

\* The Efficient Market Hypothesis (Efficient Market Theory) states that share prices reflect all information and therefore always trade at their fair value on exchanges

- \* If this is true, then Value Investing is impossible
- \* Shares will never trade at a discount to their intrinsic value
- \* This also has implications for broad market vs intrinsic valuation
- \* If you believe EHM to be true, then the comparison between intrinsic and market value should be much closer

- \* If the EHM theory is correct it is impossible for investors to beat the market, as the shares always trade at fair value
- \* Unfortunately Warren Buffett has consistently beaten the market, which is perhaps why he does not believe in EHM

- \* Value investors argue that markets are not efficient
- \* That stocks can be under valued or over valued for a number of reasons
  - \* Investors are panicking (2008 crash)
  - \* Investors are wildly optimistic (2000 Dot Com Boom)
  - \* Disappointing company news, product failures, litigation
  - \* Inadequate market coverage

 Behavioural psychologists such as Daniel Kaheman and Amos Tversky (Thinking Fast and Slow) have studied EHM and dispute its basis in fact

- \* They argue that imperfections in financial markets are a result of cognitive biases such as:
  - \* Over confidence
  - \* Over reaction
  - \* Representative bias
  - \* Information bias and other predictable human errors
- \* Investors don't make logical decisions but allow emotion to cloud their judgement

- \* The logical extension of this is to behave contrary to market trends
- \* When other investors are buying, sell
- \* When other investors are selling, buy
- \* Contrarian Investors

- \* Buffett would reject both approaches.
- \* His view is not to follow either path but only his own
- \* He makes his own intrinsic assessment of the stock, compares the stock price, adds a margin of safety and makes and investment decision.

- \* The balance of empirical evidence is that certainly in its strongest form, the Efficient Market Hypothesis is not valid
- \* But you should be aware of it as the assumption of perfect or imperfect markets has a major impact on valuation

