

- * Company Valuation is a complex and often confusing topic
- * The more you learn, the deeper you go, the more you realise you have to learn

- * Challenge of this course for me is to present this complex topic in a way that is easy to understand
- * A framework for gradually building knowledge and comprehension with the ability to go back over what you have covered but may not have mastered

- * Throughout this course you can download every slide deck
- * There are short exercises and mini models for you to download and work with to help you understand some of the concepts being discussed

- * The sections in this course fall into Six Categories
 - * Introduction & Principles
 - * Asset Based Valuation (ABV)
 - * Market Based Valuation (MBV)
 - * Intrinsic Valuation (MI)
 - * Advanced Valuation (AV)
 - * Results Presentation ®

Introduction to Valuation

Asset Based Valuation

Market Valuation

Intrinsic Valuation

Advanced Valuation

- * I have tagged the main valuation sections in their titles so that you can see which section they fall into
- * Let me take you through the main parts

Introduction to Valuation

Asset Based Valuation

Market Valuation

Intrinsic Valuation

Advanced Valuation

 We start with an introduction to Valuation and introduce some important concepts Introduction to Valuation

Important Valuation Concepts Introduction to Valuation

Asset Based Valuation

Market Valuation

Intrinsic Valuation

Advanced Valuation

* We take a brief look at Cost and Asset based valuation approaches which are, in my view, the most limited and least useful

Cost Valuation

Introduction to Valuation

Asset Based Valuation

Market Valuation

Intrinsic Valuation

Advanced Valuation

 There are four major sections on Market Based Valuation methods which are discussed in detail and demonstrated Ratios & Comparative Valn

Comparable Company Valn

Precedent Transactions

EVA & MVA

Introduction to Valuation

Asset Based Valuation

Market Valuation

Intrinsic Valuation

Advanced Valuation

- * Then we have a major group of lectures which cover not only Discounted Cash Flow valuation but also derivative methods
- * We also take a look in detail at the Strategic Business Driver and Risk Measurement

Intro to DCF Valuation Dividend Discount Model

Introduction to Valuation

Strategic Business Drivers

Ability to Pay Analysis

Asset Based Valuation

Risk Measurement & Cost of Capital

Sum of the Parts Valuation

Market Valuation

Understanding Free Cash Flow

Deriving the DCF
Discount Rate

DCF Modelling

Intrinsic Valuation

Advanced Valuation

- * The final major group towards the end of the course develops the company valuation discussion and looks in more detail more advanced topics such as;
 - * Corporate Finance
 - * M&A
 - * Private Companies
 - * New Economy and Startups
 - * Warren Buffet and Value Investing

Complexity in Corporate Fin.

Valuation in M&A

How to Value Private Companies

New Economy & Startup Valn

Warren Buffet & Value Investing

Introduction to Valuation

Asset Based Valuation

Market Valuation

Intrinsic Valuation

Advanced Valuation

* We end the course with a short section on how best to present your valuation results and we show you how to create a Football Field Valuation Results chart

Introduction to Valuation

Asset Based Valuation

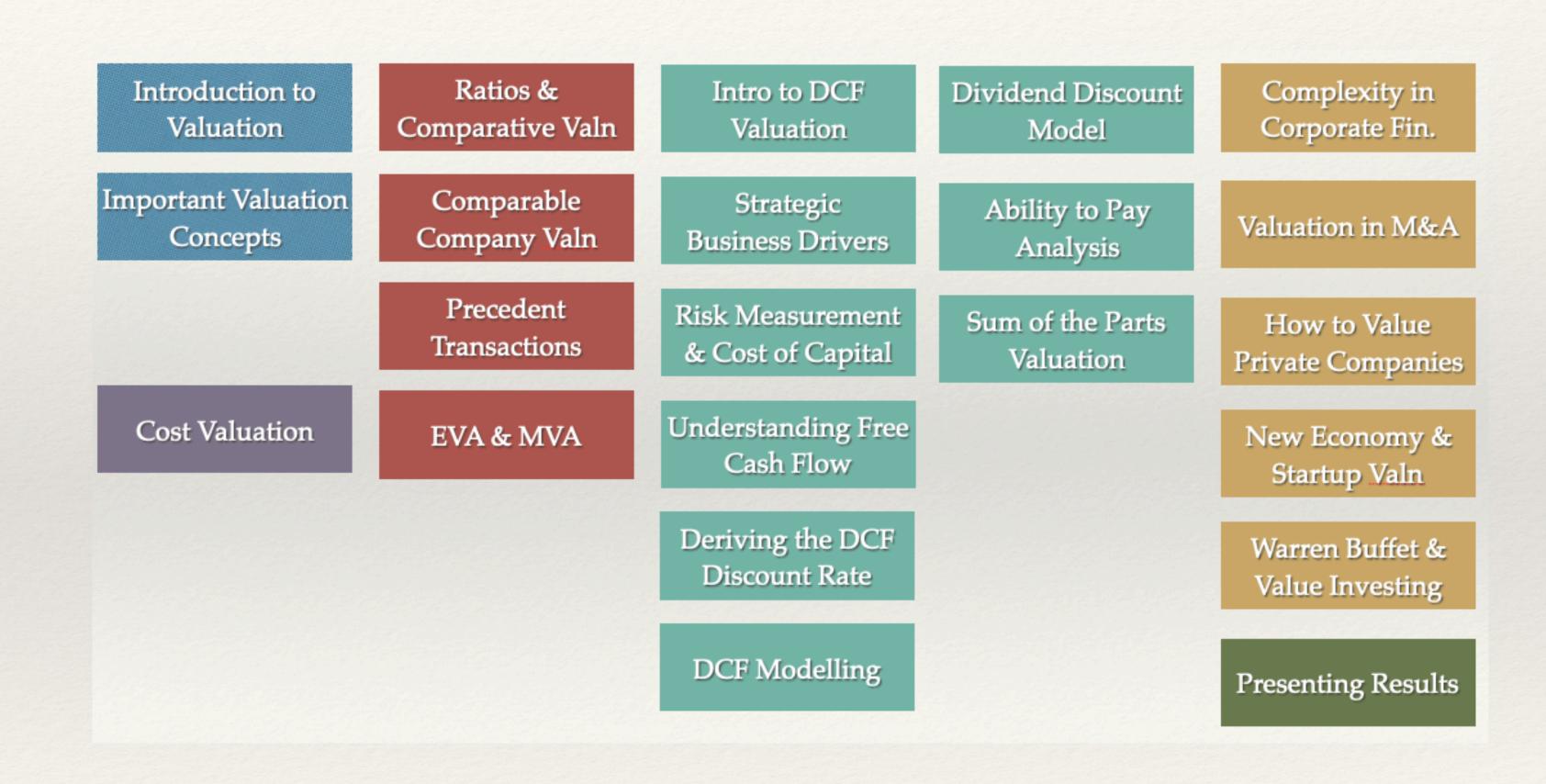
Market Valuation

Intrinsic Valuation

Advanced Valuation

Presenting Results

- In summary this is what the course covers and how it fits together
- * There is a larger version of this on the next slide



Complexity in Introduction to Introduction to Ratios & Intro to DCF Dividend Discount Valuation Comparative Valn Corporate Fin. Valuation Valuation Model **Important Valuation** Comparable Strategic Asset Based Ability to Pay Valuation in M&A Company Valn Concepts **Business Drivers** Valuation Analysis Precedent Risk Measurement Sum of the Parts How to Value Market Valuation Transactions & Cost of Capital Valuation Private Companies Understanding Free Cost Valuation EVA & MVA New Economy & Intrinsic Valuation Cash Flow Startup Valn Deriving the DCF Advanced Warren Buffet & Discount Rate Valuation Value Investing DCF Modelling Presenting Results Presenting Results

- * Is this the last word in Valuation?
- * Probably not
- * Will I add more content to this course, almost certainly
- * If you have any questions as you go through, jot them down and send me a message, you will be helping all the students in the course to improve its content

- * So, now that you understand what is coming up....
- * What are we waiting for
- * Lets get started!

