



ARUN SHARMA

Date of Birth November 08, 1984

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SUMMARY A qualified Electrical Engineer with MBA in Business Sustainability (Marketing Specialization).

KEY ACHIEVEMENTS

- Selected as Placement Coordinator – MBA
- Selected as Class Coordinator – MBA
- Setting up TERI University's Literary Society : The Literati
- Conducted the First Mahindra & Mahindra Sustainability Challenge Quiz
- Runners-up in Intra-University Chess Competition, 2010
- Class Representative continuously for four years from standard IX - Standard XII
- Certificate of merit for academic excellence, 1999-2000
- Stood 1st in English Skit Competition
- Stood 3rd in General Knowledge Quiz Competition

CONFERENCES ATTENDED

2012 Petrotech -2012, New Delhi
2012 12th Delhi Sustainable Development Summit, New Delhi
2011 11th Delhi Sustainable Development Summit, New Delhi
2011 TERI-BCSD India Talking Tomorrow on "Advancing Sustainability-Trends and Economic Implications," New Delhi
2011 Global Summit on CSR and Transparency, New Delhi

PROJECTS AND TERM PAPER

Marketing Plan Green Gyms : Grenergy
Logistics and Low Cost Access Device
Marketing Plan
Macro-economics Recession and Boom (Term paper)

EDUCATION

	<i>Degree</i>	<i>Institute</i>	<i>Score</i>
2010-2012	MBA (Business Sustainability)	TERI University, New Delhi	8.58/10
2007	B. Tech. (Electrical Engineering)	The Y.M.C.A. Institute of Engineering, Faridabad (Government College)	59.73%
2002	AISSE: Standard 12	DAV Public School, Gurgaon	82.60%
2000	AISSE : Standard 10	DAV Public School, Gurgaon	85.80%

OTHER QUALIFICATION

2010 Certificate in Management Consulting, Consultancy Development Centre, Autonomous organisation of Department of Scientific & Industrial research (DSIR)Ministry of Science & Technology, Government of India.

INTERNSHIPS

2011 **MBA Summer internship at Research and Information System for Developing Countries (RIS)** **New Delhi**
Green Capitalism, Social Security and Public Administration.

2010 **Marketing Communication Internship at GMR-DIAL** **New Delhi**
A month long internship at Delhi International Airport Ltd to promote and manage the umbrella brand **EXPLORE**.

WORK EXPERIENCE

July 2012 onwards **Business Development Officer – Renewable Energy and Sustainable Development, IndianOil Corporation Limited** **New Delhi**

- Liaison with State and Central agencies, Project Management Consultants.
- Business Environment Scan
- Clean Development Mechanism projects
- Currently involved with 100MW Wind Power, and 10 MW Solar Power projects.

PERSONAL INTERESTS

- Lawn Tennis
- Cinema
- Travelling
- Debates, Discussions, and Quizzing
- Cooking