

Problems, Practices and Impact – Handout

Problem (or Project)

You were involved in, supported, resolved or led.

- **Name it, make it clear** what it was.
- Keep it **short and simple**.

Practice

You used or introduced to navigate the Problem, Project or Challenge.

- Was it a **skill, expertise, competency or experience** you brought?
- Pick the **headline** practice you leveraged.
- This include ways to navigate Focus, Strategy, Communication, Collaboration, Conflict or anything else.

Impact

That you helped achieve.

- Did it make a number go up?
- Make risk go down?
- Achieved X number of users?
- Increased Revenue by Y?
- **Quantify it** – “*Because numbers matter*”