EnjoyInternational

GoGlobal Sales Training



GoGlobal sales Training

The Enjoy International Go Global Sales Training is a five course program developed with the purpose of enhancing the ability of global sales teams in the manufacturing and trade industries to effectively sell in the global market. Each module focuses on developing effective strategies that will allow sales team members to expand sales leads and efficiently lead potential clients through the sales process. Our programs include developing and implementing strategies and effective techniques in the areas of;

- Trade Fair Sales
- Professional Presentations
- Email Communication
- Client Visits
- -Social Media Sales

Each module is 9 hours in total time and can be delivered on-site at your company. Trainings are sold individually or as packages based upon your company's needs.

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Enjoy International的Go Global Sales Training项目共有五个课程。课程设计的目标是为了培养,尤其是在生产型企业及贸易行业中的国际销售团队的国际销售能力。每一个模式都注重于培养有效的销售策略,如帮助销售团队拓展销售方向以及有效地引导客户参与到正确的销售形式中。我们的项目通过以下形式中帮助客户发展以及实践此类策略及有效的工具:

- 贸易会销售形式
- 专业的演讲
- 邮件沟通
- 客户拜访
- 网络传媒销售形式

每一个课程9个课时,并且上门授课。根据客户的需要我们可以提供单个课程教学也可提供全套课程教学。