# **Predictive Analytics**

Statistical Variation & Regression Recap

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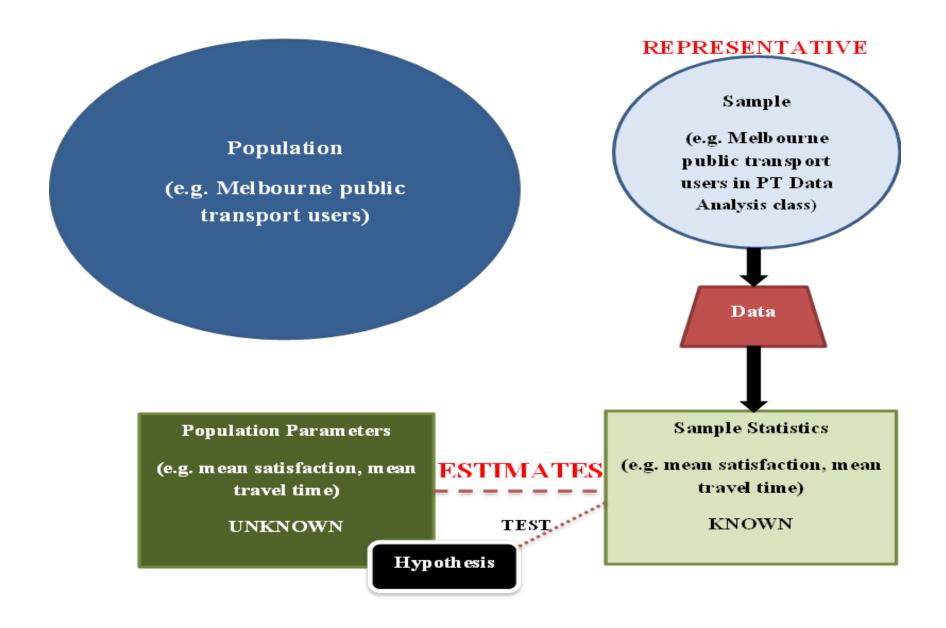
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# **Statistical Variation**

# **Population vs Sample**



# **Sample Statistics**

- The **population** mean  $\mu$  is unknown
- From our sample of data  $X_1, X_2, ..., X_n$ , we can compute an estimate (statistic)

$$\bar{X} = \frac{1}{n} \sum_{i=1}^{n} X_i$$

- But you also know that if you are to collect another sample, you will get different data
- $\rightarrow \overline{X}$  varies with the sample

# **Sample Statistics**

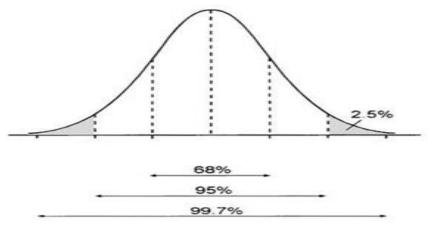
- Since  $\bar{X}$  varies with the sample, we would like to know how variable it is
- This is quantified by the **standard error** of the sample mean

$$StdErr(\bar{X}) = \frac{s}{\sqrt{n}}$$

- Here s is the standard deviation of the data
- The more variable the data, the more variable the sample mean
- The more data points you have (n) the less variable the sample mean
- More data → more accurate estimate

## **Sampling Distributions**

- In order to do inference, we need to know the distribution of the sample statistic
- Theoretically, the sample mean is **normally distributed** (if n > 30)
  - Its mean is located at the population mean  $\mu$
  - Its variation is defined by the standard error of the sample mean
- Inference?
  - Confidence intervals gives you likely values of the population mean
  - Hypothesis test establishing concrete evidence in favour of a certain hypothesis

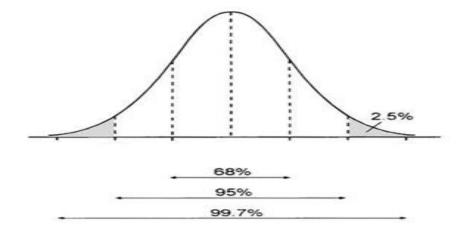


#### **Confidence Intervals 5 Easy Steps:**

- 1. Compute the sample mean
- 2. Compute the sample standard deviation
- 3. Compute the standard error of the sample mean
- 4. Choose the probability level (90%, 95%, 99%)
- 5. Compute the lower and upper bounds of the confidence interval

#### Estimate $\pm Q \times Std.error$

| Coverage | 90%  | 95%  | 99%  |
|----------|------|------|------|
| Q        | 1.65 | 1.96 | 2.58 |



#### **Hypothesis testing - 5 easy steps:**

- 1. Form the null hypothesis ("status quo")
- 2. Form the alternative hypothesis ("suspected relation")
- 3. Compute the sample mean, standard deviation and standard error
- 4. Compute the test statistic & p-value
- 5. Make a decision regarding the hypothesis

#### **Hypothesis testing - the test statistic:**

$$T = \frac{\bar{X} - \mu_0}{SE(\bar{X})}$$

#### The p-value depends on the definition of your <u>alternative</u> hypothesis

In the case of the alternative being 
$$H_a$$
:  $\mu < \mu_0$  
$$p-value = Pr(T < Tstat)$$

In the case of the alternative being 
$$H_a$$
:  $\mu > \mu_0$  
$$p-value = Pr(T>Tstat)$$

#### Hypothesis testing – decision rules

- Set your tolerance (significance) level
  - 5% is a typical value
  - (There is a 5% chance you will reject a true null hypothesis)
  - Decrease this number if you wish to be more conservative
- Compare your p-value to the tolerance level
  - If p-value is smaller than the tolerance level → reject the null hypothesis. There is strong evidence in favour of the alternative hypothesis.
  - If p-value is larger than the tolerance level → fail to reject the null hypothesis. There is not enough evidence to support the alternative hypothesis.
- Notice: our final conclusion is about the alternative!

- Sample mean used here as a conceptual tool
- Statistical inference applies to any type of statistics
- Need:
  - Sample estimate (statistic)
  - Standard error
  - Reasonable sample size
- Normal distribution generally holds for most statistics given large sample size
- You can apply confidence intervals, hypothesis testing using the same set of rules

# Regression

The multiple linear regression

$$Y = c + b_1 X_1 + b_2 X_2 + \dots + b_k X_k + error$$

- Captures the **linear** relationship between the dependent variable Y and k potential explanatory variables
- Focus so far has been on the diagnostic relationship
- i.e. the **interpretation** of the slope coefficients  $b_1$ ,  $b_2$ , ...,  $b_k$

The multiple linear regression – interpretation

$$Y = c + b_1 X_1 + b_2 X_2 + \dots + b_k X_k + error$$

• Given all other variables held fixed, an increase in 1 unit of  $X_1$  is expected to shift Y by  $b_1$  units

The multiple linear regression – accounting for nonlinear relations

$$Y = c + b_1 X_1 + b_2 X_2 + \dots + b_k X_k + error$$

- The explanatory variables can include
  - Quadratic/polynomial terms to capture curvature effects
  - Dummy variables capture the effect of categorical/qualitative variables
  - **Log** transforms percentage interpretations
  - Interaction terms to account for varying effects

The multiple linear regression – model statistics

$$Y = c + b_1 X_1 + b_2 X_2 + \dots + b_k X_k + error$$

- Adjusted R-squared proportion of variation of Y explained by model
- Residual standard error/model error smaller error = larger R-squared
- Statistical significance of coefficients judged by the p-value of each coefficient

# "ESSENTIALLY, ALL MODELS ARE WRONG, BUT SOME ARE USEFUL."

George E. Box (1987) (Famous Statistician)

- Are all predictors useful? Which one(s) should we include?
- Example: one predictor
  - Two options include it or not
  - $\rightarrow$  Two possible models
- Example: two predictors
  - Four possible models include X1 AND X2; include X1 only; include X2 only; do not include both.

- Generally, if you have 'j' predictors
- $\rightarrow$  you have  $2^j$  possible models
- → 10 predictors gives 1024 possible models

How do we choose the "best" model?

#### Logical reasoning – remove irrelevant (nonsense) predictors.

- Not every bit of the data set need to be used
- Exclude any exact relationships, e.g. profit=revenue-cost
- Highest adj. R-squared does not mean best model
- Ask yourself: Does the model make logical sense?

#### Using statistics!

- Backward procedure: Big → small
- Forward procedure: Small → big (subject to ordering)
- Stepwise procedure: Certain algorithm rules determine the pathway
- Variable removed based on statistical criteria typically the p-value

#### Combination of both – involve judgement!