# EDA-PROJECT

 $\bullet \bullet \bullet$ 

Tom

# **Customer - Thomas Hansen - Buyer**

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- no money
- wants nice (social) neighborhood
- Timing?
- Location?

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- > minimal prices
- > no commercial or airports
- ➤ when to buy?
- ➤ where to buy?

# Customer - Thomas Hansen - Buyer - Hypotheses

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- > minimal prices
- no commercial or airports
- when to buy?
- where to buy?

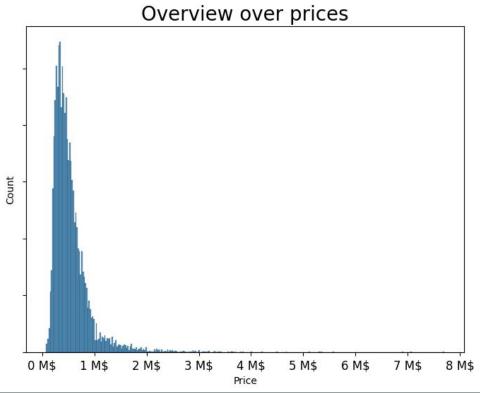
- 1. with number of rooms price increases
- 2. near the center prices are high
- 3. are schools and sport-places around?
- 4. At some time in year/week prices are low
- 5. a customized area has different relations as the whole place

# General overview: house price correlations

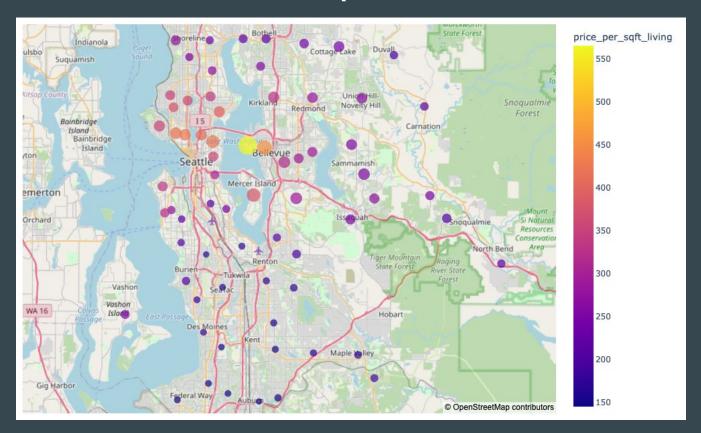


# General overview: house price correlations





# General overview: house prices across Seattle

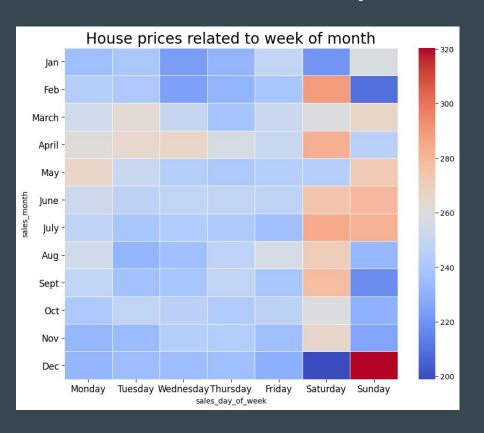


**dot:** refers to a zipcode **colorcode**: average of price per living area

**dot-size**: average of house price

- $\rightarrow$  center is much more expensive than outskirts
- → take care of airports for southern Seattle

# General overview: house prices related to date

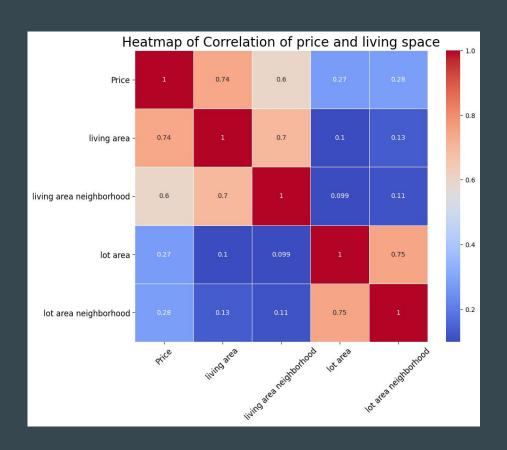


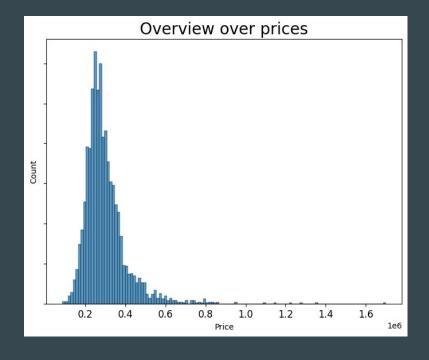
- overall house prices seem to drop in winter time
- buy house during the week is always a good idea

# Sort data according to customer

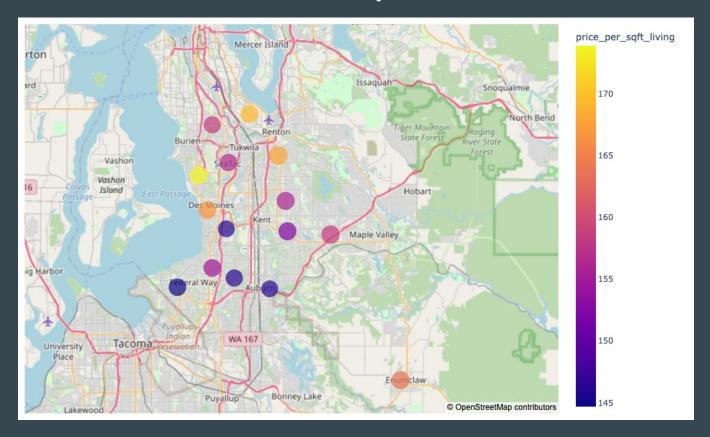
- only houses below 1.000.000\$
- > 3-10 bedrooms
- take only zipcodes with an average below 300.000\$

# **Customer needs: house price correlations**





# Customer overview: house prices across southern Seattle



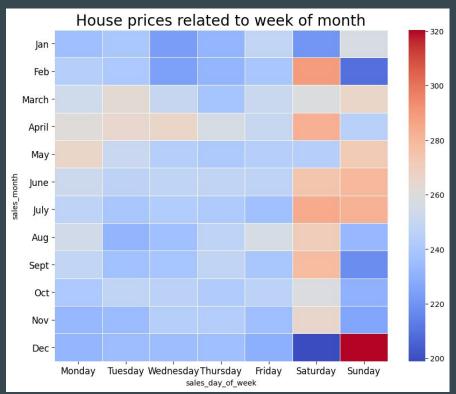
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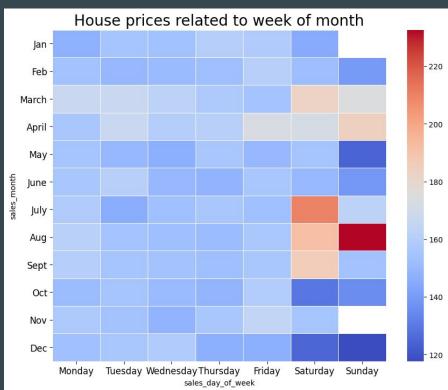
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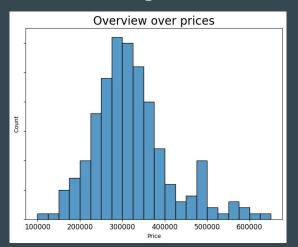
#### Customer overview: house prices related to date

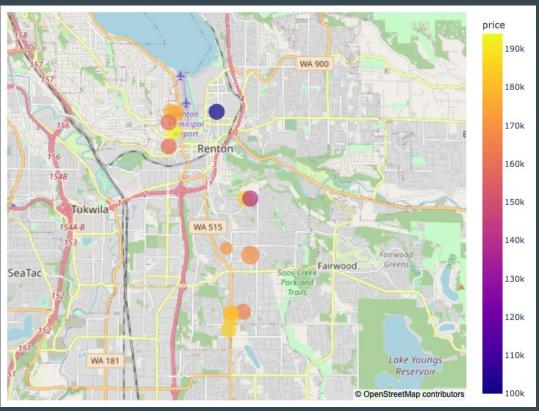




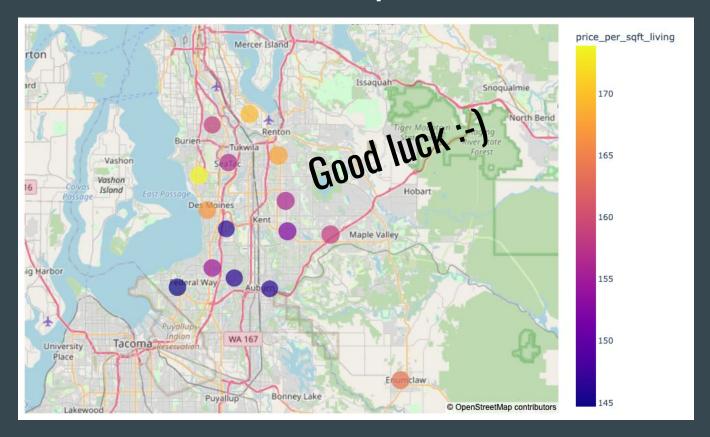
#### **Recommendation for houses**

- first ZIP code rank fulfilling your needs
- dot size: condition
- dot color: price





# Customer overview: house prices across southern Seattle



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