

## 3 Primus

Period

11

## INCOME STATEMENT

NET SALES REVENUE	<b>37 555 360</b>	100
Production expenses	-24 363 004	-65
GROSS PROFIT	<b>13 192 356</b>	35
Sales and marketing expenses	-2 705 000	-7
Administrative expenses	-1 800 000	-5
Product development expenses	0	0
Depreciation	-2 400 000	-3
OPERATIONAL PROFIT	<b>6 287 356</b>	17
Financial revenues	0	0
Financial expenses	-1 075 934	-3
PPOFIT BEFORE EXTRAOR.ITEMS	<b>5 211 422</b>	14
Extraordinary gains	0	0
Extraordinary losses	0	0
PRE-TAX PROFIT	<b>5 211 422</b>	14
Income taxes	-1 302 856	-3
NET PROFIT	<b>3 908 566</b>	10

## BALANCE SHEET

<b>Assets</b>		
FIXED ASSETS	69 700 000	90
Inventory	7 824 100	10
Securities	0	0
Cash and bank accounts	0	0
TOTAL ASSETS	77 524 100	100
<b>Owners equity and liabilities</b>		
Share capital	10 000 000	13
Retained earnings	17 039 558	22
Profit for the period	3 908 566	5
TOTAL OWNERS'EQUITY	30 948 124	40
Short-terms liabilities	13 575 975	18
Long-term liabilities	33 000 000	43
TOTAL LIABILITIES	46 575 975	60
TOTAL OE AND LIAB-s	77 524 100	100

## Model information

	Model 1	Model 2	Model 3
Net sales revenue	34 522 700	2 740 221	292 435
Production	-23 628 000	-2 900 000	-1 930 000
Inventory costs	- 60 060	- 240 917	- 90 227
Begin.inventory	0	-3 337 900	0
End.inventory	1 201 200	4 818 350	1 804 550
Gross profit	12 035 844	1 079 754	76 758
Marketing costs on end-users	400 000	400 000	200 000
Marketing costs on retailers	800 000	500 000	200 000
Marketing margin	10 835 844	179 754	- 323 242

Next period production capacity 19 000