

T-SYSTEMS INTRODUCTION

2 APRIL 2020

T • • Systems

Let's power
higher performance



Deutsche Telekom Group

Facts & figures

€ 80.8B
Revenue

€ 3B
Profit

221,000
Employees

50
Countries

90
Fortune 100



T-Mobile offers cell-phone solutions in the Netherlands, Austria, the Czech Republic, and the USA.



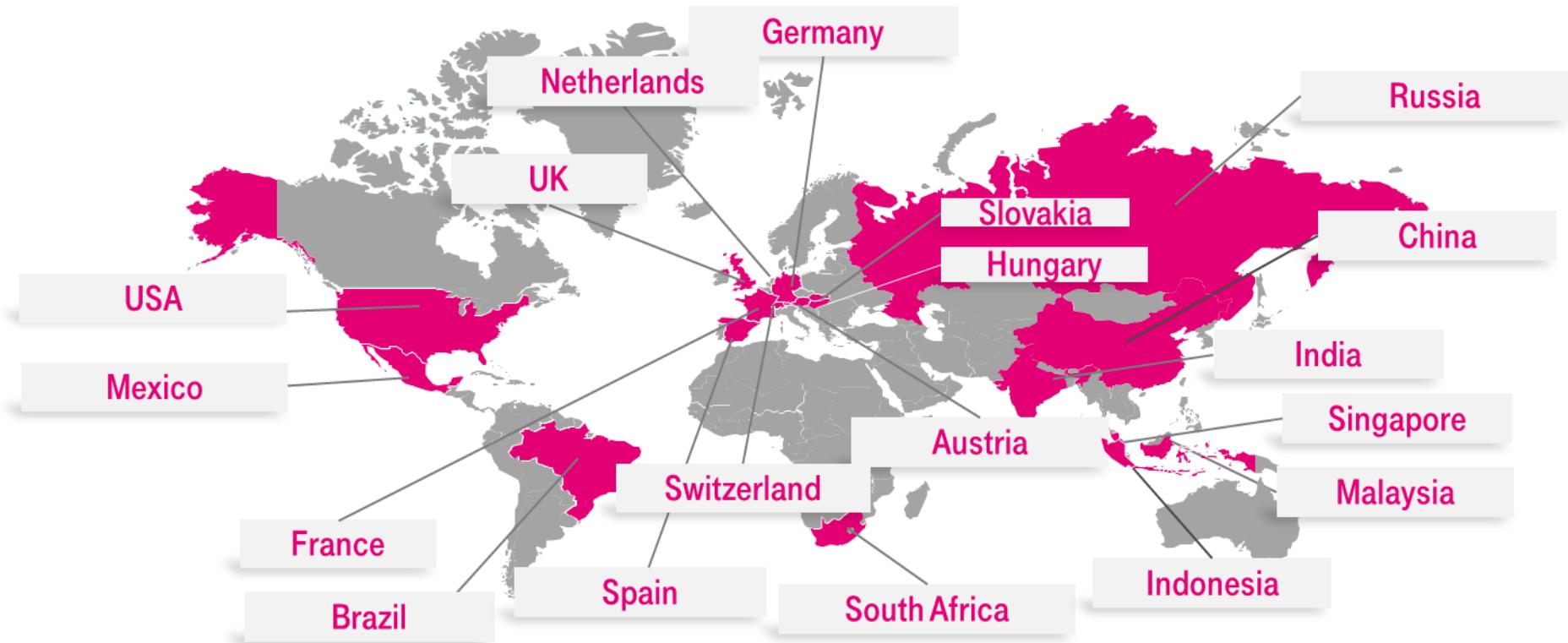
Telekom subsidiaries provide products and services for the fixed network, mobile communications, IPTV, online and cloud services.



T-Systems delivers ICT solutions for major corporations and public-sector organizations having a global presence & alliances via partners.

T-Systems International

Global Resources with Local Presence



Revenue
Euro 6.9billion



International Presence
Offices in 20 countries,
global delivery capabilities



Market Position
#1 ICT provider
#1 in public and
automotive
(in Germany)



Employees
Approx 38,000
employees



> 600+
Customers
across industries

T-Systems Asia

Focused Industries



Healthcare & Pharma



Public Sector



Transport & Logistics



Automotive



Manufacturing



Retail

... more



Our Awards



and more ...

Singapore

- Regional HQ for Asia
- One of 11 data centers from T-Systems Global Datacentre Hub
- Regional Cyber Defense Center

Indonesia - Sales Office

India - Innovation Hub, Delivery Centre

China - Local Sales & Delivery Centre

Malaysia - Delivery Centre

Employee Strength - 3,000+

Our Core Offerings

INTEGRATED
END TO END (E2E)
SERVICE PROVIDER

Connectivity

- 5G
- Speed and Capacity
- Ultra Reliability

Digital

- New service models
- Advanced IoT deployments
- Data Intelligence



E2E
Ownership

DIGITIZATION
ENABLER

Cloud & Infrastructure

- Multi-Cloud Environments
- Partner Eco System
- Edge Cloud enabling real-time

Security

- End-to-end security approach
- Security Operations Center
- Managed Security

Digitalization Services Portfolio Overview



Digital Enablement Across Industries

Automotive & Manuf. Industries Solutions



Industry solutions for
Product Lifecycle Management
Sales & After Sales Supply
Chain & Spareparts

Mobility & Logistics Solutions



Industry solutions for
Airport Operations
Rail & Public Transport
Logistic Operations
Connected Mobility

Public & Health Solutions



Industry solutions for
Digital Administration
Smart Government **Clinic IT**
Telematics & Telehealth
Health Insurance

Emerging Industries Solutions

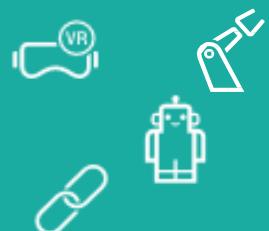


Industry solutions for
Finance & Insurance
Retail, Services & Media
Chemistry, Pharma & Utilities
Telco

Mid Market Solutions



Special focus on
Customer Experience
New Work
Digital Reliability



Digital Enablement & Enrichment of Industry Solutions via

Artificial Intelligence Big Data Blockchain Augmented & Virtual Reality

Internet of Things Robotic Process Automation Cloud
DevOps Low Code / No Code

Mobility
OpenSource

T-Systems – Your partner for End-to-End SAP Transformation



67 SAP delivery centers globally

Over 4,000 SAP experts



SAP services ranked **BEST in CLASS** with GARTNER, PAC and EXPERTON GROUP

Largest SAP Hosting Provider worldwide:
200 TB HANA Databases
for >50 customers

6.7M Users on our SAP systems



Biggest SAP System with 850,000 SAPS

Certified HANA Installation with 45 TB



Serving over 500 Customers worldwide

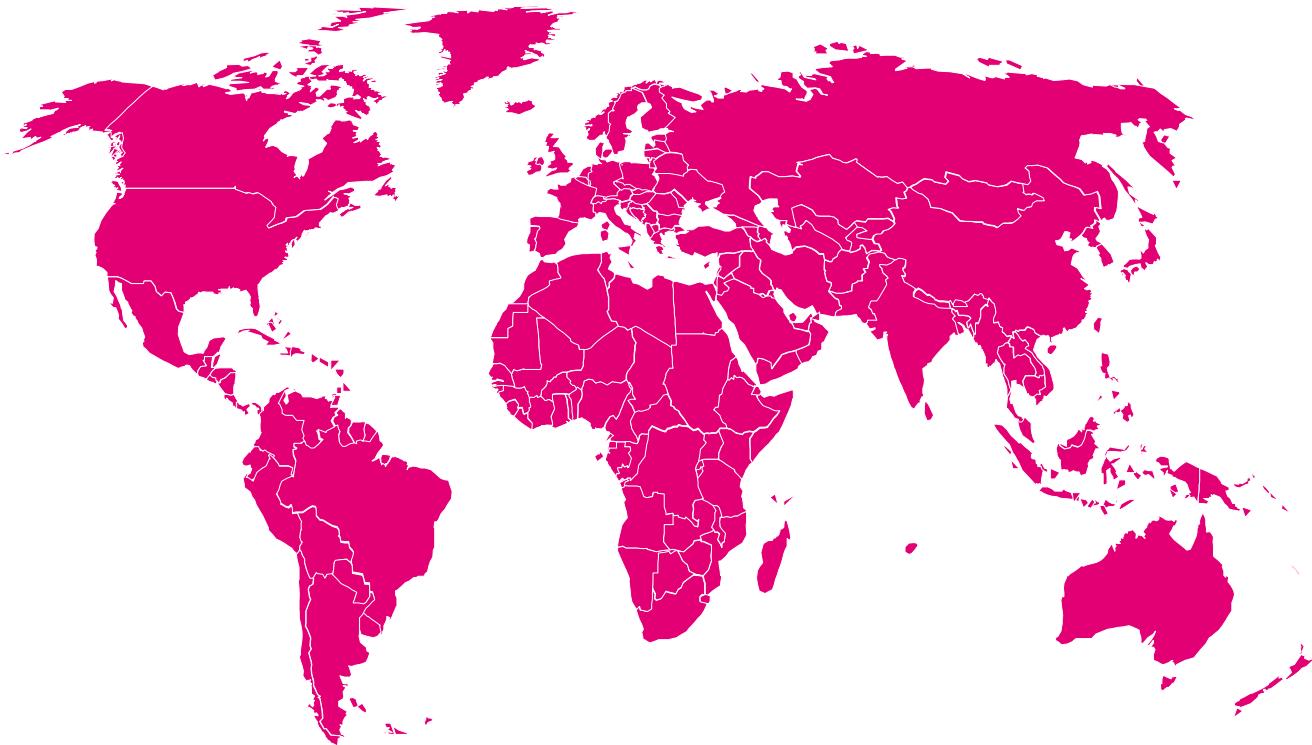


Connectivity Portfolio Overview



Intraselect Overview

Worldwide Connectivity: Coverage & Resiliency



*Source: Global Network Tracker and DT internal Platform Figures

WE REACH OVER
2400
GLOBAL POPS
THEREOF 1200 IN EMEA



IN 180 +
COUNTRIES
100% COVERAGE IN
EUROPE



Up to
99.99 %
PER MONTH
Guaranteed
through
redundant
architecture

AVAILABILITY GLASSES

REMOTE
CONNECT
UPTO 99.0

BRONZE
UPTO 99.87

SILVER
UPTO 99.95

GOLD +
PLATINUM
UPTO 99.99

ADDRESSING
NATIONAL,
MULTINATIONAL FLAT
& DEEP-IN COUNTRY
CUSTOMERS



Core Portfolio Elements

Enterprise Networks



IPVPN/WAN connectivity based on:

- Intraselect SD-WAN
 - Fixed Connect
 - Branch Connect
 - Remote Connect
 - Cloud Connect
- SD-WAN Overlay

Managed LAN Services



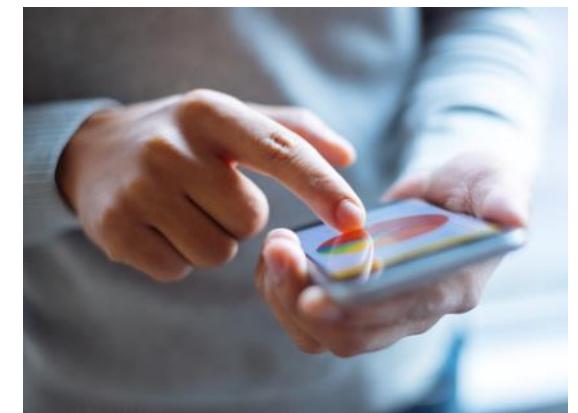
- LAN/WLAN Services based on:
 - Managed LAN Service (MLS)
 - Net-Based LAN Service (NBLs)
- SD-LAN Overlay

Unified Communications



- Collaboration Services (Voice, Collaboration, Contact Center) based on:
 - UCC Compact
 - UCC Cloud
 - UCC Premium
 - UCC Exclusive

Mobile Enterprise



- Mobility Services based on:
 - Enterprise Mobility Management (EMM)
 - Mobile Access Services
 - Telecom Expense Management

SD-WAN AS AN OVERLAY

velocloud

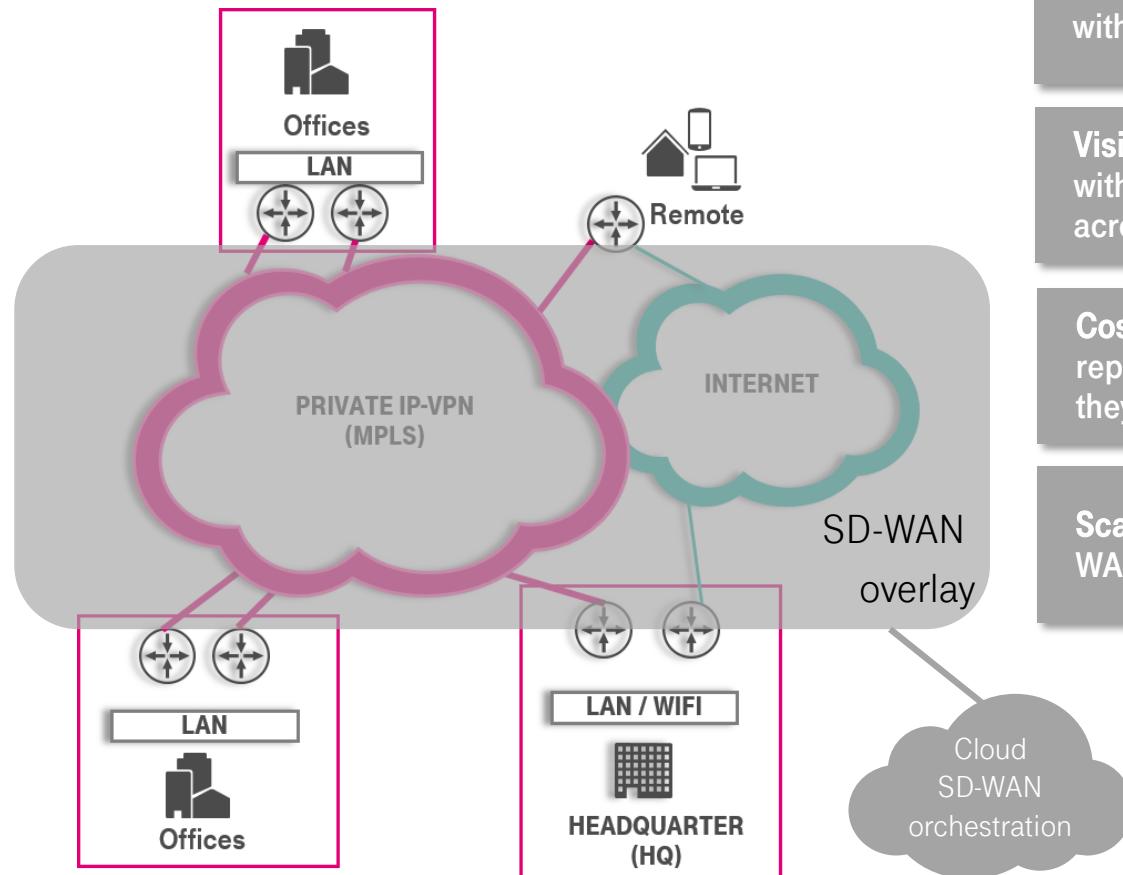
silver peak™

cisco Meraki

aryaka

T-Systems®

Let's power
higher performance



Simple - Easy integration
with CMO WAN

Visible - Immediate insight
with single pane view
across WAN

Cost Effective - Naturally
replace CMO routers as
they expire

Scalable - Simply size SD-
WAN CPE to underlay

Cloud & Infrastructure Portfolio Overview

Business Agility

- A wide variety of **supported cloud technologies**
- Private VMware based cloud with the same **look & feel** as with **public clouds**



Cost Control

- **Develop workload once,** run anywhere (binary compatibility)
- **APIs for automated connectivity** across cloud platforms



Security & Compliance

- **Mastering data residency** in any FCI location world wide – incl. Tier-3, Twin-Core T-Systems data centers



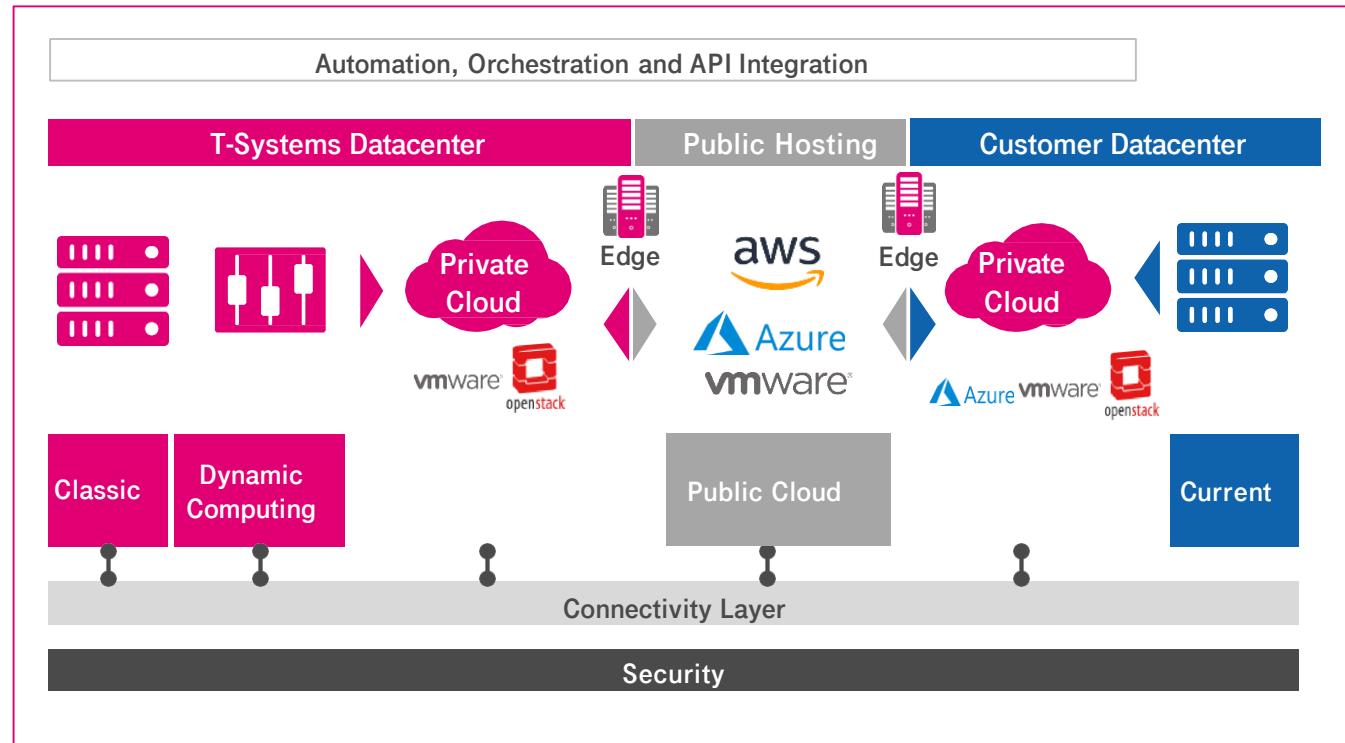
CLOUD OFFERINGS PLATFORM SERVICES



Cloud Application Services



Cloud Management



MANAGED INFRASTRUCTURE SERVICES

ADDING VALUE TO YOUR BUSINESS

MULTI-CLOUD
INTEGRATION



CROSS INDUSTRY
& IOT-ENABLING
PLATFORM



TRANSITION &
TRANSFORMATION



DYNAMIC
INFRASTRUCTURE



DYNAMIC
APPLICATIONS



MULTIPLE CLOUD
OPERATING SYSTEMS
(MCOS)



DATA CENTER
INTERCONNECT



ENTERPRISE
NETWORKS



END USER
COMMUNICATIONS



SYSTEMS
INTEGRATION

INDUSTRY BUSINESS
SOLUTIONS

DIGITAL & CLOUD
TRANSFORMATION

E2E INTEGRATION



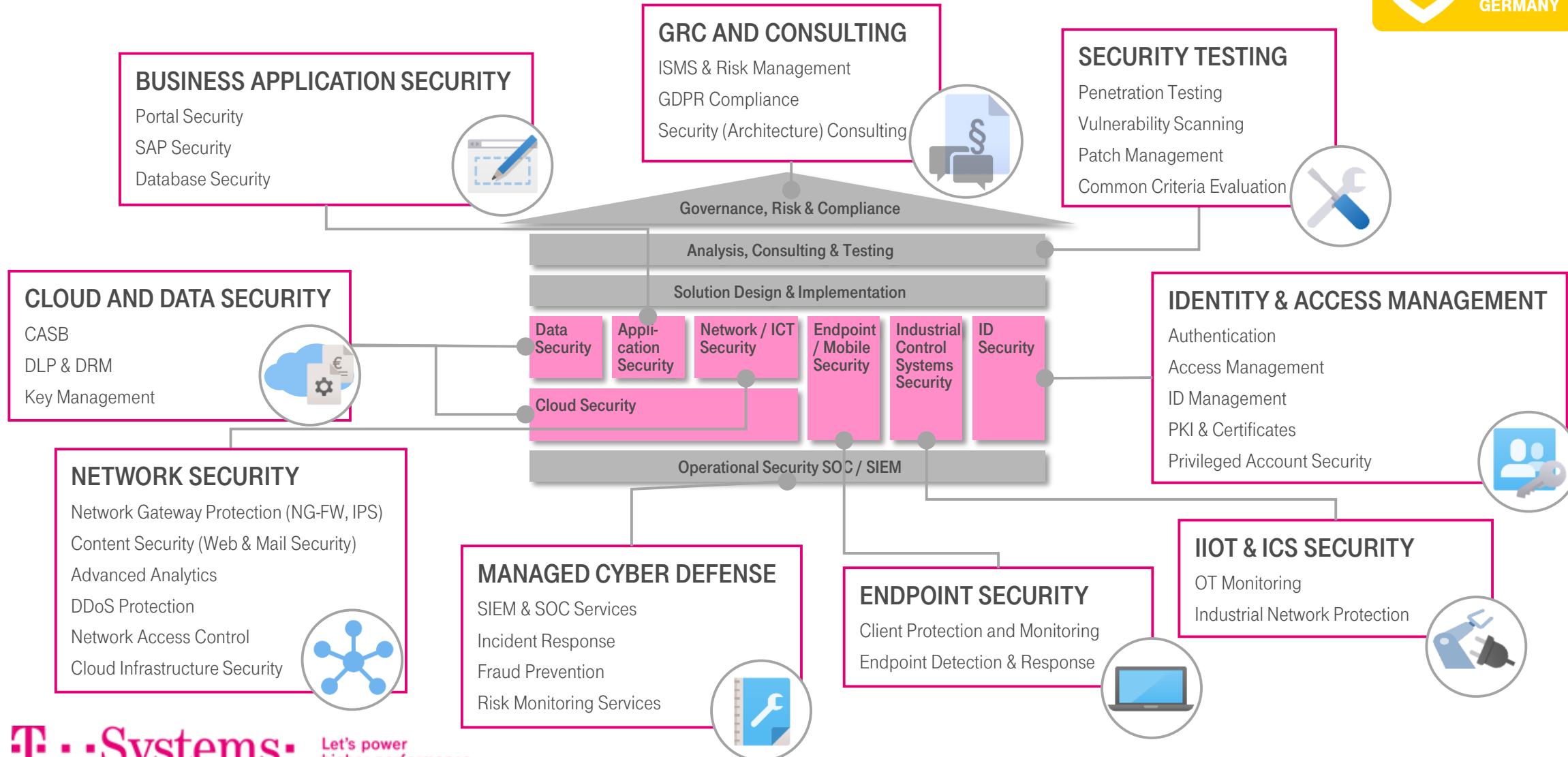
ICT SECURITY



Security Portfolio Overview



Managed Security Services



Global SOC Production within Deutsche Telekom Group



A close-up photograph of a middle-aged man with short, graying hair and a beard. He is wearing dark-rimmed glasses and a light blue button-down shirt. His right hand is resting against his chin, with his fingers tucked under his chin, suggesting a thoughtful or contemplative pose. The background is dark and out of focus.

Why T-Systems?

T-Systems

Our Five Business Principles

People Make it Happen

An engaged, committed and energized work force is the foundation for our success as a company.



PEOPLE MAKE IT HAPPEN

Teamwork & Collaboration

Individual creativity is encouraged, but we always win as a Team – across all boundaries: functional, divisional, national. Winning is a teamwork sport.



TEAMWORK & COLLABORATION

CLIENT CENTRICITY

Client Centricity

The client is at the center of everything we do. If everyone of us is enamored in making the client successful, then success takes care of itself.



INNOVATION & TECHNOLOGY

Innovation & Technology

We must strive to enable innovation across our company, leveraging technologies and processes that deliver market leading solutions to our clients.



OPERATIONAL EXCELLENCE

Operational Excellence

We got to be better every year, at everything we do. We must deliver continuous improvement in our productivity and efficiency. Our clients expect it and our competitors are not standing still.

Our Customers

Singapore and Asia South



And more ...

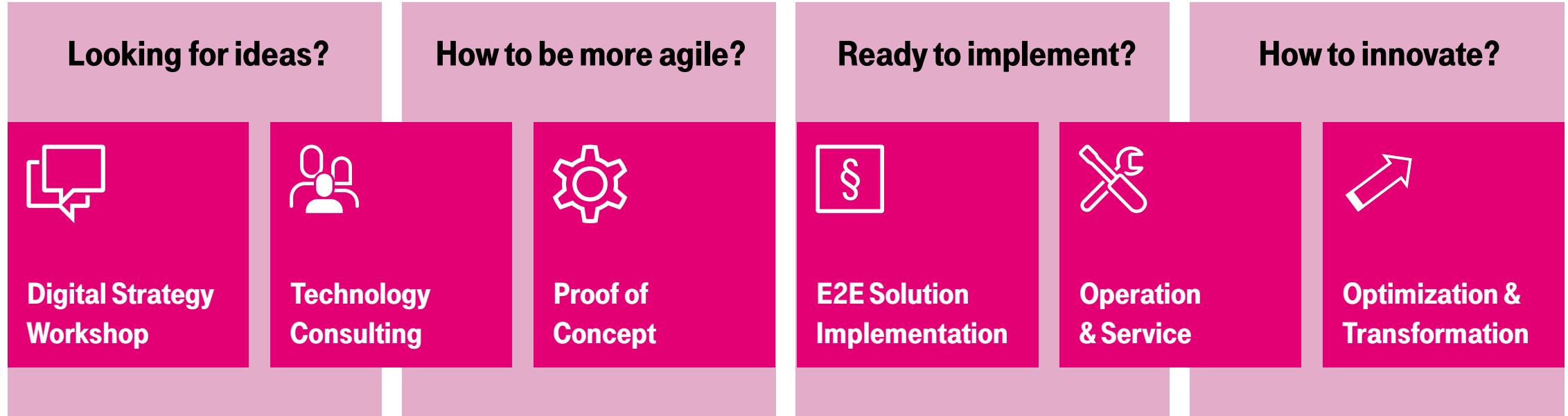
International



Let's power
higher performance

And more ...

How can T-Systems help you?



THANK YOU

Name

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T · · Systems ·

Let's power
higher performance