

### 3 Primus

Period

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#### INCOME STATEMENT

NET SALES REVENUE	<b>26 301 402</b>	100
Production expenses	-17 151 995	-65
GROSS PROFIT	<b>9 149 407</b>	35
Sales and marketing expenses	-1 886 000	-7
Administrative expenses	-1 300 000	-5
Product development expenses	-1 000 000	-4
Depreciation	-1 650 000	-5
OPERATIONAL PROFIT	<b>3 313 407</b>	13
Financial revenues	42 354	0
Financial expenses	- 460 000	-2
PPOFIT BEFORE EXTRAOR.ITEMS	<b>2 895 761</b>	11
Extraordinary gains	0	0
Extraordinary losses	0	0
PRE-TAX PROFIT	<b>2 895 761</b>	11
Income taxes	- 723 941	-3
NET PROFIT	<b>2 171 821</b>	8

#### BALANCE SHEET

<b>Assets</b>		
FIXED ASSETS	67 100 000	95
Inventory	3 337 900	5
Securities	0	0
Cash and bank accounts	0	0
TOTAL ASSETS	70 437 900	100
<b>Owners equity and liabilities</b>		
Share capital	10 000 000	14
Retained earnings	14 867 736	21
Profit for the period	2 171 821	3
TOTAL OWNERS'EQUITY	27 039 558	38
Short-terms liabilities	10 398 341	15
Long-term liabilities	33 000 000	47
TOTAL LIABILITIES	43 398 341	62
TOTAL OE AND LIAB-s	70 437 900	100

#### Model information

	Model 1	Model 2
Net sales revenue	25 747 200	554 202
Production	-16 698 000	-3 625 000
Inventory costs	0	- 166 895
Begin.inventory	0	0
End.inventory	0	3 337 900
Gross profit	9 049 200	100 207
Marketing costs on end-users	600 000	400 000
Marketing costs on retailers	600 000	100 000
Marketing margin	7 849 200	- 399 793

Next period production capacity 18 000