

MONTHLY COMMISSION STATEMENT FOR JANUARY 2017

Date : 03 Feb, 2017

LIANG YATANG TAMMY

D0601/B2113/U9969/01467081

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From : 01/01/2017 to 31/01/2017

SUM / Active

Financial Summary

	Assigned A/C [HKD]	Own A/C [HKD]
Balance due (To) / From the Company DECEMBER 2016	0.00	0.00
Basic Commission		
First Year Commission - Life Business	0.00	118130.59
Renewal Commission - Life Business	0.00	4331.21
Overriding Commission		
Life Business	0.00	20964.52
Agency Production Commission	0.00	96986.27
Persistency Bonus	0.00	104046.15
Payment Adjustment	0.00	(5024.00)
Provident Fund Deduction	0.00	(17222.94)
Balance Before Payment	0.00	322211.80
Advance Payment	0.00	(260774.64)
Net Payment	0.00	61437.16
Balance due (To) / From the Company FEBRUARY 2017	0.00	0.00

THE FINANCED AGENT IS OBLIGED TO VERIFY HIS/HER OUTSTANDING FINANCING OWED TO THE COMPANY AS SHOWN IN THE ACCOUNT BALANCE ITEM OF THIS STATEMENT AND INFORM THE COMPANY IMMEDIATELY OF ANY DISCREPANCIES.

* NO SEPARATE RECEIPT WILL BE ISSUED FOR PAYMENT OF EXPENSES.
PLEASE USE THIS STATEMENT FOR RECEIPT PURPOSE.

Financial Details

Basic Commission - Life Business

Type of Production : Own

Commission Type : New

Policy #	Name of Life Assured	Pay Mode	CCY	Inception Date	Premium Due Date	Premium Settled	Commission [HKD]
000011698103	WANG XUE	A	USD	01/09/2016	01/09/2016	4220.40	14813.60
000011740448	DONG JIAXI	A	USD	01/01/2017	01/01/2017	20072.50	46969.65
000011740809	DONG JIAXI	A	USD	01/01/2017	01/01/2017	-5113.50	-13959.89
000011800754	CHENG ZHEZHAO	A	USD	01/02/2017	01/02/2017	3374.63	11875.96
000011814734	LIU YUCHENG	A	USD	01/02/2017	01/02/2017	20072.50	46969.65
000011814756	LIU YUCHENG	A	USD	01/02/2017	01/02/2017	3265.41	11461.62
Sub-total							118130.59

Total First Year Commission (Own)

118130.59

Type of Production : Own

Commission Type : Renewal

Policy #	Name of Life Assured	Pay Mode	CCY	Inception Date	Premium Due Date	Premium Settled	Commission [HKD]
000010990614	XIAO RUICHEN	A	HKD	01/01/2015	01/01/2017	11140.96	557.05
000010999977	SHEN XIXUAN	A	USD	01/01/2015	01/01/2017	694.20	270.74
000010999978	SHEN XIXUAN	A	HKD	01/01/2015	01/01/2017	25399.36	761.98
000010999979	DU XIAOMENG	A	USD	01/01/2015	01/01/2017	1505.40	587.11
000011108060	LIU CHUNYING	A	HKD	01/02/2015	01/02/2017	13158.00	657.90
000011456510	ZHAO YIHAN	A	USD	01/01/2016	01/01/2017	1279.00	1496.43
Sub-total							4331.21

Total Renewal Commission (Own)

4331.21

Overriding Commission - Life Business

Agent Code	Agent Name	Prod Type	FYC	O/R Rate(%)	Amount
(DIRECT)					
D0601/B2113/U9969/01927382	LEUNG SHIU HONG TOMM	O	64629.47	27.00	17449.97
D0601/B2113/U9969/02105001	SAN NGAI	O	6958.61	27.00	1878.82
D0601/B2113/U9969/02116487	CHU HAU FA BECKY	O	6058.26	27.00	1635.73
Sub-total					20964.52

Total Overriding Commission - Life Business

20964.52

Agency Production Commission

LA Production (FYC)	Comm. Rate(%)	LU+ Production (FYC)	Comm. Rate(%)	Advance Production Comm. Paid	Net Production Commission
0.00	0.00	1494904.29	34.00	456886.94	51380.52

Agency Production Commission Adjustment

Date	Description	Amount
31/01/2017	PRODUCTION COMMISSION - 2016 PERSISTENCY MODIFIER 10.00%	50826.75
31/01/2017	PRODUCTION COMM 2016 (2017 CFI P#11740809)	-4746.36
31/01/2017	PROD COMM 2016-PERS MODI(2017 CFI P#11740809)	-474.64
Sub-total		45605.75

Total Agency Production Commission

96986.27

Persistency Bonus

Production Type	Total RYC	Persistency Rate(%)	Bonus Rate(%)	Amount
0	208092.30	100.00	50.00	104046.15

Financial Details

Persistency Bonus

Production Type	Total RYC	Persistency Rate(%)	Bonus Rate(%)	Amount
A	0.00	100.00	50.00	0.00
Sub-total				104046.15

Total Persistency Bonus 104046.15

Payment Adjustment

Date	Description	Amount
31/01/2017	RE-ISSUE IMAGE CARD	-50.00
31/01/2017	IIQE EXAM FEE ON 03 DEC P1 FOR YE TING	-150.00
31/01/2017	IIQE EXAM FEE ON 03 DEC P3 FOR YE TING	-150.00
31/01/2017	2017 MDRT MEMBERSHIP FEE (COT)	-4674.00

Total Payment Adjustment -5024.00

Provident Fund Deduction

Date	Description	Amount
31/01/2017	PF CONTRIBUTION - NEW COMM	-17222.94

Total Provident Fund Deduction -17222.94

Advance Payment

Date	Description	Amount
31/01/2017	MID-MONTH COMMISSION ADVANCE	-260774.64

Total Advance Payment -260774.64

Net Payment

Date	Description	Amount
31/01/2017	Net Payment (Own)	61437.16
31/01/2017	Net Payment (Assigned)	0.00

Total Net Payment 61437.16

MPF/ORSO Contribution Details

Plan	Relevant Income	Contributions ER	EE	Pay Date
PFORSO	344458.74	17222.94	17222.94	10/02/2017
Total	344458.74	17222.94	17222.94	