Institutional or relational : evangelize or testify ?

Philosophy	Institutional		Relational	
Approach	Approach people based upon a connection with a Christian institution. People therefore identify the Christian with the Church. The believer prays that this connection will open a door for personal testimony or that people will come to the local church to discover Christ.	"I am an evangelical; this is the church I go to."	Interact with people based upon the quality of Christian life (individual and collective) that is due to a <i>relationship</i> with Jesus. People therefore identify the Christian(s) with Christ. The believer prays that this relationship will open a door for testimony and further sharing of Good News.	"I know Jesus; we have a relationship with him."
Principle	Evangelize: "seek to convert (someone) to Christianity."	"You need to know Jesus."	Testify: "serve as evidence of something's existance"	"I know Jesus."
Starting point	Announce the plan of salvation: sin separates us from God, the cross is the solution. It is not readily obvious to people how this is "Good News."	Bad news is shared first.	Incarnate the Good News: show generosity because we have freely received from Jesus. This incites people to ask questions about the Good News that they have observed and experienced.	Good News is demonstrated and shared first.
Explanation	Positive aspects: forgiveness, grace, new life.	Good news is explained second.	Negative aspects : sin, repentance, the cross.	Bad news is explained second.
Principal & secondary influence	1) The Christian's words take precedence. 2) The life of the Christian and the community are part of the evidence furnished in order to convince.	Modernist approach > words are the priority	1) The <i>life</i> of the Christian takes precedence. 2) The words of the Christian (testimony, plan of salvation and apologetics) elucidate why s/he is like this.	Postmodern approach > life is the priority
Finish line	Through repentance and faith in <i>Christ</i> > receive forgiveness, grace, relationship, new life, joy and freedom.	Mt.28 & Ro.8 the goal > make disciples and obey Christ	Through repentance and faith in <i>Christ</i> > receive forgiveness, grace, relationship, new life, joy and freedom.	Mt.28 & Ro.8 the goal > make disciples and please Christ

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