The laws are already here and enforcement is next

US: Age verification mandated for tobacco, vape, CBD, adult content.

EU: Digital Services Act requires robust age checks for high-risk categories.

UK:Online Safety Act + Tobacco & Vapes Bill → Ofcom & Trading Standards will enforce fines.

Enforcement is not a question of if, but when.

# Every underage sale exposed in the press damages the whole industry

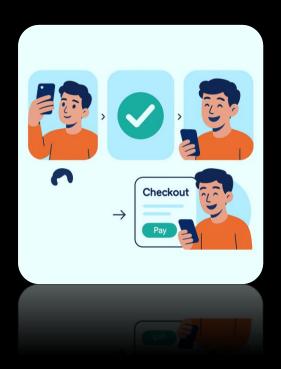


"Vaping among teens is a proven health risk; your association's leadership can avert a national crisis"

"Underage vaping is not an abstract risk — it's a front-page liability."

Protecting against this isn't just compliance — it's reputation insurance

### Protect members without losing customers



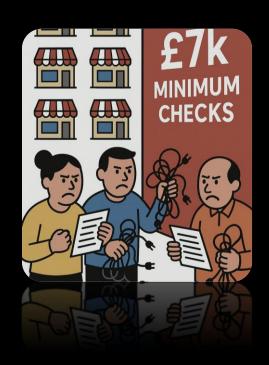
Simple. Seamless. Secure.

Protection has never been easier

#### Verification in under 2 seconds with a selfie

- Privacy-preserving biometric estimation no ID upload needed
- Escalates to full ID only when legally required.
- Members stay regulator-ready without checkout friction

### Individual members can't solve this alone



Age Verification providers are not built for individual merchants

- Verification providers demand £2-£7k + minimum contracts (25k checks per month)
- Mandatory minimum checks wasted for small merchants
- Complex integrations = IT costs that most members can't absorb
- Result: fragmented compliance, wasted money, uneven protection.

### A collective solution that lifts all members



- We **pool members' checks** → meet provider minimums.
- Costs covered centrally → free pilot for members.
- Association can **white-label the solution** → position itself as the industry leader in responsible trading.
- **Reporting dashboard** shows underage attempts blocked → PR proof for regulators and media.

## Act early. Lead the industry



Define the future of responsible retailing for the entire industry

- Wait: Regulators impose rushed compliance → members pay premium pricing + negative headlines.
- Act now: Association delivers compliance at scale → members need not worry about minimum numbers, industry gains goodwill, regulators see leadership.
- This flips headlines from "Underage sting" to "Industry protects youth".

# Together, we can set the standard regulators respect.



"We're founders building solutions for industries under pressure. Let's work together so UKVIA becomes the example regulators and media cite as proof that self-regulation works."