

# Scenario: Mobile Signature Capture

## Clarify Goal

- Speed, compliance, or dispute reduction?

## Map Process

- Current paper flow
- Failure points

## Design Data

- Signature event
- Timestamp
- Order / invoice ID
- Device / user

## Rollout

- Pilot one warehouse or route
- Iterate with feedback

## Metrics

- Adoption rate
- Invoice cycle time
- Exceptions