

Tom Fleming

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314-288-5730

Portfolio.tomfleming.info

Successful Experienced Telecom Technical Sales Professional with strong interest in Cloud computing particularly Amazon Web Services. Current student of A Cloud Guru and scheduled for AWS Solution Architect Associate exam in Oct 2017. Advanced Networking Certification by end of 2017.

Over 15 Years of Success on Sales Teams leading the technical side of the account and forged with Operational Data Center Experience and Programming experience that Leads to Strong Relationships with Customer Management and Technical Teams and their Leadership.

Employment History AT&T

5/2013-Present

AT&T Partner Exchange (APEX) Technical Sales Engineer responsible for Network Design for Ethernet, MPLS and SIP solutions. Proven performance leader in the channel.

09/2000 – 5/2013

AT&T, St. Louis, MO USA

Data Network Consultant III

Data Sales Specialist in the PCG Sales Segment. Sales and Technical Support responsibilities for AT&T Enterprise customers. Specializing in Data Services, including MPLS, SIP, VPLS, Internet, Public VPNs, Ethernet, SONET and IP Routing and Application Services.

09/1995 - 08/2000

SBC, St. Louis, MO USA

Senior Systems Manager

TCP/IP Network and Solaris O/S Specialist assigned to the SMS800 application.

Responsible for System and Network Design, Perl Programming, Integration, Management, Implementation and ongoing Performance Management.

Southwestern Bell, St. Louis, MO USA

Systems Data Center UNIX System Administrator.

Technical Team Lead for centralized UNIX support in the Information Services Data Center environments. Responsible for automation via scripting in shell, awk, sed, perl.

Education:

Washington University, St. Louis, MO USA

Masters, Telecommunications Management

St. Louis University, St. Louis, MO USA

Bachelor of Business Administration

Professional Licenses, Accreditations, and Memberships:

Cisco Certified Network Associate – CCNA

Cisco Certified Design Professional- CCDP

Juniper JNCIA-Junos

Metro Ethernet Forum (MEF)