### Embrace The Warmth of June, Where Possibilities Abound!

Newsletter Archive





Hello,

#### Happy New Month! 🞉

In this new month, we urge you to transcend fear and embrace courageous actions to pursue your aspirations. Despite the hectic events happening around us, remember that you have the capability to accomplish anything you set your mind to.

Today, take that audacious leap of faith and witness the unfolding of remarkable outcomes. Moreover, embarking on such endeavors offers valuable lessons for personal growth.

Now, let us present to you some opportunities. (Rest assured, we never leave your inbox empty-handed  $\circ$ )

### **Register For The Advanced Tech Talent Training**



Are you eager to expand your knowledge in Data Analytics, Cyber Security, Software Engineering, or Cloud Computing? If so, we highly recommend your participation in our advanced tech training program.

The program will run for a minimum of two months and will be conducted in a hybrid mode -A combination of physical and virtual classes.

Click the link to register.

P.S filling the form is essential, as participants who do not fill the form would not be shortlisted, however, it does not guarantee your selection for the program.

## Business Owners, Have You Been Wondering How to Attract **Funding?**



**MASTERCLASS** 



# Building An Attractive **Business for Funding**



**IBIKUNLE ORIOLA** Finance and Investment Banking Professional.

**OMOKARO UNUAKPOR** Head, Product Development Unit, LSETF **MODERATOR** 

**FACILITATOR** 

Wednesday, 14th of June 2023



11:00am

Register: https://bit.ly/lsetfbusinessfundingmasterclass





Building an attractive business for funding is crucial for entrepreneurs and business owners seeking investment capital to fuel their growth and expansion. Whether you're a startup or an established business looking to scale, presenting your business in a compelling manner is essential to grab the attention of potential investors.

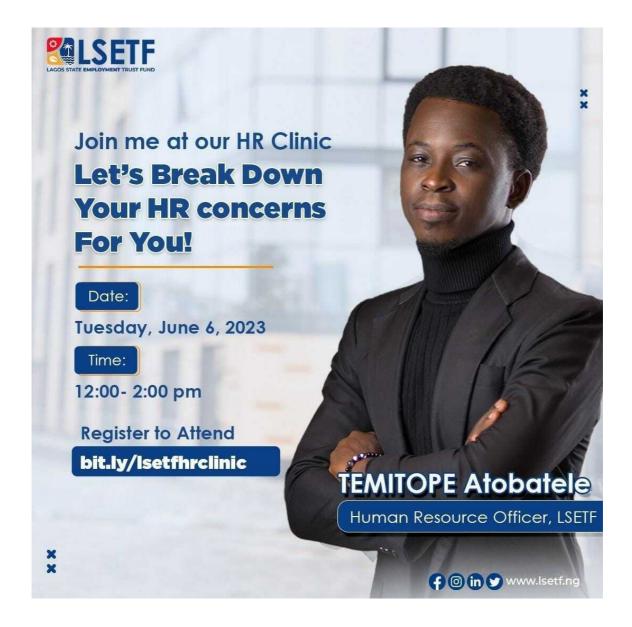
In this Masterclass, we will explore key strategies that can help you create a strong case for funding, highlighting the factors that make your business appealing to investors and increase your chances of securing the financial support you need.

By implementing these practices and effectively showcasing your business's potential, you can pave the way for a successful fundraising journey.

Ibikunle Oriola, a seasoned and well experienced Finance and Investment Banking Professional will facilitate the Masterclass and you do not want to miss this!

Register for the Masterclass here and join us on Wednesday, June 14, 2023, at 11:00 am

#### **HR Clinic Is Just Around the Corner!**



This month's edition of HR Clinic is slated for Tuesday, June 6th, 2023. It is a free HR session designed to proffer solutions to your business' HR issues and help you navigate challenges such as talent attraction, recruitment, employee retention and more.

Our In-house HR officer, Temitope Atobatele, will be present to address your needs and share valuable insights and tips. Do not miss it! Register here.

If You Missed our Latest Webinar On The Concept of Direct Sales or You Want a replay, We Got You!

It was an enlightening discussion on Business2Consumer(B2C) strategies and how to implement them to drive sales and profits for your business with the Brand Manager of Guinness Nigeria, Adedeji Layade.

He talked about the AIDA Approach, The Customer Buying Journey and how to tap into them to grow your business and maximize sales.

He shared strategies businesses can use to drive sales and grow profit including the use of influencers, social media marketing, running online ads amongst others.

He also emphasized how to use negative feedback to better your business.

Our advice to you – Use 1 hour, 35 minutes out of your weekend to learn and pick 1-3 strategies and implement.

You can watch it here

Let's catch up next week!

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Your Partner in Progress,

**LSETF** 

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