

INTERNATIONAL BUSINESS ASSETS CONSULTANTS SINCE 1997

GLOBAL & INTERNATIONAL REACH

Australia, Hong Kong, India, Indonesia, Mainland China, South Africa, South Korea, Taiwan, The Philippines, United Kingdom and the United States of America.



SERVICES

- EXPERT WITNESS SERVICE
- BUSINESS VALUATION SERVICE
- AUCTION & AGENCY
- GLOBAL VALUATION SERVICE, ASSET CLASSES
 - BUSINESS & INTANGIBLE ASSETS
 - REAL ESTATE
 - PLANT & MACHINERY
 - FINE ART & ANTIQUES

OUR PROFILE

OUR VIEW

With over 20 years of experience in the business of Valuation and Auctioneering, *Robert Khan & Co Pte Ltd (Robert Khan)* credits their success to their client-centered approach. At *Robert Khan*, we understand that every request is unique to the client while providing timely advice, relevant information and an experienced eye to assist you in making the best decision for your organization. *Robert Khan* takes pride in delivering Excellence, Valuable Consultancy that are aligned to your strategic interest.

OUR HISTORY

Founded in 1997, amidst great change and opportunity. Corporate leadership based on solid company values and sound principles saw the company expand from Plant & Machinery Valuation to include services such as Global Auctions (Sale & Liquidation) & Valuation (Appraisals) across tangible and intangible asset classes. Our team's interdisciplinary training and cross industrial exposure contributed to our ever expanding track record to include Fine Arts & Antiques, Intellectual Property Rights, Real Estate Portfolio and Businesses.

OUR REACH

Robert Khan is uniquely positioned internationally, allowing our team to apply themselves across different cultures and business contexts. Our roots trace back to the United Kingdom and Europe and our office in Mainland China means that you are positioned to benefit from the Heritage of the West and the Prosperity of the East.

To date, *Robert Khan* has consulted in markets such as Australia, Mainland China, Hong Kong, India, Indonesia, The Philippines, South Africa, South Korea, Taiwan, United Kingdom and the United States of America.

OUR VALUES

Registered and operating our Headquarters from Singapore, a country well known for its business transparency, stellar governance and stable business climate. *Robert Khan* has leveraged on its integrity and track record to offer our clients extremely competitive value for every consultation dollar you invest. An experienced and nimble team means that your investment goes directly into addressing only your needs. Commit to a wise choice, decide on *Robert Khan*.



GLOBAL VALUATION SERVICES

Armed with over 20 years of experience in evaluating intangible and tangible assets, *Robert Khan* appreciates your need for unbiased valuation from an independent source. Our systematic approach which has been refined over 2 decades is supplemented by a team that is experienced in your industry. Our experts can hit the ground running and assist you from on-site consultancy to representing your interests in court.

Your interests come first, and our versatility empowers us to assist you in following endeavors:

- Expert Witness
- Mortgage & Loan Security
- Sale & Purchases
- Foreclosure
- Compulsory Acquisition
- Compensation Claims
- Fire Insurance
- Taxation
- Estate Duty
- Company Flotation's
- Stock Exchange Submissions
- Business Sale Preparation
- Partnership/Shareholder Buy-Outs
- Purchase Price Assessment
- Buy/Sell Agreements
- Exit Planning
- Fairness Opinions
- Buy-ins/Capital Infusions
- Mergers & Acquisitions
- Partnership Dispute
- Economic Loss
- Intellectual Property
- Intangible Assets



GLOBAL VALUATION SERVICES

BUSINESS VALUATION

Business valuation offers its stakeholders crucial insights regarding the process and progress of the business. The knowledge of the value of a business is a key component of the development of every business. A robust and well-designed study of the business can yield key pieces of information that are invaluable at the highest levels of strategic planning.

In an ever shifting economic climate, the right decision requires both accuracy and timeliness. At *Robert Khan*, we deeply understand the complexities faced by companies looking to acquire, liquidate or prepare their Initial Public Offering (IPO).

Robert Khan's almost 2 decades of experience in the field of valuation have privileged them with the opportunity to be involved in dozens of IPOs over the years. Having an intimate understanding of the legislative, administrative and logistical processes means that no problem is too unique for the team at *Robert Khan*. For a list of businesses we have worked with click [here](#). The experience and exposure of our team is both deep and wide, spanning decades, asset classes and reaching all the major markets like London, China and Singapore.

At *Robert Khan*, the peace of mind of their clients comes first. Specialized and dedicated consultants will be attached to you so that you can be assured of timely advice that is unbiased and fair.

Meeting your objectives is how we measure our success.

Click [here](#) for a list of our clients.

Click [here](#) to discover the valuation services we offer or our other services.

Click [here](#) to discover the services we offer.



GLOBAL VALUATION SERVICES

REAL ESTATE VALUATION

Your real estate holdings are as unique as the opportunities they reveal. *Robert Khan's* global exposure, regional experience and local position align you favorably with expertise that extends beyond geographical borders.

Robert Khan's all rounded valuation services encompass Residential, Commercial, Industrial and Shophouses with a special focus on regional projects in China and Myanmar.

Robert Khan has signed off on projects ranging from golf courses and shipyards to offices, retail spaces, industrial and residential properties. With over 20 years of experience in the sector, there is little that we have not had exposure to. No matter the size and scope of your portfolio, you can be assured that our team can meet your expectations.



Robert Khan's consultants have assisted in the following projects:

- Housing Development Board (HDB) Mortgage Valuation (Board of HDB Appointed Valuers)
- Compulsory Acquisitions
- Differential Premium and Lease Upgrading (Top-up) Premium
- Property Tax Assessment
- Expert Reports

If your portfolio is a large scale project, you will have dedicated consultant to service your questions. You will always know who to call and we will only be a green button away.



GLOBAL VALUATION SERVICES

PLANT & MACHINERY VALUATION

Depending on your industry and requirements, we will only attach consultants with extensive experience to your processes which means that you will **spend more time moving forward and less time catching up**. *Robert Khan* is active in the auctioneering circuit, giving you access to market insights regarding your Plant or Machinery.

Robert Khan's consultants are able to assist you in processing industrial plants, machinery, equipment, stock and inventory. The value of surplus assets are intimately linked to the circumstances leading up to its disposal. *Robert Khan's* expertise shines here by capturing an accurate holistic picture of the value of your asset so that your interests are met. Going beyond absolute valuation, we also specialize in extracting the residual value of an asset which are pivotal parts of the processes of lending institutions, leasing companies and prospective buyers.



GREATER CHINA

Our presence in China informs our clients that we are at the forefront of growth and are recognized by the local authorities. Taking pride as a turn-key solution provider, our holistic approach is cemented in an integrated report, consisting of even the real estate your plant is located on – including its lease or market value. Our consultation transcends international boundaries as Robert Khan evolves to meet your globalized needs. With consultants in the same regions as your assets, our reach extends to meet yours to give you the insights you need to make the best decision possible. With Robert Khan, we meet your needs and extend your reach.

GLOBAL VALUATION SERVICES

FINE ARTS & ANTIQUES VALUATION

As your collection grows over time, the ebbs and flow of the art scene seeps into your personal galleries and pedestals. Here at *Robert Khan*, our specialists continue to meet intricate and specific needs of our increasingly global clientele by keeping abreast with both local and international developments. *Robert Khan's* team has strong roots in both Greater China and in Europe, enriching our advice with both depth and breadth.

Private Sales and Auctions have been an intimate part of *Robert Khan's* repertoire since our inception almost two decades ago and the appraisal of your collection forms the core strength of our offerings.

Increasing interest for fine arts and antiques from the east has grown our database of potential buyers and we are pleased to offer you the opportunity to both value and expose your collection with us.

Robert Khan is proud to have appraised:

- Chinese Paintings & Fine Art, Antiques & Porcelain
- Gold Coins, Dutch Silver Coins, Old Bank Notes & Coins
- Chinese Antique Furniture
- Asian Arts & Crafts
- Antique Clocks and Watches
- Gold and Jade Jewellery
- General Items: ivory, soapstone, crystals, antique lamps, telephones, safes, locks, carpets, old batiks, bronze statues, all kinds of brush pots, Zisha teapots, snuff bottles, Thangkas paintings, enamel & lacquer



GLOBAL AUCTION SERVICES

Our expertise in the auction arena encompasses multiple asset classes. Our Auction Division has teams across the globe to lead and consult in the areas of inventory liquidation and surplus assets management. Public Tender and Private Treaty Sale are also viable alternatives that we offer to our clients with variable timelines and requirements.

For almost two decades, *Robert Khan* believes that the ideal surplus asset solution is a tailored one. With an extensive network both locally and internationally, our marketing team continuously grows our database of potential buyers for your surplus assets or inventory.

Leverage on our experience, expertise and expanding database of regular buyers to shorten the process and turnaround of the sale or liquidation.



REAL ESTATE

Having amassed over 20 years of Real Estate brokering, valuation and sales experience from London to Singapore, we are confident that our team will meet your needs. Positioning your Real Estate lot requires multiple perspectives at different levels of sophistication. Understanding your needs comes first before we dive into the 4 general categories of Residential, Commercial, Industrial and Shop Houses. Our expertise and confidence extends to the courthouses as we offer you the assurance that our research is robust and meticulous enough to be presented in court.

Our certainty and confidence stems from our [strong record](#) of exceed expectations. We are confident to offer you the assurance that our research is robust and meticulous with personalized service.

PLANT & MACHINERY

The Plant and Machinery asset class is one that requires technical knowledge and business acumen. Our Auctioneers and consultants have extensive track records conducting auctions for industrial capital assets from a wide spectrum of different asset categories at the industrial level and various pieces of technology both at the commercial and consumer level.

GLOBAL AUCTION SERVICES

FINE ARTS & ANTIQUES

An eye for detail and an interest in history are what we look for when we were assembling our team of Fine Art Auctioneers. Fine Arts and Antiques class can reveal exciting returns for sellers all around the world as beauty and history often have the ability to capture imaginations and inspire dreams.

Our Auctioneers have passed the following types of items under our gavels:

- Chinese Paintings
- Antique Furniture & Porcelain
- Gold Coins, Dutch Silver Coins, Old Banknotes
- Asian Arts & Crafts
- Clocks, Watches, Pocket Watches, Pens and other time keepers like German & Dutch Clocks
- Gold and Platinum Jewellery
- Semi-Precious Stones, Ivory, Soapstone, Crystals and other precious metals

KHAN'S ART VAULT

Your prized pieces of art deserve a spot before those who would appreciate it. Khan Art Vault™ was commissioned to display and house some of the finest pieces of Art, Antiques and Collectables that has passed under the gavel of Khan Auctioneers.

A kaleidoscope of pieces from all over the world, Khan Art Vault™ is proud of the unique collections under its care consisting of oil paintings to jade sculptures and 水墨 pieces. The sponsors of Khan Art Vault™ believes that art is one of the best mediums for enriching one's inner life and should be accessible to all who seek to be involved. Khan Art Vault™ opens its double doors to aspiring exhibitors to take up their galleries seasonally or even a wall space to showcase their prized pieces.

Khan Art Vault™ stationed along Jervois Road, a quiet street just outside the centre of Singapore. If you have a piece that you wish to display, Khan Art Vault™ invites you.

