

EnjoyInternational

GoGlobal  
*Professional Development*





Professional Writing



Verbal Communication



Sales Execution

# GoGlobal

*Professional Development*

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GoGlobal  
*Sales Training*



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GoGlobal  
*Language Development*



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GoGlobal  
*Executive Coaching*



The logo for Enjoy International is centered within a white oval with a blue border. The word "Enjoy" is in blue and "International" is in dark blue.

EnjoyInternational

GoGlobal  
*Sales Training*

The Enjoy International Go Global Sales Training is a five course program developed with the purpose of enhancing the ability of global sales teams in the manufacturing and trade industries to effectively sell in the global market. Each module focuses on developing effective strategies that will allow sales team members to expand sales leads and efficiently lead potential clients through the sales process. Our programs include developing and implementing strategies and effective techniques in the areas of;

- Trade Fair Sales
- Professional Presentations
- Email Communication
- Client Visits
- Social Media Sales

Each module is 9 hours in total time and can be delivered on-site at your company. Trainings are sold individually or as packages based upon your company's needs.

# GoGlobal

*Sales Training*



- Professional Email Structure
- Develop Your Writing Voice
- Contacting Potential Clients
- Responding to Inquiries
- Potential Client Vetting
- Generating Sales via **LinkedIn**



-  Presentation Design & Delivery
- Developing Your Sales Pitch
  - Describing Product Advantages
  - Highlighting Company Strengths



- Selling at Trade Fairs
- Developing Sales Process
- Cultural Negotiation Tactics
- Relationship Development
- Relationship Management

EnjoyInternational

The logo for Enjoy International is centered within a white oval with a blue border. The word "Enjoy" is in blue and "International" is in dark blue. The entire logo is set against a dark blue rectangular background.

EnjoyInternational

GoGlobal  
*Language Development*

The Enjoy International Go Global Language Development program is tailored for companies and organizations to enhance the professional English communication ability of their members. Our programs are multi-leveled and provide a combination of language and soft skill training delivered in person by trainers who have extensive experience in both corporate training and international business. .

# GoGlobal

*Language Development*



- Professional Email Communication
- Develop Your Writing Voice
- Data & Chart Analysis
- Responding to Written Inquiries
- Meeting Scheduling & Follow-up
- Customized Classes Available



- Presentation Design & Delivery
- Spoken Vocabulary Expansion
  - Discussion Training
  - Professional Negotiation Tactics
  - Cultural Etiquette
  - Customized Classes Available

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GoGlobal  
*Executive Coaching*

The Enjoy International Go Global Executive Coaching program provides managers and executives customized consulting and education services that allow them to increase effectiveness in cooperating with global team members. Our clients have worked with us in a number of capacities including;

- Developing product presentations for global project managers.
- Developing speeches and multimedia presentations for conferences.
- Developing sales strategies for client visits abroad.
- Structuring and management strategies for global teams.
- International conference call facilitation.
- Document preparation and editing.

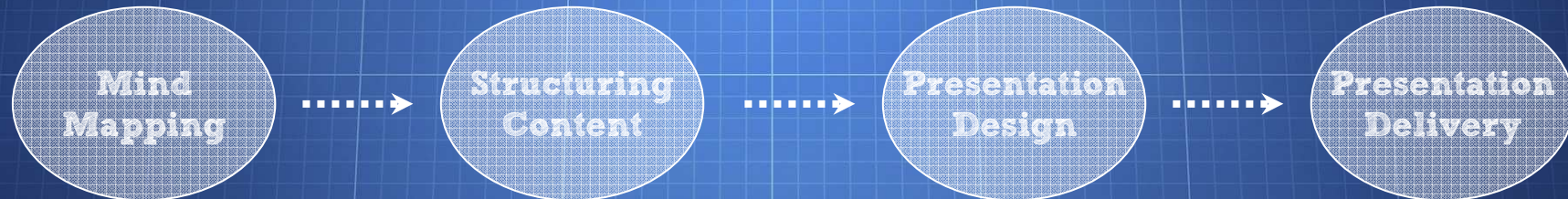


## The Perfect Presentation

### Venue

Saturday June 8th  
9:00 am – 6:00 pm  
Nanjing University  
Nan Yuan Meeting Center  
南京大学南苑会议中心

### Skill Focus



### Presenters

Adam-Paul Smolak	Matt Vartola
Chairman & CEO: Smolak Business Management	Managing Director: Enjoy International
Over 10 years of professional presentation training experience in China.	Over the past 5 years, has provided presentation training to professionals across various industries.

### Price

**¥1000** Regular Price  
**¥800** Early Bird Sign-up before May 15th  
*Includes: Italian lunch, coffee & snacks*

### Register Now!

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Follow us on [Linked in](#)

# Contact Us Today!



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Matt Vartola - 13805154552

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