

### Sendstack

The Logistics Partner for African Businesses

# \$870B

E-commerce in the United States

\$30B

E-commerce in Africa

#### **Before Sendstack**

25%

Delivery can often cost as much as ¼ the price of an online purchase.

30%

Deliveries are not made on time

### With Sendstack

50%

More affordable than existing options

95%

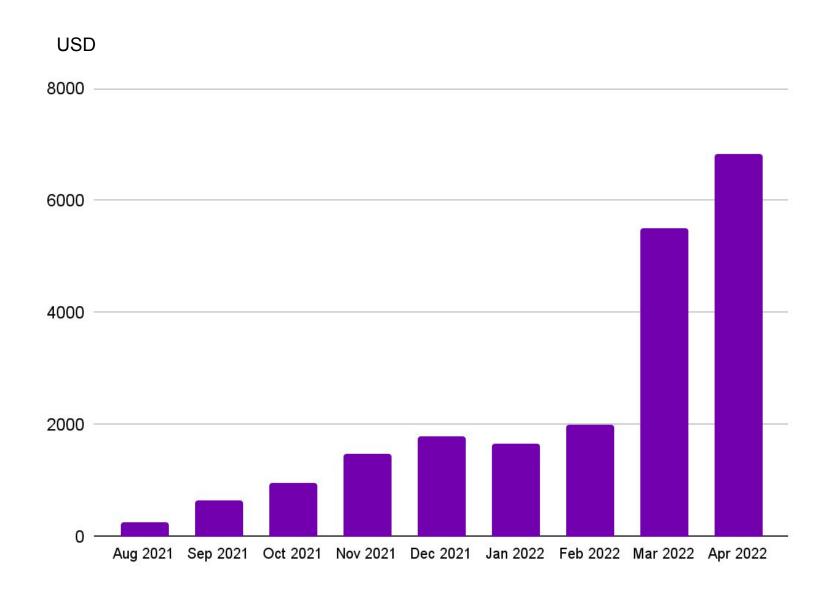
Deliveries are made on time

**Product Demo:** 

https://www.loom.com/share/9e4d190e115d41f8906f4f1d950d10e2

# Vertical Integration

Software + Private Network of Drivers



### Revenues are growing 8% W.O.W

### **Higher Quality Drivers**

30%

Higher Pay

\$20

Driver referral program / Acquisition cost

100%

Bike ownership after working for a year



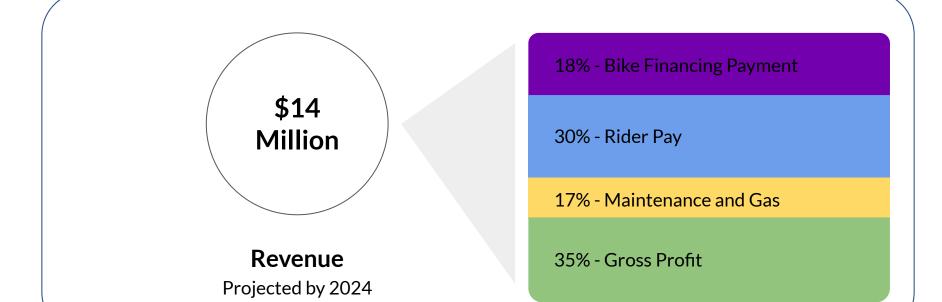
**Emeka Mba-Kalu** and **Ifeoma B. Nwobu** are the co-founders of Sendstack. Emeka is the CEO and Head of Product; he's also responsible for daily operations and frontend engineering. Ifeoma is the Head of Growth and Branding at Sendstack; she's also responsible for product design and customer relations.

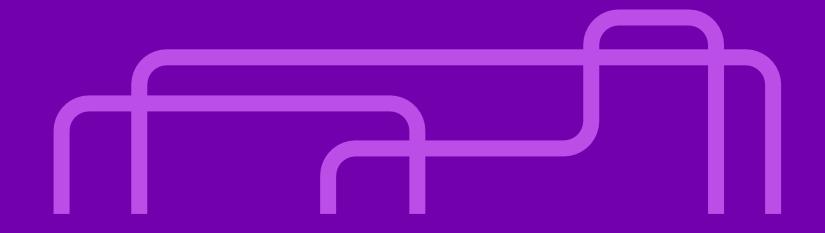
Emeka and Ifeoma met in September 2020 and worked together to build Scrader, an e-commerce marketplace which evolved into Sendstack. Before this, Emeka was a consultant at PwC New York and has also built SME products like Edeyshop inventory app, and Naija Cowry payments app. Ifeoma is also the co-owner of online resale platform, Frugirls. She previously held a design role at a Whitespace Creative agency.



#### **Total Addressable Market**

Nigeria





Raising pre-seed to hit 50,000 monthly deliveries by December



email: emeka@sendstack.africa