



Value Investing Strategies

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- ❖ Value Investing is based on thorough financial analysis
- ❖ Warren Buffet spend hours reading the financial statements of the firms in which he invests
- ❖ There is probably no one in the world better at reading a 10K than Warren Buffett!

Value Investing Strategies

- ❖ So how can you approach Value Investing?
- ❖ How can you find under valued companies to invest in?

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- ❖ There is no substitute for reading the financial statements of companies in your portfolio or which you are tracking
- ❖ The Annual Report in the US is called the 10K
- ❖ The Quarterly Report is the form 10Q
- ❖ These are widely publicly available from the company's website or the SEC website
- ❖ The same applies to companies in the UK and Europe

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- ❖ Once you have the financial statements for a company you can apply some of the financial analysis techniques covered in this course to understand the firm's intrinsic value

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- ❖ Income Statement
 - ❖ Revenues
 - ❖ Costs and Expenses
 - ❖ Profits
- ❖ Balance Sheet
 - ❖ Assets and Liabilities
 - ❖ Current and Long Term
 - ❖ Debt and Equity
- ❖ Cash Flow Statement

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- ❖ Then the next question is to ask how a company can increase its revenue?
 - ❖ Increasing prices
 - ❖ Sell more products
 - ❖ Reducing expenses and costs
 - ❖ Divesting unprofitable divisions, companies or product lines

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- ❖ You should combine this with a study of a company's main competitors
- ❖ The ability to increase revenues will be a qualitative function of the company's competitive advantage and market position
- ❖ But its entirely qualitative!

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- ❖ To make these judgement calls, Buffett would argue that you should only invest in industries that you are familiar with and understand
- ❖ He would argue its better if you have worked in the industry, but of course that is not very practical

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- ❖ The next strategy is to watch who is buying and selling the share
- ❖ Particularly either shareholders with more than 10% or Directors
- ❖ These stockholders probably have more “inside” information about the business than most

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- ❖ While their trading is controlled, they will still act in their own best interests legally
- ❖ If Directors are large buyers of stock, this is a good thing. If they are selling, maybe not.
- ❖ This is one reason why Directors transactions are reported on and tracked in the market.

Value Investing Strategies

- ❖ You can always ignore all this and simply track other investors
- ❖ Warren Buffet of course
- ❖ Watch particular funds, review their investments and the changes they make in their portfolios
- ❖ Let them do the analysis and stock selection, simply track and follow their investment decisions



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