Introduction & Company Overview

August 26, 2022

HunaTek Overview

HunaTek is a portfolio of Alaska Native Corporation (ANC)-owned entities held and governed by HunaTek Holding, LLC. providing a range of services focused on delivering right-sized solutions to our customers' mission requirements. HunaTek delivers affordable and measurably effective outcomes across your project's lifecycle—from concept to closeout. The result: streamlined project implementation, effective cost controls, and consistently superior mission outcomes

Contract Vehicles & Acquisition Offerings

- Alaska Native Corporation (ANC) Owned 8(a) businesses can be awarded sole-source contracts up to **$100M** for DoD & up to **$25M** for federal & civilian agencies, *without* J&A, per the revision of Section 811 of the NDAA.
- 8(a) STARS III
- GSA Multiple Award Scheduled (MAS) – Formerly Schedule 70
- FAA eFAST

IT Services
Scale. Modernize. Secure

HunaTek provides a range of services focused on delivering right-sized solutions to our customers' mission requirements – offering capabilities that include:

- Systems planning and architecture
- Modernization and Cloud Migration
- Cybersecurity Services and Support
- Application Development and Maintenance
- Operations and Maintenance (O&M)

Professional Services
Mission. Success. Done.

Our customers mission's demand the rapid collection, fusion, and transmission of information at unprecedented speed, capacity, availability, precision, and security.

- Program Management
- Program Planning
- Cost Estimation & Analysis
- Business Process Engineering
- Systems Engineering & Technical Assistance (SETA)

Staff Augmentation
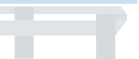### Right People. Always.

People are our greatest asset." Our ability to identify, recruit and retain the right talent for our customers' missions is central to all that we do.

- Advisory and Support Services
- Administrative Support
- Seamless Transition

Corporate Highlights

- Top-Secret FCL, TS-cleared Sr. Management
- Governmentwide Schedules & Contract Vehicles
- Financial strength to support wide-ranging programs
- DCAA Approved Accounting System

Subsidiary	Socio-Economic Status	FCL Status	CAGE/UEI	Primary NAICS
HunaTek Government Solutions (HTGS)	8(a) SDB	Top Secret	73D83 / VLLKTRK4ANF3	541519
HunaTek System Solutions (HTSS)	8(a) SDB	Top Secret	7UP60 / GM38S9EJZZN7	541512
HunaTek Professional Services (HTPS)	8(a) Pending – Anticipated July '22	Pending	8N3F3 / D8ZKJLR2ECW8	541611

Business Analytics Capability

HUNATEK

- We provide analytical teams capable of addressing complex issues that provide depth and breadth to program office support and client challenges. We provide focused, step-by-step support and a steadfast commitment to client success.

- **Decision Support Analysis**
  - Life Cycle Cost Estimating
  - Independent Government Cost Estimating
  - Price Reasonableness/Validation
  - Cost-Benefit Analyses
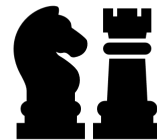 - Risk Analysis

- **Financial & Resource Management**
  - Earned Value Management (EVM)
  - Integrated Master Scheduling (IMS)
  - Capital Asset Management
  - Resource Optimization and Allocation

- **Advanced Analytics**
  - Predictive Analytics
  - Modeling and Simulation
  - Data Analytics
  - Data Visualization

- **Management Consulting**
  - Business Intelligence
  - Process Improvement
  - Strategy Planning and Formulation
  - Competitive Analysis

IT Services Capability

- We provide IT Program Management and Cloud Services capability for planning and executing complex migration and modernization initiatives. Our teams offer experienced consultative and technical expertise to program office leadership and stakeholders in support of the mission. Our focused, step-by-step approach yields reliable results and represents our steadfast commitment to client success.

- **Cloud Architecture & Modernization**
  - Strategic Planning & Architecture Design
  - Applications Development and Maintenance
  - Vendor Service Management
  -

- **IT Program Management**
  - Proactive Risk Management & QA
  - Cost & Performance Management
  - Contract & Project Management

- **Infrastructure Management**
  - Infrastructure Development & Documentation
  - Pipeline Management & Enhancement
  - Operational Maintenance & Patching

- **Continuity of Operations**
  - Tier III Service Desk
  - User Adoption & Training
  - Monitoring & Disaster Recovery

Notable Programs & Proven Performance

HUNATEK

- **Department of State Network Operations Branch IT Services** – HunaTek provides Cloud Architecture, Infrastructure Management and O&M support to the Department of State, Bureau of Overseas Building Operations by building a secure cloud-based infrastructure that will enable DOS to execute its mission across the world. Our Scope includes: Technology Management, Cloud Services, IT Compliance, IT Security, Disaster Recovery /Continuity of Operations Planning (DR/COOP), IT Service Management, and Program & Project.

- **OTJAG IT Support** – 30+ onsite personnel providing a full range of IT Support Services on 80+ applications. Scope includes application support/maintenance, strategic program management, web site content maintenance, network operations management, help desk support, emergency response, and security/information assurance assistance.

- **National Labor Relations Board OCIO Support Services** - In support of the National Labor Relations Board's (NLRB) Office of the Chief Information Officer, HunaTek provides strategic and operational support to the Bureau through the performance of: Program/Project Management, Network Engineering, Cybersecurity Engineering, A/V support for both Operations and Maintenance (O&M) of existing technologies, and planning and support for modernization initiatives.

- **USMC End-to-End (E2E) Modernization Support** – Provide comprehensive technical support and guidance to aid in the process of using technologies to create new or modify existing Marine Corps business processes, culture, and customer experiences to meet changing business and market requirements. Scope includes reengineering business processes, automating processes, building business architecture, prototyping solutions, and transforming aspects of the organization's functions, services, and lines of business.

- **USMC Cost Estimating and Analysis (CE&A)** – Provide cost and budgeting estimation and business decision support services across Marine Corps Systems Command and the supporting Program Executive Offices (PEOs) to include PEO Digital and PEO Marine Logistics Business Systems.

- **AFSOC SOF-PED** – HunaTek provides IT systems maintenance and support for full motion video (FMV) servers, workstations, A/V equipment, networks, storage and cross domain solutions in support of AFSOC'

Expedited Acquisition Capability

An **accelerated procurement timeline,** the disruptions and delays resulting from evaluations and potential protests.

Accelerated Procurement Timeline

Flexibility and reliability through direct negotiations (13 CFR 124.503) allows understand
our customers' mission goals and competitive threshold exemptions
(48 CFR 19.805-1) allow for uninterrupted workflow

Flexibility and Reliability

Pre-award **schedule risk is no longer** due to the non-protestable nature of ANC source procurements (13 CFR 124.517)

Schedule Risk Reduction

ANC 8(a)s provide Federal customers **virtually unlimited sole-source ceiling** service-based contract opportunities due J8A than other small disadvantaged business groups (48 CFR 6.303-1).

Virtually Unlimited Sole Source Ceiling

ANC 8(a) Sole Source Process (*3 to 4 Weeks*)

1	Develop SOW
2	Identify Budget
3	Submit Sole Source Solicitation to SBA
4	Receives SBA Response within 5 Days
5	Negotiate and Award Contract
6	Start Performance

Standard Procurement (*12-18 Months*)

1	Develop SOW	7	Receive and Evaluate Responses
2	Identify Budget	8	Establish Competitive Range
3	Identify Contract Vehicle	9	Discussion, ENS, FPRs
4	Develop Solicitation	10	Award Contract
5	Post Solicitation	11	Protests & Associated Delays
6	Amend Solicitation	12	Start Performance

ANC Owned 8(a) businesses can be awarded sole-source contracts up to **$100M** for DoD & up to **$25M** for federal & civilian agencies, *without* J&A, per the revision of Section 811 of the NDAA.

Our Approach

HUNATEK

Strategy/Approach	Demonstrated Capability…
Client First Priority	• Develop strong partnerships that have advanced our clients' reputation and value provided across the organizations we support, from individual programs to portfolio level analysis • Minimal overhead across our company provides efficient and affordable support at the best value to the Government
Flexible, Experienced Staffing	• Utilize matrix staffing approaches to maximize the efficiency of client delivery and optimize use of all resources • Align experienced senior analysts with highly capable mid-level and junior analysts to enable analyst growth, with the ability to align additional support to efforts during surge periods • Develop and deliver comprehensive training curriculums for internal staff development open to our Government counterparts
Innovative Solutions	• Inject advanced data analytics skillsets where possible to bring more capability to our clients • Leverage data visualization tools for more dynamic/interactive cost analysis results to enable excursions and program data discovery. • Introduce technologies with the capability to automate functions that will deliver improved quality, schedule and cost performance.
Analytic, Creative Problem Solving	• Provide a versatile teams mixed with engineering, technology, logistics, and cost backgrounds with a strong decision support analysis foundation, supporting a number of cost-benefit analyses and optimized solutions.
Strong Teaming Partnerships	• Establish strong teaming arrangements with open lines of communication to optimize resources across different contract vehicles