

# Panic on Wall Street

*Introduction to behavioral finance*

Anton Antonov

<https://github.com/tonytonov/talks>

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hypothesis

Behavioral effects  
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Detour: Bayesian  
thinking

Model of investor  
sentiment

# Financial markets

- Many asset classes

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- Many exchanges

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- Huge experimental field, *but*

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# Financial markets

- Many asset classes
- Many exchanges
- Significant impact on daily lives
- Huge experimental field, *but*
- No control, no repeatability

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# EMH statement

## Definition (Fama, 1970)

Financial market is *efficient*, if security prices always fully reflect available information.

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## Definition (Efficient Market Hypothesis)

Real-world financial markets *are* efficient.



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# Evidence supporting EMH

- Theoretical
  - Investors are rational

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- (*Reaction to information*)  
News arrive  $\Rightarrow$  price quickly and correctly adjusts

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- Irrational investors are eliminated by arbitrageurs

## ■ Empirical

- *(Reaction to information)*  
News arrive  $\Rightarrow$  price quickly and correctly adjusts
- *(Non-reaction to non-information)*  
No news about fundamentals  $\Rightarrow$  no significant price movements

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# Evidence against EMH

- *“Limited rationality”* (discussed further)

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- *“Limited rationality”* (discussed further)
- *“Physical reality”*:
  - Arbitrage opportunities are limited

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# Evidence against EMH

- *“Limited rationality”* (discussed further)
- *“Physical reality”*:
  - Arbitrage opportunities are limited
  - Excess volatility puzzle
  - Momentum and other factors are consistent predictors
  - Flash Crash (reaction to non-news)

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# Flash Crash

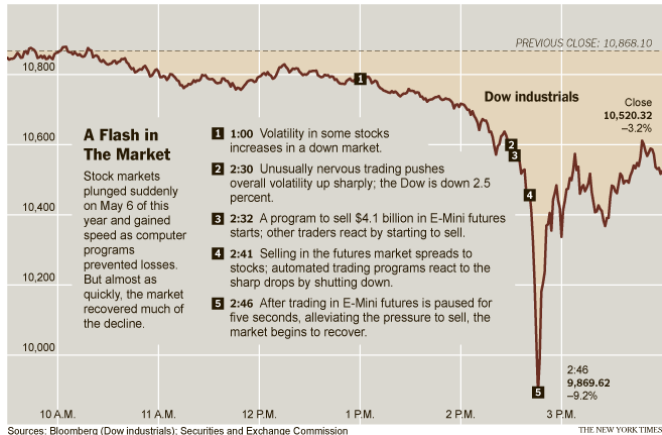


Figure 1: A trillion-dollar drop on May 6, 2010

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# Effect: noise trading

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  - ignore survivorship bias
  - systematically fail in absorbing new information

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  - often repeat each other's mistakes
- During stress periods
  - correlations increase sharply
  - event cascades are triggered
  - nonlinearity kicks in

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# Other effects

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- Distortion by “gurus”, portfolio managers



Figure 2: The Economist, November 1997

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# Model building approach

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The sciences do not try to explain, they hardly even try to interpret, they mainly make models. [...]



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- *Observe* existing phenomena
- *Construct* a model using domain knowledge
- *Derive* quantifiable conclusions using mathematics
- *Test* conclusions on real (simulated) data

# Coin flipping

- “Unfair” coin:

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- Coin flips are *independent and identically distributed*, then e.g.

$$\begin{aligned} P(HHTHT) &= P(H)^3 P(T)^2 = \\ &= \theta^3 (1 - \theta)^2 \end{aligned}$$

- Given a set  $D$  of  $K_H$  heads and  $K_T$  tails

$$P(D|\theta) = \theta^{K_H} (1 - \theta)^{K_T}$$

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- By observing data  $D$ , how we can estimate unknown parameter  $\theta$ ?



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- Idea: pick  $\theta$ , s.t. the probability of observing sample  $D$  is as high as possible
- This is *maximum likelihood estimation (MLE)*:

$$\hat{\theta}_{MLE} = \operatorname{argmax}_{\theta} P(D|\theta) = \operatorname{argmax}_{\theta} \ln P(D|\theta)$$

# Problem with MLE

- Calculation yields (derive for bonus points!)

$$\hat{\theta}_{MLE} = \frac{K_H}{K_H + K_T}$$

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- Take  $D = \{3 \text{ Heads}, 2 \text{ Tails}\}$ , then  $\hat{\theta} = 60\%$  — makes sense!
- Take  $D = \{5 \text{ Heads}\}$ , then  $\hat{\theta} = 100\%$  — a coin with two heads...!?

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# Coin tossing experiment

- Go to **bit.ly/pgi-math** to follow on-line!



# Coin tossing experiment

- Go to **bit.ly/pgi-math** to follow on-line!
- The first coin is *heads-oriented*: H in 70% of outcomes, T in 30%. The second one is *tails-oriented*: 70% T, 30% H. I pick one randomly, the remaining coin is removed. At each step I'm telling you how the coin landed. Your task is to *estimate the probability of my coin being heads-oriented* as percentage from 0% to 100%. Let's go!

# Bayes to the rescue!

- Reverend Thomas Bayes, 1702–1761:

$$P(\theta|D) = \frac{P(D|\theta)P(\theta)}{P(D)}$$

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- Here  $|$  means “given”, “conditioned by”: a probabilistic way to express *known information*
- This is *maximum a posteriori* estimation:

$$\hat{\theta}_{MAP} = \operatorname{argmax}_{\theta} P(\theta|D) = \operatorname{argmax}_{\theta} P(D|\theta)P(\theta)$$

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- Our case: two mutually exclusive events:  
 $H^*$  (head-oriented coin was chosen) and  
 $T^*$  (tail-oriented was chosen).  $Data$  is what we  
observe:  $Data = \{K_H Heads, K_T Tails\}$

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$$\begin{aligned} P(Data) &= P(Data|H^*)P(H^*) + \\ &\quad P(Data|T^*)P(T^*) = \\ &= 0.7^{K_H}0.3^{K_T}0.5 + 0.7^{K_H}0.3^{K_T}0.5 \end{aligned}$$



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$$P(H^*|Data) = \frac{P(Data|H^*)P(H^*)}{P(Data)}$$

- Count  $K_H$  and  $K_T$  from  $Data$ , and ~~(0.5)~~

$$P(H^*|Data) = \frac{0.7^{K_H}0.3^{K_T}}{0.7^{K_H}0.3^{K_T} + 0.7^{K_H}0.3^{K_T}}$$

## Results in theory

Roll	Outcome	History	Estimate
0			50%
1	H	H	70%
2	H	HH	84.5%
3	H	HHH	92.7%
4	H	HHHH	96.7%
5	H	HHHHH	98.6%
6	T	HHHHHT	96.7%

Table 1: Coin-tossing experiment, bayesian answers

# Results from studies

- Edwards (1968): excess conservatism, *underreaction*
- Kahneman, Tversky (1974): representativeness heuristic, *overreaction*

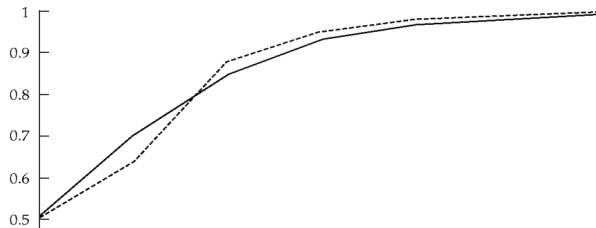


Figure 3: Bayesian (solid) and average response (dashed).  
Source: [Shleifer, 2000]

# Our results

- Total respondents: 43
- Group 1: no reaction to information (all answers 50%)
- Group 2: non-Bayesian after one throw (all answers 70%)
- Group 3: Bayesian congregation
- Underreaction, no overreaction

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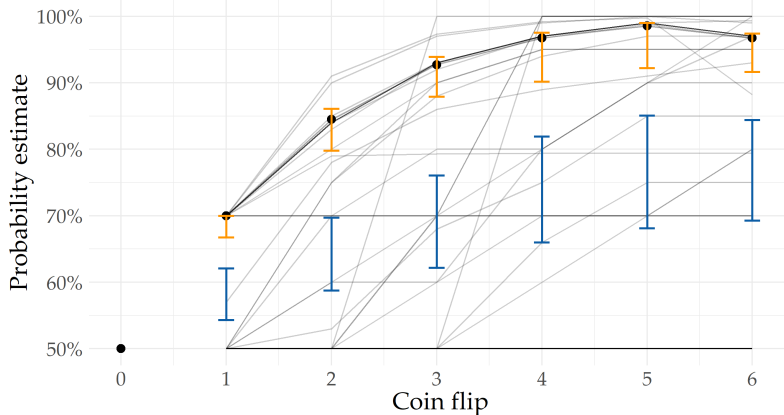
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# Our results

## A coin flipping experiment: survey results

Error bars are 99% bootstrapped confidence intervals



| All responses | "Bayes-oriented" responses • Fully rational Bayesian

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# Barberis et al. (1998)

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- The stock price is driven by a random process  $N_t = N_{t-1} + y_t$ , where  $N_t$  is company's earnings,  $y_t$  is "shock"



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- The stock price is driven by a random process  $N_t = N_{t-1} + y_t$ , where  $N_t$  is company's earnings,  $y_t$  is "shock"
- Here  $y_t$  is either  $+y$  or  $-y$ , i.e. positive or negative shock

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- M1:

$$\begin{array}{cc} y_{t+1} = y & y_{t+1} = -y \\ y_t = y & \pi_L \quad 1 - \pi_L \\ y_t = -y & 1 - \pi_L \quad \pi_L \end{array}$$

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- M2 is similar, with  $\pi_H$  instead of  $\pi_L$

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■  $\pi_L < 0.5 < \pi_H$ , e.g.  $\pi_L = 1/3$ ,  $\pi_H = 3/4$

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- M1: “reversion”, M2: “long memory”
- Regime switching M1/M2 is also Markovian

$$\begin{array}{cc} & s_{t+1} = 1 & s_{t+1} = 2 \\ s_t = 1 & 1 - \lambda_1 & \lambda_1 \\ s_t = 2 & \lambda_2 & 1 - \lambda_2 \end{array}$$



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$$\begin{array}{cc} s_{t+1} = 1 & s_{t+1} = 2 \\ s_t = 1 & 1 - \lambda_1 \quad \lambda_1 \\ s_t = 2 & \lambda_2 \quad 1 - \lambda_2 \end{array}$$

- $\lambda_1$  and  $\lambda_2$  are small,  $\lambda_1 + \lambda_2 < 1$ ,  $\lambda_1 < \lambda_2$

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## Proposition

*Under some conditions on  $\pi_L, \pi_H, \lambda_1, \lambda_2$ , the price exhibits both under- and overreaction to  $N_t$ .*

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- Pick two portfolios: “winners” and “losers”
- Calculate difference in performance (returns)  
 $r_+^n - r_-^n$  for  $n = 1, 2, 3, 4$  years

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- Calculate difference in performance (returns)  
 $r_+^n - r_-^n$  for  $n = 1, 2, 3, 4$  years
- It *decreases monotonically*

## Barberis et al. (1998)

- It *decreases monotonically*:

---

$r_+^1 - r_-^1$	0.0391
$r_+^2 - r_-^2$	0.0131
$r_+^3 - r_-^3$	-0.0072
$r_+^4 - r_-^4$	-0.0309

---

Figure 4: Difference between portfolios. Source:  
[Shleifer, 2000]

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# Reproducing in R

R code:

[https://github.com/tonytonov/talks/blob/master/behfin\\_intro/R/shleifer.R](https://github.com/tonytonov/talks/blob/master/behfin_intro/R/shleifer.R)

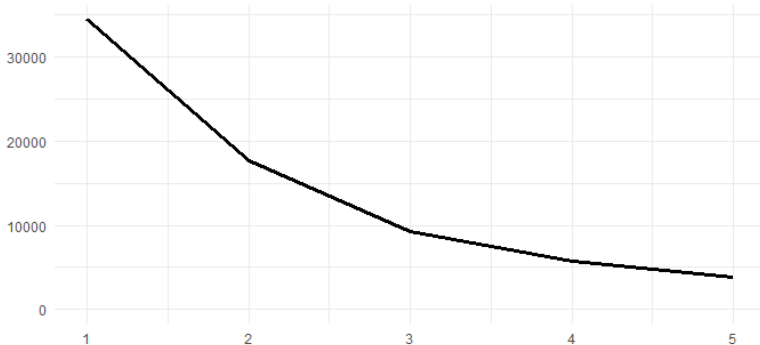


Figure 5: Difference between portfolios decays with  $n$

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# Takeaway

- Efficient market hypothesis
- Behavioral effects in finance
- Model of investor sentiment  
[Barberis et al. (1998)]



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## Key takeaway

Don't panic and become a Bayesian!






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[Barberis et al. (1998)]

## Key takeaway

Don't panic and become a Bayesian!

Thanks! Questions?

# References

-  Sornette, D.; Andersen, J. V. (2002). *A Nonlinear Super-Exponential Rational Model of Speculative Financial Bubbles*. International Journal of Modern Physics C, Volume 13, Issue 02, pp. 171–187.
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