

Tom Kingdom
tomkingdom@gmail.com
+49 176 79654887

Portfolio

2011–2016

10.05.2016
DE

Munich Re

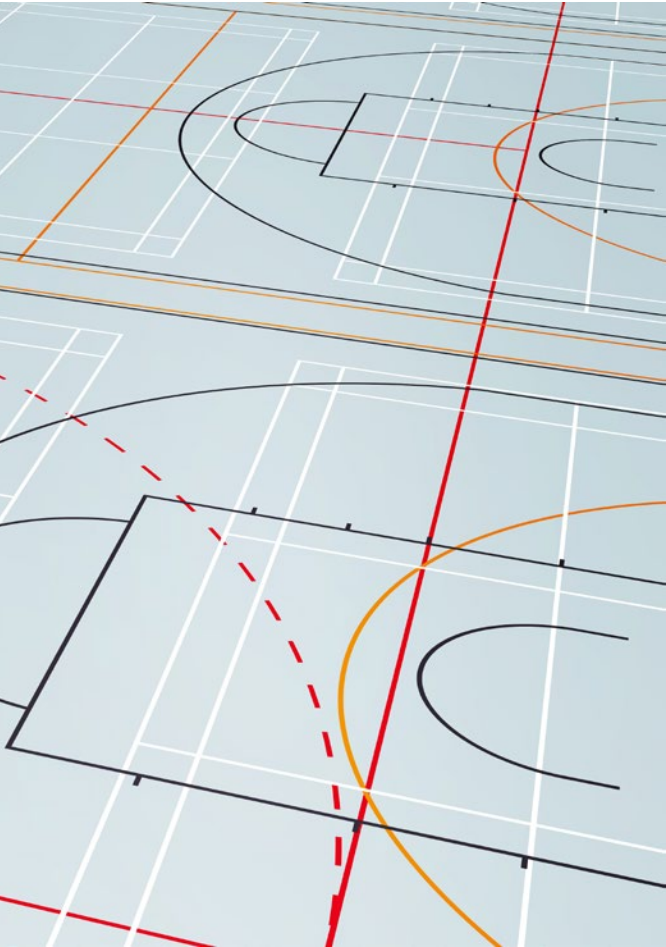
Für das Client Executive Summit 2016, einer internationalen Konferenz, die von Munich Re veranstaltet wurde, wurden ein Key Visual und Anwendungen benötigt. Das Thema, „Game on“, war der Ausgangspunkt einer Illustrationen-Serie von Sport-hallen. Das Konzept des Key Visuals war Bilder zu erstellen, die leicht abgeschnitten werden können, um sie für jede Anwendung gut anzupassen.

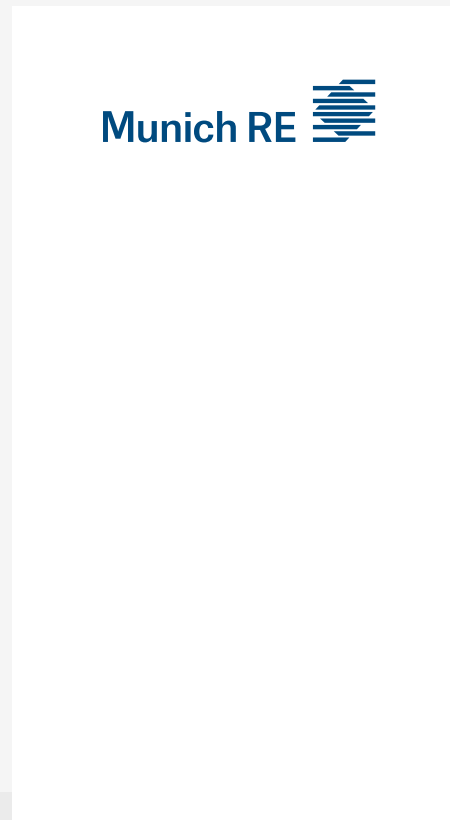
Studio
Keller Maurer Design

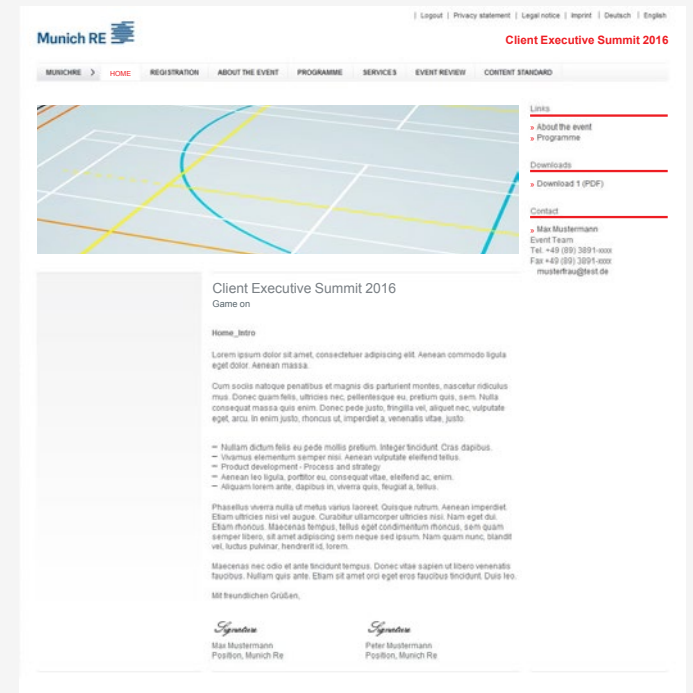
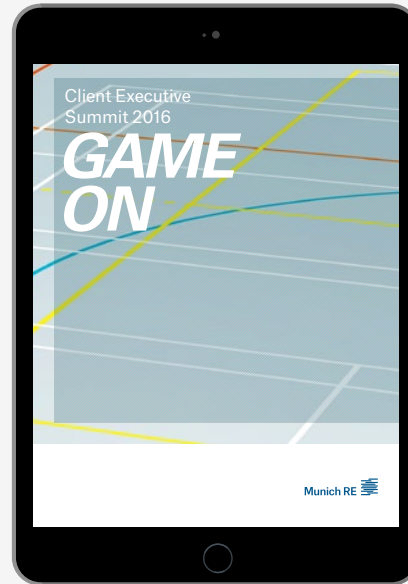
Projektleitung
Marcus Maurer

Tätigkeit
Co-design

Key Visual







Social Impact Insurance

Das Logo-Design dieses von Munich Re unterstützten Start-ups ist zusammengesetzt aus einem visuellen System von drei Vierecken, wobei jedes ein Viertel der Größe des vorherigen Vierecks entspricht. Das Ziel war die Genauigkeit, Technologie und Innovation die mit der Versicherungs-Industrie verknüpft sind, mit dem menschlichen Element von Caritas zusammen zu bringen.

Studio
Keller Maurer Design

Projektleitung
Marcus Maurer

Tätigkeit
Co-design



SOCIAL

IMPACT

INSURANCE

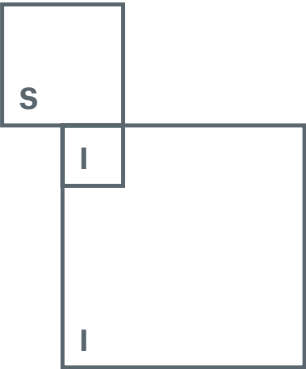
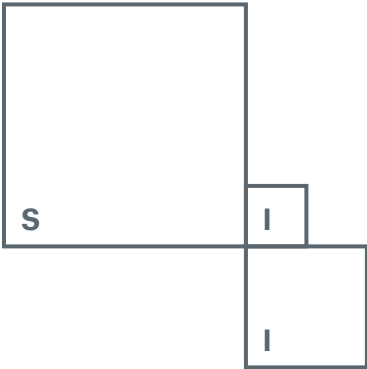
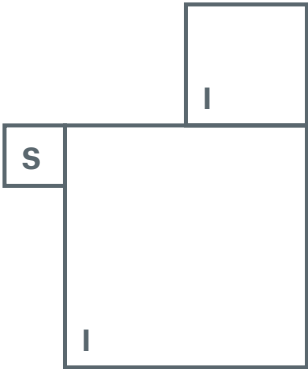
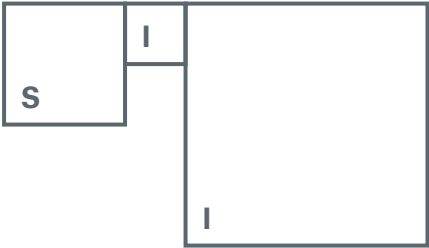
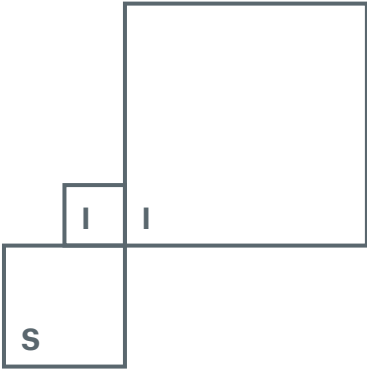
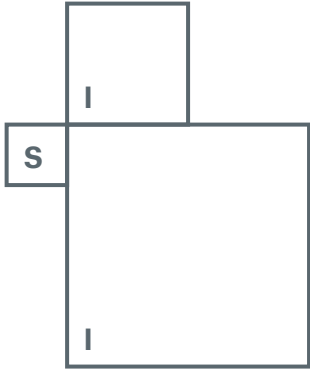


SOCIAL

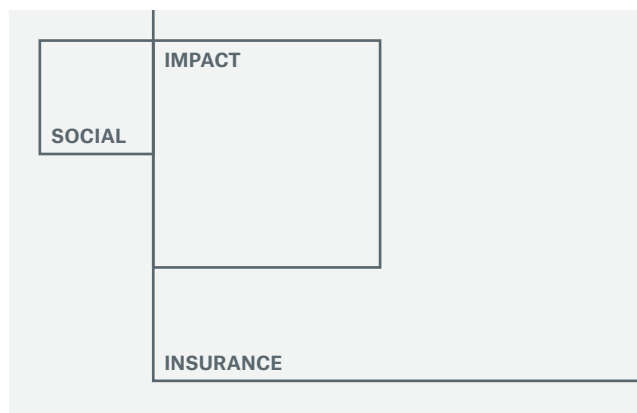
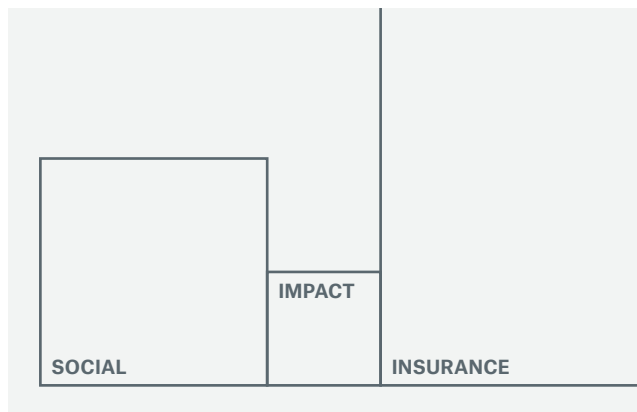
IMPACT

INSURANCE

Reduziertes Logo System



Anwendungen

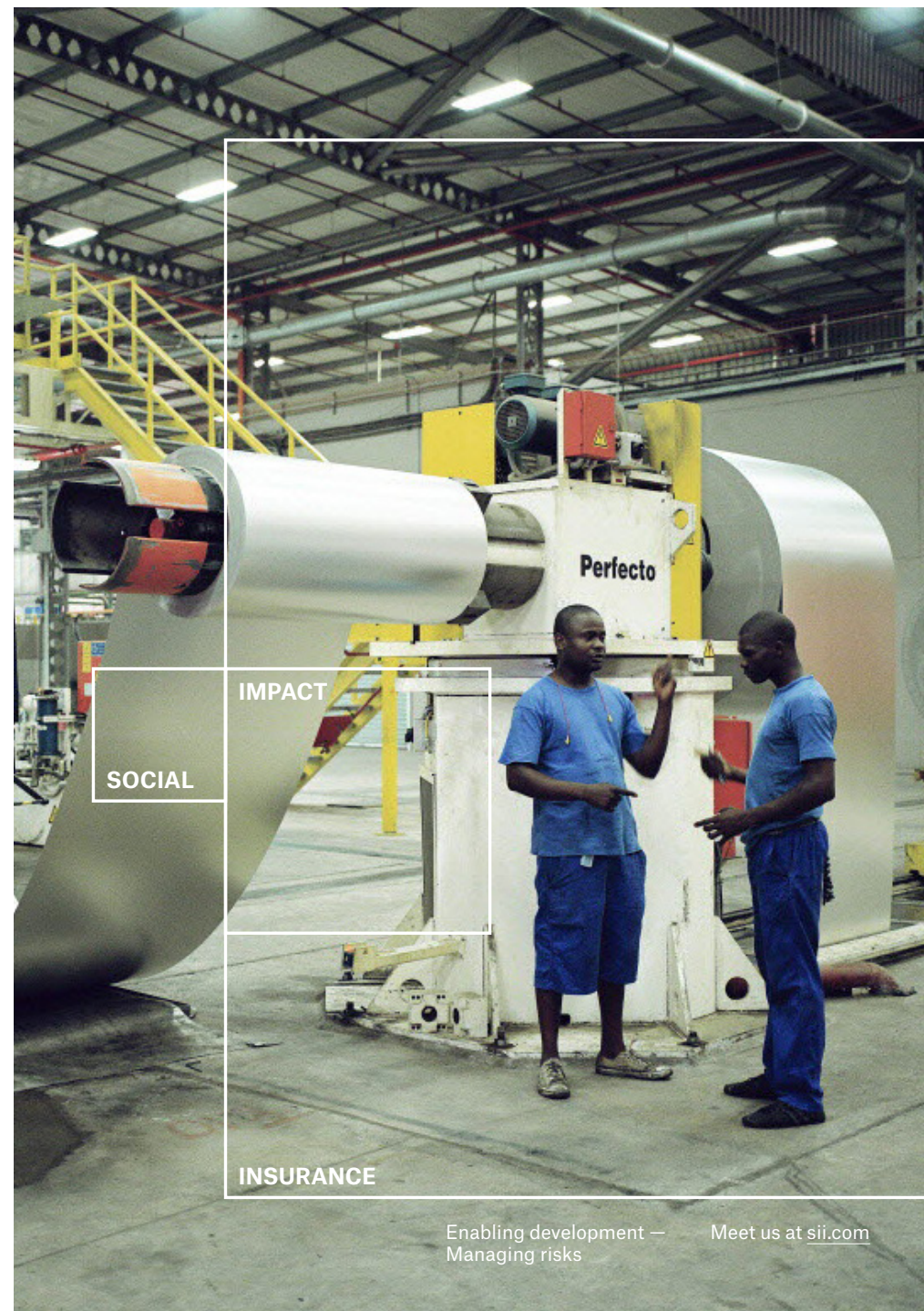


Enabling development —
Managing risks

Manuel Holzhauer
Reinsurance
and Development Officer
M +49 0171 9521 628
E mh@sii.com

Social Impact Insurance AG
Königinstrasse 107
80802 Munich, Germany
T +49 (89) 38 91-9876

W sii.com



Enabling development —
Managing risks

Meet us at sii.com

Bici-a-mare

Branding Konzept und Anwendungs-
Beispiele einer Radtour Firma mit Sitz
in Sardinien.

Studio

Keller Maurer Design

Projektleitung

Marcus Maurer

Tätigkeit

Design

Die Wortmarke orientiert sich an Straßen-
beschilderungen und historischen Schriftzügen
Südeuropas.

BICI a MARE



Der Auftritt wird unterstützt durch eine visuelle Sprache, die italienische Redewendungen und historische Formensprachen des Radsports interpretieren. Zu sehen sind Anwendungen für Visitenkarten.

Falk Nier *Director*
+49 172 7218354
falk@bici-a-mare.com

BICI a MARE

Bici-a-mare GbR
Eduard-Schmid-Str. 20
81541 München

GRANDIOSO!

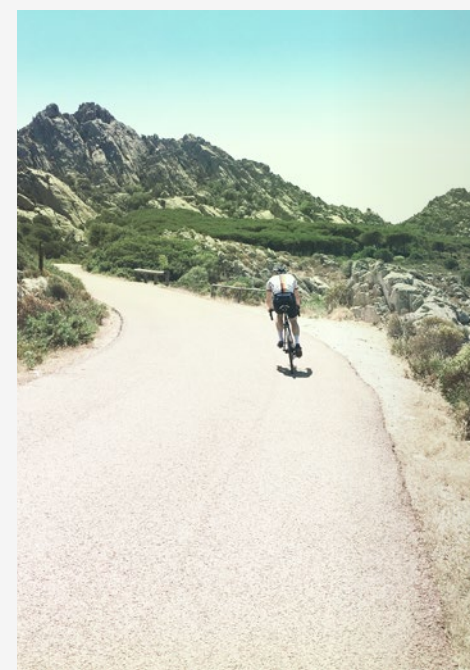
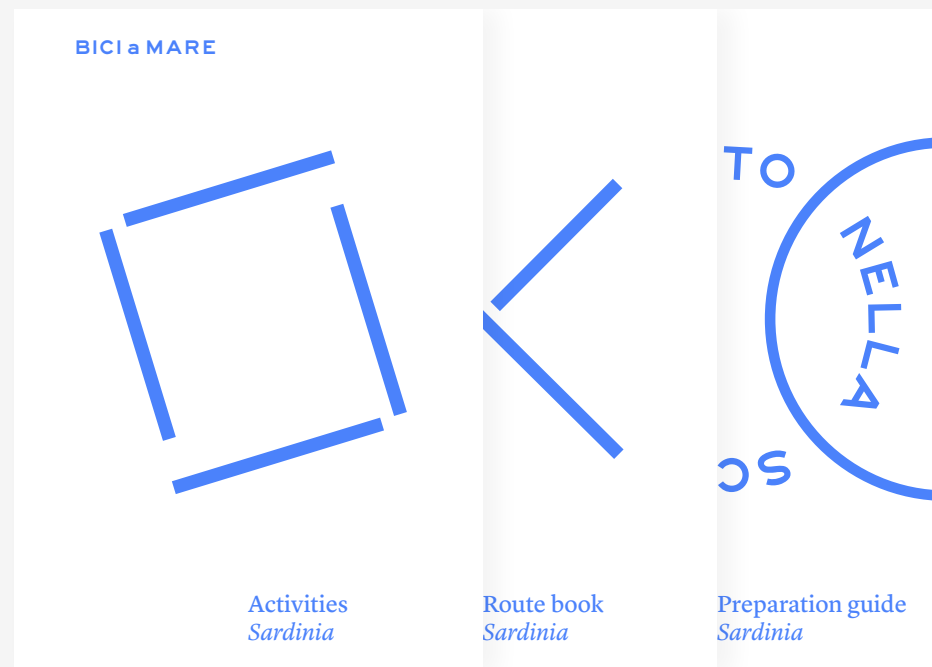
IL VENTO
NELLA
SCHIENA

FORZA
PARIS

PEDALA
E
SORRIDI

AIÒ

Für alle Lesetexte und zur Unterstützung der Wortmarke wurden die Schriftarten *Lyon Text Regular* und *Lyon Text Italic* verwendet. Weitere Anwendungen sind hier dargestellt.



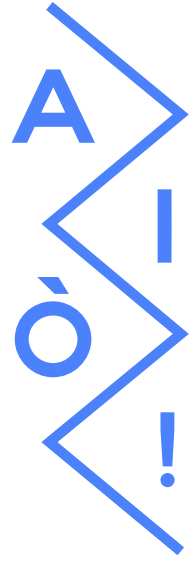
RIDE YOUR DREAMS IN SARDINIA

We want to get to know you, your wishes, your needs, your particular requirements and your expectations about your holidays in Sardinia and we want to put together the perfect cycling holiday just for you.

They say with good quality ingredients, anyone can be a good chef. Well not quite like so, but we like to think as Sardinia as the garden of your cycling holidays, and we are the chefs who pick the right ingredients in the right time to make the perfect meal for you.

But since youa giving us the big challenge to organise your holidays and we guess you want to know a little more about us, here we go then.

BICI a MARE



BICI
a
MARE

SALI
SCENDI

Munich Re Foundation

Geschäftsbericht, der die Beteiligungen die Munich Re im Entwicklungsländern hat, aufzeigt. Komplizierte Themen sind auf eine präzise und leicht verständliche Art und Weise präsentiert.

Studio

Keller Maurer Design

Projektleitung

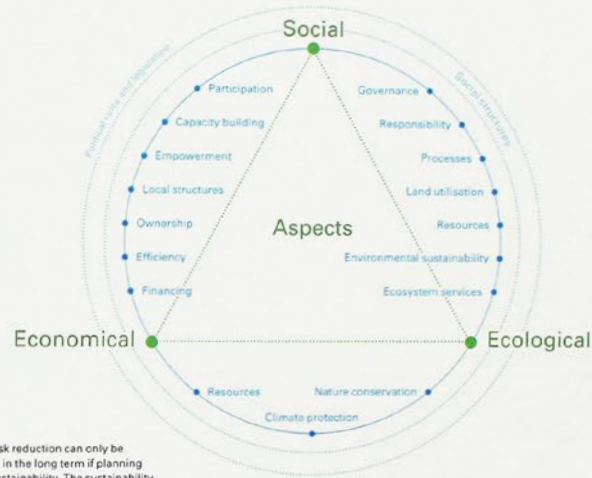
Annika Goepfrich

Tätigkeit

Design

Sustainable disaster risk reduction

Disaster prevention



Disaster risk reduction can only be successful in the long term if planning ensures sustainability. The sustainability triangle provides guidance. Terms, definitions and aspects along the pillars illustrate important project components that are essential to successful project planning.

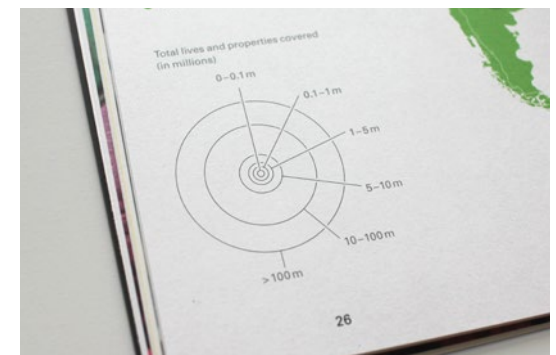
Source: Munich Re Foundation 2010, own Blueprint

If the impacts of natural disasters are to be contained, good preventative measures will be an absolute necessity. In the past year, important groundwork has been laid across the world in the areas of risk prevention and funding. Now the targets set in 2015 must be effectively implemented.

Thomas Loster

World Map of Microinsurance





Munich Re Foundation

Infografiken und Diagramme gestaltet
für den 11. International Microinsurance
Conference 2015 Report.

Studio

Keller Maurer Design

Projektleitung

Annika Goepfrich

Tätigkeit

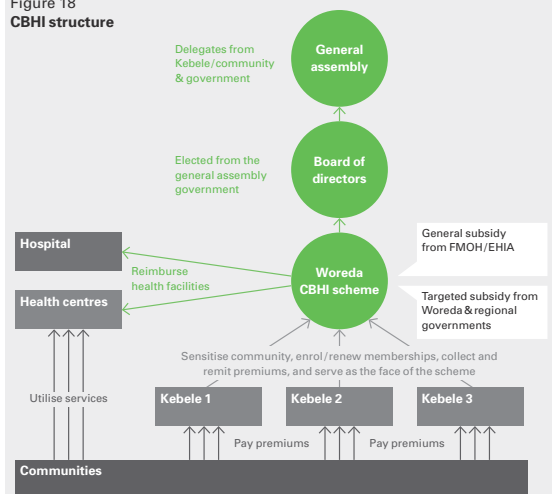
Design

Figure 17
Key areas of improvement

Introduction of reimbursement using Capitation model
Expansion of benefit package to include inpatient and surgical operation at primary care facilities
Quality improvement at healthcare facilities using SafeCare methodology
Improve access to loan through Medical Credit Fund

Source: Marwa, Heri. Presentation "Integrating Community Health Insurance Schemes into National Health Insurance schemes: tackling the challenge of small risk pools and sustainability – Example of Kilimanjaro Region in Tanzania". 11th International Microinsurance Conference 2015.

Figure 18
CBHI structure



Source: Holtz, Jeanna. Presentation "In pursuit of universal health coverage: Ethiopia's community-based health insurance". 11th International Microinsurance Conference 2015; EHIA.

Pre-conference seminar 1

Insurance solutions for the poor: disaster, health, agriculture and the latest research on risk management

CEAR Academic Pre-Conference in Microinsurance 2015
Jia Min Ng

Hosted by the Center for the Economic Analysis of Risk (CEAR) at Georgia State University, USA. This one-and-a-half-day academic pre-conference was organised to provide researchers with a platform to share major findings in micro-insurance and the most recent developments in research methods for examining the risk management choices of the poor.

Progress, setbacks, adjustments – Searching for disaster "insurance" solutions for the poor

Climate and seismic risks not only increase the costs of capital for companies but also the volatility of the costs. They therefore affect the investment and production decisions of small and medium-sized enterprises. Climate risk, for example, can impact interest rates and electricity prices.

The impacts of climate risk can also have a ripple effect, and the techniques implemented to manage climate risk, whether at household or higher levels, will affect the poor. Innovative projects such as the Mexican FONDEN, Caribbean CCRIF and African ARC initiatives were designed to finance extreme climate risk for governments, but traditional insurance and index insurance schemes can also be designed to finance extreme climate risks for households, private companies and financial institutions. Innovations in climate risk management include: cooperation with climate risk researchers to develop methods

for measuring events that create catastrophic losses; new ways of enabling capital markets to transfer disaster risk; exploration of legal and regulatory issues to allow index insurance to be applied in developing countries. Climate risk lessons learnt from micro, meso and macro-insurance programmes are described in the following three case studies respectively.

IBLI (Mongolia)

Number of people insured
19,000 herders in 2013,
10,000 in 2015

Insured risks

Severe livestock losses due to dzud (Mongolian term for a harsh winter)

Premium

US\$ 46 in 2013,
US\$ 63 in 2015

Case Study 1: Mongolia

The first case study was on the development of an index-based livestock insurance product (IBLI) for Mongolian farmers. The insurance pays the herders if the livestock mortality rate exceeds a pre-determined threshold. Mortality rates were determined on county level and the risk was layered by two thresholds. If the mortality rate is below the lower threshold, the herder assumes all losses. If the mortality rate is above the lower threshold but below the higher threshold, payouts are fully covered by the insurance premiums collected. If the mortality rate is catastrophic and above the higher threshold, payouts are subsidised by the government through risk pooling and reinsurance.

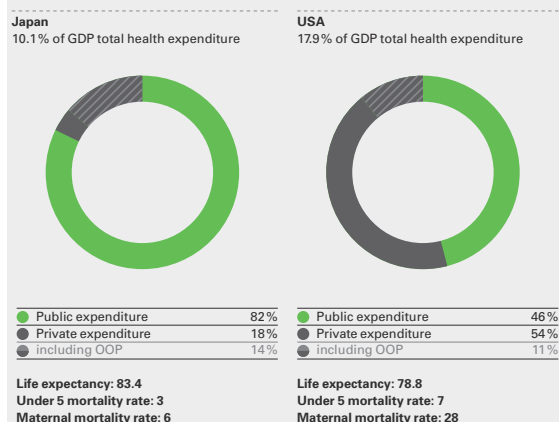
Parallel session 2

Knowing whether it works: performance measurement

While policymakers and researchers are predominantly interested in comparing insured outcomes with non-insured outcomes, efficiency considerations must be given more attention when measuring performance. The Microinsurance Network has identified key financial and social performance indicators that have been available since 2012. This session recaps the results of an evaluation of the performances and metrics, customer impact and benchmarking of five health insurers.

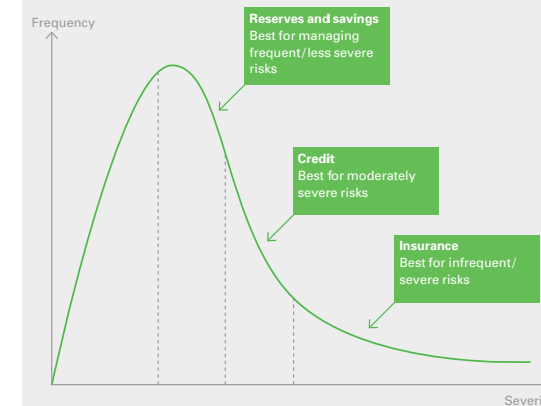
The objective of the study was to review the performance evaluation measures for state-supported health insurance schemes in Ghana, Rwanda, India, Thailand and Indonesia, and propose a framework for dealing with gaps in the metrics. The five schemes use a variety of indicators, most of which are prescribed by law, but generally have insufficient or inadequate capacities for effective monitoring and evaluation. They depend on external sources for outcome and impact data – with

Figure 11
Total health expenditure: Importance of efficiency



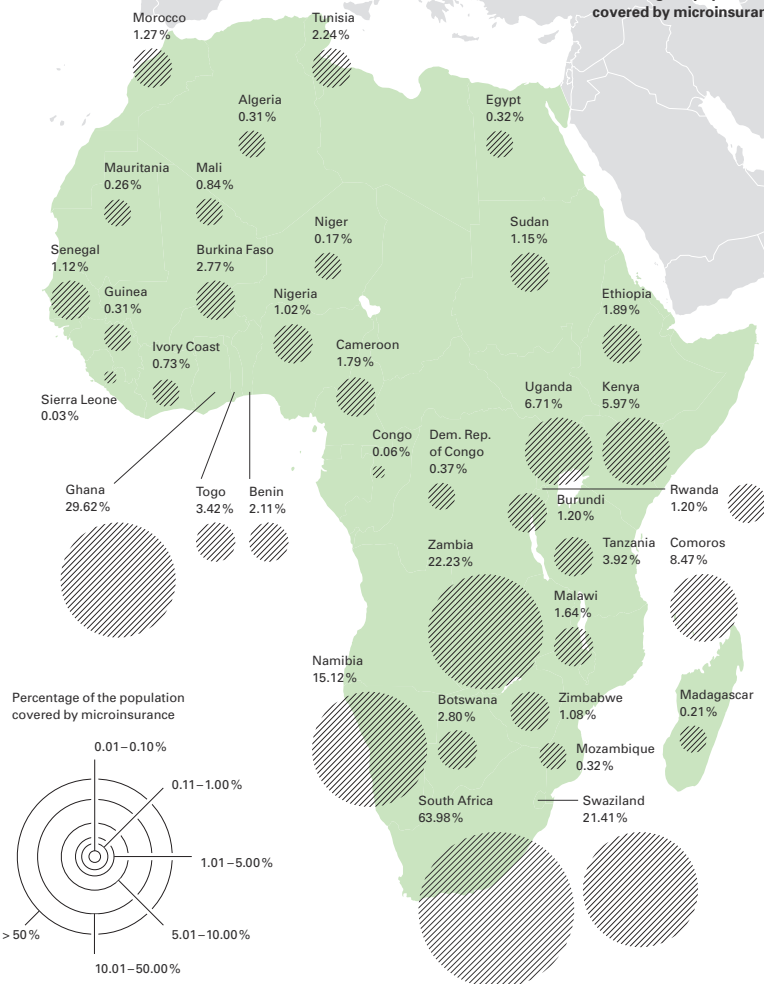
Source: Garand, Denis. Presentation "Performance evaluation framework for government-sponsored health insurance programmes". 11th International Microinsurance Conference 2015.

Figure 1
Blending reserves, emergency liquidity, and risk transfer
Insurance is best suited for the most severe events, while emergency liquidity can be used to cover more moderate disaster risks



Source: Skees, Jerry. Presentation "Progress, Setbacks, Adjustments – Searching for Disaster 'Insurance' Solutions for the Poor." 11th International Microinsurance Conference 2015.

Figure 5
Microinsurance in Africa –
Percentage of population
covered by microinsurance



More information

www.microinsurancelandscape.org

www.worldmapofmicroinsurance.org

Adding the concept of efficiency, the framework suggests a set of four indicators for further review of preliminary performance: long-term effectiveness, product value for the insured, client satisfaction and service quality.

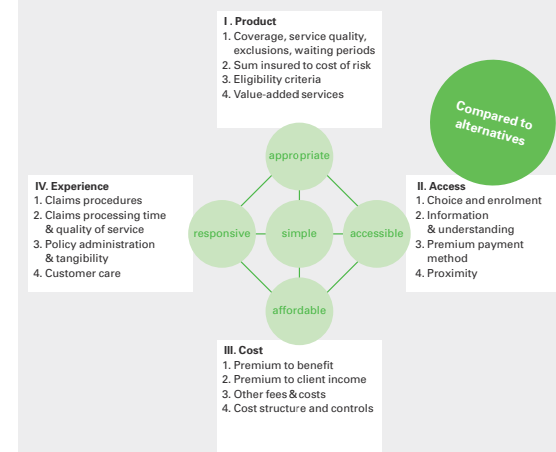
Comparing cost-benefit ratios

A good way of “knowing whether it works” is finding out whether or not the microinsurance scheme is creating customer value. From the client perspective, the cost-benefit ratio of a formal insurance product must be compared with that of the informal options available to low-income customers, including self-insurance and other risk management strategies. Only if this comparison is favourable will individuals opt for formal insurance. And they will keep it, as long as they remain convinced of its value – and understand it to be an integral part of their own household’s risk management plan, with formal insurance starting where informal protection fails.

Customer benefit can be shown by an outcomes-and-impact analysis. This “proving” process is of particular interest to donors. There is a growing body of evidence from rigorous academic research showing that insured households are able to manage risks more effectively than uninsured households.

Insurers, however, care about “improving” their products and processes. A viable business model calls for an ongoing increase in revenues and in the intangible and indirect benefits of scale, plus continuous control over claims costs and operating expenses. Conscientious market research to adapt products to the changing needs of potential clients leads to a client-focused culture. Moreover, adapting products consistently ties clients to the product – though impact is reached over a longer time period.

Figure 13
Improving with PACE



Source: Churchill, Craig, Presentation “Customer Impact”, 11th International Microinsurance Conference 2015.

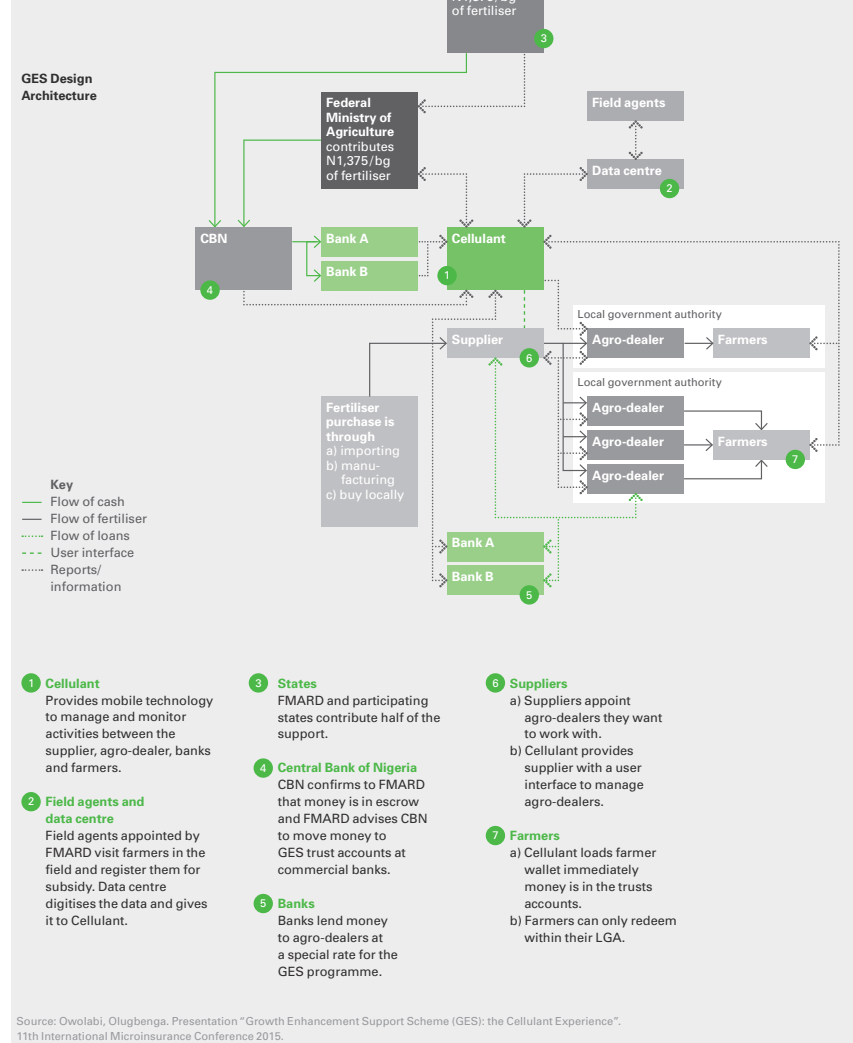
Improving over time

A number of established microinsurers have demonstrated that valuable solutions develop through gradual improvements. The process of improving over time and measuring performance is systematised in the PACE analysis, which evaluates an insurer’s performance as customers see it in terms of Product, Access, Cost and Experience (see Figure 13).

A case in point is a programme introduced by Pioneer Life in the Philippines. A microinsurance product was initially marketed in combination with seminars on financial literacy, but response fell short of expectations. A number of approaches over the period of one year produced only a marginal improvement. Through analysing purchasing behaviour in customer feedback surveys, the company discovered that the influence of a priest or community coordinator had been the deciding factor in the purchase decision. Pioneer Life revamped the marketing events, enhancing the coordinator’s role in the process and doubling participation rates in 18 months. What worked was adapting marketing strategies and product characteristics to insights and experiences gained in the process of distribution.

While efficiency assessment in performance evaluation as well as measuring and producing client value are important, a key question is how to derive optimal values of key performance indicators. The answer lies in the methodology of benchmarking.

Figure 24
GES Technology Architecture
This flow chart provides an overview of how Growth Enhancement Support was conceived for implementation



Plenary 2

The landscape of microinsurance in Africa

Another aspect of development found was the increased product diversity, though life continues to be the primary product in the market (see Figure 6). Across the board there was a broadening of bundles and expansion of property, agricultural and health lines, the last driven mainly by mobile network operators (MNOs) offering hospital cash and hospitalisation covers. In three years, 96 new products were launched while 45 were discontinued or altered for the mass market.

Development was stronger in the southern part of the continent than in the north, which remains sparse. Morocco has seen a 1,700 percent growth, but the numbers are small (see Figure 7).

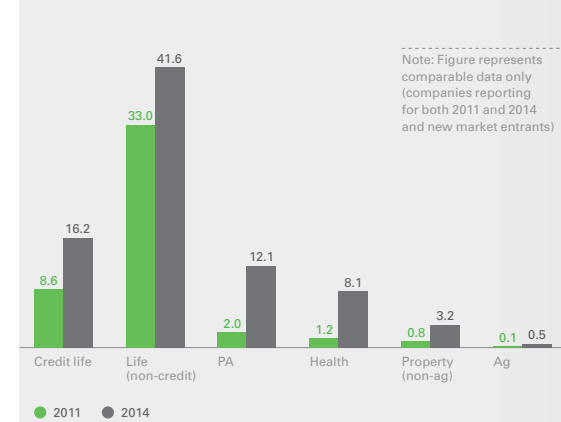
The split of distribution channels used for microinsurance in Africa shows the share of mass market channels such as MNOs, retailers and funeral parlours at 45% (see Figure 8).

However, the power of intermediaries is reflected in the cases of countries such as Namibia, Tanzania and Zimbabwe, which saw declines in outreach caused mainly by changes in distribution arrangements with a large intermediary.

The median commission is 10%, driven down by mutuals where there is no commission, and up by mass distribution where the commission is above average. The weighted average is, therefore, higher at around 17%.

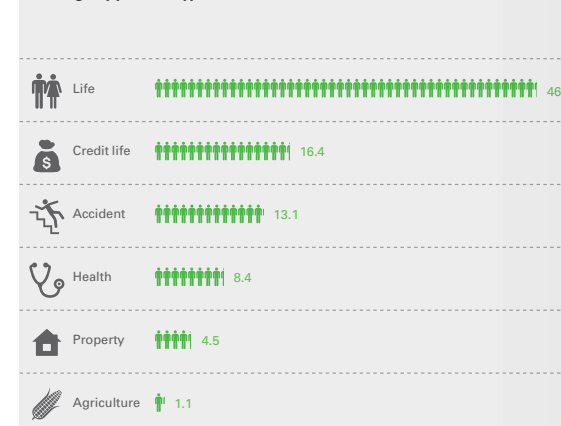
With regards to profitability, around 50% of the programmes have combined ratios lower than 55%, indicating that their pricing levels could offer better value to customers. Some 70% have a combined ratio below 100%, meaning that 30% of schemes are making an underwriting loss.

Figure 6
Growth by type of product
(millions of lives covered)



Source: McCord, Michael J. Presentation "Landscape of Microinsurance in Africa – 2014". 11th International Microinsurance Conference 2015.

Figure 7
Coverage by product type (millions of lives covered)



Source: McCord, Michael J. Presentation "Landscape of Microinsurance in Africa – 2014". 11th International Microinsurance Conference 2015.

Afontis

Verschiedene Newsletter Designs, die sich hauptsächlich mit dem Thema IT Security beschäftigen. Aufgrund des Themas, das manche Leute verunsichert, wurde ein heller, optimistischer und offener Stil gewählt.

Studio

Keller Maurer Design

Projektleitung

Marcus Maurer

Tätigkeit

Co-design

Informations-Management Veth und Afontis IT+Services: Zusammen unschlagbar!



Das Unternehmen Informations-Management Veth mit seinem Gründer und Inhaber Peter Veth (eingetragener Kaufmann) arbeitet seit vielen Jahren mit Afontis zusammen. Mittlerweile verbindet die beiden Inhaber nicht nur eine Geschäftsbeziehung sondern auch eine persönliche Freundschaft. Das zeigt, wie viel Wert die beiden Unternehmer auf langfristige, ehrliche und gute Beziehungen legen.



„Gerade für kleinere Unternehmen, lohnt es nicht, sich selbst um die IT zu kümmern.“

Peter Veth,
Inhaber IMVeth

Informations- Management Veth

Informations-Management Veth (IMVeth) ist ein etabliertes Münchner IT-Unternehmen, das seinen Ursprung in einer Zeit hat, als die ersten PCs noch 5-stellige D-Mark-Beträge kosteten und daher besonders in Unternehmen eingesetzt wurden. Damals füllte die sogenannte „mittlere Datentechnik“ noch ganze Räume. Heute hat schon ein Smartphone mehr Speicher als zu dieser Zeit ganze Großrechneranlagen. Von Beginn an ist Veth Vorreiter und hat stets die modernsten Technologien für seine Zielgruppe (kleine und mittlere Organisationen in und um München) nutzbar und wirtschaftlich gemacht.

Informations-Management Veth war auch eines der ersten Unternehmen in München, das mit Hosting und der Bereitstellung anwendungsspezifischer Software (Cloud-Technologie) für seine Kunden neue Möglichkeiten eröffnete und Kosten sparen half.

IMVeth ist Spezialist für „Rundum-IT-Betreuung“ auf Augenhöhe, unter anderem für Anwalts- und Steuerberaterkanzleien.

Veth setzt auf Nachhaltigkeit und betreut zahlreiche Unternehmen seit vielen Jahren. Die Loyalität dieser doch recht anspruchsvollen Klienten mit einem hohen Bedürfnis nach Datenschutz und Sicherheit beweist die Qualität, die Peter Veth und seine Mitarbeiter seit vielen Jahren auf einem konstant sehr hohen Niveau halten.

Hosting und Virtualisierung für kleine und mittlere Unternehmen auf höchstem Niveau



Die Kernkompetenzen von IMVeth liegen hauptsächlich im Bereich Hosting von Microsoft Office, Microsoft Exchange und DATEV-Programmen. Mit der Unterstützung von Afontis wurden diese Anwendungen vollständig virtualisiert und sind so jederzeit und überall optimal verfügbar.

Die große Ausfall- wie überdurchschnittliche Datensicherheit allem solchen in diesem Bereich gründe stellen, blen Informationen geschützt zu wissen.

Services: Kologiepartner

stützt IMVeth als Partner. Dabei hilft nicht nur bei und dem Aufbau der Infrastruktur, merkte auch mit Virtualisierungs- e bestehende

ird sehr großer Wert l vor allem stets sen gelegt. i zahlreiche Partner- en wichtigsten 1 (wie z.B. Citrix, aCore, Microsoft) und die Afontis- regelmäßig weiter- zertifiziert.

Afontis sorgt aber nicht nur für die „Private Cloud Komplettlösung“ bei IMVeth, sondern auch für den Einsatz und die kontinuierliche Pflege umfassender Sicherheitslösungen.



Veth und seine Kunden schätzen dabei die extrem kurzen Reaktionszeiten und die verbindliche Unterstützung durch den technischen Support von Afontis.



„Jede IT-Landschaft ist nur so gut wie die zugrunde liegende technische Infrastruktur und das Wissen derer, die sie aufgebaut haben.“

Thomas Klimmer,
Geschäftsführer Afontis

is IT+Services

auf kleine und mitt- rmen bieten wir äftliche IT-Lösungen stungen, die ganz ionieren. Wir ent- etreuen Ihre , passgenau nach lungen. Denn IT soll iachen. Und uns.

he Ansprüche an fähigkeit Ihres rs und haben stets d die Zufriedenheit im Fokus. Eine id zukunftsichere n dafür die ideale enn Ausfallsicher- erzufriedenheit herheit gehören

rf Augenhöhe hre Bedürfnisse per- ntwickeln daraus alle IT-Strategie. n dabei von unserer s langjähriger d sportlichem lenken langfristig planvoll.

umliche Nähe hen Kontakt auch eitalter für sehr 1 für uns ist und auenssache.

Afontis Pluspunkte für Sie

- + 20 Jahre Erfahrung
- + Spezialist für kleine und mittlere IT-Umgebungen
- + Ganz in Ihrer Nähe
- + Fester persönlicher Ansprechpartner
- + Direkte Hilfe im Notfall
- + Wir sprechen Ihre Sprache: IT ganz einfach.

Ihr Ansprechpartner:
Thomas Klimmer,
Geschäftsführer

Afontis IT+Services GmbH
Baierbrunner Straße 15
81379 München

Telefon (089) 74 34 55-0
willkommen@afontis.de
www.afontis.de

© 2016
Afontis IT+Services GmbH

IT ganz einfach.

Afontis

Blog Theme, angepasst für das Afontis
Corporate Identity.

Studio

Keller Maurer Design

Tätigkeit

Design

Citrix Receiver for Mac – Session Printer Mapping Issues – Printers don't show or won't get mapped



October 27, 2015

Citrix Receiver for Windows – The connection to "ApplicationName" failed with status (1030) – Updated



October 2, 2015

Search



Select Category

Links

Afontis IT+Services GmbH
IT Express
Alexander Ollischer

Archives

November 2016
October 2016
September 2016
August 2016
July 2016
June 2016
May 2016
April 2016

Citrix Receiver for Mac – Session Printer Mapping Issues – Printers don't show or won't get mapped

Citrix Receiver for Mac – Session Printer Mapping Issues – Printers don't show or won't get mapped

As per Citrix [CTX140208](#):

When non-Windows Receivers connect to a Windows 2012 Server with Universal Print Driver (UPD) options configured for client printers, the Post-script (PS) and PCL drivers might not be available, therefore the printers will not get auto-created. As a workaround, to use the Citrix UPD for non-window Receivers, like Mac and Linux, install appropriate drivers on the server manually:

PS driver = HP Color LaserJet 2800 Series PS
PCL4 driver = HP LaserJet Series II
PCL5c driver = HP Color LaserJet 4500 PCL 5

With my Windows Server 2012 R2 I ran into some issues. While trying to add the aforementioned Printer Drivers manually I realized that something was wrong:



Select Category



Links

Afontis IT+Services GmbH
IT Express
Alexander Ollischer

Archives

November 2016
October 2016
September 2016
August 2016
July 2016
June 2016
May 2016
April 2016

Munich Re and Maps4News

Maps4News, eine Firma die kundenspezifischen Karten bietet, arbeitet jetzt mit Munich Re zusammen. Schriftliche und visuelle Anleitungen sind in einem Style-Guide zusammengetragen, um die Einbindung des neuen Karten-Stils in das Munich Re Corporate Design sicher zu stellen.

Studio
Keller Maurer Design

Projektleitung
Marcus Maurer

Tätigkeit
Beratung und Design

Munich Re Maps4News maps Style guide

1.1 Primary colour palette

Five greys as well as white and black are provided here from the Munich Re colour palette. It is recommended that all elements of the map are formed from this selection.

Five additional colours make up the entire Munich Re greys colour palette, they can be added to or swapped with the recommended palette at the map designers discretion. That being said, a restrained use of colour with a limited palette is desired for the map.

Recommended palette

Black
Hex #000000
RGB 0, 0, 0

Munich Re Dark Grey
Hex #222B2E
RGB 39, 43, 46

Munich Re Medium Grey
Hex #5D6166
RGB 93, 97, 102

Grey 2
Hex #8C9094
RGB 140, 144, 148

Munich Re Light Grey
Hex #C6C7C8
RGB 196, 199, 200

Grey 7
Hex #F9F9F9
RGB 249, 249, 249

White
Hex #FFFFFF
RGB 255, 255, 255

Additional palette

Grey 1
Hex #6B6C6D
RGB 107, 108, 109

Grey 3
Hex #2A8CBF
RGB 186, 188, 191

Grey 4
Hex #D9DADA
RGB 217, 218, 218

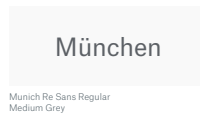
Grey 5
Hex #E6E6E6
RGB 230, 230, 230

Grey 6
Hex #EEEEEE
RGB 238, 238, 238

2.1 Typography

A consistent, clear and flat aesthetic should be adhered to.

Upper and lowercase spelling is preferred, although uppercase can be used as well. Text is always to be coloured grey.



2.3 Water and landmass

The most oft-used colour for water will be white.

That being said, the maps will be used in a variety of contexts, some in which white water won't be suitable. Thus there is the requirement that once a cut-out of the map has been downloaded, that the colour and contrast of the landmass allows for the water colour to be changed.

Below the water colour has been changed to Medium Grey and also Cyan. The light grey chosen for the landmass can accommodate all three water colours.



3.2 World 2

- + Upper and lower case text
- + Border colour matches that of the water
- Outline applied to text
- Typesetting of the sea names unnecessarily distinct

Note

The topographic layer fits well within the Munich Re corporate design. The option to have access to a basic map (see World 1) as well as a topographic variant would be useful.

3.3 World 3

- + The light greyscale landmass allows for an effective and easy highlight of a specific area
- + No unnecessary detail

Note

The map shows also how Munich Re would label or highlight certain details, either by applying colour and labels after generating the map or as interactive function through the map generator.



3.4 Continent 1

- + Reduced detail and colour palette
- + Suitable contrast between each map element
- + Consistent type size used for countries
- + Clear hierarchy of location names, with only upper and lower case being used
- + Use of a basic circle and square as city icons to differentiate the capital is simple yet effective (see Saint Denis and Saint Pierre)



3.8 City 1

- + Reduced colour palette
- + Suitable text colour
- + Good contrast between landmass, road and water



Door Plus

Logo Design für einen Österreichischen
Türen- und Fenster-Händler. Entschul-
digung für die niedrige Auflösung des
Anwendung-Bildes.

Studio

Towertrash

Projektleitung

Harry Kriegner

Tätigkeit

Design



DOOR PLUS
TÜREN & FENSTER



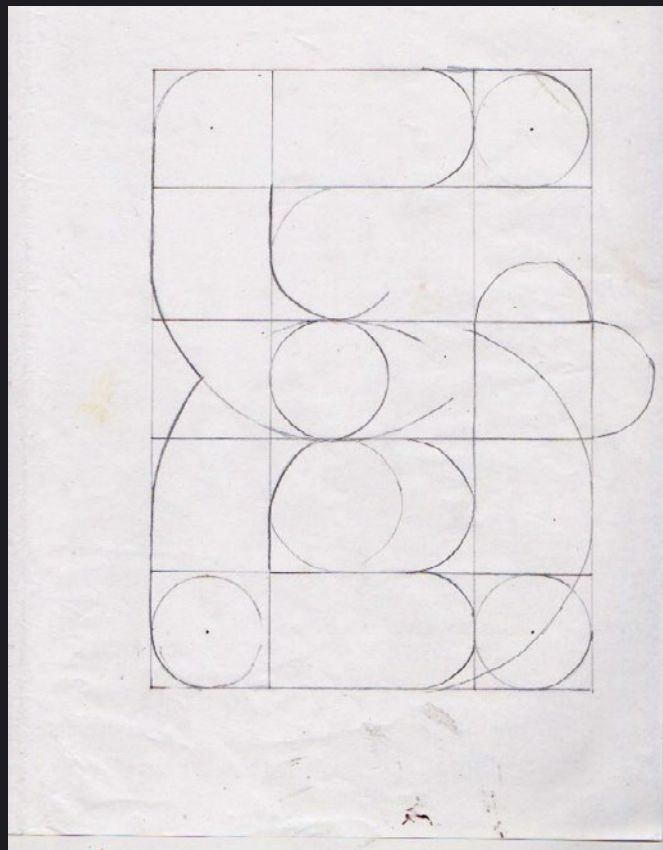
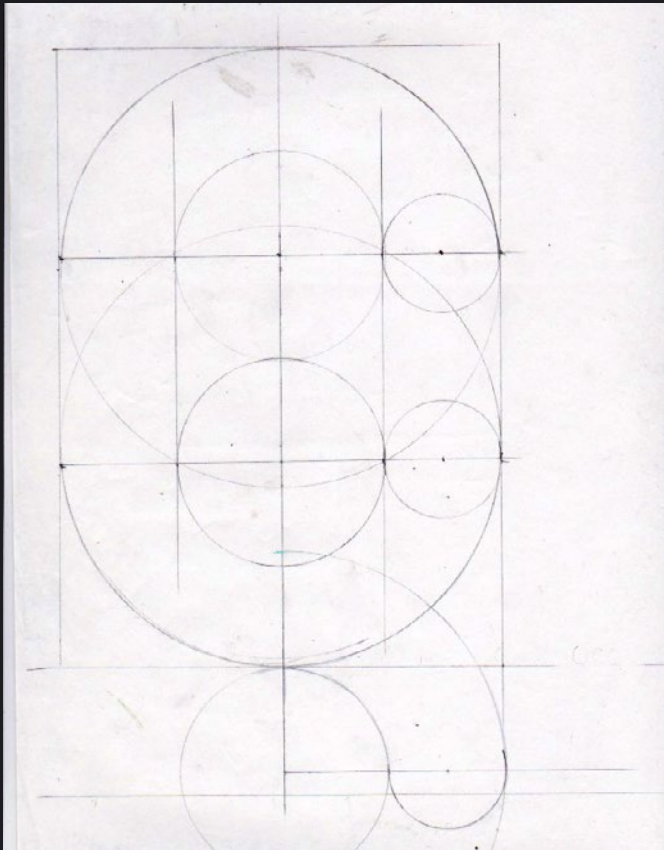
Schriftart

Schriftart die auf einer Malerschablone dargestellt ist. Die ursprüngliche Inspiration für die Schriftzüge kam von einem Geldwechselautomaten in einer Spielhalle der Brighton-Strandpromenade.

University of Brighton

Professor
Maria Geals

Tätigkeit
Schriftart-Design



· A B C D E F ·
G H I J K L M
N O P Q R S T
· U V W X Y Z ·

