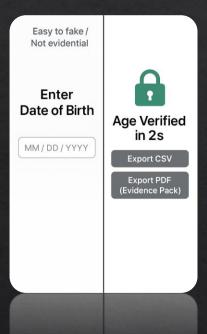
## The law isn't waiting



- Enforcement is tightening: "Do you have AV?" is becoming "Can you prove each check?"
- Vapestore already says it verifies age **before fulfilling orders** regulators will ask to **see evidence** of those checks.

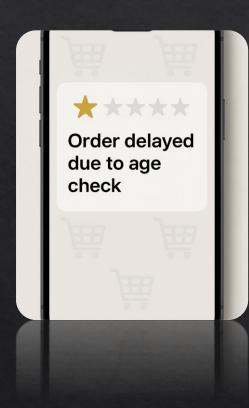
"Regulators won't just ask "Do you have AV?" — they'll ask "Can you prove it?"

# DOB fields aren't proof — provable checks are



- Your AV page asks full name, billing address, date of birth at order time good start. But self-entered DOB is easy to fake and isn't evidential on its own.
- Guidance to vape retailers: it's not enough to ask "are you over
   18?" authorities expect robust verification.

## Every delay = reputational risk



- Address/DOB mismatches push customers into fallbacks (ID uploads, manual checks) → tickets, refunds, bad reviews.
- Every abandoned cart is a lost sale and a frustrated customer.
- Reputation takes years to build and seconds to lose.

"Smooth age checks protect not just your compliance, but your customers' dignity
— no embarrassing fails or unnecessary delays."

### Protect sales without slowing checkout



- Blocknetica delivers **<2s checks** with minimal fallback.
- Smoother flow means more loyal and frequent customers.
- Result: **fewer abandoned baskets**, fewer support tickets, **happier first-time buyers**.

"Competitors showcase their compliance — this is your chance to go further, faster."

#### "Audit-Proof Protection for You"

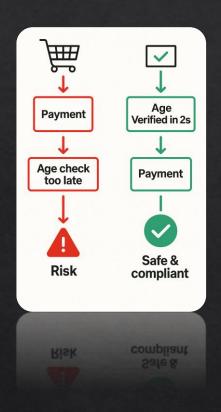


"Every Vapestore check is logged in a secure ledger: time, result, action taken. When Trading Standards ask, you can prove compliance instantly."

Vapestore's Privacy Policy confirms you may use **other organisations for age verification** — perfect. Now make it **provable**:

- Tamper-proof log per check (time, result, action).
- 1-click evidence pack (CSV/PDF) for Trading Standards.

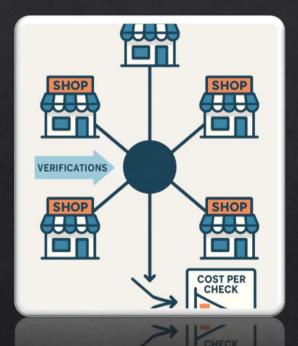
### Late or missing AV is a ticking time bomb



- If checks trigger **after payment** (or not at all), authorities will view that as **non-compliance**.
- Trade guidance: maintain robust online AV not mere declarations. Penalties and test-purchases are real.

f Blocknetica puts the check at the right point, fast.

# Pooled economics = lower cost, less noise

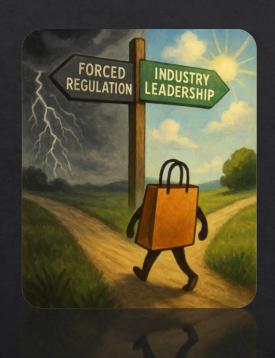


Why pay for exceptions alone?

"Instead of paying alone, Vape Store shares verification volume across a pooled network—lowering costs and future-proofing compliance."

- Traditional AV pricing punishes merchants with minimums and manual fallbacks.
- We **pool verification volume** across merchants → **lower per-check cost** and fewer fallbacks to handle.

### Lead with Confidence & Trust



"If Vape store acts now, you define the standard regulators respect. If you wait, rules will be forced on you. This is the window for leadership."

- By being an early adopter of full regulatory compliance and proof, you stay ahead of policy changes.
- You brand not just as "we follow the law," but "we raised the bar."

# Together We Go Beyond AV Statements



- Not asking you to throw away what works today.
- Asking you to strengthen it: faster UX, proof backing, cost efficiency.
- Be the retailer others point to as best practice.

Together, we can build on what you already have — and make Vape Store sets the standard that regulators respect.