

crystal display) materials, optical devices, recording media, copiers, printers, and office automation systems. The company also has a healthcare business. Owns 75% of Fuji Xerox (office equipment).

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5183.6 5205.5 Current Liab. **ANNUAL RATES** Past Est'd '13-'15 Past of change (per ADR) 10 Yrs. to '19-'21 Sales "Cash Flow" 6.5% 8.0% -1.5% 45.0% Earnings 11.5% 10.5% NMF 5.0% 8.5% 2.0% Dividends Book Value 11.0%

2240.6 305.2 2637.8

2294.9

489.4 2606.4

2302.1

258

Accts Payable Debt Due Other

Fiscal Year	QUARTERLY SALES (\$ mill.) B				Full Fiscal
Begins	Jun.30	Sep.30	Dec.31	Mar.31	Year
2013	5522	5879	5826	6694	23921
2014	4651	5202	5267	5643	20763
2015	4844	5293	5086	6827	22050
2016	5311	5530	5554	6850	23245
2017	5500	5700	5750	7050	24000
Fiscal Year	EARNINGS PER ADR B C				Full Fiscal
Begins	Jun.30	Sep.30	Dec.31	Mar.31	Year
2013	.30	.33	.63	.39	1.65
2014	.32	.48	.81	.44	2.05
2015	.41	.41	.66	.86	2.34
2016	.24	.35	.60	.71	1.90
2017	.35	.40	.70	.75	2.20
Cal-	GROSS	QUARTER	RLY DIV'DS	PAID D	Full
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2012			.219	.244	.46
2013			.201	.195	.40
2014			.296	.210	.51
2015			.285	.263	.55
2016			.315		

FUJIFILM Holdings had a forgettable first quarter of fiscal 2016 (ends **March 31st).** Particularly, earnings per share were \$0.24, more than 40% lower than the prior-year tally of \$0.41. That can be traced partly to the Document Solutions unit, which suffered from a volume decrease in export shipments to Xerox Corporation (centering on the office printer business). Another constraint here, as well as for the other divisions, was the stronger yen. It should also be mentioned that results for the fiscal 2015 period include \$46.1 million of pre-tax gains on sales of investment securities.

The road might continue to be bumpy **over the remaining nine months.** Consequently, it seems that the company's bottom line will fall close to 20%, to \$1.90 per ADR, for the year as a whole. But for fiscal 2017 a comeback seems possible, perhaps to \$2.20, assuming a better global economic environment. Further support ought to be provided by new products, improvements in operating efficiencies, and repurchases of common stock.

We are generally optimistic about the company's prospects out to 2019-2021.

Management states that the healthcare operation will be a key growth driver going forward by enabling it to cover "prevention, diagnosis, and treatment" comprehensively. Other promising areas of emphasis are expected to be the highly functional materials segment and document business. Additional innovations (made possible, of course, by adequate expenditures on research and development), plus productivity improvements, should also help FUJIFILM.

At the equity's recent quotation, longterm capital appreciation potential appears decent, compared to the Value Line median. Future business combinations, which are excluded from our figures because of numerous uncertainties, may cause us to increase the 3- to 5-year Target Price Range even higher.

Even so, investors with a focus on the short run are advised to look somewhere else. In fact, since our last fullpage report in July, the Timeliness rank dropped one notch, to 4 (Below Average). The stock's dividend yield does not stand out, either.

Frederick L. Harris, III October 21, 2016

(A) At fiscal yearend. (B) Fiscal year ends Mar. 31st of the following year. (C) Basic earnings, based on U.S. accounting. Next earnings report due early Nov. (D) Before 7% Japanese

tax on U.S. residents. Dividends are typically paid in July and Dec. **(E)** In millions of American Depositary Receipts, adjusted for dividends. Each ADR represents one common

Company's Financial Strength Stock's Price Stability Price Growth Persistence **Earnings Predictability**

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