

-- Agenda

- O1 The Problem
- 02 Our Solution
- O3 Limitations and Improvements

- 01-The Problem

Innovation to outperform the market

New datasets and speedy reactions can be sources of competitive advantage in the financial markets however half of the market is not ready yet

77%

Of financial institutions think they need to innovate to survive

The stock market is a highly competitive environment where hedge funds and other investors rush to find innovative ways to obtain above average returns.

46%

Of managers use **nontraditional data** to decide on investments

In scale compared to the scope of
nontraditional data (private company
data, credit card data, social media data).
However, this is not yet exploited by all.

50%

Of trading volume is done by **high- frequency traders**(HFT)

Seeing the need to **react quickly** to firm-specific news, macroeconomic **events**, regulatory constraints, **media** endorsements . HFTs) use automated, algorithmic trading, to analyze markets and execute trades in under a millisecond

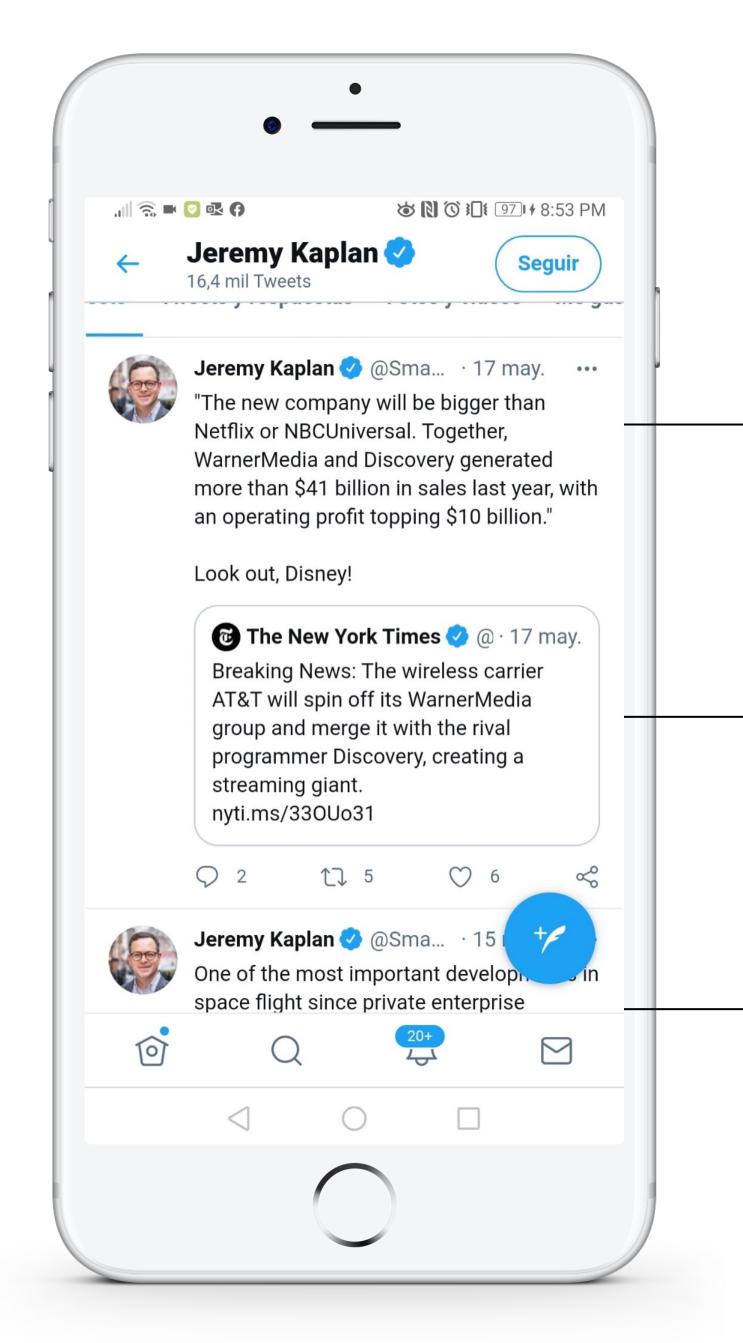




Scope pressure



Speed pressure



THE PROBLEM

The potential of Twitter

People's quick reaction to news influence the market with positive feedback loops

353M

MONTHLY ACTIVE USERS

→ HIGH VOLUME ALLOWS FOR INFO
TO SPREAD FASTER

81% OF USERS

USE IT TO READ NEWS AND INTERACT WITH COMPANIES

→ SOCIAL AND INFORMATIVE USES, PUBLIC DATA

ALL MAJOR

PRESS, MEDIA OUTLETS, AND

COMPANIES USE TWITTER

→ HIGHLY RELEVANT FOR INVESTORS

A broadcast platform

- Messages are broadcast in real time, developing stories can be updated instantly.
- Ideal platform for those wanting to make announcements, like companies, politicians, users, etc.
- The "retweet" and "follow" functions allow for more closeness and propagation of major announcements.
- Investors create groups tracking all sorts of events,
 from stock pick decisions to price actions.
- Network effect makes information shared to be more heavily weighted for financial markets.



So I'm told by a reputable person they have



BREAKING: A witness reports hearing two loud booms near the Boston Marathon finish line.

3:24 AM - 2 May 2011

Keith Urbahn 🤣

killed Osama Bin Laden. Hot damn.

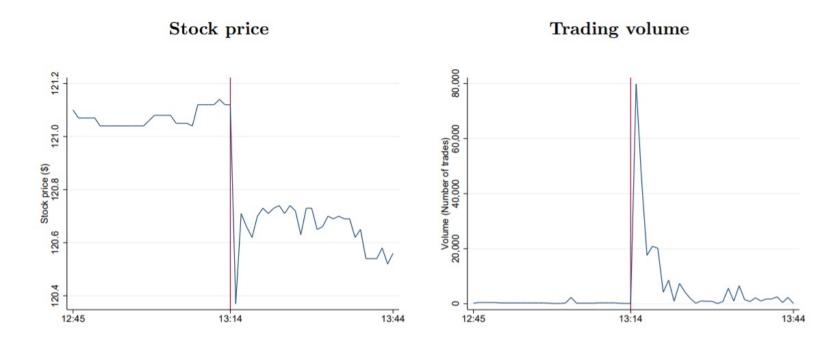
7:57 PM - 15 Apr 2013

Anticipating Herd Behavior

The impact of tweets and threats on the stock market has a major impact on traders and investors: an opportunity to act quickly.

Trump's tweets

- Trump was a heavy users of Twitter as communication channel.
- Since he could enact measures affecting the companies he talked about, the impact on the stock market was direct.
- On 2017, he tweeted: "Toyota Motor said will build a new plant in Baja, Mexico, to build Corolla cars for U.S. NO WAY! Build plant in U.S. or pay big border tax."



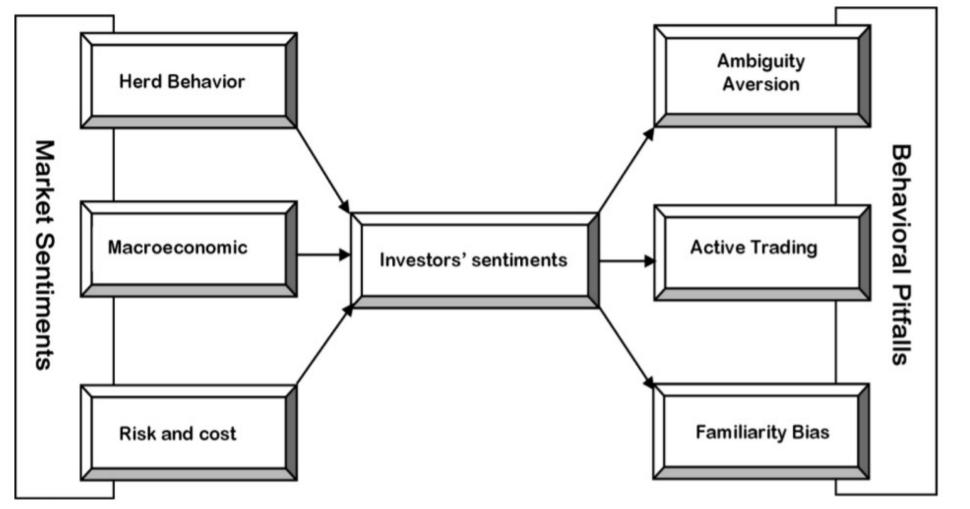
Effect in 60-minute window on Toyota's stock

GameStop case

- A new set of platforms that "democratize" finance (Robinhood).
- In January 2021 Reddit retail investors coordinated to buy stocks, making the share price climb over 1000% in just two weeks.
- By the end of the month short sellers had accumulated losses of more than \$5 billion.

Musk's cryptos

- Tesla CEO has sent tweets in the past that affected the performance of cryptocurrencies.
- By "joking" about Doge coin, it made its price increase by 20%.
- Recently he has criticized crypto mining's environmental impact, sending Bitcoin's price down by 15%.



How to understand the market sentiments from nontraditional sources to take investment decisions?

Source: (Haritha & Uchil, 2016)

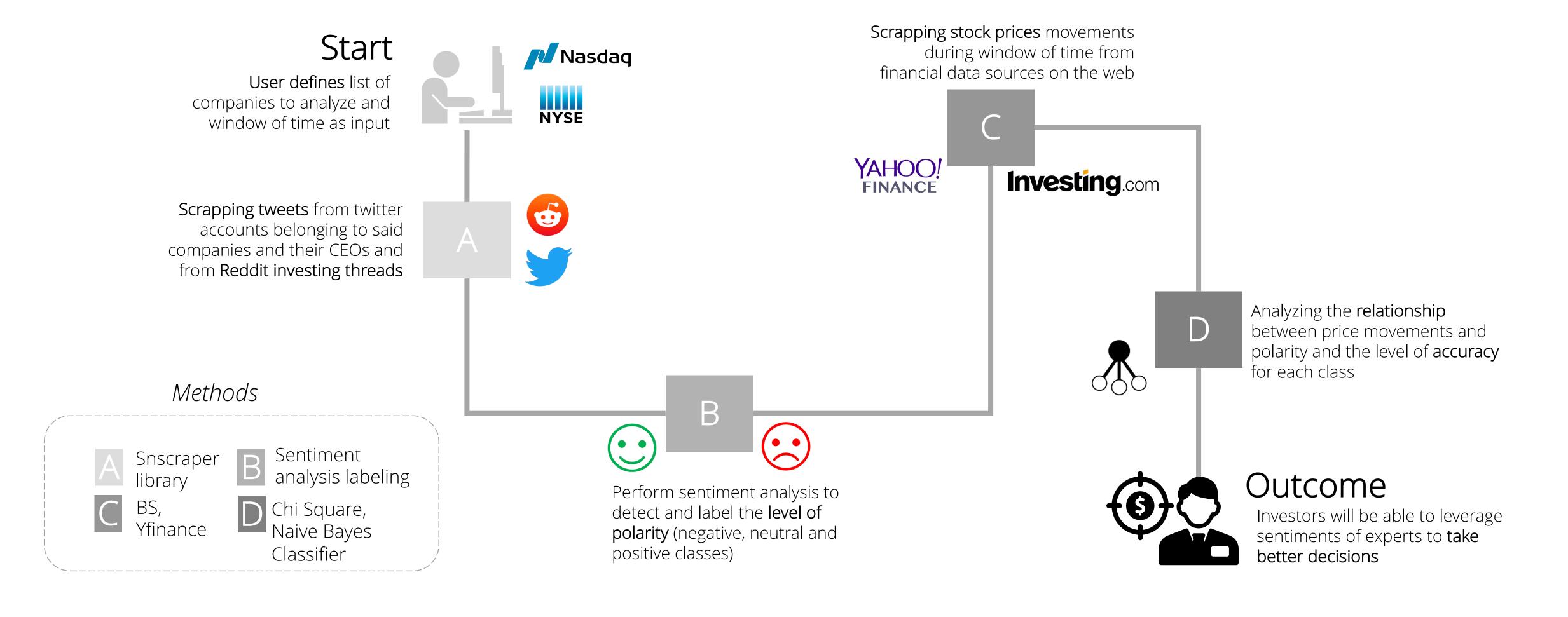
Herding: Investors following the same information sources and taking similar financial decisions

Sources: (4), (7), (8), (9)

- 02-Our Solution

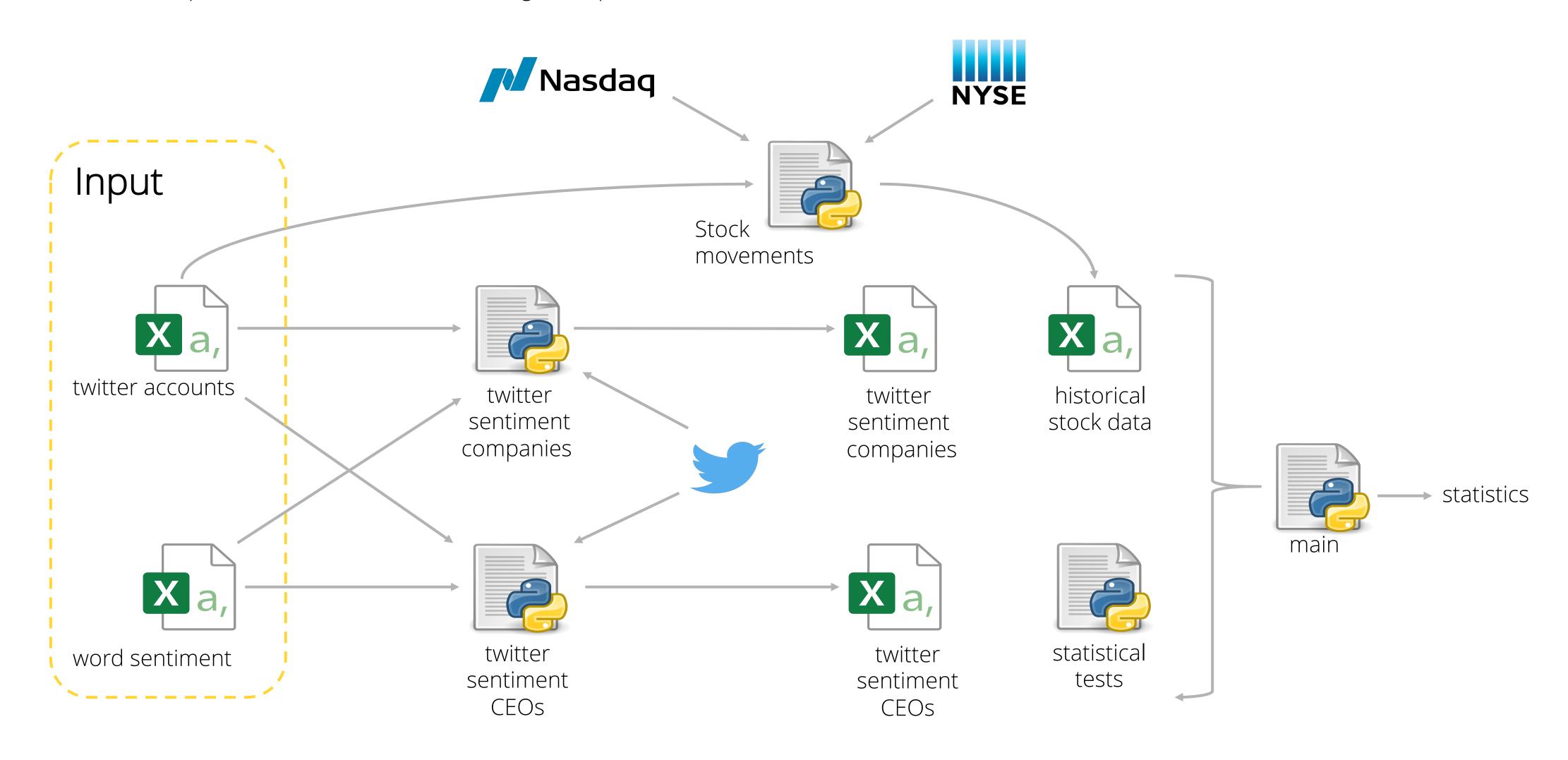
Analyzing the social media effect on stock market performance

Our proposed model has 4 functional steps, leveraging web scrapping and sentiment analysis to allow investors take into account twitter reactions



Code Structure

The functional steps follow a code structure with a given input



A) Scraping data from Reddit

We scraped Reddit posts and their content from wallstreetbets for a 44-day window and preprocessed the data for analysis. However, identifying companies mentioned in each posts proved to be a challenge.

Data volume

- 10 Reddit pages sample
- 4-day window (16-May to 20-May 2021)
- 100 posts







Input format: arguments

- Thread: Wallstreetbets
- # pages to scrape



Scrapping library: BeautifulSoup

- soup.find_all helps to find all posts (sharing same class)
- post.find().text helps to further search based on class & attribute
- soup.find("span", class_="next-button") helps to find next page



Output (date,_time,title,author,likes,comments,url,content) preprocessing:

- Processing dates in datetime format
- Data cleaning (e.g., links, special characters)
- Identifying companies mentioned very low accuracy (abandoned)

Wallstreetbets scraping with BeautifulSoup

```
for post in soup.find_all('div', attrs=attrs):
    # Identifying html items to scrape
    title = post.find('p', class_="title").text
    author = post.find('a', class_='author').text
    date = post.find('time')['datetime'][:10]
    _time = post.find('time')['datetime'][11:19]
    comments = post.find('a', class_='comments').text.split()[0]
```

Changing pages

```
# Next page
next_button = soup.find("span", class_="next-button")
next_page_link = next_button.find("a").attrs['href']
time.sleep(2)
page = requests.get(next_page_link, headers=headers)
soup = BeautifulSoup(page.text, 'html.parser')
pageNb += 1
```

Searching for companies mentioned using list of NASDAQ

```
for company in nasdaq:
    # Looking company name
    match_name = title.find(company[1])
    if match_name != -1:
        print(row[0] + '- Found company: ' + str(company))
    # Looking ticker
    match_symbol = title.find('$' + company[0])
    if match_symbol != -1:
        print(row[0] + '- Found ticker: ' + str(company))
```

A) Scraping data from Twitter

We scraped tweets from companies and their CEOs with snscrape for a 44-day window and preprocessed the data for analysis

Data volume

- 67 companies (from NASDAQ and NYSE)
 - 66 company twitter accounts
 - 28 CEO twitter accounts
- **44-day** window (5-April to 18-May 2021)
- 5,182 tweets
 - 4,474 from companies
 - 708 from CEOs





Input format: **CSV** containing

- Company Name
- Symbol (e.g., TSLA, GOOG, AAPL)
- Account names



Scrapping library: snscrape

- "from:" specifies twitter accounts to be scraped
- "since:" sets lower bound date limit on query
- "until:" sets upper bound date limit on query



Output (tweet ID, date, time, text, username) preprocessing:

- Deleting replies
- Data cleaning (e.g., links, special characters)
- Adding symbol for ticker (e.g, \$APPL)

Tweet scraping with snscrape

Data cleaning

B) Performing sentiment analysis

We proceeded to measure the sentiment of each tweet, first by defining the dictionary with positive and negative values, and the sentiment measure of each word.



Input: CSV from class material

- word_sentiment.csv
- Some additional negative words added



Sentiment analysis

- Defining word sentiment value
- Splitting sentence into words
- Adding values to return sentence sentiment value



Output (2 data files: Companies and CEOs):

- Tweet ID, date, time, text, username
- Sentiment value

Sentiment analysis

```
SENTIMENT_CSV = "assets/word_sentiment.csv"
NEGATIVE_WORDS = ["not", "dont", "doesnt", "no", "arent", "isnt"]
def word sentiment(word):
    with open(SENTIMENT_CSV, 'rt', encoding='utf-8') as senti_data:
        sentiment = csv.reader(senti_data)
        for data_row in sentiment:
            if data_row[0] == word.lower():
                sentiment_val = data_row[1]
                return sentiment_val
        return 0
def sentiment(sentence):
    sentiment = 0
    words_list = sentence.split()
    for word in words_list:
        previous_index = words_list.index(word) - 1
        if words_list[previous_index] in NEGATIVE_WORDS:
            sentiment = sentiment + -1 * int(word_sentiment(word))
        else:
            sentiment = sentiment + int(word_sentiment(word))
    return sentiment
```

C) Obtaining financial data

To complement the data for this analysis we obtained stock price variations of each company for the given time window.



Stock price movements from 67 companies

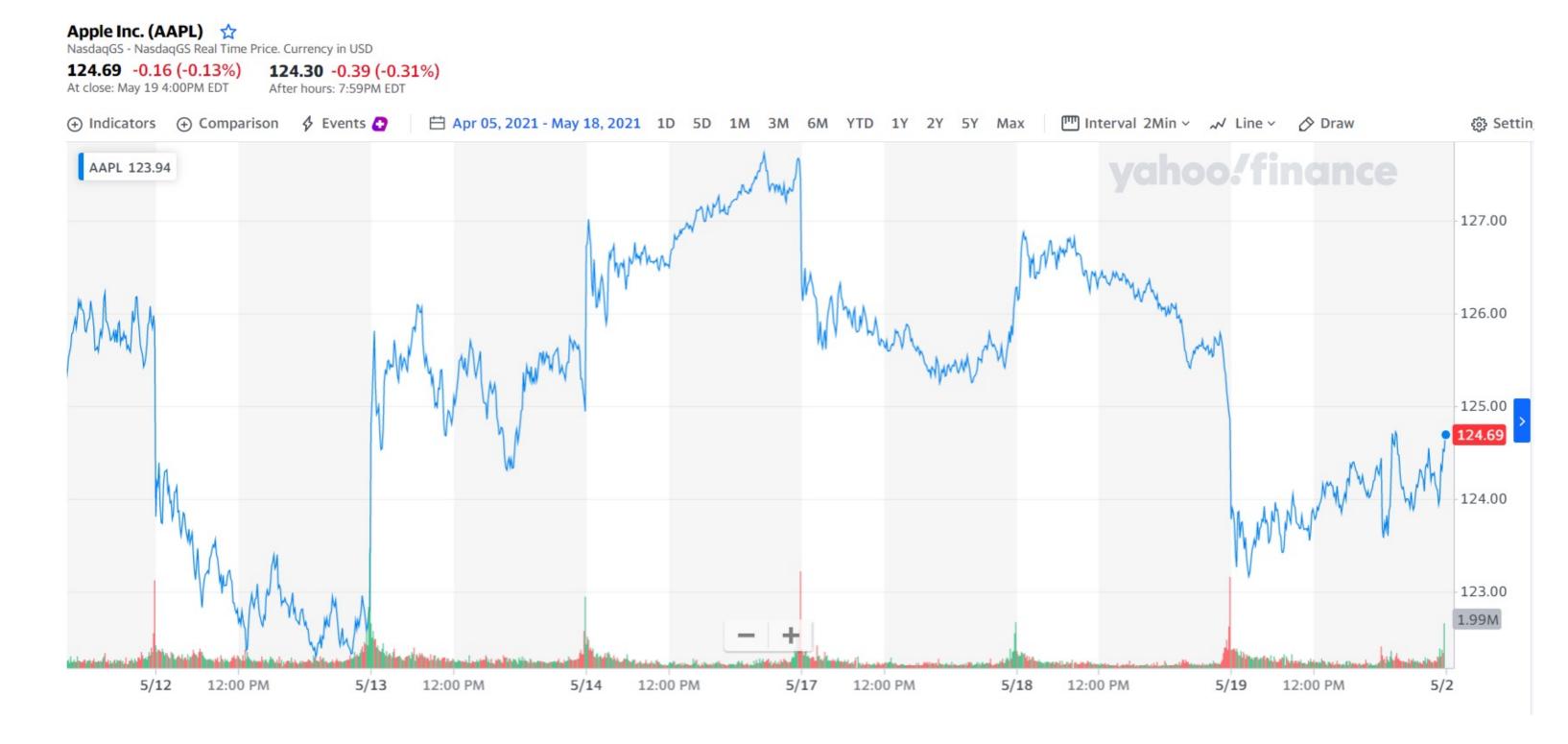


44-day window
(5-April to
18-May 2021)



• 2 min granularity

Stock price movements



C) Obtaining financial data

We scraped Yahoo Finance using <u>yfinance</u>, a library specialized in web scrapping for the financial website.

Data volume



- 67 companies (from NASDAQ and NYSE)
- 44-day window (5-April to 18-May 2021) with 2min interval
- 400'000+ lines & 52MB of data





Input format: list of companies symbol (e.g. ['MSFT', 'AAPL', 'TSLA'])



Scrapping library: Yfinance

- yf.download() helps to download stock price data
- yf.Ticker("MSFT").info / financials helps to fetch further financial info
- **Limitation**: max. 7 days at 2' granularity (solve by creating a loop)



Output (Date,Ticker,Adj Close,Close,High,Low,Open,Volume) preprocessing:

- Processing dates in datetime format
- Matching Tweets with stock price movement in interval

Fetching stock price data for each companies

Creating date loop to go beyond the 7 days limitation

```
dates = pd.date_range(end=datetime.today().strftime(
    '%Y-%m-%d'), periods=8, freq='7D')
print(dates)

i = 0
dataframe = []
for date in dates:
```

Assess price movement for each tweet

D) Analyzing relationship

With a p-value of 0.022 and 0.096 for Companies and CEOs, respectively, we identified tweet sentiment and stock movement as not independent

Parameters

- Time before tweet: 2 min
- Time after tweet: 4 min
- Sensitivity for significant price movement: 0.0004



Categorical variables:

- Tweet sentiment: [positive, negative, neutral]
- Stock movement: [up, down, no movement]

$$\chi^2 = \sum \frac{(O - E)^2}{E}$$

Chi-squared test

- It tests independence of two categorical variables
 H0: variables are independent
 Cramer's V: measure of the relative strength of an association between two variables (ranges from 0 to 1)

p-value

Coeffients (+ p-values):

- Companies: 11.41 (0.022)
- Significant at 5% level: sentiment and stock not independent
- Cramer's V Companies: 0.048
- CEOs: 7.89 (0.096)
- Significant at 10% level: sentiment and stock not independent
- Cramer's V CEOs: 0.11

Chi-squared test

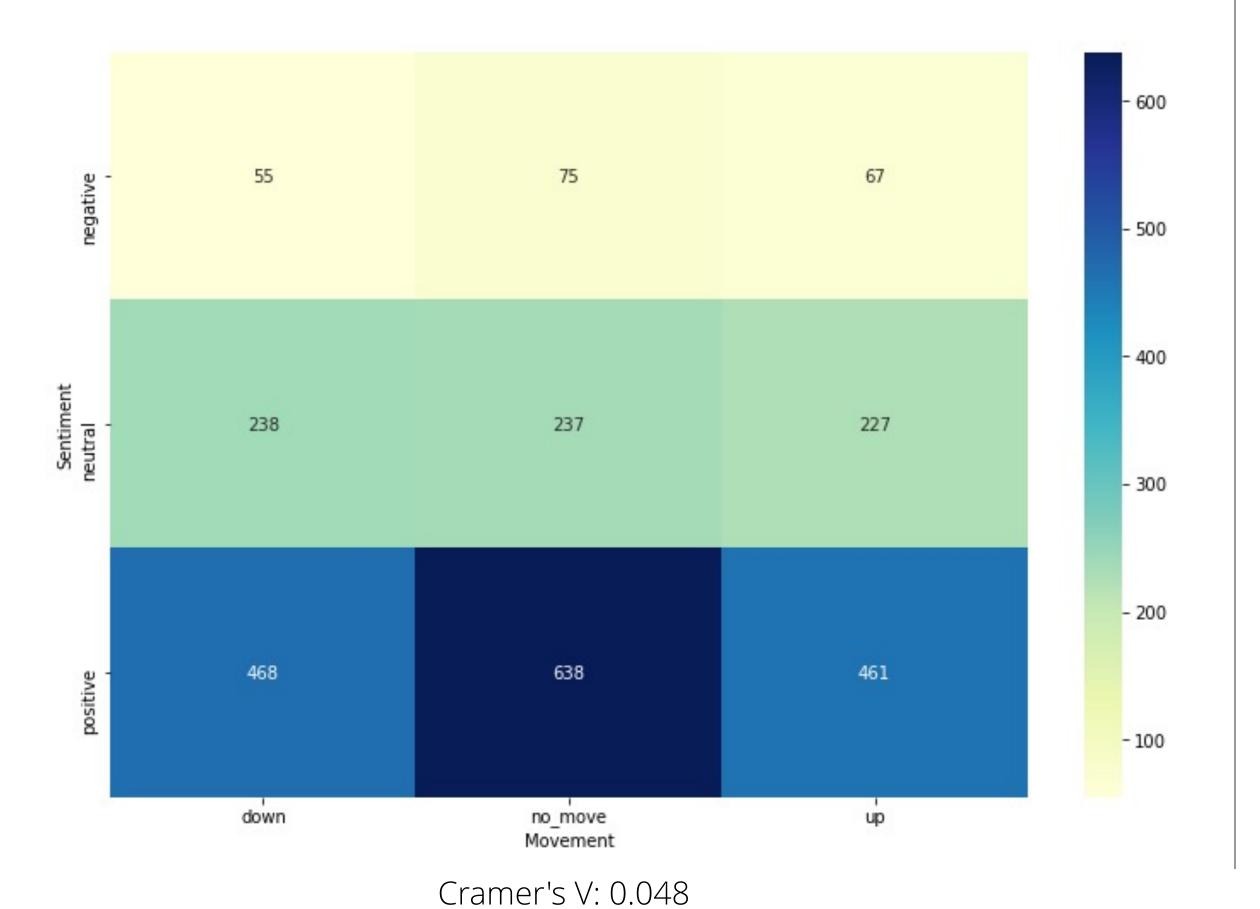
```
# Contingency Table
contingency = pd.crosstab(tweets_df1['Sentiment'], tweets_df1['Movement'])
# Chi-Squared Test
chi2, p, dof, expected = chi2_contingency(contingency)
return chi2, p
```

Cramer's V

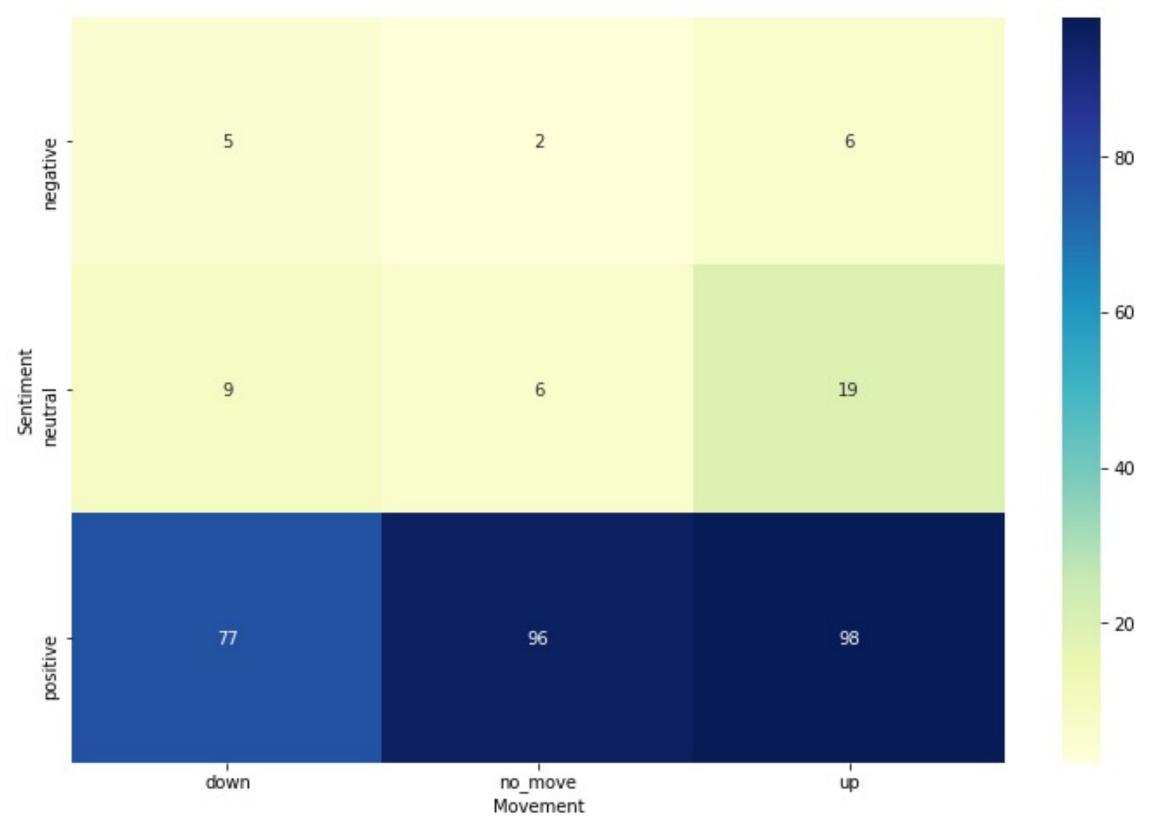
```
# Cramer's V companies
import numpy as np
data = np.array([[55,75,67], [238,237,227], [468,638,461]])
chi2 = 11.41
n = np.sum(data)
minDim = min(data.shape)-1
V = np.sqrt((chi2/n) / minDim)
print(V)
# Cramer's V CEOs
import numpy as np
data = np.array([[5,2,6], [9,6,19], [77,96,98]])
chi2 = 7.89
n = np.sum(data)
minDim = min(data.shape)-1
V = np.sqrt((chi2/n) / minDim)
print(V)
```

D) Analyzing relationship

Contingency table for companies' tweets



Contingency table for CEOs' tweets



Cramer's V: 0.11

E) Prediction using ML

Using Naïve Bayes to predict stock movements gives no significant results either, with only 45% prediction on CEO's tweets, and 29% on company's tweets.

Prediction capabilities

• CEO tweets: **45%**, companies: **29%**



Independent variables:

- Ticker: e.g. ['AAPL']
- Sentiment: number, e.g. 10
- Volatility: Stock price volatility 120min before (normalized with mean).

Dependent variables:

• Stock movement: [positive, negative, none]



Outcome

- Most informative features include volatility, high amplitude sentiment and tickers.
- Model does not give better results than randomly guessing

Example input

Most informative features, Companies' tweets

```
Most Informative Features
             volatility = 0.01
                                                            13.8 : 1.0
                                                             5.7 : 1.0
                                          nan : 1.0 =
                 ticker = 'ACN'
                                          nan : 1.0 =
                                                             5.7 : 1.0
                 ticker = 'LULU'
                                          nan : 1.0 =
                                                             5.7 : 1.0
                 ticker = 'TSLA'
                                          nan : 0.0 =
                                                             5.3 : 1.0
                 ticker = 'F'
                                                             5.3 : 1.0
                 ticker = 'MDLZ'
                                          nan : 0.0
```

Most informative features, CEOs' tweets

```
Most Informative Features

sentiment = -11

sentiment = -4

sentiment = 14

ticker = 'DE'

ticker = 'FDX'

nan : 0.0 = 30.0 : 1.0

nan : 0.0 = 30.0 : 1.0

nan : 0.0 = 19.2 : 1.0

19.2 : 1.0
```

03- Limitations and Improvements

Roadmap of improvements

We identified some learning opportunities to make the solution more robust and more responsive with greater scope of analysis

05

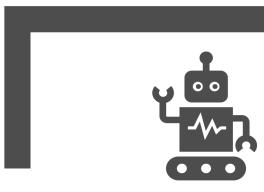
03

Look for long term trends in more indicators

Moving averages

- RSI (stocks overbought, oversold)
- VIX (fear, call/put volatility)

Automate the process to be run at certain frequency or with a trigger event (e.g., a tweet/ hashtag going viral)



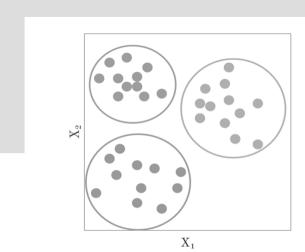
02

Add more key nontraditional data sources (e.g., Reddit's Wallstreet Bets)



Tackle limitations





Perform a more sophisticated

sentiment analysis with

unsupervised training model to

improve correlation measure



Limitations

Stock price granularity of 2min – inconsistencies

04

Identify trending companies

in data sources and scrap

reactions from more

accounts, ideally financial

influencers or general public

- Only 44-day window
- Sentiment CSV might not be suitable for stock movements → better with Google Language API
- Company twitter accounts: might only tweet things that are already known → might works better with other accounts
- What is the correct sensitivity? How quickly do stock prices react?
- We don't take magnitude into account in both sentiment and movement
- Majority of tweets positive → maybe use independent twitter accounts (e.g. investment experts) instead of companies







— Takeaways



Potential of nontraditional public data sets for stock trading

The sentiments of tweets have been proven to have some predictive power for the financial markets. Maybe this POC raises more questions than it provides answers, but it contributes with the development of sturdier tools that use alternative data in complex systems such as the financial markets.



Many possible improvements & options for subsequent development

The use of **other types of twitter accounts** (e.g. presidents or other governmental figures, finance experts etc.), **Reddit** and similar **forums**, or more sophisticated **Machine Learning** algorithms and **sentiment analyses** has the potential to result in more viable results.



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Python Tech Stack Used

Libraries:

- yfinance. Yahoo! Finance market data downloader. https://github.com/ranaroussi/yfinance
- Snscrape. A scraper for social networking services (SNS). https://github.com/JustAnotherArchivist/snscrape
- scipy. SciPy: Scientific Library for Python. https://github.com/scipy/scipy
- Pandas. Data structures for data analysis, time series, and statistics. https://github.com/pandas-dev/pandas
- BeautifulSoup
- Requests
- NItk
- Matplotlib
- Numpy

Collaboration:

- GitHub.
- Google Collab

Editing:

- Visual Studio Code
- Anaconda Spyder
- Google Collab

Full Code Available on Github - https://github.com/tomeberle/Business-analytics