


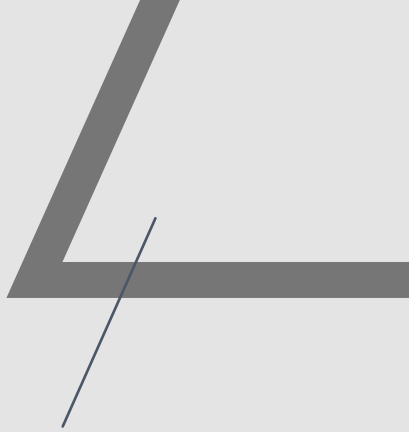
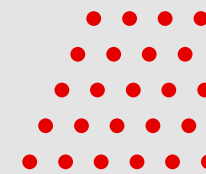



Business Analysis Paths and Knowledge Areas by IIBA®

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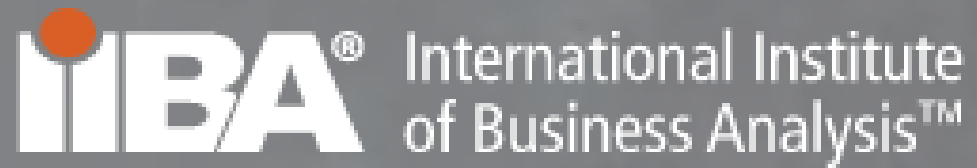
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Business Analysis

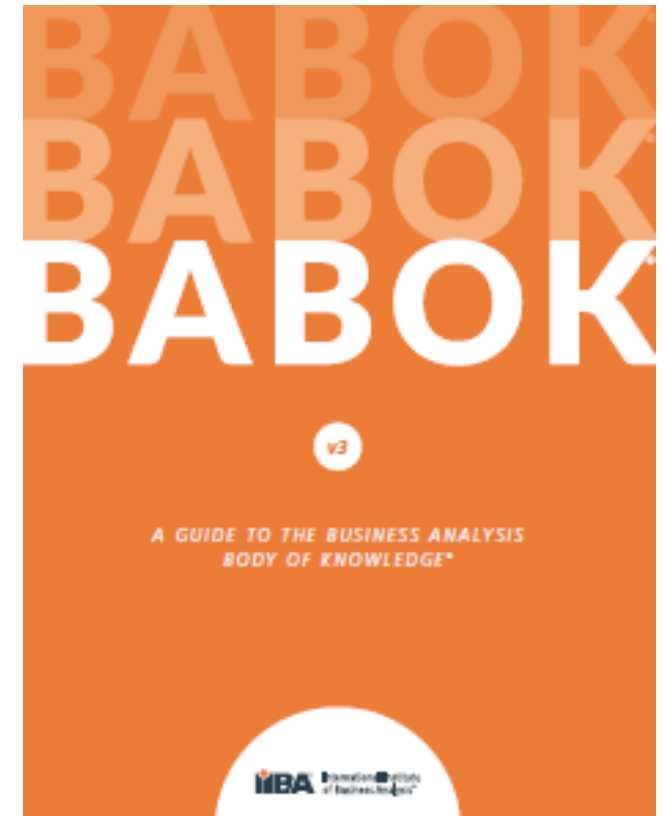
- **In Business Analysis role**, people often touch many types of work and collaborate with small crowd of people while keeping focus on business aspects and minding product growth
- **By joining the session you can learn** who is a Business Analyst, what characteristics this role has and what are the concepts that you should be familiar with. With concept defined by IIBA®, you'll find out what are the Knowledge Areas that allow to do best work, Techniques that can be used to work with requirements, stakeholders and decisions. **Essentially, you'll hear how to drive your career in Business Analysis, be successful in that role and make your product thrive.**



Context



<https://www.iiba.org/>



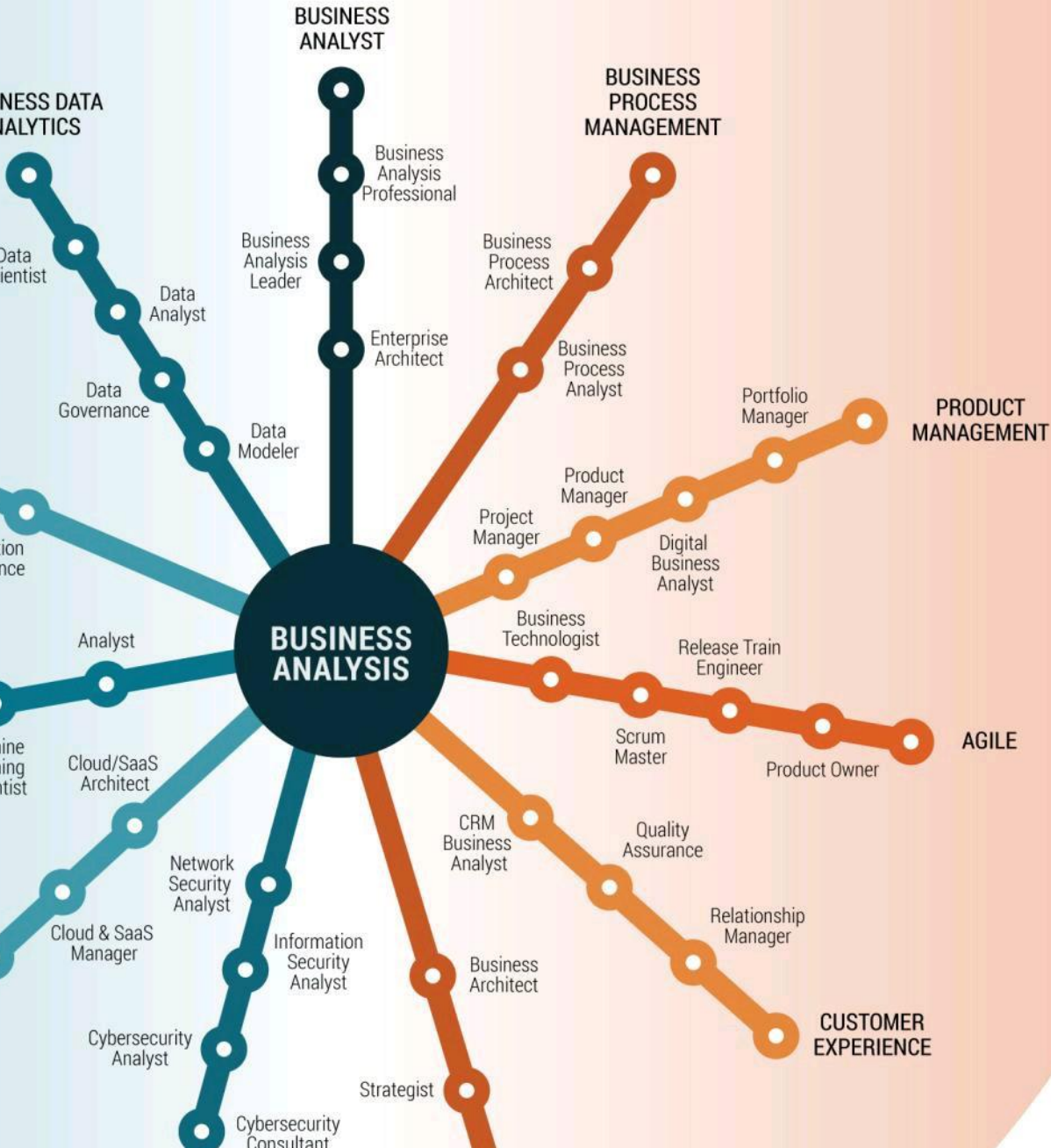
Business analysis paths

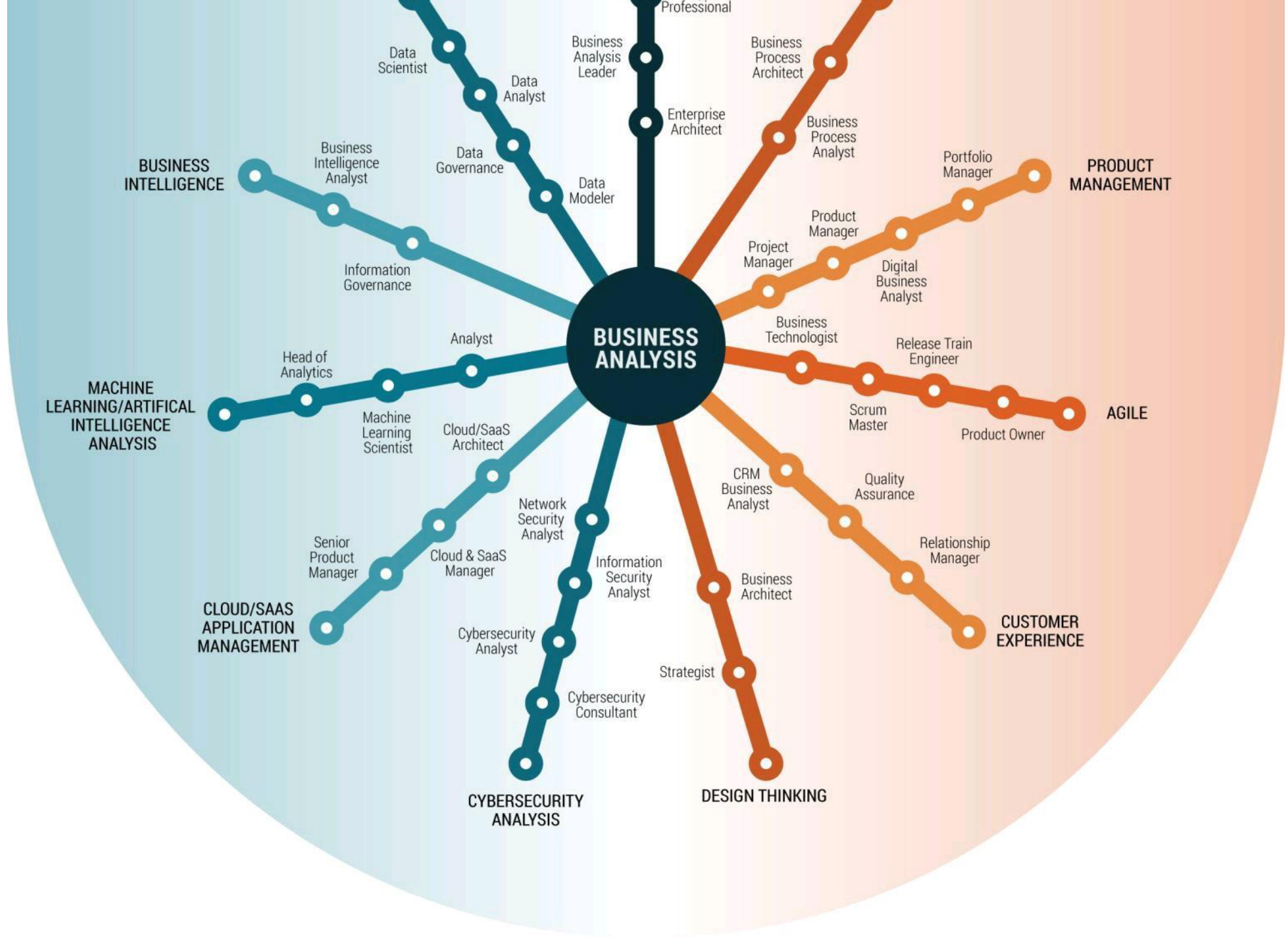


Technology Focused



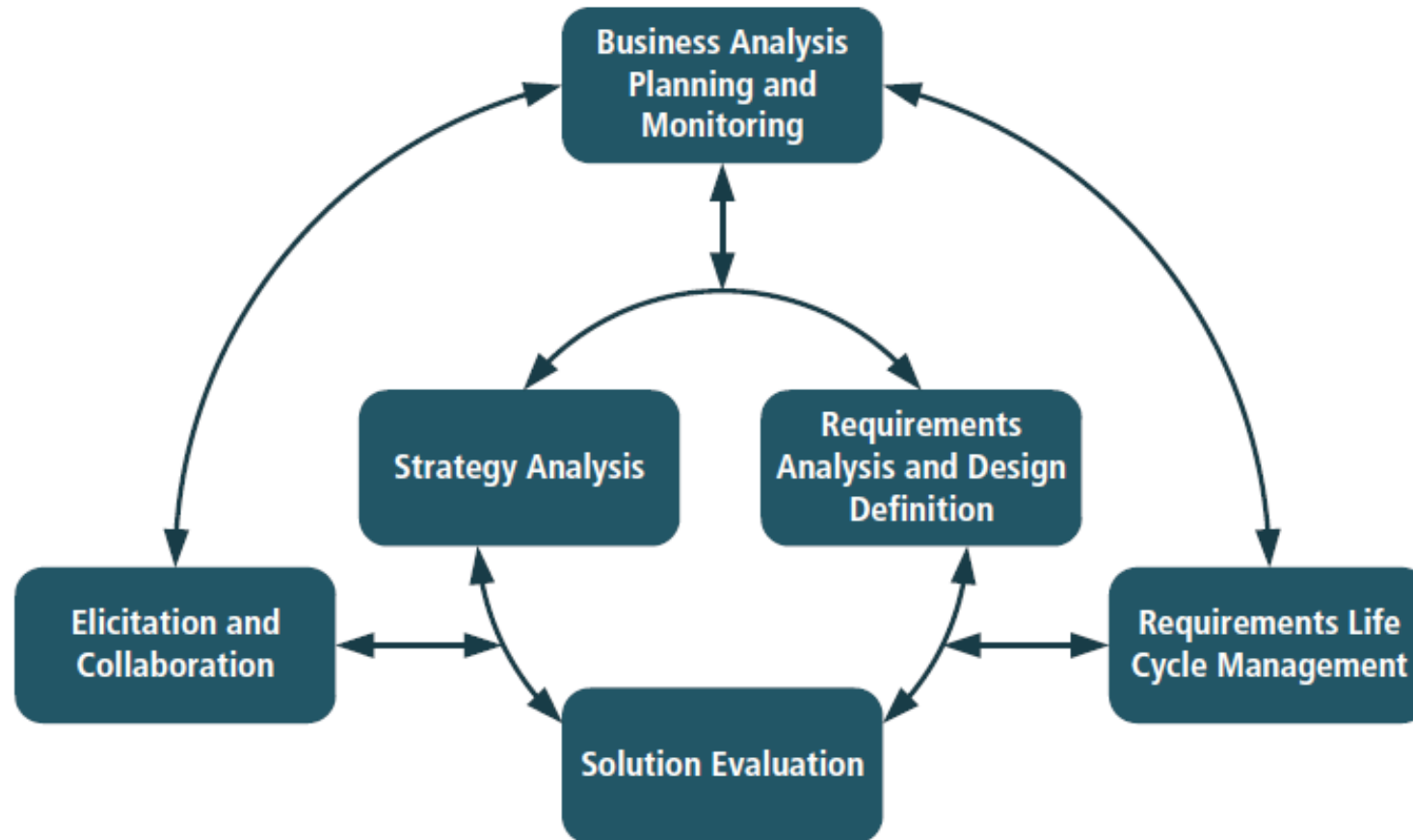
Business Focused



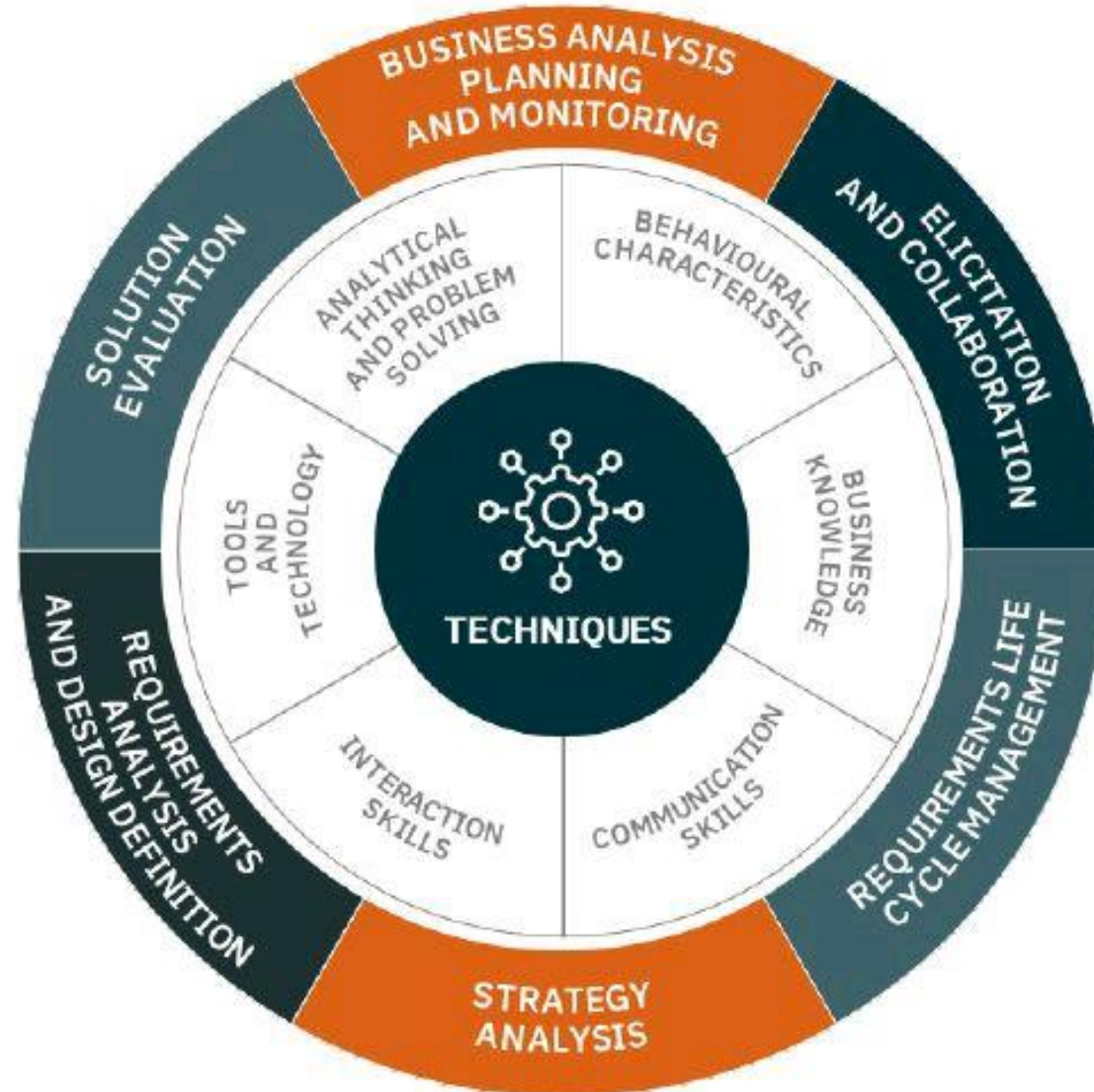


Knowledge areas

Figure 1.4.1: Relationships Between Knowledge Areas



Skillset of a successful BA



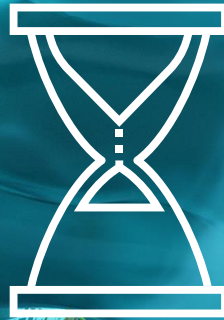


Steps to being an effective BA

What business analysts are taking care of... (mainly)

- A business analyst (BA) should be able to analyze the organization's needs and then propose design options
- The business analyst is usually responsible for determining the actual requirements of customers
- Business analysts are also responsible for enabling communication within organization and between business departments

1 - Get orientation, become a SME

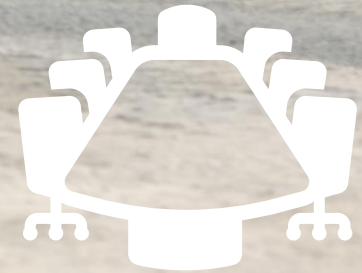


1 - Get orientation, become a SME

- Know your product
- Be able to have conversations about what is possible as a design and what is not. Understand the current state of the system
- Start early with any project
- Ultimate task is to discover items that are most valuable and simplify the scope
- Have time to review progress on ongoing project
- Do not repeat mistakes, know what to look after and what to watch out for
- Accumulate lessons learned and apply good practices



2 - Determine business objectives and scope

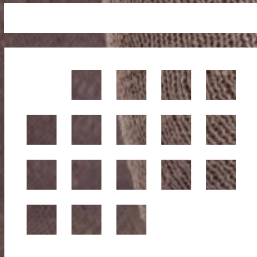


2 - Determine business objectives and scope

- Determine expectations from primary stakeholders and sponsors
- Uncover contradictory statements and expectations
- Uncover gaps
- Verify project assumptions
- In order to achieve scope lock and reduce risk for project success
- Deal with conflicting expectations as early as possible
- Raise concerns when project is not considering mandatory changes
- To make sure that anticipated changes align with company's strategy

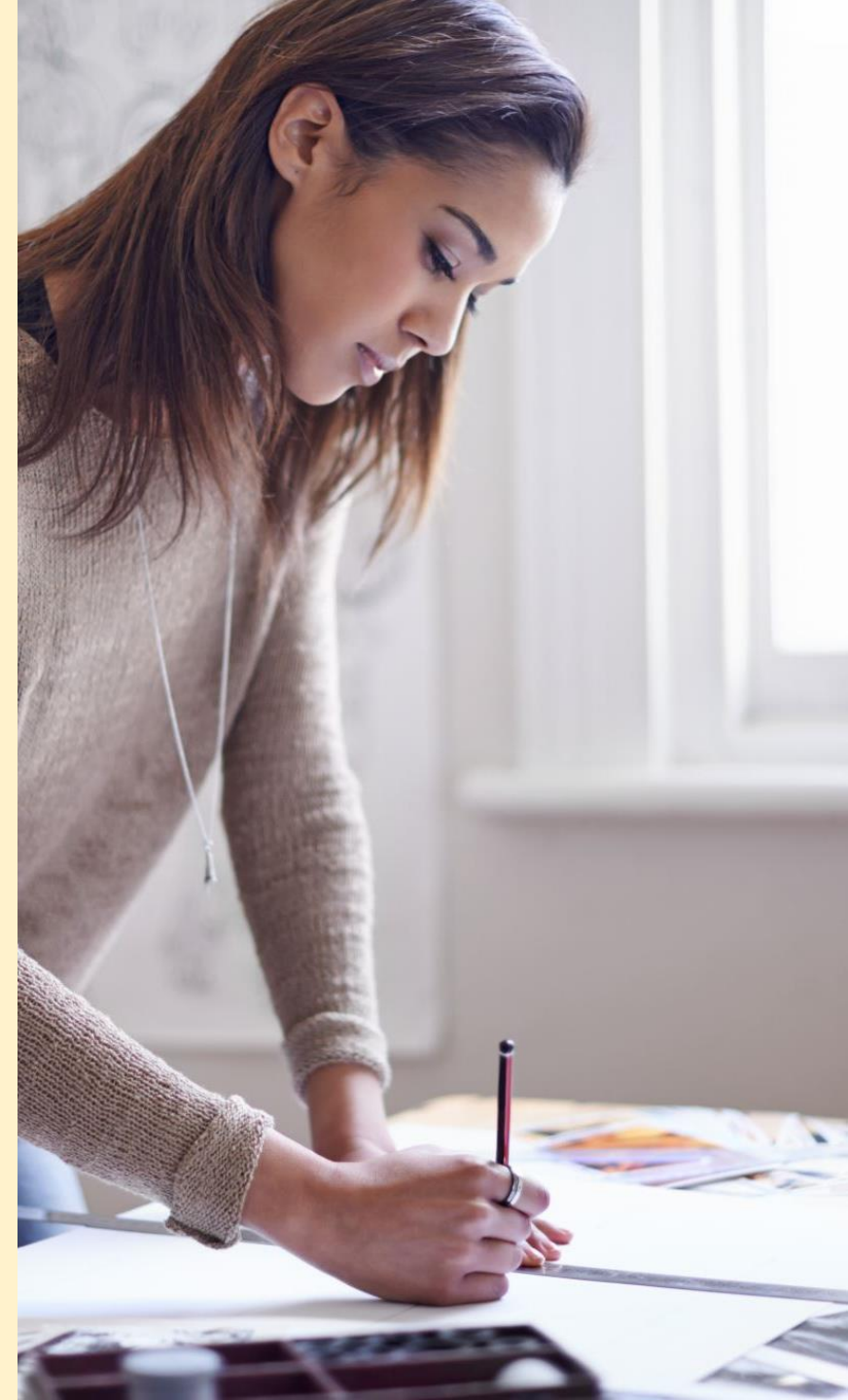


3 - Create a business analysis plan



3 - Create a business analysis plan

- Initialize in time when certain events could be happening
- Document deliverables
- There should be time for general analysis, detailed analysis, meetings with stakeholders, project progress review. Some meetings internal only some also external with customer
- Make sure team(s) know what the purpose of the change is
- It is best if requirements are traceable

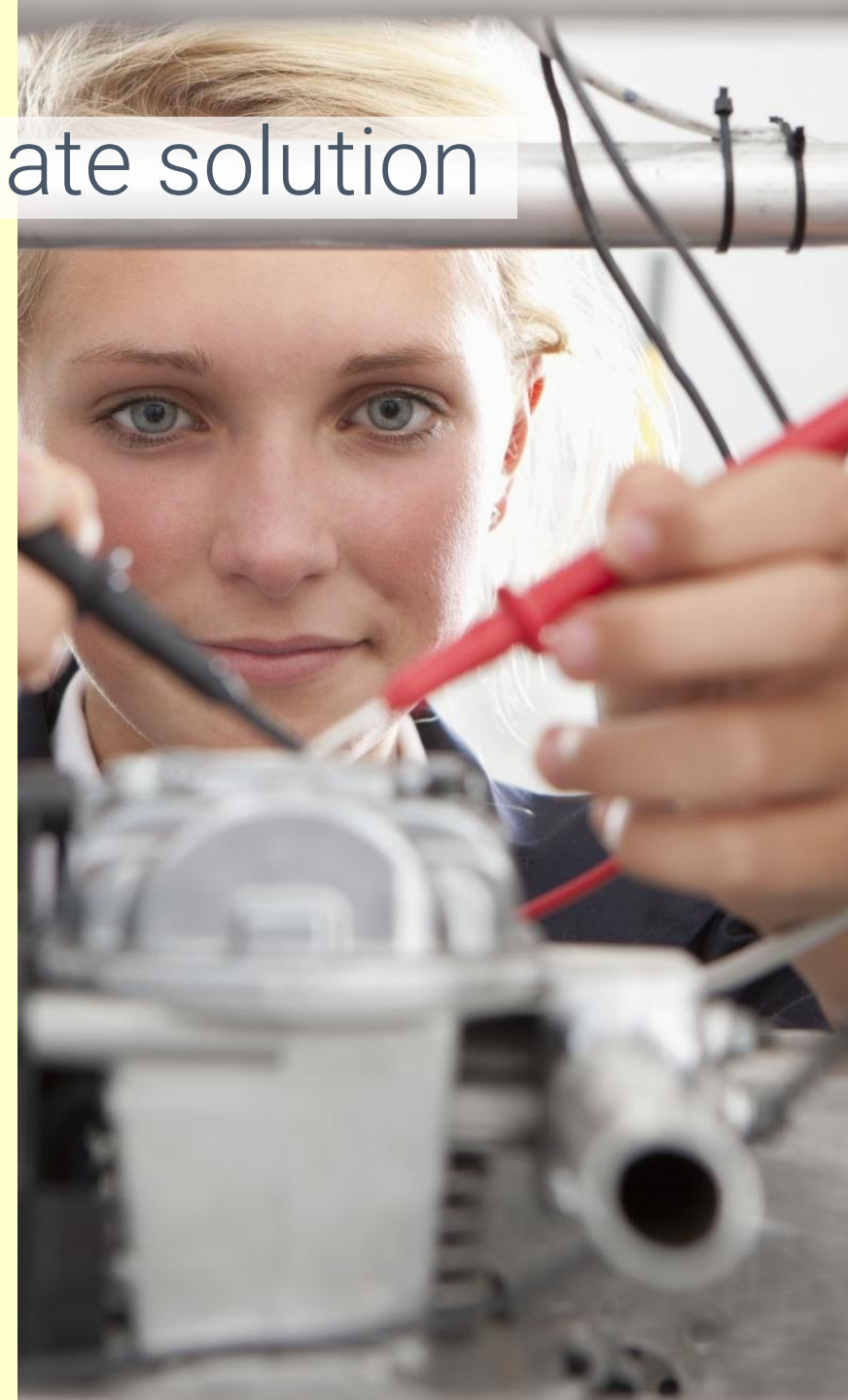


4 - Support implementation and evaluate solution



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- As the key person that prepared current and future state of solution, it has value for organization and customer if BA is available in this phase of the project
- BA should evaluate how the implemented solution covered business objectives and if the performance/benefit was achieved and at what level
- As SME on the product and solution, BA can validate if implementation met the goal described in future state
- BAs can train end-users
- When change has not brought expected benefits, then maybe some minor changes or more advocacy is needed to change end-user's perception
- Results should be communicated to sponsor and project team



All BA Techniques by BABOK

- > > 10.1 Acceptance and Evaluation Criteria
- > > 10.2 Backlog Management
- > > 10.3 Balanced Scorecard
- > > 10.4 Benchmarking and Market Analysis
- > > 10.5 Brainstorming
- > > 10.6 Business Capability Analysis
- > > 10.7 Business Cases
- > > 10.8 Business Model Canvas
- > > 10.9 Business Rules Analysis
- > > 10.10 Collaborative Games
- > > 10.11 Concept Modelling
- > > 10.12 Data Dictionary
- > > 10.13 Data Flow Diagrams
- > > 10.14 Data Mining
- > > 10.15 Data Modelling
- > > 10.16 Decision Analysis
- > > 10.17 Decision Modelling
- > > 10.18 Document Analysis
- > > 10.19 Estimation
- > > 10.20 Financial Analysis
- > > 10.21 Focus Groups
- > > 10.22 Functional Decomposition
- > > 10.23 Glossary
- > > 10.24 Interface Analysis
- > > 10.25 Interviews
- > > 10.26 Item Tracking
- > > 10.27 Lessons Learned
- > > 10.28 Metrics and Key Performance Indicators (KPIs)
- > > 10.29 Mind Mapping
- > > 10.30 Non-Functional Requirements Analysis
- > > 10.31 Observation
- > > 10.32 Organizational Modelling
- > > 10.33 Prioritization
- > > 10.34 Process Analysis
- > > 10.35 Process Modelling
- > > 10.36 Prototyping
- > > 10.37 Reviews
- > > 10.38 Risk Analysis and Management
- > > 10.39 Roles and Permissions Matrix
- > > 10.40 Root Cause Analysis
- > > 10.41 Scope Modelling
- > > 10.42 Sequence Diagrams
- > > 10.43 Stakeholder List, Map, or Personas
- > > 10.44 State Modelling
- > > 10.45 Survey or Questionnaire
- > > 10.46 SWOT Analysis
- > > 10.47 Use Cases and Scenarios
- > > 10.48 User Stories
- > > 10.49 Vendor Assessment
- > > 10.50 Workshops

