

## RFQ Exhibit B--Rough Order of Magnitude (ROM)

Performance on the contract shall be defined and measured by the execution of the Tasks and the deliverables as outlined in the Performance Work Statement (PWS) - and not by labor hours as the Government plans to award a Firm Fixed Price (FFP) Contract.

However, to assist prospective vendors in understanding the scope of this requirement, this ROM is included as an exhibit to the RFQ. The Labor Categories and Full-Time Equivalent (FTE) personnel estimates provided below represent the level of effort that DLA estimates may be necessary to accomplish the tasks outlined in the PWS annually.

The table below does not represent a definitive, final requirement. **It is the vendor's responsibility to determine and quote their most effective and efficient labor categories, labor skill mix, and qualified personnel to meet all Tasks, Deliverables, Key Personnel and non-Key Personnel requirements of the PWS.**

The vendor shall identify the labor categories that most closely match those categories contained in the PWS and include resumes for all quoted personnel and applicable discounted labor rates.

**Labor hours shall not be included in quotes submitted.**

Government Labor Category	Total Estimated Full Time Equivalent (FTE)	
	Low estimate	High estimate
Program Manager	.1	.2
Senior Analyst	1	1
Associate Analyst	1	1
Senior Business Analyst	1	1
Business Analyst	3	3.5
Programmer	2	3
<b>Total Estimate</b>	<b>8.1</b>	<b>9.7</b>