

Business Analysis Paths and Knowledge Areas by IIBA®

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Business Analysis

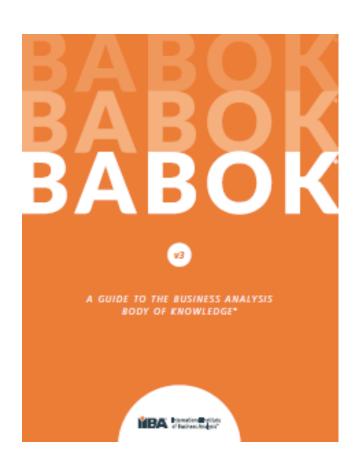
- In Business Analysis role, people often touch many types of work and collaborate with small crowd of people while keeping focus on business aspects and minding product growth
- By joining the session you can learn who is a Business Analyst, what characteristics this role has and what are the concepts that you should be familiar with. With concept defined by IIBA®, you'll find out what are the Knowledge Areas that allow to do best work, Techniques that can be used to work with requirements, stakeholders and decisions. Essentially, you'll hear how to drive your career in Business Analysis, be successful in that role and make your product thrive.



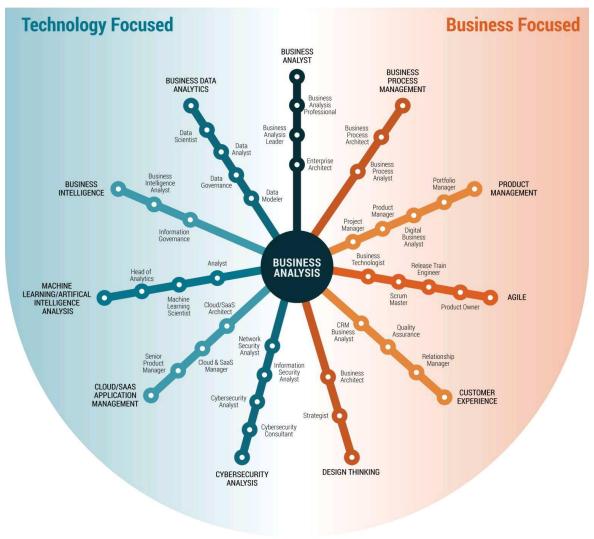
Context



https://www.iiba.org/



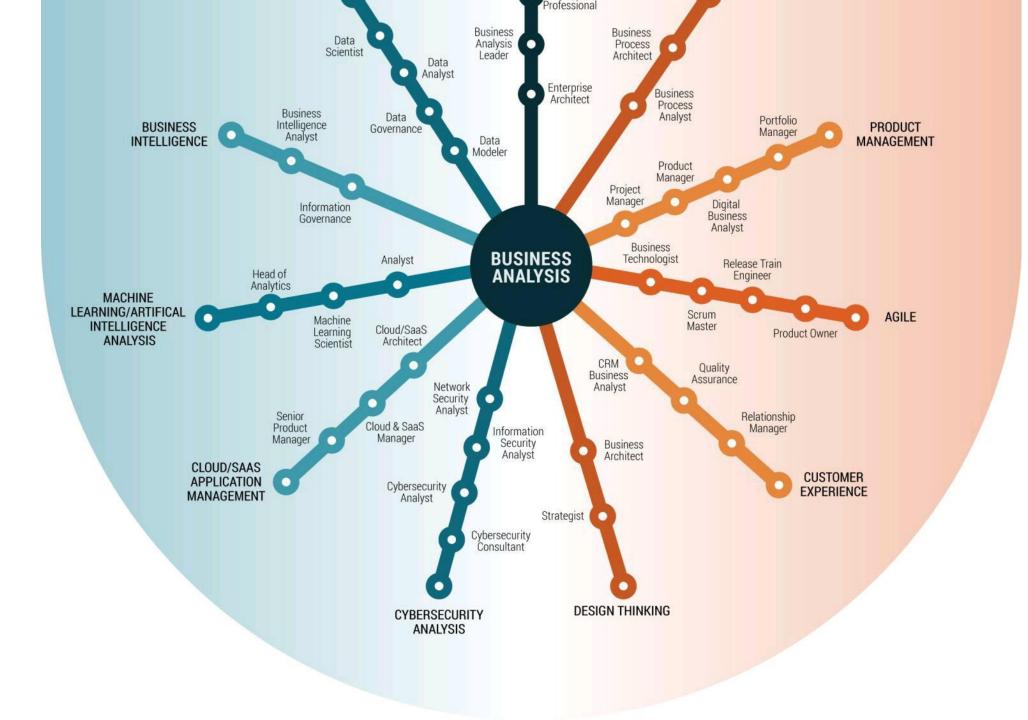
Business analysis paths



Technology Focused BUSINESS **ANALYST** BUSINESS **BUSINESS DATA PROCESS ANALYTICS** MANAGEMENT Business Analysis Professional Business Business Data Analysis Leader Process Architect Scientist Data Analyst Enterprise Architect Business Process Business Analyst Data Porti Mana Intelligence Analyst BUSINESS INTELLIGENCE Governance Data Modeler Product Manager Project Manager Digital Business Information Governance Analyst Business Technologist **BUSINESS** Analyst Release Train Head of Analytics **ANALYSIS** Engineer . MACHINE LEARNING/ARTIFICAL Scrum Machine **INTELLIGENCE** Master Cloud/SaaS Architect Learning **ANALYSIS** Scientist CRM Quality Business Assurance Network Security Analyst Analyst Relations Manag Senior Product Cloud & SaaS Information Manager Manager Security Analyst Business Architect CLOUD/SAAS APPLICATION MANAGEMENT Cybersecurity Analyst Strategist Cybersecurity 0

Business Focused BUSINESS **ANALYST** BUSINESS **PROCESS NESS DATA** IALYTICS MANAGEMENT Business Analysis Professional 0 Business Analysis Leader Business Data ientist Process Architect Data Analyst Enterprise Architect Business Process Analyst Data Portfolio Manager PRODUCT Governance Data Modeler **MANAGEMENT** Product Manager Project Manager Digital Business ion Analyst Business Technologist BUSINESS ANALYSIS Analyst Release Train Engineer Scrum Master AGILE Cloud/SaaS Architect **Product Owner** CRM Quality Business Assurance Network Security Analyst . Analyst Relationship Cloud & SaaS Manager Information Manager Security Business Architect Analyst CUSTOMER Cybersecurity Analyst **EXPERIENCE** Strategist Cybersecurity



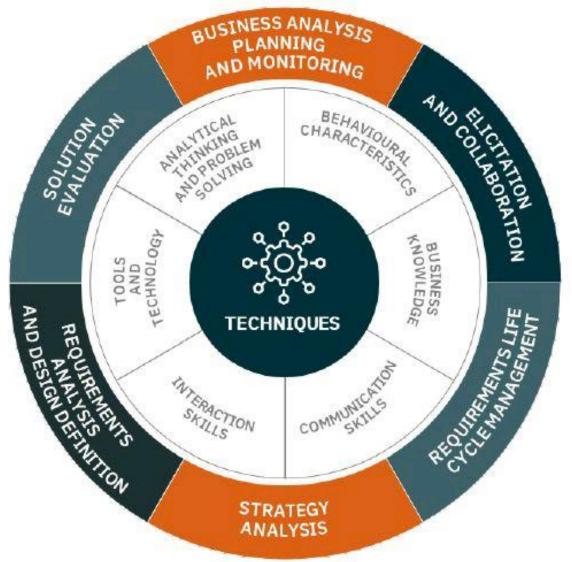


Knowledge areas

Business Analysis Planning and Monitoring Requirements **Strategy Analysis Analysis and Design** Definition Requirements Life **Elicitation and** Cycle Management Collaboration **Solution Evaluation**

Figure 1.4.1: Relationships Between Knowledge Areas

Skillset of a successful BA

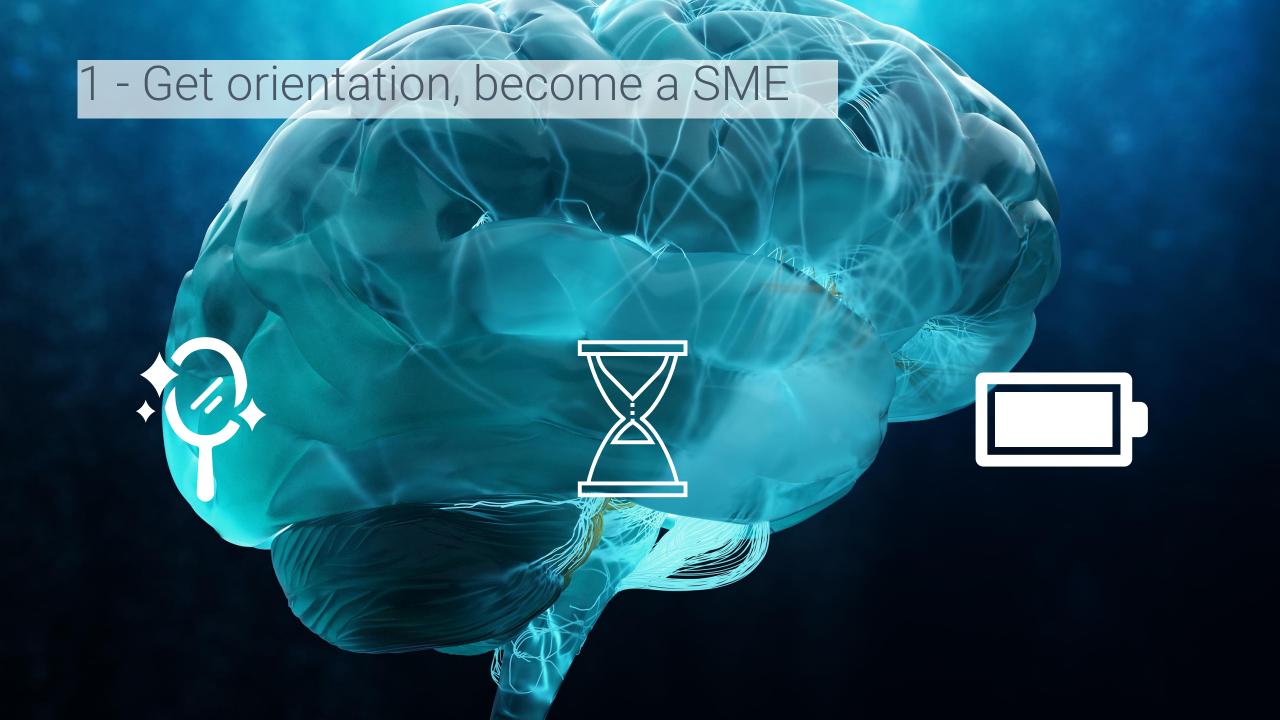




Steps to being an effective BA

What business analysts are taking care of... (mainly)

- A business analyst (BA) should be able to analyze the organization's needs and then propose design options
- The business analyst is usually responsible for determining the actual requirements of customers
- Business analysts are also responsible for enabling communication within organization and between business departments



1 - Get orientation, become a SME

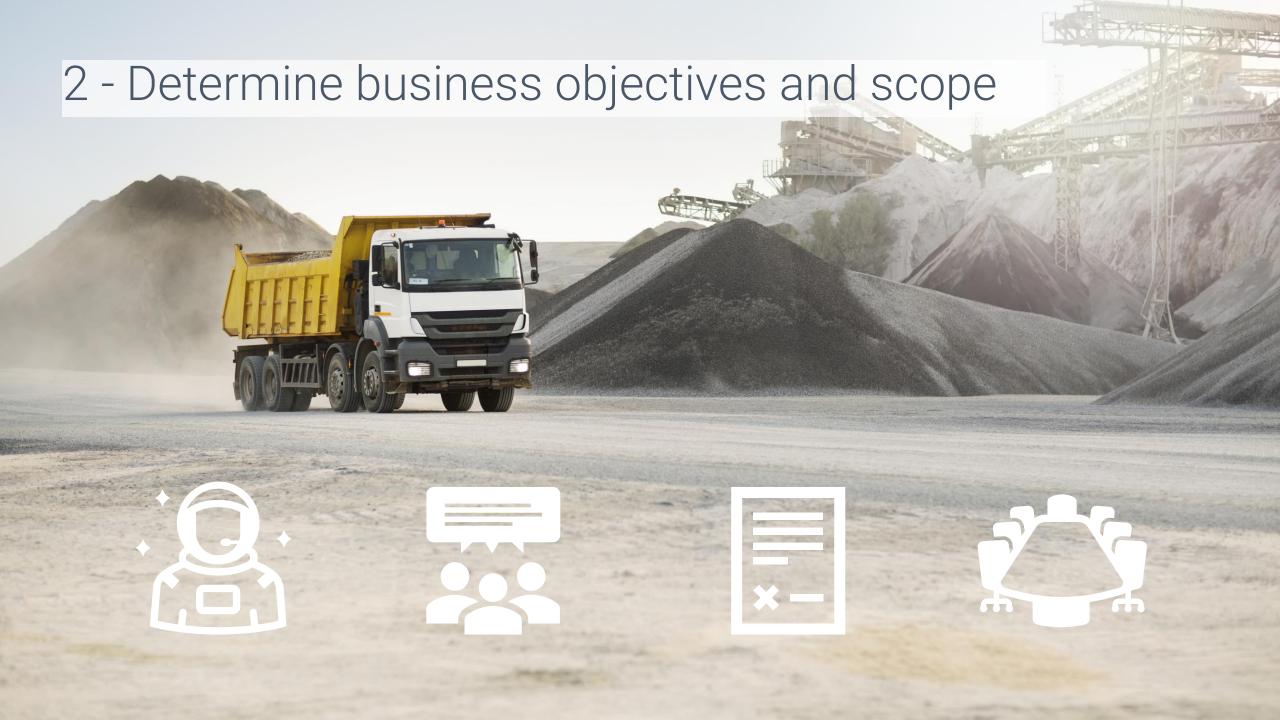
Know your product

 Be able to have conversations about what is possible as a design and what is not. Understand the current state of the system

- Start early with any project
- Have time to review progress on ongoing project
- Ultimate task is to discover items that are most valuable and simplify the scope

- Accumulate lessons learned and apply good practices
- Do not repeat mistakes, know what to look after and what to watch out for





2 - Determine business objectives and scope

- Determine expectations from primary stakeholders and sponsors
- In order to achieve scope lock and reduce risk for project success

- Uncover contradictory statements and expectations
- Deal with conflicting expectations as early as possible

Uncover gaps

 Raise concerns when project is not considering mandatory changes

Verify project assumptions

 To make sure that anticipated changes align with company's strategy



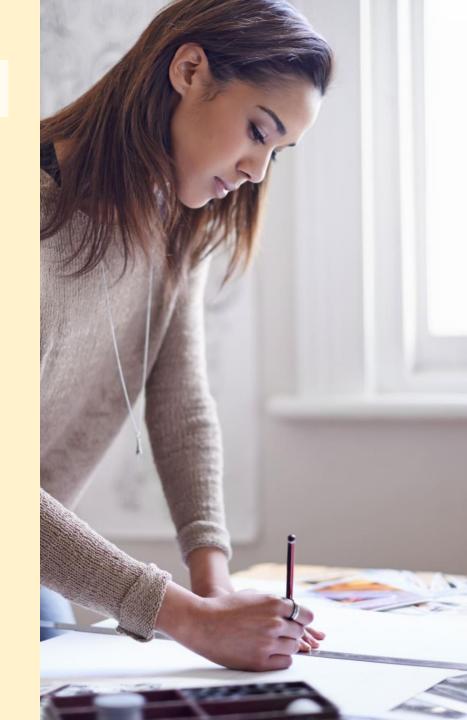


3 - Create a business analysis plan

 Initialize in time when certain events could be happening

Document deliverables

- There should be time for general analysis, detailed analysis, meetings with stakeholders, project progress review. Some meetings internal only some also external with customer
- Make sure team(s) know what the purpose of the change is
- It is best if requirements are traceable





4 - Support implementation and evaluate solution

- As the key person that prepared current and future state of solution, it has value for organization and customer if BA is available in this phase of the project
- As SME on the product and solution, BA can validate if implementation met the goal described in future state
- BAs can train end-users

- BA should evaluate how the implemented solution covered business objectives and if the performance/benefit was achieved and at what level
- When change has not brought expected benefits, then maybe some minor changes or more advocacy is needed to change end-user's perception
- Results should be communicated to sponsor and project team



All BA Techniques by BABOK

> 🔲 10.1 Acceptance and Evaluation Criteria	> 🔲 10.16 Decision Analysis	> 🔲 10.31 Observation	> 🔲 10.46 SWOT Analysis
> 🔲 10.2 Backlog Management	> 🔲 10.17 Decision Modelling	> 🔲 10.32 Organizational Modelling	> 🔲 10.47 Use Cases and Scenarios
> 🔲 10.3 Balanced Scorecard	> 🔲 10.18 Document Analysis	> 🔲 10.33 Prioritization	> 🔲 10.48 User Stories
> 🔲 10.4 Benchmarking and Market Analysis	> 🔲 10.19 Estimation	> 🔲 10.34 Process Analysis	> \(\bigcap 10.49\) Vendor Assessment
> 🔲 10.5 Brainstorming	> 🔲 10.20 Financial Analysis	> 🔲 10.35 Process Modelling	> \(\) 10.50 Workshops
> 🔲 10.6 Business Capability Analysis	> 🔲 10.21 Focus Groups	> 🔲 10.36 Prototyping	M 10:30 Molkshops
> 🔲 10.7 Business Cases	> 🔲 10.22 Functional Decomposition	> 🔲 10.37 Reviews	
> 🔲 10.8 Business Model Canvas	> 🔲 10.23 Glossary	> 🔲 10.38 Risk Analysis and Management	
> 🔲 10.9 Business Rules Analysis	> 🔲 10.24 Interface Analysis	> 🔲 10.39 Roles and Permissions Matrix	
> 🔲 10.10 Collaborative Games	> 🔲 10.25 Interviews	> 🔲 10.40 Root Cause Analysis	
> 🔲 10.11 Concept Modelling	> 🔲 10.26 Item Tracking	> 🔲 10.41 Scope Modelling	
> 🔲 10.12 Data Dictionary	> 🔲 10.27 Lessons Learned	> 🔲 10.42 Sequence Diagrams	
> 🔲 10.13 Data Flow Diagrams	\rightarrow \square 10.28 Metrics and Key Performance Indicators (KPIs)	> 🔲 10.43 Stakeholder List, Map, or Personas	
> 🔲 10.14 Data Mining	> 🔲 10.29 Mind Mapping	> 🔲 10.44 State Modelling	
> 🔲 10.15 Data Modelling	> 🔲 10.30 Non-Functional Requirements Analysis	> 🔲 10.45 Survey or Questionnaire	

