

# Panic on Wall Street

*Introduction to behavioral finance*

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Don't panic

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Efficient market  
hypothesis

Behavioral  
effects in  
economics and  
trading

Price-driven  
crash model

Detour:  
Bayesian  
thinking

Model of  
investor  
sentiment

# Financial markets

- Many asset classes

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- Many exchanges

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- Significant impact

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- Huge experimental field, *but*

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# Financial markets

- Many asset classes
- Many exchanges
- Significant impact
- Huge experimental field, *but*
  - no control
  - no repeatability

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EMH statement

## Definition (Fama, 1970)

Financial market is *efficient*, if security prices always fully reflect available information.

## Efficient market hypothesis

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### Definition (Fama, 1970)

Financial market is *efficient*, if security prices always fully reflect available information.

### Definition (Efficient Market Hypothesis)

Real-world financial markets *are* efficient.



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# Evidence supporting EMH

- Theoretical
  - Investors are rational

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## ■ Empirical

- *(Reaction to information)*  
News arrive  $\implies$  price quickly and correctly adjusts

# Evidence supporting EMH

## ■ Theoretical

- Investors are rational
- Prices are random walks (i.e., unpredictable)
- Irrational investors are eliminated by arbitrageurs

## ■ Empirical

- *(Reaction to information)*  
News arrive  $\implies$  price quickly and correctly adjusts
- *(Non-reaction to non-information)*  
No news about fundamentals  $\implies$  no significant price movements

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  - Momentum and other factors are consistent predictors

# Evidence against EMH

- *“Limited rationality”* (discussed further)
- *“Physical reality”*:
  - Arbitrage opportunities are limited
  - Excess volatility puzzle
  - Momentum and other factors are consistent predictors
  - Flash Crash (reaction to non-news)

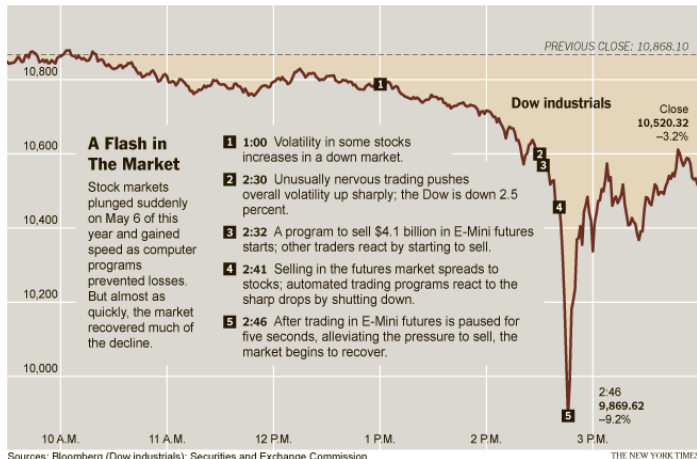


Figure 1: A trillion-dollar drop around 2:30 p.m. EST on May 6, 2010

Effect: noise trading

- Trading agents tend to
  - look for patterns in random data

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  - ignore survivorship bias

# Effect: noise trading

- Trading agents tend to
  - look for patterns in random data
  - ignore survivorship bias
  - systematically fail in absorbing new information

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- Traders, portfolio managers and algorithms
  - tend to mimic each other

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- During stress periods
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  - nonlinearity kicks in

- Win-loss asymmetry, influence of framing

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- Distortion by financial gurus, portfolio managers

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Figure 2: The Economist, November 1997

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# Model building approach

- *Observe* existing phenomena



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- *Observe* existing phenomena
- *Construct* a model using domain knowledge
- *Derive* quantifiable conclusions using mathematics
- *Test* conclusions on real (possibly, simulated) data

# Random walk, brownian motion

- Random walk *converges* to brownian motion:

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- Option pricing (Black, Scholes, Merton (1973)):

$$\frac{dB}{B} = \mu dt + \sigma dW_t$$

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$$\frac{dB}{B} = \mu dt + \sigma dW_t$$

- Adding price jumps:

$$\frac{dB}{B} = \mu dt + \sigma dW_t - \kappa dj$$

- *No-arbitrage* condition leads to

$$B(t) = \alpha^\alpha \frac{1}{\left(\mu_0(t_c - t) - \frac{\sigma_0}{B_0^m} W_t\right)^\alpha}$$

$$\alpha = \frac{1}{m-1}, t_c = \frac{y_0}{(m-1)\mu_0}$$

- Simplified version:

$$B(t) = \frac{\alpha^\alpha}{(1 - W_t)^\alpha}$$

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Original result

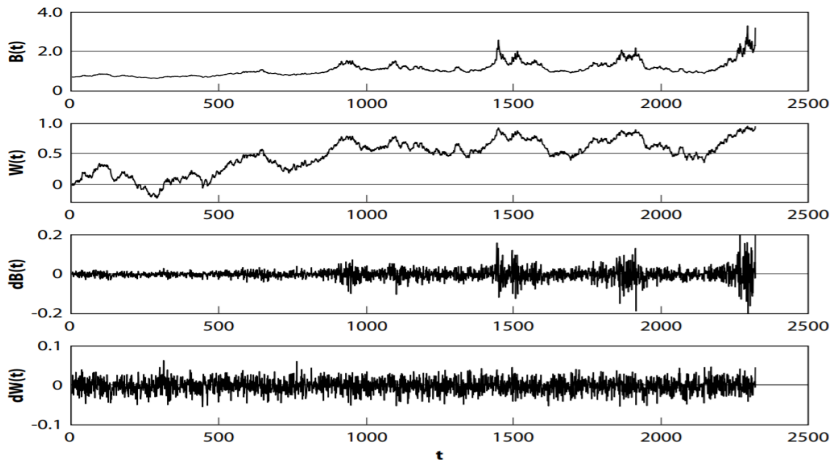


Figure 3: Bubble price and its' components. Source: [Sornette, Andersen (2002)]



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# Reproducing in R

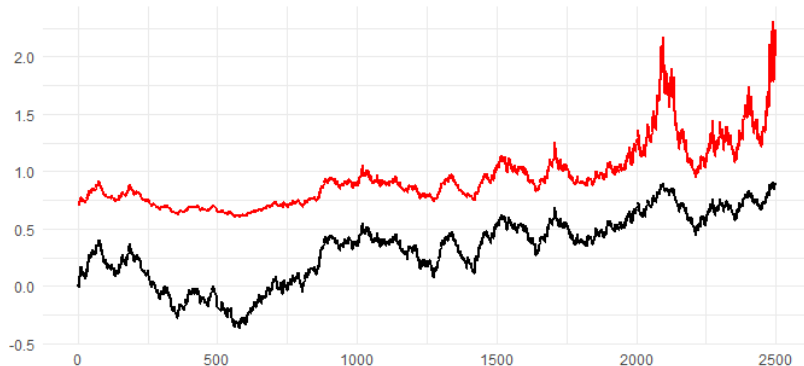


Figure 4: Brownian motion  $W_t$  (black), price bubble  $B(t)$  (red)

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- Take a regular “unfair” coin:  $P(Heads) = \theta$ ,  $P(Tails) = 1 - \theta$

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- Coin flips are *independent and identically distributed*, then e.g.

$$\begin{aligned}P(HHTHT) &= P(H)P(H)P(T)P(H)P(T) = \\&= P(H)^3 P(T)^2 = \\&= \theta^3 (1 - \theta)^2\end{aligned}$$

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- In general, given a set  $D$  of  $\alpha_H$  heads and  $\alpha_T$  tails

$$P(D|\theta) = \theta^{\alpha_H} (1 - \theta)^{\alpha_T}$$

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- By observing data  $D$ , how we can estimate unknown parameter  $\theta$ ?

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- Idea: pick  $\theta$ , so that the probability of observing  $D$  is as high as possible

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- By observing data  $D$ , how we can estimate unknown parameter  $\theta$ ?
- Idea: pick  $\theta$ , so that the probability of observing  $D$  is as high as possible
- This is *maximum likelihood estimation (MLE)*:

$$\hat{\theta}_{MLE} = \operatorname{argmax}_{\theta} P(D|\theta) = \operatorname{argmax}_{\theta} \ln P(D|\theta)$$

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(whiteboard)



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- Take  $D = \{5 \text{ Heads}\}$ , then  $\hat{\theta} = 1$

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- Take  $D = \{5 \text{ Heads}\}$ , then  $\hat{\theta} = 1$  — a coin with two heads...?

- Formula (Reverend Thomas Bayes, 1702–1761):

$$P(\theta|D) = \frac{P(D|\theta)P(\theta)}{P(D)}$$

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- This is *maximum a posteriori (MAP)* estimation:

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# Bayesian estimates

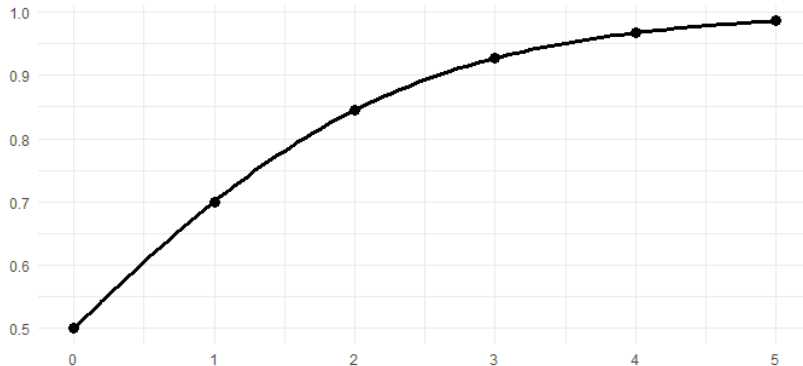


Figure 5: How a true Bayesian would answer

## Bayesian estimates

Roll	Outcome	History	Estimate
0			50%
1	H	H	70%
2	H	HH	84.5%
3	H	HHH	92.7%
4	H	HHHH	96.7%
5	H	HHHHH	98.6%
6	T	HHHHHT	96.7%

Table 1: Coin-tossing experiment, bayesian answers

- Edwards (1968): excess conservatism, *underreaction*

## Bayesian estimates

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Table 1: Coin-tossing experiment, bayesian answers

- Edwards (1968): excess conservatism, *underreaction*
- Kahneman, Tversky (1974): representativeness heuristic, *overreaction*

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Behavioral effects in economics and trading

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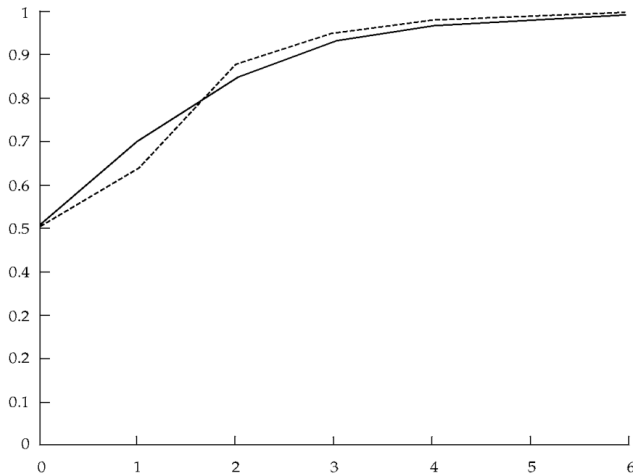


Figure 6: Bayesian (solid) and average response (dashed). Source: [Shleifer, 2000]

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- Total respondents: 43
- Group 1: non-Bayesian congregation (all answers  $\leq 50\%$ )
- Group 1a: non-Bayesian after first throw (all answers = 70%)
- Group 2: MLE-influenced (there is at least one 100% answer)
- Group 3: "I can feel it" and informed Bayesians

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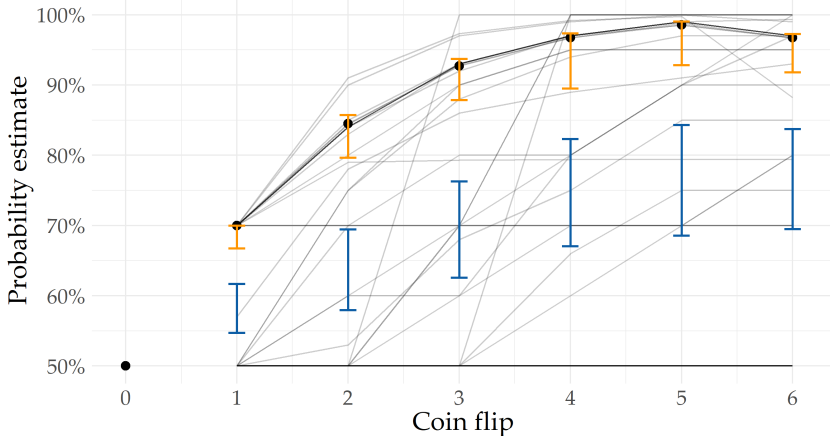
Price-driven crash model

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## A coin flipping experiment: survey results

Error bars are 99% bootstrapped confidence intervals



| All responses | "Bayes-oriented" responses • Fully rational Bayesian

- The stock price is driven by a random process  $N_t = N_{t-1} + y_t$ , where  $N_t$  is company's earnings,  $y_t$  is “shock”

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- Here  $y_t$  is either  $+y$  or  $-y$ , i.e. positive or negative shock



- $N_t$  is generated by a *regime-switching* model

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- $N_t$  is generated by a *regime-switching* model
- There are two states, M1 and M2, both are *Markov processes*

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- M1:

$$\begin{array}{cc} y_{t+1} = y & y_{t+1} = -y \\ y_t = y & \pi_L \quad 1 - \pi_L \\ y_t = -y & 1 - \pi_L \quad \pi_L \end{array}$$

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- M2 is similar, with  $\pi_H$  instead of  $\pi_L$

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■  $0 < \pi_L < 0.5, 0.5 < \pi_H < 1$ , e.g.  $\pi_L = 1/3, \pi_H = 3/4$

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- $0 < \pi_L < 0.5$ ,  $0.5 < \pi_H < 1$ , e.g.  $\pi_L = 1/3$ ,  $\pi_H = 3/4$
- M1 is regime with “reversion”, M2 — with “long memory”

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- Regime switching between M1 and M2 is also Markovian

$$\begin{array}{cc} & \begin{array}{cc} s_{t+1} = 1 & s_{t+1} = 2 \end{array} \\ \begin{array}{c} s_t = 1 \\ s_t = 2 \end{array} & \begin{array}{cc} 1 - \lambda_1 & \lambda_1 \\ \lambda_2 & 1 - \lambda_2 \end{array} \end{array}$$

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$$\begin{array}{ccc} & s_{t+1} = 1 & s_{t+1} = 2 \\ s_t = 1 & 1 - \lambda_1 & \lambda_1 \\ s_t = 2 & \lambda_2 & 1 - \lambda_2 \end{array}$$

- $\lambda_1$  and  $\lambda_2$  are small,  $\lambda_1 + \lambda_2 < 1$ ,  $\lambda_1 < \lambda_2$  (on average, M1 is more likely)



## Proposition

*Under some conditions on  $\pi_L, \pi_H, \lambda_1, \lambda_2$ , the price exhibits both under- and overreaction to  $N_t$ .*

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- Calculate difference in performance  $r_+^n - r_-^n$  for  $n = 1, 2, 3, 4$  years

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*Under some conditions on  $\pi_L, \pi_H, \lambda_1, \lambda_2$ , the price exhibits both under- and overreaction to  $N_t$ .*

- Pick two portfolios: “winners” and “losers”
- Calculate difference in performance  $r_+^n - r_-^n$  for  $n = 1, 2, 3, 4$  years
- It *decreases monotonically*:

---

$r_+^1 - r_-^1$	0.0391
$r_+^2 - r_-^2$	0.0131
$r_+^3 - r_-^3$	-0.0072
$r_+^4 - r_-^4$	-0.0309

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Figure 7: Difference between portfolios. Source: [Shleifer, 2000]

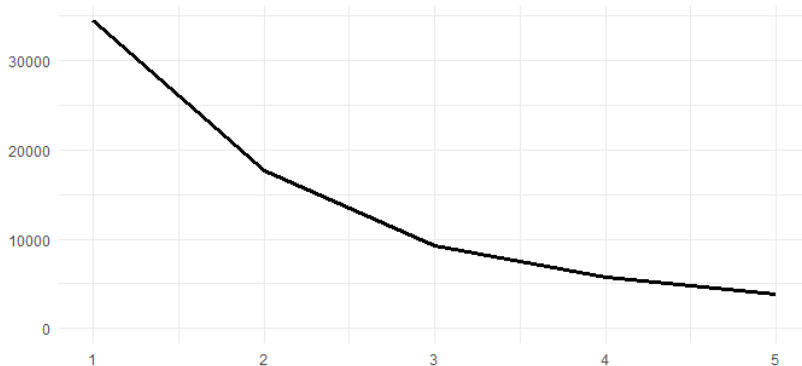


Figure 8: Difference between portfolios decays with  $n$

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Key concepts and ideas:

- Efficient market hypothesis
- Behavioral effects in finance
- Price-driven crash model [Sornette, Andersen (2002)]
- Model of investor sentiment [Barberis et al. (1998)]

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## Key takeaway

Don't panic and become a Bayesian!

## Key concepts and ideas:






- Efficient market hypothesis
- Behavioral effects in finance
- Price-driven crash model [Sornette, Andersen (2002)]
- Model of investor sentiment [Barberis et al. (1998)]

## Key takeaway

Don't panic and become a Bayesian!

Thanks!



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