

TONI OLUWOLE

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Profile

Self-starter & problem solver with a deep passion for technology and the ability to thrive in ambiguous environments. Experience conducting high volume of activities and exceeding targets.



Work Experience

12/2022 – 03/2023 OTTAWA

Programmer Analyst Government of Canada

- Planned and analyzed system application requirements, translating them into solutions using up to date technological processes
- Collaborated with cross-functional teams in a fast paced minimally managed workspace
- Leveraged PowerApps, Microsoft PowerBI, and other data reporting tools to present to clients and team leads in a matrix environment
- Worked with business analysts, process owners, and other stakeholders to resourcefully identify opportunities for growth

04/2019 – 09/2021 OTTAWA

Client Success Associate Scotiabank

- Conducting market research to identify potential clients and new business opportunities
- Making outbound calls and sending emails to potential clients to introduce the company's products or services
- Conducting sales presentations and product demonstrations to potential clients
- Negotiating and closing deals with clients to generate revenue and achieve sales goals
- Collaborating with internal teams, such as marketing, product development, and customer support, to ensure a seamless client experience
- Maintaining personal relationships with active clients while providing business solutions



Strengths

Communication

Problem solving

Process improvement

Prospecting

Teamwork

Initiative



Education

09/2020 – 08/2022 OTTAWA, CANADA

Computer Programming Algonquin College

- Completed projects in Java, RESTful, SQL, Python, Advanced Network Development, Web development, Enterprise Application Development, Database Management, Systems analysis and design, and various SQL-based RDBMSs
- Graduated on the Dean's list and with a 3.7 GPA



Volunteering

04/2018 – PRESENT OTTAWA, CANADA

Youth and Operations Lead MyChurch Ottawa

- Initiating methods and procedures for improving the efficiency of event operations using tools such as run sheets, gear lists, and process checklists
- Coordination of operations & logistics, including budgeting and team scheduling



Hobbies



Volleyball



Video Games



Movie
Enthusiast