

# Tosca Voogd Manual Kickstarter Project

This manual describes the steps that have to be taken to be able to run the tool. The scripts include a scraper, clean file, merge file, and analysis file. The scraper gathers data from the Kickstarter website.

## Install Python and Selenium

Python has to be installed in order to follow the steps → <https://www.python.org/downloads/>. Selenium is used for web scraping, please install the Selenium Chromedriver (using Google Chrome): <https://chromedriver.chromium.org/downloads> → important here is to remember where you save it, you need the path later.

## PIP install

```
pip install selenium
pip install numpy
pip install pandas
pip install request
pip install nltk
pip install spacy
```

## Kickstarter\_projectinfo.py

Make sure that you are in the '1 Scraper' folder. Here, you can run the command 'python kickstarter\_projectinfo.py' that runs the script. In the terminal, it will ask you: 'Enter Number of pages to scrape (1 page = 12 entries):', here, you fill in the number of pages you want to scrape. This will create a file named kickstarter\_data.xlsx with the project details.

## Kickstarter\_description\_comments.ipynb

In this file, some adaption have to be made in order to run it on your own device. First, change the path of kick to the file kickstarter\_data.xlsx.

```
kick = pd.read_excel('/Users/toscavoogd/Git_thesis_kick/Kickstarter_thesis/1 Scraper/kickstarter_data.xlsx')
```

Then, change the PATH of the chromedriver to where you located the webdriver. Also, you can install a proxy network in the chromedriver, but this is not obliged (else: leave it out).

```
PATH = "/Users/toscavoogd/chromedriver"

options = {
    'proxy':
        {
            'http': 'http://lum-customer-hvanl-zone-kickstarter-country-nl:kw0acksxm1rl@zproxy.lum-superproxy.io:22225',
            'https': 'https://lum-customer-hvanl-zone-kickstarter-country-nl:kw0acksxm1rl@zproxy.lum-superproxy.io:22225'
        },
}
```

In addition, be aware to change all paths to the ones of your device.

Finally, it will give you kickstarter\_description\_comments.xlsx (with the project details, appended with the comments and description) and comment\_count.xlsx.

## Clean.ipynb

The dataset that is used here is kickstarter\_description\_comments.xlsx. In this file, the textual data is cleaned. Be aware of changing all paths to your own device. This file will give you data\_commentsdescription.xlsx and cleaned\_data.xlsx.

## Sentiment.ipynb

This script makes the comments ready for sentiment analysis by splitting all the comments. The file test\_comments1 is the output.

### **Install Alteryx**

For the next steps, Alteryx is used, which can be installed here: <https://www.alteryx.com/sparked#>. Be aware: these steps have to be performed on a windows device.

- Sentiment\_analysis\_tosca.yxmd
- Innovativeness\_tosca.yxmd
- Sustainability\_comments.yxmd
- Sustainability\_description.yxmd

### **Merge.ipynb**

The steps conducted in Alteryx gave the following datasets: sustainability\_data, innovation\_data, and sentiment\_data. In the merge file, these are merged into one dataframe together with the Kickstarter data. Be aware of changing the paths to your own. This script will return merged\_data.xlsx.

### **Install R**

For the final step, R (<https://cran.r-project.org>) and R Studio (<http://www.rstudio.com/ide>) need to be installed. In the correlation\_regression\_kickstarter.R file, the correlations are checked and regressions are made.