



# Equity vs Enterprise



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- ❖ Equity multiples are most relevant when making direct investment decisions but do not take into account the Capital Structure of the company



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- ❖ Equity Ratios are shown here
- ❖ You need to be aware that these ratios take no account of the capital structure, specifically the level of indebtedness
- ❖ Earnings related ratios only work if earnings are positive
- ❖ Price Earnings Ratio
- ❖ Price to Cash Earnings ( $\text{EPS} + \text{D} + \text{A} + \text{changes in non cash provisions}$ )
- ❖ Price to Book Value per Share
- ❖ PEG Ratio ( $\text{PE} / \text{earnings growth}$ )
- ❖ Dividend Yield ( $\text{Div per Share} / \text{price}$ )
- ❖ Price to Sales



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- ❖ Varying degrees of debt mean that returns and risk are different and so we need to factor in net debt by calculating Enterprise ratios
- ❖ These are more relevant in M&A situations where the debt is acquired with the equity



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- ❖ To make the adjustments between Equity and Enterprise values you need to adjust for net debt
- ❖ This is still a market related valuation but takes into account the debt and cash (capital structure)

$$EV = MC + \text{Total Debt} - C$$

MC = Equity Market Capitalisation

Total Debt = Total of Short Term and Long Term Debt

C = Cash and Cash Equivalents



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- ❖ These are the EV based multiples
- ❖ EV / EBITDA is particularly useful, compares a company's cash earnings less non cash expenses to the company valuation including net debt
- ❖ May be more relevant than PE ratio when comparing firms with differing levels of leverage
- ❖ EV / Sales
- ❖ EV / EBITDA
- ❖ EV / EBIT
- ❖ EV / NOPLAT
- ❖ EV / OpFCF
- ❖ EV / Free Cash Flow
- ❖ EV / Invested Capital



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- ❖ Neither of these sets of ratios are difficult to calculate
- ❖ You must be aware of the difference between Equity and Enterprise ratios and when to apply them.
- ❖ This is particularly the case when using comparable to value a private equity owned firm which may have considerable leverage on its balance sheet.





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