

# CREDIT RISK PREDICTION

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CLASSIFYING CUSTOMERS TO  
ASSESS THEIR PROBABILITY TO DEFAULT

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Ironhack Private Bank Services

# WHAT IS CREDIT RISK?

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Credit risk is the possibility of a loss resulting from a borrower's failure to repay a loan.

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In a global perspective, bad credit risk assessments can lead to a multilevel failure.

# WHY IT MATTERS?

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BANK  
LENDING

▲ 3.7%

BUSINESS  
LENDING

▲ 2.3%

MORTGAGE  
LENDING

▲ 4.0%

CONSUMER  
CREDIT

▲ 2.6%

CREDIT  
LOSSES

▲ 3.9%

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overall, credit demand is expected to grow in the following years

AVERAGE GROWTH FORECAST  
INDICATORS FOR 2023 TOTAL EUROZONE

# TYPICAL SCORING TOOLS

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## FICO® Score Factors:

Payment history: 35%

Current amount of indebtedness: 30%

Length of credit history: 15%

Types of credit used: 10%

New credit accounts: 10%

## VantageScore Factors:

Total credit usage: Extremely

Credit mix and experience: Highly

Payment history: Moderate

Age of credit history: Less

New accounts opened: Less

# FACTORS IN CONSIDERATION...

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factors **USUALLY** taken into consideration when calculating credit scores

CREDIT  
HISTORY

PAYMENT  
HISTORY

CAPACITY TO  
REPAY

AMOUNT OF  
INDEBTEDNESS

ASSOCIATED  
COLLATERAL

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factors **NOT** taken into consideration when calculating credit scores

LIVING  
PLACE

EMPLOYMENT  
HISTORY

FAMILY  
BACKGROUND

EDUCATION  
HISTORY

LIVING  
FLAGS

# GOALS

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1. Agree on a definition of GOOD / BAD client based on credit repay record

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**DEFINE  
TARGET  
VARIABLE**

2. Analyze the factors that affect the determination of GOOD / BAD clients

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**PROFILING AND  
FEATURE  
IMPORTANCE**

3. Build a model that classifies/predicts the customers as GOOD / BAD for a credit approval.

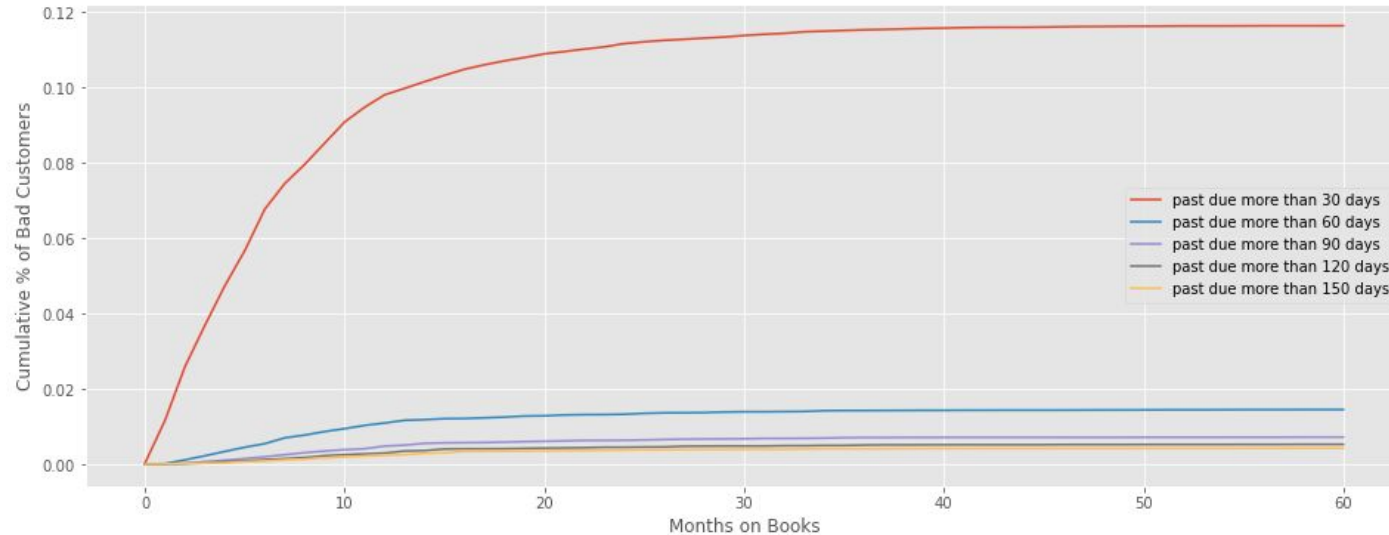


**MACHINE  
LEARNING  
PIPELINE**

# DEFINE THE TARGET VARIABLE

WINDOW

60 MONTHS ON RECORD



Cumulative %  
of Bad  
Customers

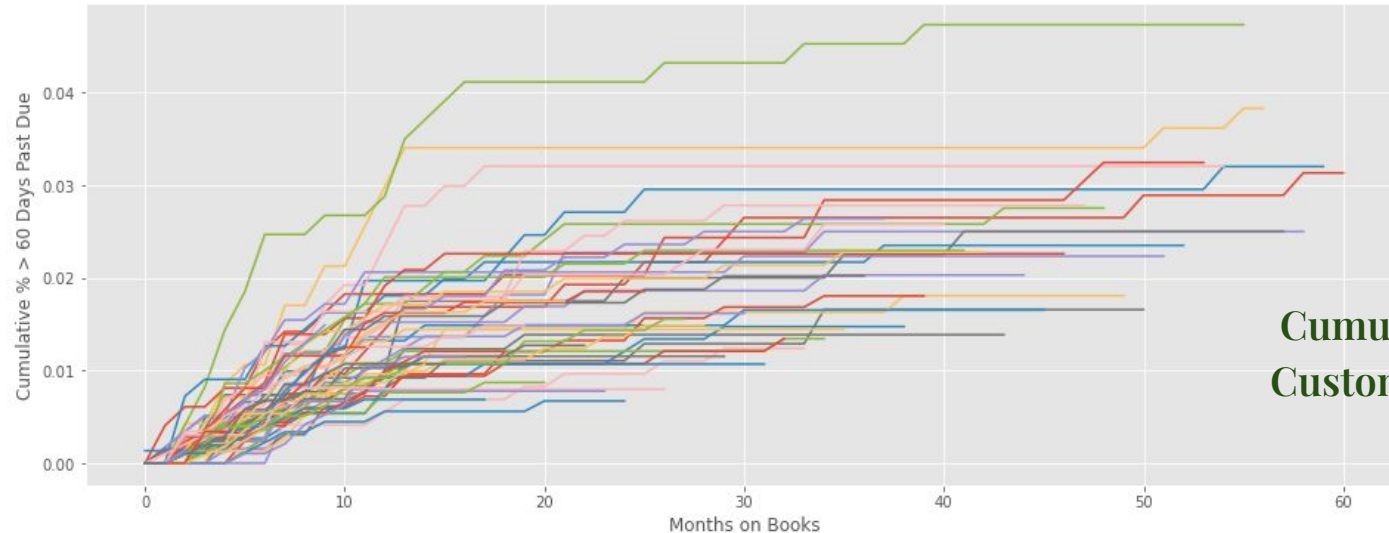
# DEFINE THE TARGET VARIABLE

WINDOW

GOOD/BAD

60 MONTHS ON RECORD

+60 DAYS PAST DUE

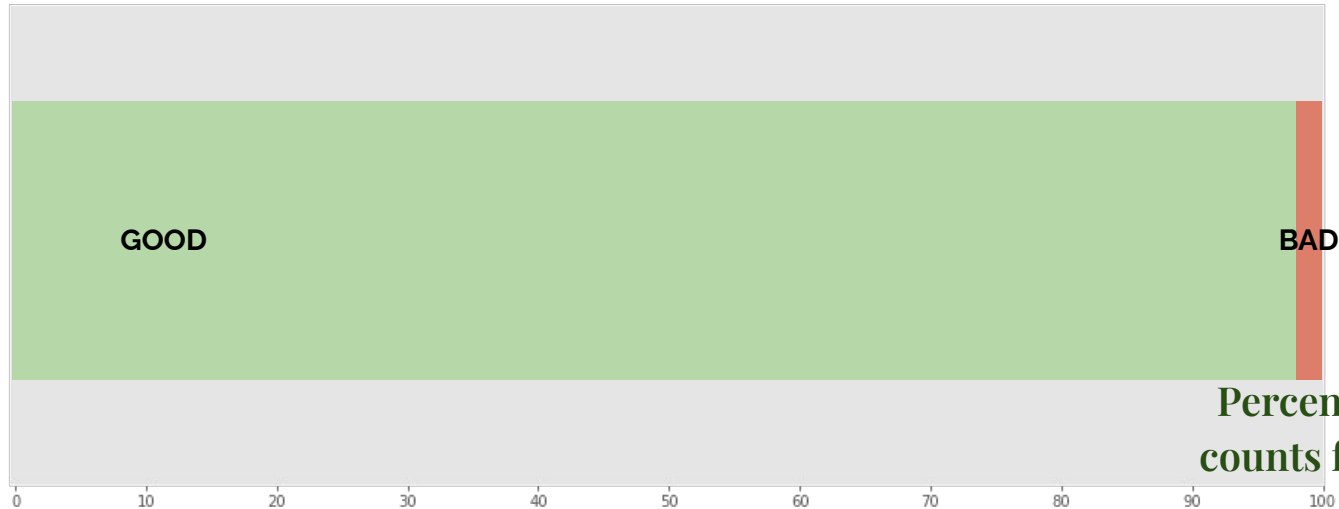


**Cumulative % of Bad  
Customers (>60 days  
past due)**



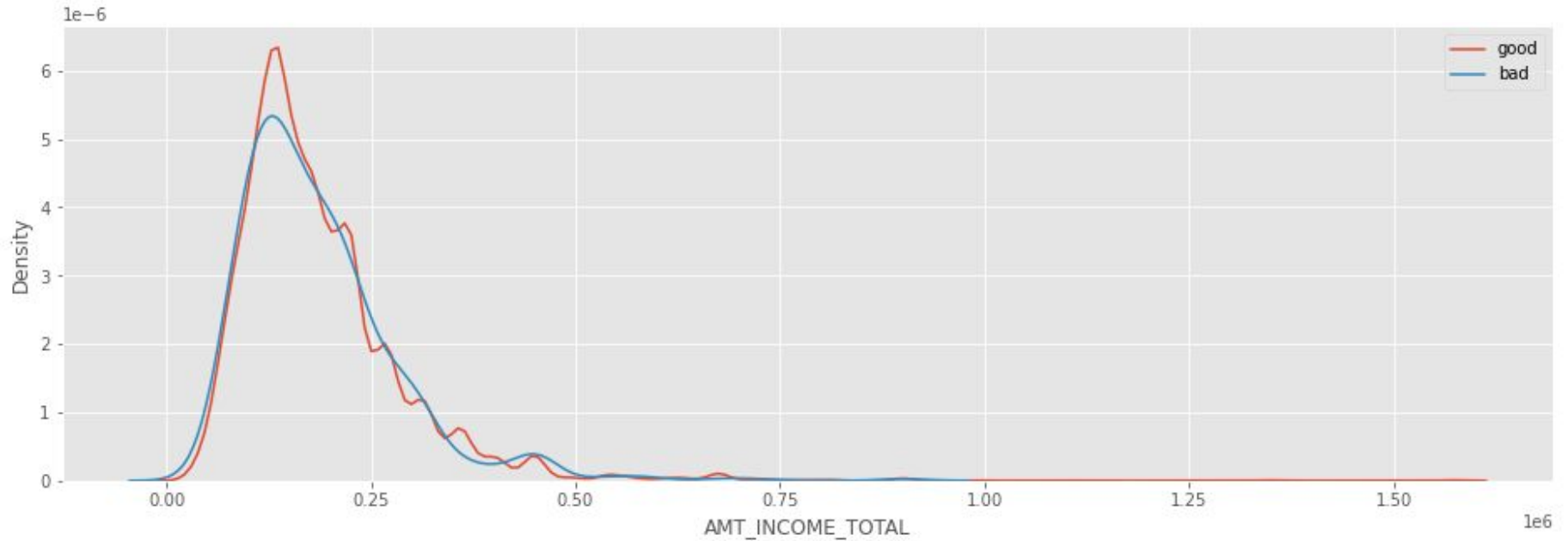
# DEFINE THE TARGET VARIABLE

WINDOW	GOOD/BAD	IMBALANCE
60 MONTHS ON RECORD	+60 DAYS PAST DUE	98% vs. 2%

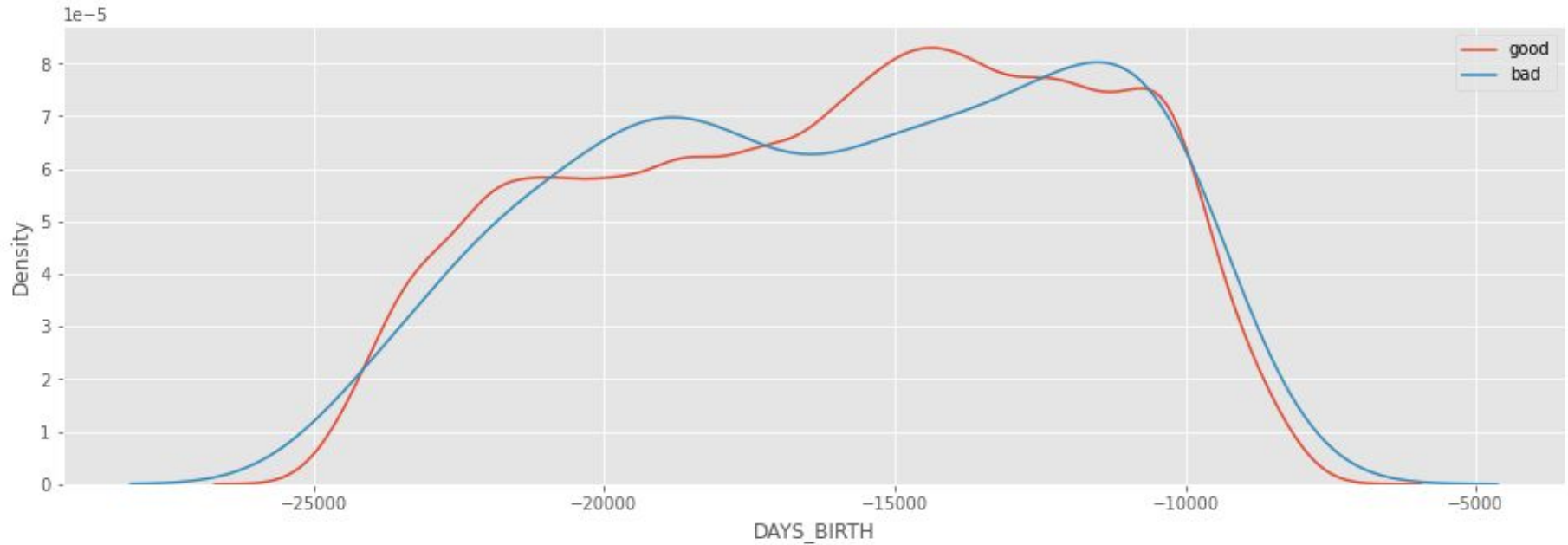


Percentage of value  
counts for the target  
variable.

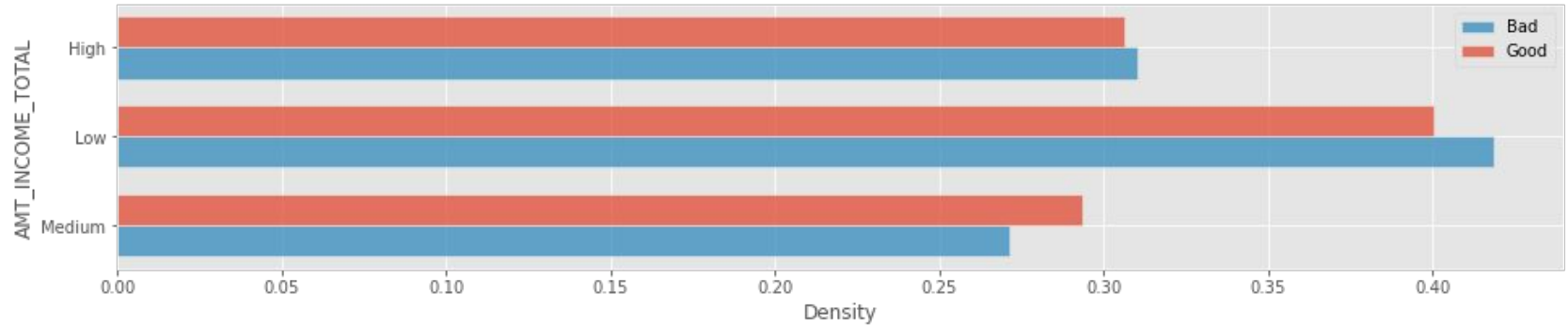
# PROFILING AND FEATURE IMPORTANCE



# PROFILING AND FEATURE IMPORTANCE

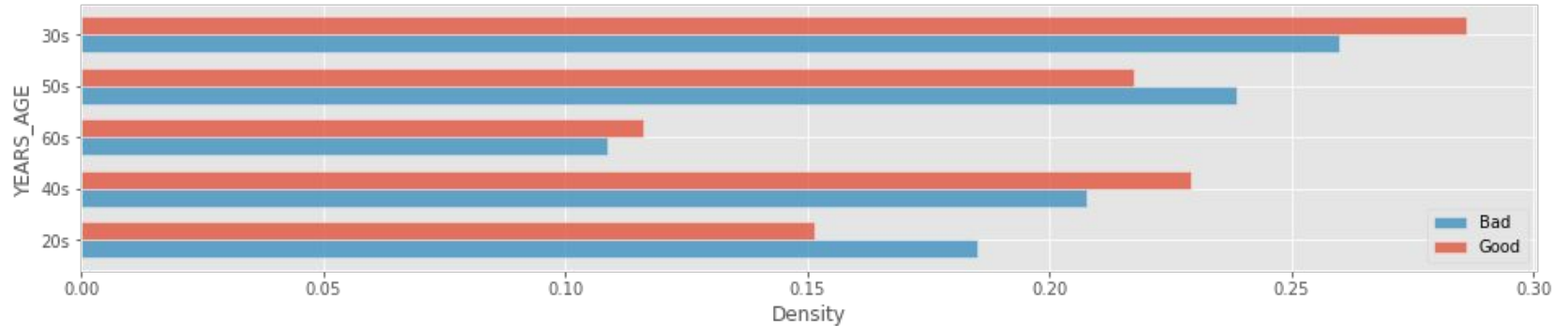


# PROFILING AND FEATURE IMPORTANCE



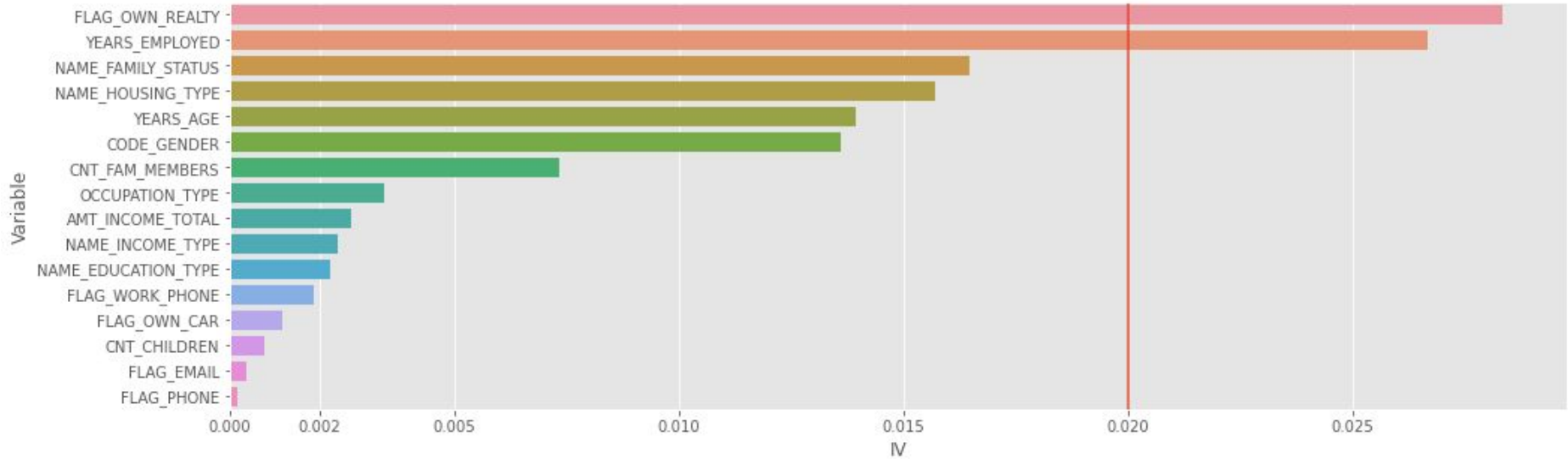
	Variable	Value	All	Good	Bad	Share	Bad Rate	Distribution Good	Distribution Bad	WoE	IV
0	AMT_INCOME_TOTAL	High	11161	10970	191	0.306141	0.017113	0.306074	0.310065	-0.012955	0.000052
1	AMT_INCOME_TOTAL	Low	14606	14348	258	0.400636	0.017664	0.400324	0.418831	-0.045195	0.000836
2	AMT_INCOME_TOTAL	Medium	10690	10523	167	0.293222	0.015622	0.293602	0.271104	0.079724	0.001794

# PROFILING AND FEATURE IMPORTANCE

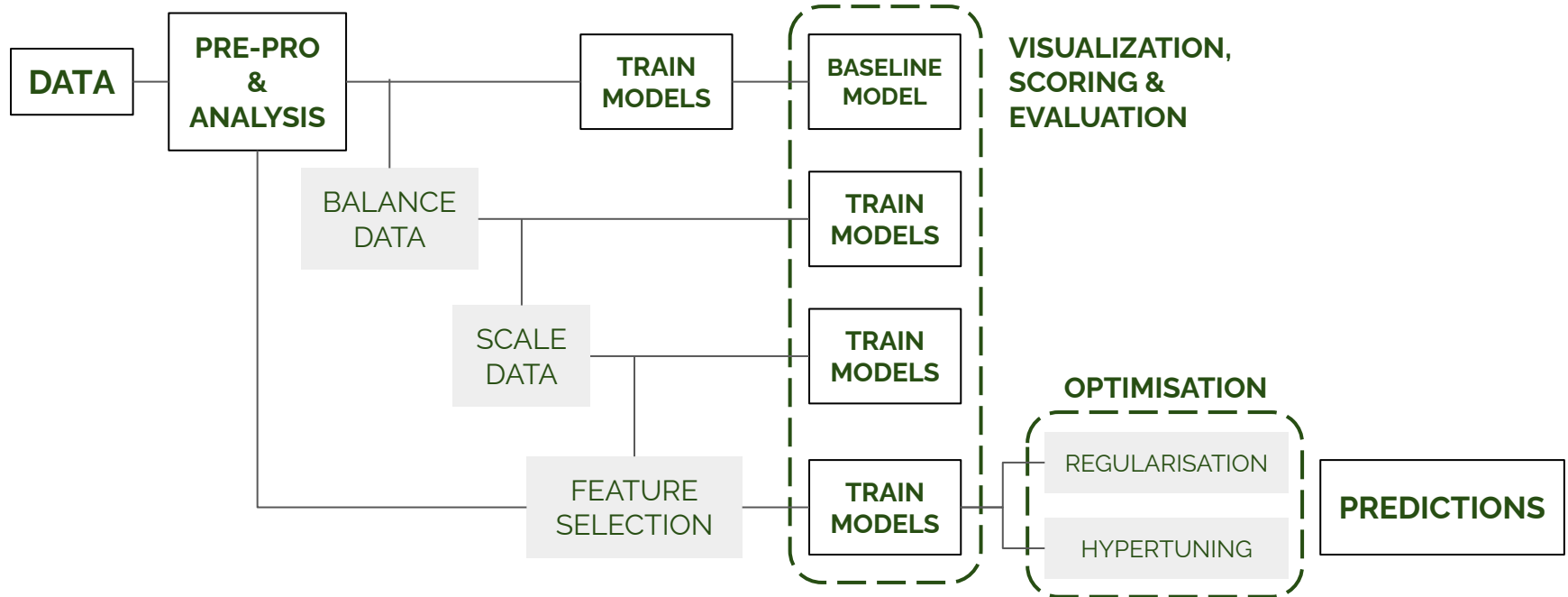


	Variable	Value	All	Good	Bad	Share	Bad Rate	Distribution Good	Distribution Bad	WoE	IV
0	YEARS_AGE	20s	5539	5425	114	0.151932	0.020581	0.151363	0.185065	-0.201026	0.006775
1	YEARS_AGE	30s	10419	10259	160	0.285789	0.015357	0.286236	0.259740	0.097136	0.002574
2	YEARS_AGE	40s	8340	8212	128	0.228763	0.015348	0.229123	0.207792	0.097721	0.002084
3	YEARS_AGE	50s	7933	7786	147	0.217599	0.018530	0.217237	0.238636	-0.093951	0.002010
4	YEARS_AGE	60s	4226	4159	67	0.115917	0.015854	0.116040	0.108766	0.064737	0.000471

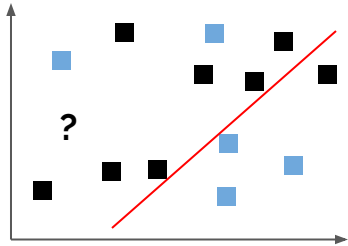
# PROFILING AND FEATURE IMPORTANCE



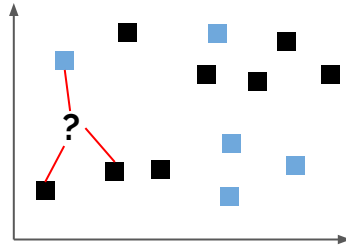
# MACHINE LEARNING WORKFLOW (pipeline)



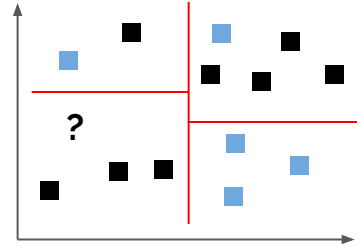
# THE MODELS TESTED



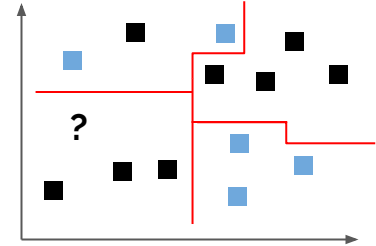
**LOGISTIC  
REGRESSION**



**K-NEAREST  
NEIGHBORS**



**DECISIONS  
TREES**



**RANDOM  
FOREST**

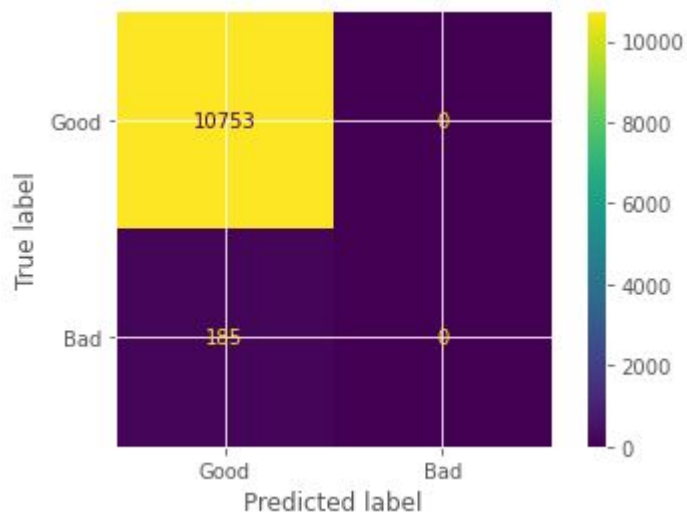


# RAW DATA (UNBALANCED)

nice scores...

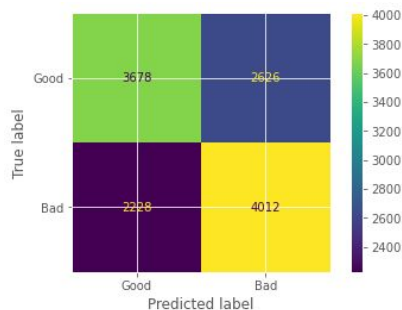
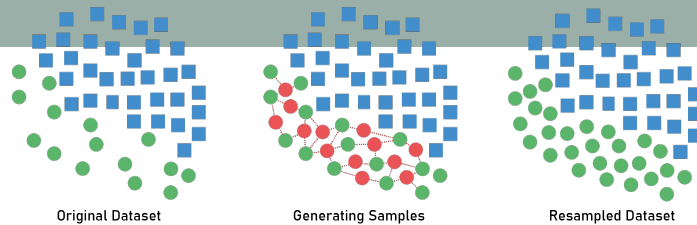
	accuracy	precision	recall	f1_score
classifiers				
LogisticRegression	0.983086	0.966459	0.983086	0.974702
KNeighbors	0.981715	0.971128	0.981715	0.975116
DecisionTree	0.979978	0.972917	0.979978	0.975848
RandomForest	0.983086	0.966459	0.983086	0.974702

bad performance!

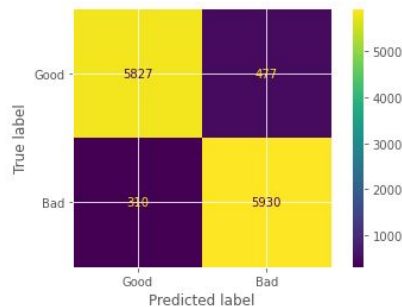


# BALANCED DATA

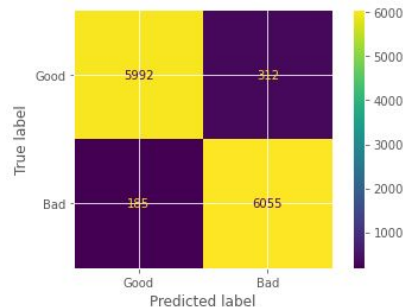
## SMOTE OVERSAMPLING



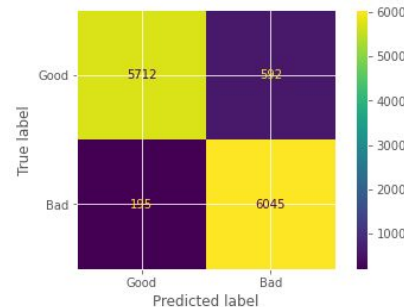
**LogisticRegression()**  
score on train set: 0.6169  
score on test set 0.6120



**KNeighborsClassifier()**  
score on train set: 0.9464  
score on test set 0.9312



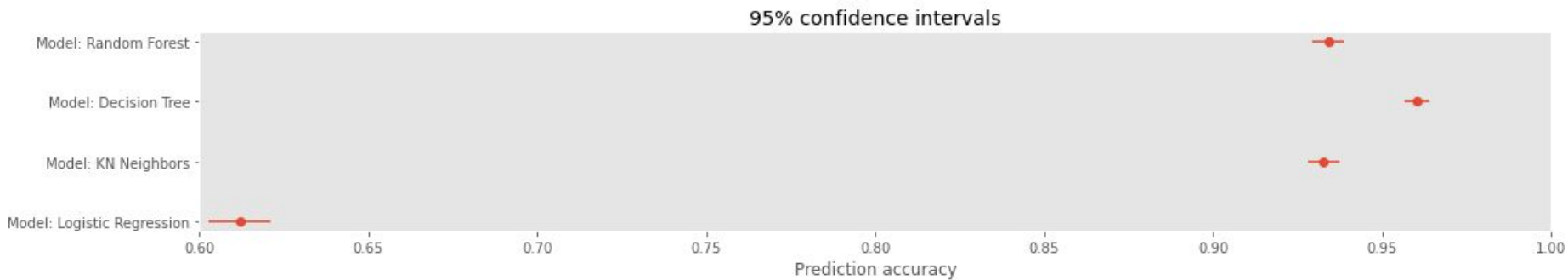
**DecisionTreeClassifier()**  
score on train set: 0.9686  
score on test set: 0.9601



**RandomForestClassifier()**  
score on train set: 0.9391  
score on test set: 0.9362

# BALANCED DATA

## CONFIDENCE INTERVALS



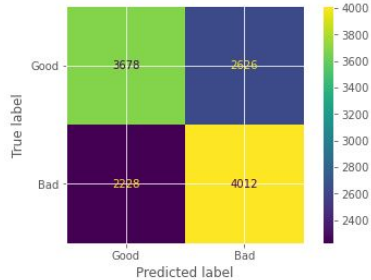
# LOGISTIC REGRESSION OPTIMIZATION

## SCALER TESTING

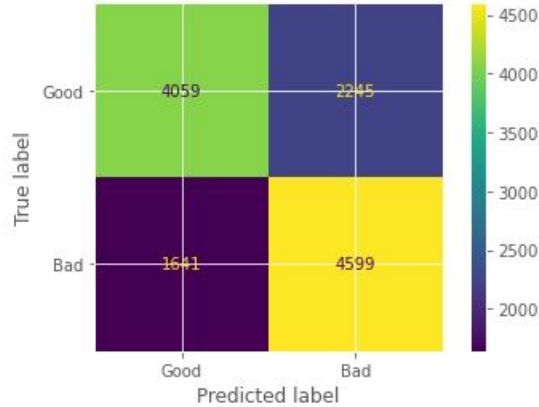
Logistic Regression Model improvement	
Scaler	Test set f1-Score
StandardScaler	0.61
MinMaxScaler	0.60
PolynomialScaler	0.70
RobustScaler	0.60

# LOGISTIC REGRESSION OPTIMIZATION

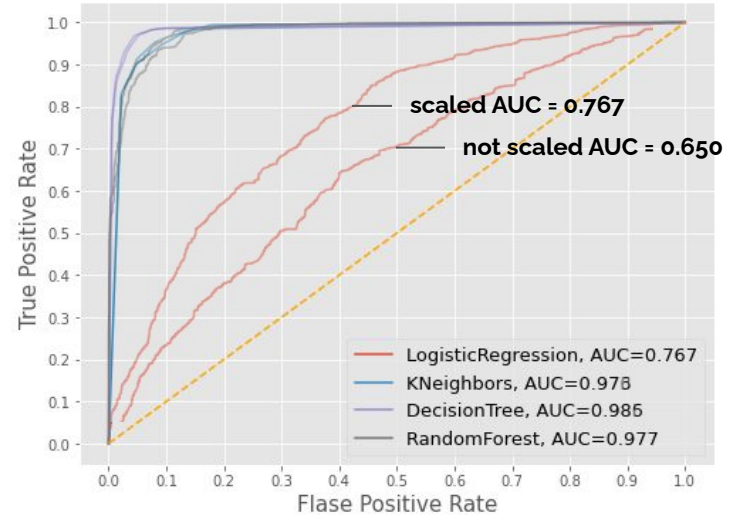
## POLYNOMYAL SCALER



**LogisticRegression()**  
score on train set: 0.6169  
score on test set 0.6120



**LogisticRegression()**  
score on train set: 0.6994  
score on test set 0.6979



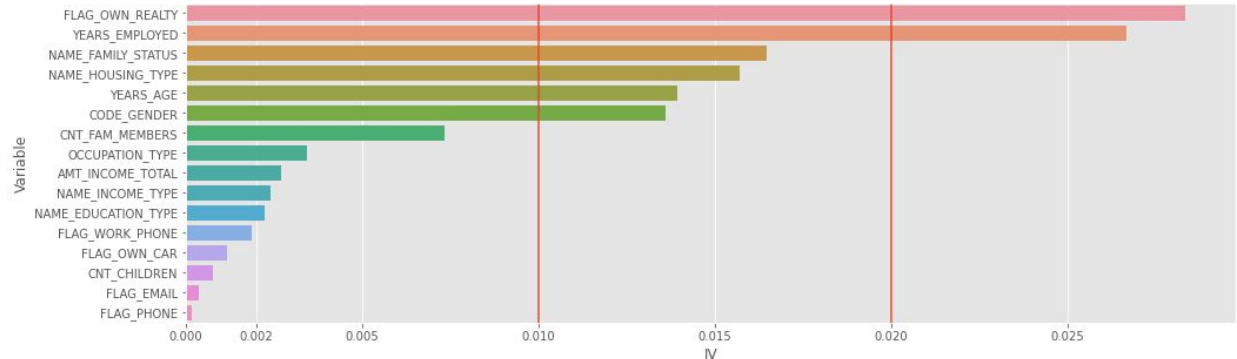
	accuracy	precision	recall	f1_score
classifiers				
LogisticRegression	0.697943	0.700399	0.697943	0.69716

# LOGISTIC REGRESSION OPTIMIZATION

## FEATURE SELECTION (WoE & IV)

	Variable	IV
3	FLAG_OWN_REALTY	0.028349
14	YEARS_EMPLOYED	0.026667
7	NAME_FAMILY_STATUS	0.01645
15	NAME_HOUSING_TYPE	0.015711
1	YEARS_AGE	0.013915
0	CODE_GENDER	0.013581
9	CNT_FAM_MEMBERS	0.007332
12	OCCUPATION_TYPE	0.003413
13	AMT_INCOME_TOTAL	0.002682
11	NAME_INCOME_TYPE	0.00239
10	NAME_EDUCATION_TYPE	0.00223
4	FLAG_WORK_PHONE	0.001865
2	FLAG_OWN_CAR	0.001144
8	CNT_CHILDREN	0.000748
6	FLAG_EMAIL	0.000366
5	FLAG_PHONE	0.00015
16	CREDIT_SCORE	None

- less than 0.02: useless for prediction
- 0.02 to 0.10: weak predictor
- 0.10 to 0.3: medium predictor
- 0.30 to 0.5: strong predictor
- more than 0.5: too good to be true (suspicious)

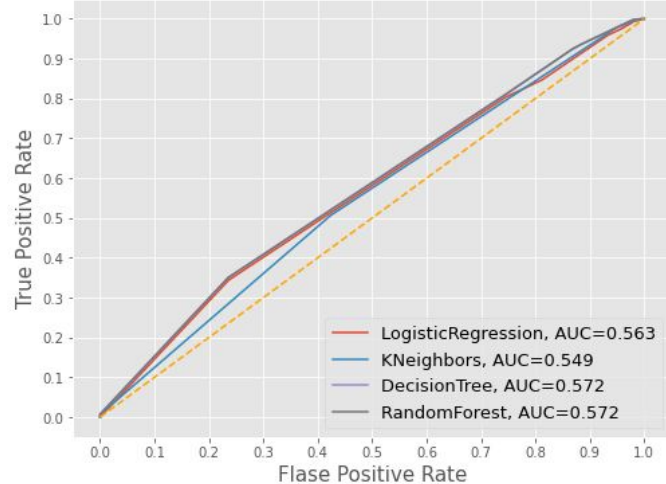


# LOGISTIC REGRESSION OPTIMIZATION

## FEATURE SELECTION (WoE & IV)

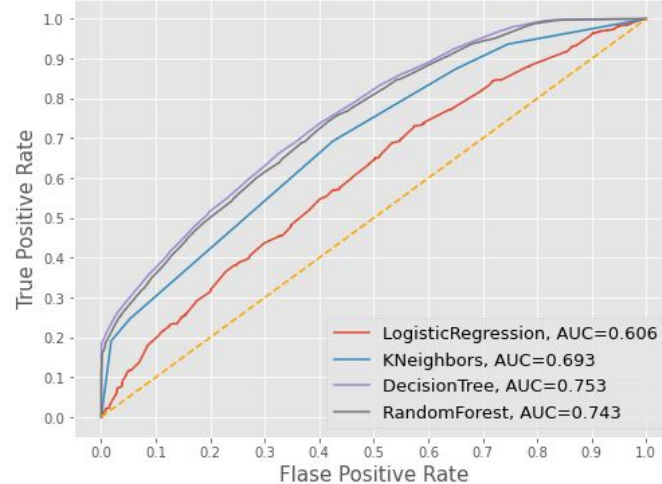
**FEATURES USED (IV > 0.02):**

FLAG\_OWN\_REALTY  
YEARS\_EMPLOYED



**FEATURES USED (IV > 0.01):**

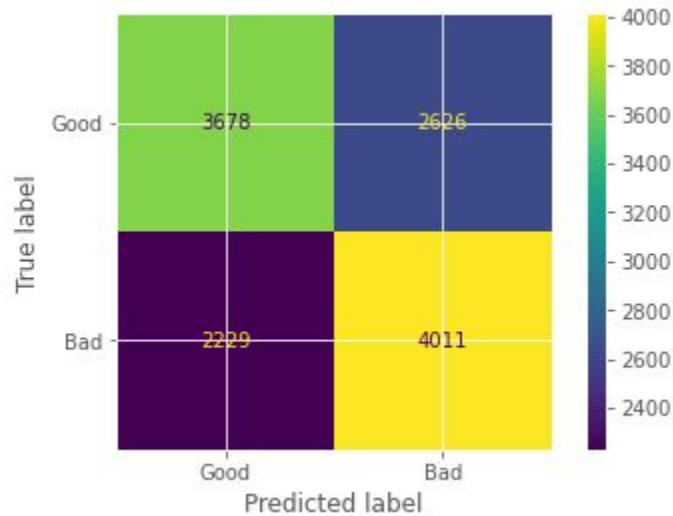
FLAG\_OWN\_REALTY      NAME\_HOUSING\_TYPE  
YEARS\_EMPLOYED      YEARS\_AGE  
NAME\_FAMILY\_STATUS    CODE\_GENDER



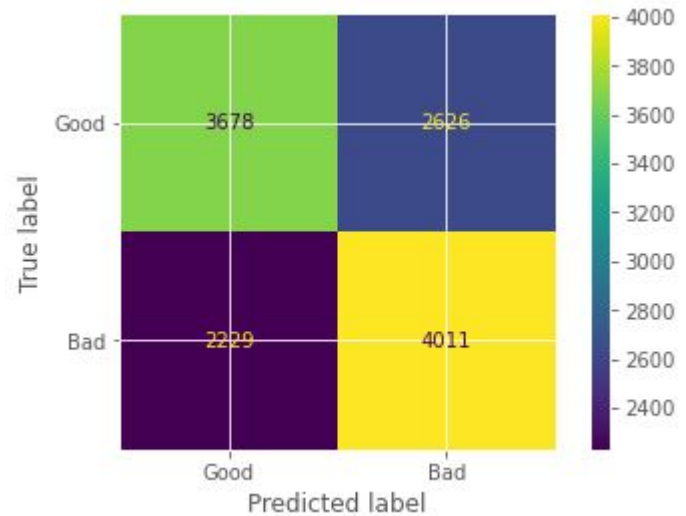
# LOGISTIC REGRESSION OPTIMIZATION

## HYPERTUNING

SAGA



MULTI\_CLASS = 'ovr'



OVERFITTING

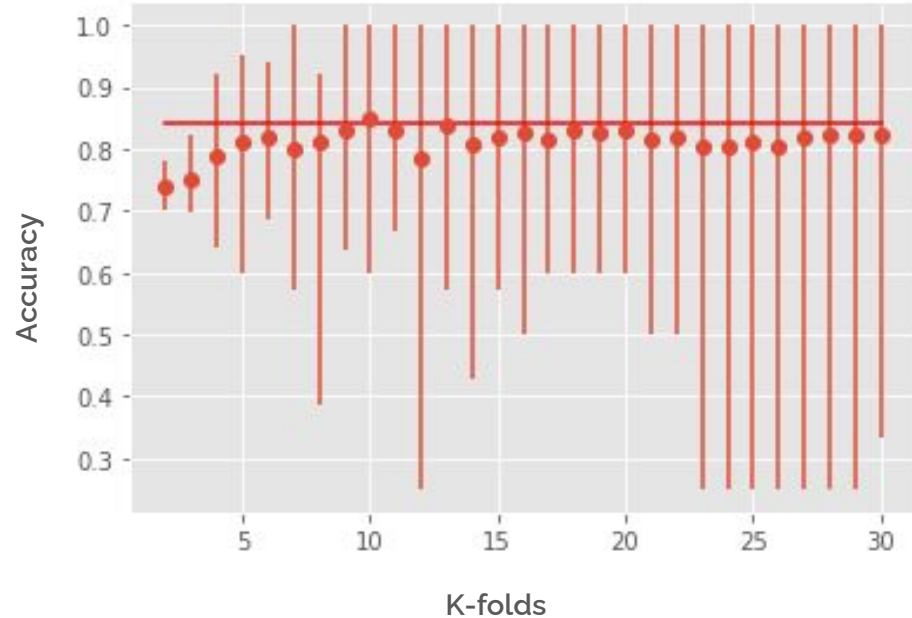


# LOGISTIC REGRESSION OPTIMIZATION

## K FOLD CROSS VALIDATION

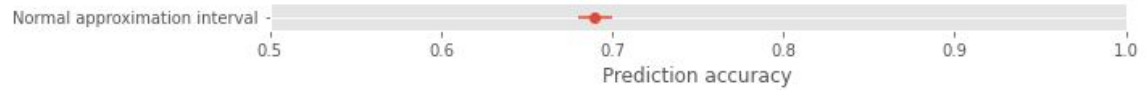
K-folds = 13

Ideal Accuracy = 0.84



# LOGISTIC REGRESSION PREDICTIONS

## CONCLUSIONS:



Jack is a young man who just started at the University. He lives in a rented apartment, is single and available on Tinder and enjoys travelling.  
Is he gonna get credit?

**NO**



Susan has been retired for 3 years now. She joined salsa group after his husband passed away last year. She lives in a municipal apartment at the center of the city.  
Is she gonna get credit?

**NO**



Lily married 10 years ago a musician. She inherited a house from her parents at the outskirts of the city. She has one kid and they are planning to have another one.  
Is she gonna get credit?

**YES**

# THANK YOU



Ironhack Private Bank Services