

- \* Economic Value Added or EVA is a measure of the value created in excess of the required rate of return demanded by shareholders
- \* The concept was developed by Stern Stewart

- \* The EVA formula is shown here:
- \* NOPAT = Net Operating Profit after Tax
- \* Capital Invested = Equity + Long Term debt at the beginning of the period
- \* WACC = Weighted Average Cost of Capital
- \* Capital Invested x WACC is also referred to as the Finance Charge

\* EVA=NOPAT - (Capital Invested x WACC)

- NOPAT = Net Operating
   Profit after Tax
- \* Does not take into account Interest
- Net Profit + Net Cost of Interest = Interest x (1-tax rate)

\* EVA= NOPAT - (Capital Invested x WACC)

- \* There are other adjustments to consider
  - \* Expenditure on R&D, promotion and employee training should be capitalised
  - \* Add back the Depreciation charge and then make a deduction for the true economic cost of the asset, rather than the accounting charge
  - \* Assets such as provisions, bad debts, deferred tax provisions and inventory allowances should be added back to capital

- \* Non cash expenses added back to profits and capital employed
- \* Operating leases should be capitalised and added back to capital employed
- \* Tax charges should be based in cash taxes rather than accounting taxes

- \* Have to make adjustments to accounting conventions to ensure that the correct level of capital employed is being used as the yard stick
- \* Otherwise likely to understate the capital and overstate the profit created by the firm
- \* In practice there are over 160 adjustments which can be made

- \* Economic Capital Employed can be calculated from
  - \* Sum of interest bearing debt and equity, or
  - \* Sum of net assets less non interest bearing current liabilities

- \* The Weighted Average Cost of Capital we have covered earlier in the course
- \* Blended weighted average cost of equity and cost of debt
- \* This is multiplied by the Capital Invested to derive the hurdle rate or Finance Charge

\* Lets look at a simple example...

- \* Capital Invested in each of three years
- \* WACC is 10.4%
- \* Finance Charge = Capital Invested x WACC
- \* NOPAT in each of three years

Year	EVA Example		
	1	2	3
Capital Invested	US\$55,000,000	US\$57,000,000	US\$60,000,000
WACC	10.4%	10.4%	10.4%
Finance Charge	US\$5,720,000	US\$5,928,000	US\$6,240,000
NOPAT	US\$6,250,000	US\$5,500,000	US\$6,300,000
Annual EVA	US\$530,000	-US\$428,000	US\$60,000
Cumulative EVA	US\$530,000	US\$102,000	US\$162,000
NOPAT Return on Capital Invested	11.36%	9.65%	10.50%
WACC	10.40%	10.40%	10.40%
Value Added/Shortfall	0.96%	-0.75%	0.10%

- \* From this we can see the annual EVA = NOPAT Finance Charge
- \* The Cumulative EVA istracked here

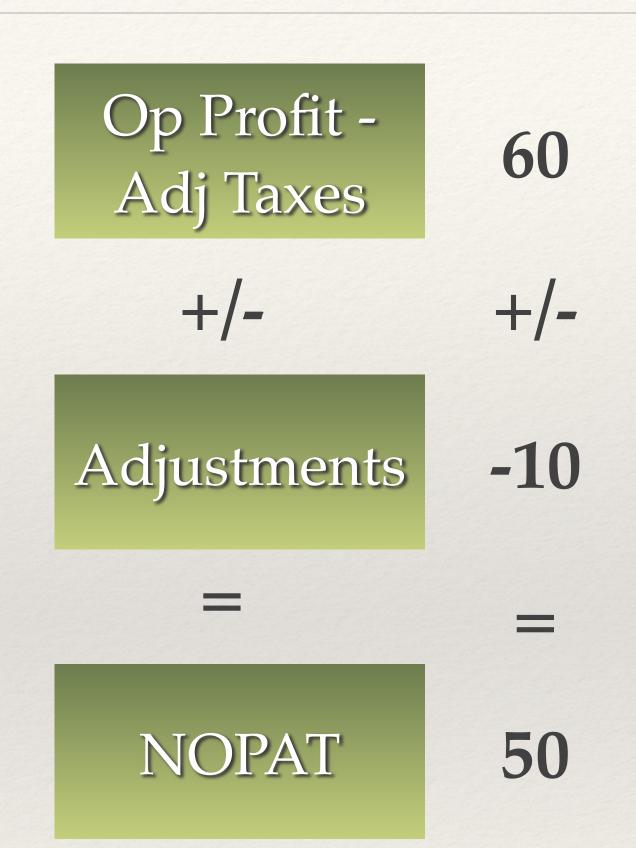
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- \* Note that in Year 2 the EVA is negative
- \* The NOPAT Return on
  Capital Invested = NOPAT/
  Capital Invested
- \* WACC
- \* NOPAT Return WACC

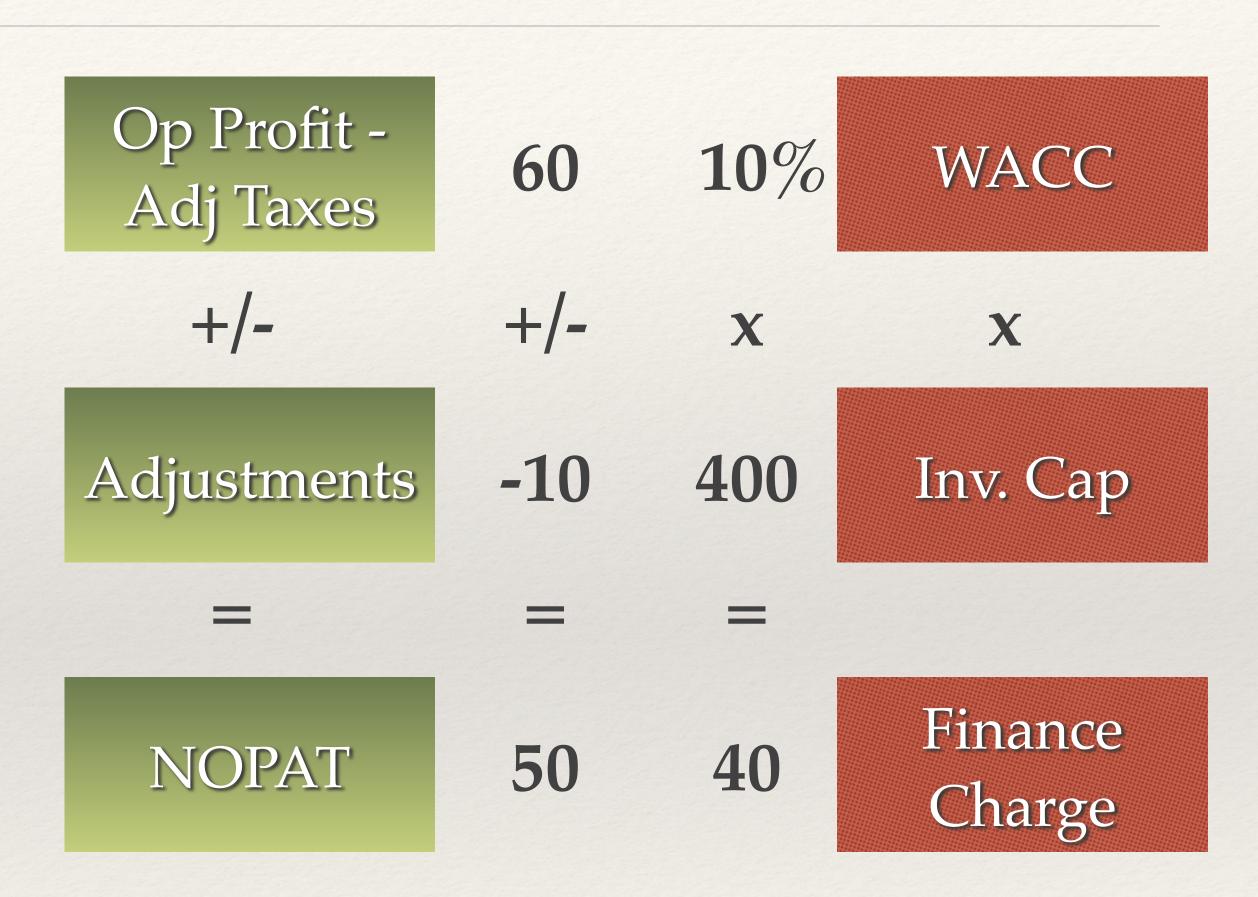
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- \* A copy of this spreadsheet is available to download from the Resources Section of this lecture
- \* In summary we can see year by year when the company makes an economic return on its invested capital

- \* We can demonstrate this in another way
- \* We take the Operating Profit less adjusted taxes = 60
- \* Make the accounting adjustments = -10
- \* Equals NOPAT = 50



- Weighted Average Cost of Capital 10%
- \* Invested Capital = 400
- \* NOPAT Finance Charge = Economic Value Added



- \* The Economic Value Added is the NOPAT Finance Charge
- \*50 40 = EVA = 10
- \* This means that the excess over NOPAT is the EVA



