

# What is Modified Book Value?





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- ❖ Modified Book value derives a valuation from the assets and liabilities of a company and changes them to reflect fair market value



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- ❖ This method can be effective in the Real Estate market where the book value of a property may not reflect market value changes over time.



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- ❖ For trading businesses, it is more problematic, it often used in distressed situations when the modified value is lower than the book value, not higher
- ❖ We will review the method to understand why



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# What is Modified Book Value?

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- ❖ There are three groups of assets which need to be reviewed:
  - ❖ Cash and Debt
  - ❖ Receivables and other Assets
  - ❖ Fixed Assets



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# What is Modified Book Value?

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- ❖ Cash and Debt are relatively straightforward and do not need further adjustment



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- ❖ Accounts Receivable - money owed to you from your customers - needs review to understand its age
- ❖ How likely is it that this debt to the firm will be paid?
- ❖ This is all about identifying bad debts



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- ❖ Inventory - stock - needs to be carefully reviewed
- ❖ How has the book value been calculated;
- ❖ LIFO - Last in, First Out; or
- ❖ FIFO - First in, First Out
- ❖ LIFO can result in older stock remaining on the shelves and not being sold
- ❖ FIFO results in a more natural flow of inventory, with less likelihood of old stock being left behind



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- ❖ Fixed Assets - Property, Plant and Equipment may need significant adjustments, despite adequate depreciation policies
- ❖ Property and land, which has a ready market may have a higher value
- ❖ Used equipment may have a lower value



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# What is Modified Book Value?

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- ❖ There are other assets which need to be reviewed such as
  - ❖ Intangible assets
  - ❖ Contingent liabilities
  - ❖ Deferred tax assets



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# What is Modified Book Value?

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- ❖ Once you have calculated the modified book values for all the assets you can deduct them from the liabilities to arrive at the Modified Book Value of the company
- ❖ Most of this information can be obtained from the company's financial statements



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# What is Modified Book Value?

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- ❖ It is worth touching on Liquidation values which is a more extreme case of MBV



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- ❖ In the case of a distressed sale, assets often go for far below their market value
- ❖ This requires a much more aggressive discounting of assets when modifying book values.
- ❖ Debt should be subtracted at book value to arrive at the liquidation value
- ❖ This is a worst case scenario calculation





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