

# **Request For Proposal**

Fellowship of Grace Brethren Churches National Conference Contact: Tom Avey (tomavey@fgbc.org) 574-527-6061

The annual conference of the Fellowship of Grace Brethren churches (<a href="www.fgbc.org">www.fgbc.org</a>) is for 400-500 people, many with families. The conference includes 4 kinds of events: plenary sessions which are like a contemporary worship service, 5-6 sponsored meals (breakfast and/or lunch and possibly some dinners) for up to 250 people, childcare for 50-75 children infant through 8<sup>th</sup> grade and 10 breakouts (for 20-50 people). The conference starts with an evening event on the day of check-in, covers 4 full days and ends with a lunch event the day of check-out. Conference attendees self-register for their rooms and purchase tickets for individual meals.

2017 - Any 5 night, 4 day block between July 23 and August 7. Location TBD

## **Lodging Room block:**

30	Night #5	150
200		
200		
200		
200		
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Rate: We prefer a rate that is \$135 or less. Please identify your parking rate( if any) and tax rate in your proposals.

# Meeting space:

Plenary Sessions	500 people plus a 24' x 32'	6,000 sf or more, high	24 hour hold on all days of our
	(approx) stage set theater	ceiling (16'+) and not a	conference plus a day before for
		narrow room.	setup
Meals	100-250 people at rounds	Small stage, typically	Breakfast and or lunch each day.
	plus a small riser and podium	happens immediately	Possibly a dinner or two. Price
		following a plenary	expectations are \$16-\$20 for
		session.	breakfast, \$20-\$25 for lunch and
			\$25-\$35 for dinner (inclusive)
Childcare	50-75 children – infant	1 room of 2,000 sf,	24 hour hold on all days
	through 8 <sup>th</sup> grade	4 rooms of 400 - 600 sf	
Breakouts	2 rooms that seat 100-150		10:00 - 12:30 AM
	plus 10-15 small breakouts		2:30 - 5:30 PM
	for 20-30 people		
Exhibits and	30 each, 8' or 6' tables	Lobby area near the	24 hour hold- Move in the morning
Registration		plenary or luncheon	of Day 1, Move out the
		session space.	afternoon/evening of Day
Misc	Office space		

**Food and Beverage:** We can commit to \$15k but will likely spend more on F&B. Meals are not included in the cost of registration. Attendees purchase meal tickets as an individual option.

Last year(2014) we had this type of success with our catered meal program:

- Breakfast tickets sold 500 @\$25 each (Inclusive of Tax and Gratuity).
- Lunch Tickets sold 550 @ \$28 each (Inclusive of Tax and Gratuity).
- Dinner Tickets sold 250 @ \$40 each, (Inclusive of Tax and Gratuity).

## **Desired Comps:**

- 1. 1 Free suite room for the FGBC Executive Director for 6 nights
- 2. 1 comp night for every 40 paid nights
- 3. Rates available 3 days pre and post
- 4. Comp Parking and Wifi
- 5. 2 Free rooms for FGBC Coordinator and Conference Coordinator for 6 nights
- 6. Custom Menus (affordable breakfast options at \$10 per adult \$8 per child, lunch options at \$15 per adult, \$8 per child, dinner options at \$20 per adult, \$12 per child)

### Valued Features (would provide a competitive "edge"):

- 1. Outdoor family friendly pool.
- 2. Good gathering space.
- 3. Access to public transportation.
- 4. Access to low-cost excursions for children.

#### **Next Steps:**

• We hope to conduct site visits in January/February 2016 and make a decision by May, 2016.

#### **Past Conferences:**

- 1. Renaissance Esmeralda, Indian Wells (July 28 August 1, 2012)
- 2. Buckhead Marriott, Atlanta (July 26 31, 2013)
- 3. Omni Shoreham Hotel, Washington D.C. (July 17 21, 2014)
- 4. Marriott Newark Liberty (July 23-26, 2015)

## **Typical Schedule:**

- 1. Prior Day
  - a. Set up in the main meeting room
- 2. Day 1
  - a. Rehearsal
  - b. 7:00 PM 1st Plenary Session (500)
- 3. Day 2 and Day 3 and Day 4
  - a. 7:30 Breakfast (125)
  - b. 9:30 Plenary Session (500)
  - c. 11:00 Breakouts

- d. 12:30 Luncheon (250)
- e. 2:30 Breakouts
- f. 5:00 Dinner (100)
- g. 7:00 Plenary Session (500)
- h. 9:00 Late night event
- 4. Day 5
  - a. 7:30 Breakfast (125)
  - b. 9:30 Plenary Session (500)
  - c. 12:30 Luncheon (250)