

Add value. Inspire trust.

BE THE EXPERT OUR CLIENTS TRUST

... and bring out the professional champion in you.

FUTURE IN YOUR HANDS



Sales Engineer

TÜV SÜD — A global leader in the field of testing, inspection, management system certification and product certification renowned for quality, integrity and technical excellence.

We test, we certify, we audit, we advise. We never stop challenging ourselves for the safety of society and its people. We breathe technology, we strive for professional excellence, and we leave a mark.

#FUTUREINYOURHANDS

As a Sales Engineer, you will be responsible for identification, assessment, business solicitation and market opportunities of our diverse range of testing and certification services for a wide range of industries and sectors.

- Develop go-to-market strategy and tactics to achieve assigned revenue and profitability targets and grow customer base in assigned scope and geography
- Develop winning business proposals to put forth our unique value propositions as a premium provider of quality, safety and sustainable solutions to customers
- Manage and service assigned accounts and be accountable for achieving sales targets
- Build, strengthen and optimize relationships with clients, prospects and partners

Contact and more information

Interested applicants may send your CVs to Recruit.HR@tuvsud.com
For more opportunities, you may visit www.tuvsud.com/careers