs, using long differences, and then and then aggregate them.

If there are any strong objections here I will of course consider adding a traditional event-study equation during revision.

#### **NEXT SLIDE**

# 7 Results

I will now show the results, starting with the effect of opening a store on Systembolaget sales. Then I will show the main results on mortality and motor vehicle accident.

#### **NEXT SLIDE**

### 7.1 2x sales, Panelview

To have some idea of the treatment dose-size or intensity, I conduct two tests.

The first uses untreated municipalities as control and, as I see it, is a test to check that the treatment definition is correctly specified. The expectation is simply that we observe positive sales after a store opens.

The 2nd store test is more interesting. It uses municipalities with 1 store as control and estimates the effect on sales from opening a second store in the municipality.

The figures to the right show the staggered adoption schedule for both tests.

#### ANY QUESTIONS?

#### **NEXT SLIDE**

As we can see in the left event study plot, there is indeed a positive salesresponse, as expected.

The 2nd store test show that municipalities that open a 2nd store increase their sales with about 33% and the PT looks good also.

I will return to this result in at the end of this section.

#### **NEXT SLIDE**

# 7.2 Results: Mortality

Here is the adoption schedule for the main sample. Not much to see here except to note that N = 115 and T = 29. Another thing is that cohorts are quite small, if you look at the y-axis.

#### NEXT SLIDE

Here we see the first of the main results: the effect of opening a store on all-cause mortality.

I will say that I was quite surprised at this initially, but as you know – or might suspect – there is more to the story.

#### **NEXT SLIDE**

As you can see – even if the parallel trends are imperfect – there is clearly a population increase that is approximately concurrent with the treatment timing.

I don't know why *exactly*, but it doesn't seem that surprising to me. Perhaps the local government is forward-looking and applies to open a store expecting a population increase.

#### **NEXT SLIDE**

An important question is how to take population into account. I considered several options.

- 1. The first option introduces a ratio problem that I describe in the paper. In essence, there is no way for the researcher to know it the effect comes from the numerator, denominator or both.
- 2. Including 2 with 1 can fix the ratio problem, but population is still endogenous, as the variable is affected by the treatment.
- 3. Finally, Using lagged values of population size is not an option either since "lagged values become future values as time passes".

Thankfully callaway-st-anna has an option to force the time-varying population size become time-invariant by fixing population size to the pre-treatment value.

Q: Is everyone following?

[If Q: The function sets the value of the covariate to match its value in the base period. For post-treatment periods, the base period is the last period before a group begins receiving treatment. For pre-treatment periods, the base period refers to the period immediately preceding the current one]

#### **NEXT SLIDE**

And here is the result of including population size as a covariate.

There is some movement after 10 years, but it's hardly anything to get excited about.

If there is an effect on all-cause mortality, then the signal is too weak for me to detect it, given the raw material I'm using.

#### **NEXT SLIDE**

#### 7.3 Results: CARS

Here is the result for motor vehicle accidents.

I think that, in general, the further away from t = 0 you go the less credible the result.

Because all-cause mortality includes deaths from short, medium and long term causes, I tried to find something that – theoretically – would react faster than mortality.

Again, there is no noticeable effect on car accidents.

#### NEXT SLIDE

# 8 SUTVA

I will now explain the SUTVA test and comment briefly on the results.

In this setting, what we are worried about is cross-border spillover: Individuals can travel to the neighboring municipality to purchase alcohol.

To check if this happens, I define a municipality as treated when a neighbor opens a store. If SUTVA is violated, there should be a negative effect on sales.

#### **NEXT SLIDE**

There is indeed some violations for the 1978-2008 sample. Interestingly, there is no *detectable* violations for the 2nd store test.

#### **NEXT SLIDE**

# 8.1 Dose size compared

I think I will end on this slide.

Before summing up, I would like to make a brief comparison with an earlier result by Norström and skog (2005).

The Saturday experiments by Norström and Skog – detailed in the thesis – tested the effect of letting Systembolaget sell alcohol on Saturdays, in effect increasing the 'supply' by one extra day.

The test was conducted twice: first in selected test regions and then for the whole country. Phase one was conducted in the beginning of the year 2000 and the second phase in mid-2001.

The table you see here replicates the result from that paper, and it is interesting to see that the effect of the 2nd store test is in the same general ballpark as the Saturday experiment.

For example, if you multiply the coefficient on total alcohol sales from the 'Saturday' experiment by the number of days Systembolaget is open (today), we get  $0.035 \times 6 = 0.21$ , compared to the 0.25 from the 2nd store test (column 5).

Caveats: There are of course several caveats.

The main issue is that of substitution. We have seen that there are some cross-border "shopping". We know that there are delivery points. If you have read the paper, you know that I indicate that I believe it is on the smaller side, but I can't know for sure. And then there is of course moonshine, restaurants and probably other sources of alcohol.

Now, let me sum up what I have done.

I have exploited the staggered expansion of systembolaget to capture the causal effect of increasing alcohol availability on health, as measured by all-cause mortality and motor vehicle incidents.

I detect clear signs of a large 1st stage effect in the increase in sales – but with several caveats, listed here.

As you have seen, there are no clear signs that there is an effect of alcohol consumption on health in this experiment.

I think this has more to do with the limitations of the data and also the design: perhaps drawing a smaller circle around each store, or something like that, would be better.

Now I look forward to hearing your thoughts. Thank you.