

Enterprise AI Architecture Sprint

Agreement Template

Parties This Agreement is entered into between **Scend Technologies, LLC** ("Consultant") and **[Client Legal Name]** ("Client").

Purpose The purpose of this engagement is to determine whether an enterprise AI initiative is justified, and if so, to define *what to build, why to build it, how it should be architected, and what risks or constraints must be addressed before implementation*. This Sprint is explicitly designed to reduce execution risk and prevent premature or mis-scoped enterprise AI development.

1. Scope of Work

The Consultant will conduct a time-boxed **Enterprise AI Architecture Sprint** focused on analysis, planning, and decision support — not software development.

Included Activities

- Review of Strategic AI Roadmap findings (if applicable)
- Stakeholder interviews (executive, operational, and data owners)
- Mapping of current-state human workflows and system interactions
- Identification of the governing operational or data constraint
- Assessment of data availability, quality, and readiness
- Definition of AI-appropriate use cases and exclusions

Explicitly Excluded

- Software or model development
 - Custom integrations or engineering work
 - Vendor selection or procurement
 - Long-term operational support
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2. Deliverables

At the conclusion of the Sprint, Client will receive the following written artifacts:

1. **Constraint Definition Brief** Clear articulation of the primary business constraint, why it matters, and what changes if it is resolved.
 2. **Enterprise AI Architecture Plan** High-level target architecture describing human systems, data systems, and decision layers.
 3. **Data Readiness & Risk Assessment** Inventory of required data sources, gaps, quality concerns, and assumptions.
 4. **90-Day Build & Sequencing Plan** Recommended next steps, dependencies, and what should *not* be built initially.
 5. **Go / No-Go Recommendation** Explicit recommendation to proceed, delay, simplify, or decline enterprise AI implementation.
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3. Timeline

- Sprint Duration: **30–45 calendar days** from kickoff
- Final Readout: Executive review session upon completion

Timeline assumes timely access to required stakeholders and materials.

4. Client Responsibilities

Client agrees to:

- Designate an executive sponsor
- Provide reasonable access to relevant stakeholders
- Supply requested documentation, reports, or system descriptions
- Participate in review and validation sessions

Delays in participation may extend the Sprint timeline.

5. Investment & Payment Terms

- Sprint Fee: **[\$7,500–15,000] USD** (final amount agreed prior to kickoff)
- Payment Terms: **100% due prior to Sprint kickoff**
- Fees are non-refundable once the Sprint has commenced

This fee represents planning and architectural services only and does not include implementation.

6. Independence of Future Work

This Sprint does not obligate Client to engage Consultant for any subsequent implementation or services. Any future work will require a separate written agreement.

7. Confidentiality

All non-public information exchanged during the Sprint will be treated as confidential and used solely for the purposes of this engagement.

8. Acceptance

By signing below, both parties agree to the terms outlined in this Agreement.

Consultant Scend Technologies, LLC

Signature: _____

Name / Title: _____

Date: _____

Client [Client Legal Name]

Signature: _____

Name / Title: _____

Date: _____