

Budget Price Request Template for Mazak Manufacturing Systems

Denne er sendt via contact sidene online.

Date: 21.04.2025

Yamazaki Mazak Corporation

1-131 Takeda, Oguchi-cho

Niwa-gun, Aichi-Pref., Japan

Contact: Sales Division

Website: <https://www.mazak.com/jp-en/contact/>

Email: Via contact form at <https://www.mazak.com/jp-en/contact/>

**Subject: Budget Price Request for CNC Machines and Manufacturing Systems -
Aurelian Manufacturing Project**

Dear Sir/Madam,

We are in the planning phase of establishing a new precision manufacturing facility in Norway, focused on high-quality components for offshore, aerospace, and defense industries. Our project, Aurelian Manufacturing, is based on a POD (Production on Demand) manufacturing approach with fully automated production cells.

We request your budget pricing for the following equipment with delivery in Q1-Q2 2027:

CNC Machines and Manufacturing Systems

Item	Description	Quantity	Budget Price (JPY)
1	Mazak VARIAXIS i-800 (5-axis vertical machining center)	4	
2	Mazak INTEGREX i-400 (multi-tasking machine)	2	
3	Mazak QUICK TURN 250MSY (CNC turning center with live tooling)	2	

4	MAZATROL TWINS digital twin platform - Enterprise License	1	
5	SMOOTH TECHNOLOGY platform integration package	1	

Additional Services (to be priced separately)

Service	Description	Budget Price (JPY)
Installation	Complete installation of all equipment listed above	
Training	Comprehensive operator and maintenance training program	
Maintenance	Annual maintenance contract (please provide options for 3 and 5 years)	
Consulting	POD manufacturing cell design and implementation	

Technical Requirements

1. All machines must be equipped with digital twin capabilities through MAZATROL TWINS
2. Machines must meet precision requirements for aerospace and defense applications
3. Equipment must be compatible with automated material handling systems
4. Control systems must provide API access for integration with factory operating system
5. Equipment must comply with European standards and regulations

Request Details

- Please provide budget pricing in JPY
- Pricing should be valid for planning purposes through 2025
- Please include estimated lead times from order to delivery
- Please include warranty terms and conditions
- Please specify any additional requirements for site preparation

We appreciate your assistance with this budget pricing request. This information will be used for project planning and budgeting purposes only. Formal procurement will follow at a later stage.

Please send your response by [Date - 4 weeks from now].

Sincerely,

Tore Ausland

Founder

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