

- PEST stands for:
- P Political
- E Economic
- S Socio-Demograhic
- T Technological

Political
Government Tax
Policies
Wage Rates
Regulations
Standards

Economic
Interest Rates
FX Rates
Inflation
GDP Growth

SocioDemographic
Population
Growth
Education
Health

Technological R&D Science Innovation

• Identify Political issues which are likely to impact your business.

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SocioDemographic
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• Identify Technological issues which are likely to impact your business.

Technological R&D Science Innovation

