

# Where does the infill housing go?

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## Abstract

Big house for rich people not the poors.

## 1 Model

Consider a developer considering the intensity of development on a parcel of land with area normalized to one unit. Profits are a function of the (continuous, for simplicity) number of units  $n$  built on the lot. Zoning regulations impose a schedule of density limits  $f(n)$  governing how many square feet  $f$  can be built on the lot as a function of  $n$ . The price  $p$  per square foot may also be functions of  $n$  and  $\theta$ , a characteristic of the neighbourhood.

$$\pi(n) = f(n) [p(n, \theta) - c(n)] \quad (1)$$

The benefit from incrementing density is:

$$\frac{\partial \pi}{\partial n} = f'(n) [p(n, \theta) - c(n)] + f(n) [\partial p(n, \theta) \partial f - c'(n)] \quad (2)$$

Optimizing for  $n^*$  yields the first order condition:

$$f'(n^*) [p(n^*, \theta) - c(n^*)] + f(n^*) \left[ \frac{\partial(n^*, \theta)}{\partial n} - c'(n^*) \right] = 0 \quad (3)$$

Implicitly differentiating (3) with respect to  $\theta$  yields to find the effect of  $\theta$  on optimal density:

$$\frac{dn^*}{d\theta} = - \frac{f' \frac{\partial p}{\partial \theta} + f \frac{\partial^2 p}{\partial n \partial \theta}}{f'' [p - c] + 2f' \left[ \frac{\partial p}{\partial n} - c' \right] + f \left[ \frac{\partial^2 p}{\partial n^2} - c'' \right]}. \quad (4)$$

Assuming second order conditions hold, the denominator is negative, and:

- Infill (increasing  $n$ ) is more attractive where the price per square foot is greater ( $\frac{\partial p}{\partial \theta} > 0$ ).
- Infill is more attractive where price is declining more rapidly in density ( $\frac{\partial^2 p}{\partial n \partial \theta}$  is more positive).

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