



**TONY TERMINE**  
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## PROFESSIONAL EXPERIENCE

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### FREELANCE EXPERIENCE

WEB DESIGN & DEVELOPMENT | CLEVELAND, OH | JAN. 2014 - CURRENT

- I work directly with clients through the entire design and build process.
- Logo design, blogs and small websites.

### EXECUTIVE MORTGAGE BANKER

QUICKEN LOANS | CLEVELAND, OH | DEC. 2008 - DEC. 2013

- Consistent track record of promotions for exceptional skills, from Mortgage Banker to Senior Mortgage Banker to Executive Mortgage Banker.
- Leveraged extensive knowledge of loan programs, general underwriting guidelines, and state regulations in overseeing the entire mortgage origination process from underwriting to closing.
- Successfully steered sales to generate high volume growth and revenue; won numerous awards for sales and customer service.
- Consistently ensured delivery of quality customer service vital to sustaining and growing a satisfied client base.
- Fully Licensed NMLS mortgage originator.

### DISTRICT MANAGER

ALDI, INC. | CLEVELAND, OH | JUNE 2006 - NOV. 2008

- Managed district operations that included three Aldi Food Stores.
- Recruited, trained, and supervised store staffing.
- Assisted with layout, signage, displays, and inventory of the stores.
- Managed store finances and reports.
- Tracked and monitored local competition.
- Facilitated a client-focused, service-oriented environment to maximize customer satisfaction and sales.

## EDUCATION

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### FRONT-END WEB DEVELOPMENT COURSE

THINKFUL.COM | MARCH 2014 - JUNE 2014

### BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

JOHN CARROLL UNIVERSITY | 2002 - 2006 | FINANCE

## SKILLS

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### ADOBE CREATIVE SUITE

Illustrator & Photoshop

### HTML5 & CSS3

Responsive Design  
Twitter Bootstrap 3  
Foundation 5  
SASS  
Web Standards

### JAVASCRIPT

jQuery & jQuery plug-ins  
AJAX & JSON

### DEVELOPMENT TOOLS

Chrome Dev Tools/Firebug  
Git/Github Version Control  
Sublime Text

### WORDPRESS DEVELOPMENT