



Value of Ownership

DiscoverSimple™ HR reduces stress levels, gives you more free time, saves you money, and generally makes the world a better place. And if that still doesn't convince your CFO to spend the money (see our accompanying paper on the costs), then here is a list of the quantifiable ways that mobile access for SAP HCM functionality adds real value for your company.

Request a demo and learn how DiscoverSimple™ HR can streamline HCM in your organization.

Save time. Increase Efficiency.



Hate doing your expenses? You are not alone. A recent study of expense report handling showed that 65% of those filing reports and 43.5% of those processing reports find existing systems too complex and time-consuming. A frequent traveler may spend up to 3% of total productive time on expense reports. And we can all agree that this 3% is time better spent on fantasy football.

Convenience. Usability. Employee Retention.



Do your employees have a complete picture of their incentives? DiscoverSimple™ HR allows users to conveniently view compensation and benefits data on their phones, and change benefit plans when applicable. If vacation time is available, employees can directly submit leave requests from the application. Team managers can check the availability of his or her they manage on a team calendar, review and approve leave requests.

Quicker Invoicing. Better Cash Flows.



Tired of sending/receiving endless reminders to submit timesheets? There is a good reason for the rush - faster invoicing has a multiplier effect on the speed of payment, resulting in improved cash flows and reduced interest costs (and who doesn't love that). DiscoverSimple™ HR can bring timesheet notifications, data entry, reminders and approvals to employees' phones, allowing them to submit earlier.

Actionable Information. Real time Reports.



Corporate HR can gain timely insights from reports on demand, and streamline the HR department's tasks through fully integrated SAP functions — from initial employee contact through your department's final review.



Cost of Ownership

DiscoverSimple™ HR brings the advantages of mobile access for SAP HCM functionality without increasing the total cost of ownership of your SAP ERP implementation. Ask us how we can help reduce your total spend on your SAP ecosystem.

DiscoverSimple™ HR is a free application. No, really. It can be installed on every smartphone, tablet and computer owned by your company and your employees, without ever paying us a dime in licensing fees. Beat that – Concur and Expensify.

Request a demo and a more detailed analysis of your projected costs.

We will be happy to discuss creative ways to reduce or offset the costs for your company.

So where is the catch, you ask. After all, we are based in New York City, and Yankees tickets don't come cheap. Here is a rundown on what your company may spend:

Implementation Costs.



Integration and setup with your existing SAP HCM environment is the primary cost. SAP Gateway helps make this simpler, faster and cheaper (by orders of magnitude), and we estimate a one-month turnaround at a cost of about \$100,000. That's a one-time cost. If you have 1,000 users and are paying \$10 a month per user for your current (clearly inferior) solution, this will pay for itself in less than a year.

Note: This does not include any SAP licensing costs that you may incur, including those for SAP Gateway.

Customizations.



DiscoverSimple™ HR is a comprehensive solution to satisfy the majority of mobile HR needs. However, every company is unique; therefore, there may be features your company desires that are not part of the current system. If we think that these features will be useful for a large segment of our customer base, we will be happy to build them for you for free. Special customizations for your needs can be done for an additional charge.

Updates.



Because the core application comes with a free license, you will never pay for app updates. However, if there are significant updates to your SAP HCM system and workflows that require customization of our back-end services, we will charge for the work at our ridiculously low service rates.

Third party costs.



You can choose to use third party services to retrieve data from external systems (banks, credit card companies, etc). These services may charge fees, which will be passed on to you.