

TORE AUSLAND

VP Business Development & Co-Founder | Aurelian Manufacturing AS

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Født	April 1965
Språk	Norsk (morsmål), Engelsk (flytende skriftlig og muntlig)

PROFIL

Tore Ausland brings 30+ years of operational and commercial experience from the oil and gas industry, including supplier development and delivery assurance for GE, FMC and Aker, serving major operators like Statoil (Equinor), Hydro, Shell and BP.

With leadership roles across industrial technology companies and coordination of a 5 MEUR European scale-up project (Horizon 2020), he combines technical depth with business execution. A serial entrepreneur who has founded and scaled multiple companies, secured ~20 MNOK in project financing through Innovation Norway and SkatteFUNN, and built engineering teams of 30+ professionals.

At Aurelian Manufacturing, Tore drives enterprise partnerships, anchor customers and market strategy — translating industry requirements into scalable, autonomous and data-driven machining capacity.

NØKKELKOMPETANSER

▶ Business Development & Sales	▶ Supplier Development & QA	▶ EU Project Coordination
▶ Industrial Partnerships	▶ Process Plant Engineering	▶ Entrepreneurship & Scaling
▶ NDT Level 3 Specialist	▶ Defense & Energy Supply Chains	▶ Innovation Funding (IN, SkatteFUNN)

ERFARING

VP Business Development & Co-Founder | Aurelian Manufacturing AS

2024 – Present

- ▶ Drives enterprise partnerships, anchor customer acquisition and go-to-market strategy for autonomous CNC manufacturing platform
- ▶ Translates defense and energy industry requirements into scalable, data-driven machining capacity
- ▶ Leverages 30+ years of supplier network relationships (Kongsberg, NAMMO, Equinor, Aker) for customer pipeline development
- ▶ Co-architects the 50/50 profit-sharing model and commercial positioning in HMLV precision manufacturing

Board Member | Physical Robotics AS

2023 – Present

- ▶ Strategic board role in robotics automation company — complementary technology partnership for Aurelian

Board Member & Founder | Ferdocean Shipping AS

2018 – Present

- ▶ Founded and serves on board of maritime waste handling company — first provider of oil-containing waste treatment onboard ships

CEO | NECIA Tech Cluster (formerly Viken)

February 2023 – Present

- ▶ Restarted and rebranded the technology cluster with a business-oriented strategy
- ▶ Developed VOXTRY: entrepreneur-friendly lean scale-up method ensuring industrial anchoring, pilot customers, and pre-seed financing
- ▶ Created NEXUS9: business efficiency-driven technology approach leveraging cross-sector industrial synergies

Coordinator | Horizon 2020 — GreenOffshoreTech (EU, 5 MEUR)

2020 – 2023

- ▶ Led European-scale consortium project across four technology domains: advanced materials, advanced manufacturing & digitalization (IoT, AI, Big Data), environmental technologies (circular economy), and green shipping / new energy carriers (hydrogen, methanol, ammonia, LNG)
- ▶ Coordinated multi-country partnerships and deliverables — demonstrated ability to manage complex, multi-stakeholder industrial projects

CEO & Founder | *Quality Group AS / Rena Quality Group AS*

1997 – 2020

- ▶ Founded and scaled engineering staffing company to 30+ engineers on client assignments across oil & gas industry
- ▶ Established subsidiaries in Singapore and India for international operations
- ▶ Developed thermal process plant for treating oil-containing drilling waste — currently operated by SAR at Averøy
- ▶ Secured ~20 MNOK in grants and project financing through Innovation Norway and SkatteFUNN
- ▶ Merged with RENA Technology AS in 2017; exited (sold shares) December 2020

Strategic Business Developer | *Rena Quality Group AS, Stavanger*

2017 – 2021

- ▶ Responsible for development and international marketing of thermal process plants
- ▶ Project personnel management and extensive international bidding

Vendor Inspector & Supply Chain QA | *Quality Group AS — serving GE, FMC, Aker, Shell, BP*

2001 – 2010

- ▶ Quality assurance of critical deliveries for Subsea Production Systems: valves, forged materials, welded structures, subsystems, and complete process plants
- ▶ Conducted supplier kick-off meetings and oversaw production through delivery for major operators (Statoil/Equinor, Hydro, Shell, BP)

NDT Specialist (Level 3) | *Various — Onshore & Offshore*

1983 – 2001

- ▶ Progressed from NDT technician to Level 3 Specialist with professional responsibility in ET, VT, UT, MT, PT methods
- ▶ Inspection on structural and process plants on both fixed and floating offshore installations
- ▶ Concluded as Certification Manager, achieving accreditation for personnel certification

U T D A N N I N G

Quality Management | *Technological Institute*

1990 – 1993

- ▶ Building and maintaining quality systems; auditing customer and supplier systems

NDT Level 3 | *DNV and Robit NDT Training*

1984 – 1986

- ▶ Eddy Current, Ultrasonic, Visual Inspection, Magnetic Particle, Penetrant testing methods

Welding Inspection & NDT | *Arendal Vocational School*

1981 – 1983

- ▶ Comprehensive NDT curriculum (ET, UT, RT, MT, PT, VT), materials science, welding technology, corrosion science

S T Y R E V E R V

- ▶ Aurelian Manufacturing AS — Co-Founder & Board Member (2024–present)
- ▶ Physical Robotics AS — Board Member (2023–present)
- ▶ Ferdocean Shipping AS — COB (2018–present)
- ▶ Ferdocean AS — Board Member (2018–present)
- ▶ Quality Group Invest AS — Board Member
- ▶ NDT Association — Board Member (2001–2003)

R E L E V A N S F O R A U R E L I A N M A N U F A C T U R I N G

Tore's profile directly addresses Aurelian's core commercial challenges: he has spent decades inside the supply chains of the exact customers Aurelian targets (defense: Kongsberg/NAMMO ecosystem via GE/FMC/Aker; energy:

Equinor/Shell/BP). His vendor inspection and supplier qualification background means he understands both sides of the supplier qualification process — critical for Aurelian's 12–18 month pre-qualification strategy.

His track record of securing ~20 MNOK in innovation funding and coordinating a 5 MEUR EU project demonstrates the ability to navigate institutional capital — directly relevant for Aurelian's Pre-Seed and Seed fundraising. His board position at Physical Robotics adds a strategic technology partnership dimension to Aurelian's autonomous manufacturing platform.